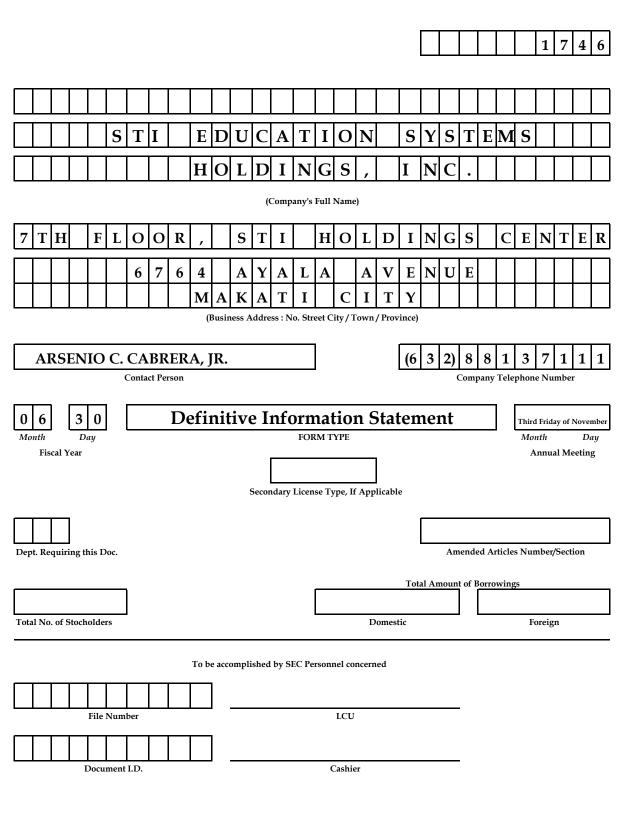
# **COVER SHEET**



STAMPS



7th Floor, STI Holdings Center 6764 Ayala Avenue, Makati City Philippines 1226 Telefax (632) 8844-9553

#### NOTICE OF ANNUAL STOCKHOLDERS' MEETING

Please be informed that the Annual Stockholders' Meeting of **STI EDUCATION SYSTEMS HOLDINGS, INC.** (the "Company") will be held and conducted virtually via remote communication on Friday, 3 December 2021, at 2:30 p.m. for the following purposes:

- 1. Call to Order
- 2. Certification of Notice and Quorum
- 3. Approval of the Minutes of the Annual Stockholders' Meeting held on 20 November 2020
- 4. Management Report
- 5. Approval of Parent and Consolidated Audited Financial Statements of the Company as at and for the fiscal year ended 30 June 2021
- 6. Ratification of all legal acts, resolutions and proceedings of the Board of Directors and of Management, done in ordinary course of business since the 20 November 2020 Annual Stockholders' Meeting up to 3 December 2021
- 7. Amendment of the Second Article of the Articles of Incorporation to include as part of the secondary purposes the authority of the Company to act as a corporate surety and to guarantee the loan obligations of its subsidiaries and affiliates
- 8. Delegation to the Board of Directors of the power to amend the By-Laws of the Company
- 9. Appointment of External Auditor
- 10. Other Matters
- 11. Adjournment

The record date for stockholders entitled to notice and vote at the Annual Stockholders' Meeting is set on 29 October 2021 ("Stockholders of Record").

In the light of the COVID-19 pandemic and to ensure the welfare and safety of our stockholders, the 2021 Annual Stockholders' Meeting of STI Holdings will be conducted virtually. Stockholders of Record may attend/participate via proxy, remote communication or vote in absentia. For the detailed registration and voting procedures, please visit http://www.stiholdings.com/2021ASM and refer to the "Guidelines for Participation via Remote Communication and Voting in Absentia and through Proxy".

Stockholders who wish to participate in the meeting via remote communication and to vote in absentia should notify the Office of the Corporate Secretary through a Letter of Intent to be sent via e-mail to corsec@stiholdings.com.ph on or before 19 November 2021. Validated stockholders will be provided access to the live streaming of the meeting through Microsoft Teams and can cast their votes in absentia on or before 26 November 2021 through the Company's secure online voting facility. All votes cast shall be subject to validation.

The Company is not soliciting for proxies. Stockholders who are unable to join the meeting but wish to vote on items in the agenda by proxy must submit their duly accomplished proxy forms via email to corsec@stiholdings.com.ph, not later than **26** November 2021.

Stockholders of record may send their queries and comments to the Management Report and other items in the Agenda to corsec@stiholdings.com.ph on or before 26 November 2021.

The Definitive Information Statement containing the attendance/voting (via remote communication) and election procedures, along with the Notice, Agenda, Proxy, Management Report, SEC Form 17-A, and other information related to the Annual Stockholders' Meeting can be accessed at http://www.stiholdings.com/disclosures.php and the PSE Edge portal.

Very truly yours, ARSENIO C. CABRERA, JR. Corporate Secretary

## EXPLANATION AND RATIONALE OF EACH ITEM IN THE AGENDA

1. Call to order

The Chairman of the Board (the "Board"), Mr. Eusebio H. Tanco, will call the meeting to order.

2. Certification of notice and quorum

The Corporate Secretary will certify the date when notice of the Annual Stockholders' Meeting ("ASM") was published in the business section of two (2) newspapers of general circulation in print and on-line print for two (2) consecutive days.

A copy of the ASM Notice was also posted at the Company's website and disclosed to the PSE Edge.

The Corporate Secretary will further certify the presence of a quorum. The stockholders representing a majority of the outstanding voting capital stock of the Company, present in person or by proxy, shall constitute a quorum for the transaction of the business.

Except for the amendment of the Articles of Incorporation under Agenda Item 7, all the items in the agenda requiring approval by the stockholders will need the affirmative vote of stockholders representing at least a majority of the outstanding voting capital stock of the Company present at the ASM. Each one (1) outstanding share of stock entitles the registered stockholders to one (1) vote.

3. Approval of the Minutes of the Annual Stockholders Meeting held on 20 November 2020

The minutes are available at the Company website: http://www.stiholdings.com/disclosures.php.

A motion for the approval of the following resolution will be presented:

"RESOLVED, That the Minutes of the Annual Stockholders' meeting held on 20 November 2020 as appearing in the Minutes Book of the Corporation be approved."

The affirmative vote of stockholders representing at least a majority of the outstanding voting capital stock of the Company present at the ASM is necessary to approve the resolution.

4. The Management Report

The President, Mr. Monico V. Jacob, shall render the Management Report, which provides the highlights of the performance of the Company for FY 2020-2021 and the outlook of the Company for FY 2021-2022 and beyond.

The President shall also report on the significant operational and financial performance as well as the milestones and achievements of the Company for FY 2020-2021. The report will also include significant events affecting the Company's performance for FY 2020-2021.

The Annual Report is also posted on the Company's website: http://www.stiholdings.com/disclosures.php and PSE Edge portal. A resolution noting the Management Report will be presented to the stockholders for adoption.

Below is the proposed resolution:

"RESOLVED, that that the Management Report for FY 2020-2021 be noted and approved."

The affirmative vote of stockholders constituting at least a majority of the outstanding voting capital stock of the Company present at the ASM is necessary to approve the resolution.

5. Approval of Parent and Consolidated Audited Financial Statements of the Company as at and for the fiscal year ended 30 June 2021

The approval of Parent and Consolidated Audited Financial Statements (FS) of the Company as at and for the fiscal year ended 30 June 2021 prepared by SyCip Gorres Velayo & Co., contained in the Annual Report will be presented to the stockholders. The FS will also be embodied in the Definitive Information Statement. The Audit Committee has recommended, and the Board has approved, the FS.

A resolution approving the FS will be presented to the stockholders, who will be given opportunity to ask questions on the Annual Report and the FS.

Below is the proposed resolution:

"RESOLVED, that the Parent and Consolidated Audited Financial Statements of the Company as at and for the fiscal year ended 30 June 2021 as discussed in the Annual Report be noted and approved."

The affirmative vote of stockholders constituting at least a majority of the outstanding voting capital stock of the Company present at the ASM is necessary to approve the resolution.

6. Ratification of all legal acts, resolutions and proceedings of the Board of Directors and of Management since the 20 November 2020 Annual Stockholders' Meeting up to 3 December 2021. A list of the corporate acts to be ratified are enumerated in Item 16, page 25 of the 20-IS

A motion for the approval of the following resolution will be presented:

"RESOLVED, that all acts, resolutions and proceedings of the Board of Directors and of Management, done in ordinary course of business, since the 20 November 2020 Annual Stockholders' Meeting up to 3 December 2021 be approved, confirmed and ratified."

The affirmative vote of stockholders constituting at least a majority of the outstanding voting capital stock of the Company present at the ASM is necessary to approve the resolution.

7. Amendment of Article II of the Articles of Incorporation to include as part of the secondary purposes the authority of the Company to act as a corporate surety and to guarantee the loan obligations of its subsidiaries and affiliates

A motion for the approval of the following resolutions will be presented:

"RESOLVED, That the secondary purpose of the Corporation be amended to allow the Company to act as a corporate surety and to guarantee the loan obligations of its subsidiaries and affiliates.

"RESOLVED FURTHER, That Article II of the Articles of Incorporation be, as it is hereby amended in part to read as follows:

"s. To act as corporate surety, guarantor or joint and solidary obligor for obligations and liabilities incurred by its subsidiaries and affiliates which would redound to the benefit of the Corporation."

The affirmative vote of stockholders constituting at least 2/3 of the outstanding voting capital stock of the Company is necessary to approve the foregoing resolutions.

8. Delegation to the Board of Directors of the power to amend the By-Laws of the Company to, among others, make the By-Laws compliant with the provisions of the Revised Corporation Code

A motion for the approval of the following resolution will be presented for approval:

"RESOLVED, that the power to amend the By-Laws of the Corporation is hereby delegated by the stockholders to the Board of Directors, under the terms set forth in Section 47 of the Revised Corporation Code."

The affirmative vote of stockholders constituting at least 2/3 of the outstanding voting capital stock of the Company is necessary to approve the foregoing resolution.

9. Election of directors, including independent directors

In accordance with Section 2, Article IV of the Company's By-Laws and the 2017 Manual on Corporate Governance, the deadline for nominations to the Board was on 15 October 2021. After the deadline, the Corporate Governance Committee evaluated the nominees to the Board and determined that all the nominees, including the nominees for independent directors, have all the qualifications of a director pursuant to the By-Laws and applicable laws. Copies of the curriculum vitae and profiles of the candidates to the Board are provided in the Information Statement.

The election of the directors shall be by plurality of votes. Every stockholder may vote the number of shares owned by him for as many persons as there are directors to be elected or cumulate his votes by giving one candidate as many votes as the number of such directors multiplied by the number of his shares shall equal, or distribute such votes on the same principle among as many candidates as he shall see fit. The eleven (11) directors receiving the highest number of votes will be declared elected as directors of the Company.

In evaluating the nominations to the Board, the Corporate Governance Committee was guided by its established nomination principles and procedures set forth hereafter.

10. Appointment of external auditor

A resolution for the approval of the appointment of the Company's external auditor will be presented to the stockholders. The Audit Committee has recommended, and the Board has approved the appointment of SyCip Gorres Velayo & Co. as the external auditor of the Company.

The profile of the proposed external auditors will be provided in the Information Statement.

Below is the proposed resolution:

"RESOLVED, that the auditing firm of SyCip Gorres Velayo & Co. be, as it is hereby appointed as external auditor of the Corporation for the FY 2021-2022."

The affirmative vote of stockholders representing at least a majority of the outstanding voting capital stock of the stock of the Company present at the ASM is necessary to approve the resolution.

11. Consideration of such other business as may properly come before the meeting

Any relevant questions or comments received by the Office of the Corporate Secretary via email within the prescribed period given to registered stockholders shall be properly acknowledged, noted and addressed, accordingly.

#### 12. Adjournment

Upon confirmation by the Corporate Secretary that there are no other matters to be considered, and on motion by a stockholder duly seconded, the Chairman will declare the meeting adjourned. The meeting proceedings shall be recorded in audio and video format to be safekept by the Office of the Corporate Secretary and shall be made available in a secured manner to stockholders upon request by sending an email to corsec@stiholdings.com.ph or info@stiholdings.com.ph.

#### PROXY

The undersigned stockholder of **STI EDUCATION SYSTEMS HOLDINGS, INC.** (the "Company") hereby appoints \_\_\_\_\_\_\_ or in his/her absence, the Chairman of the meeting, as attorney-in-fact or proxy, with power of substitution, to represent and vote all shares registered in his/her name as proxy of the undersigned stockholder, at the **Annual Stockholders' Meeting** of the Company to be held via remote communication on **3 December 2021 at 2:30 p.m.**, and at any of the adjournments thereof for the purpose of acting on the following matters:

		V	/otes Take	n
		For	Against	Abstain
1.	Approval of Minutes of Annual Stockholders' Meeting held on 20 November 2020			
2.	Approval of the Management Report for FY 2020-2021			
3.	Approval of Parent Company and Consolidated Audited Financial Statements of the Company as at and for the fiscal year ended 30 June 2021			
4.	Ratification of all acts of Management and the Board of Directors from 20 November 2020 to 3 December 2021			
5.	Amendment of Article II of the Articles of Incorporation to include as part of the secondary purposes the authority of the Company to act as a corporate surety and to guarantee the loan obligations of its subsidiaries and affiliates			
6.	Delegation to the Board of Directors of the power to amend the By-Laws of the Company			
7.	Election of Directors			
	Eusebio H. Tanco			
	Monico V. Jacob			
	Maria Vanessa Rose L. Tanco			
	Joseph Augustin L. Tanco			
	Martin K. Tanco			
	Rainerio M. Borja			
	Paolo Martin O. Bautista			
	Jesli A. Lapus (Independent Director)			
	Robert G. Vergara (Independent Director)			
	Ma. Leonora Vasquez-De Jesus (Independent Director)			
	Raymond N. Alimurung (Independent Director)			
8.	Appointment of SyCip Gorres Velayo & Co. as external auditor for FY 2021-2022			

At their discretion, the proxies named above are authorized to vote upon such other matters as may properly come before the meeting.

Date

Printed Name of Stockholder

Signature of Stockholder/ Authorized Signatory

This proxy should be received by the Corporate Secretary **on or before 26 November 2021**, the deadline for submission of proxies.

This proxy, when properly executed, will be voted in the manner as directed herein by the stockholder(s). If no direction is made, this proxy will be voted "for" the election of all nominees and for the approval of the matters stated above and for such other matters as may properly come before the meeting in the manner described in the information statement and/or as recommended by management or the board of directors.

A proxy submitted by a corporation should be accompanied by a Corporate Secretary's Certificate quoting the board resolution designating a corporate officer to execute the proxy. Proxies executed by brokers must be accompanied by a certification under oath stating that the broker has obtained the written consent of the account holder.

A stockholder giving a proxy has the power to revoke it at any time before the right granted is exercised. A proxy is also considered revoked if the stockholder attends the meeting in person and expresses his intention to vote in person.

# STI EDUCATION SYSTEMS HOLDINGS, INC. 2021 ANNUAL STOCKHOLDERS' MEETING 3 December 2021 at 2:30 p.m. via remote communication

# Guidelines for Participating via Remote Communication and Voting in Absentia and through Proxy

- A. Attendance by Remote Communication and Voting in Absentia
  - Stockholders intending to participate by remote communication and/or voting in absentia should notify the Office of the Corporate Secretary through a Letter of Intent (LOI) to be sent via e-mail to corsec@stiholdings.com.ph on or before <u>19</u> <u>November 2021</u>, complete with the following requirements for validation purposes:
    - 1.1 Indicate the following required information:
      - 1.1.1 Complete Registered Name
      - 1.1.2 Complete Registered Residential/Mailing Address
      - 1.1.3 Active e-Mail Address
      - 1.1.4 Active Mobile No.
      - 1.1.5 Active Landline No.
    - 1.2 Attach the following documents (e-copy/scanned copy):
      - 1.2.1 Valid government-issued ID with photo and signature (scanned front and back)
      - 1.2.2 Proof of Ownership, such as, but not limited to, the following:
        - a) Stockholder's certificate (for certificated shares); or
        - b) Broker's certification (for scripless or uncertificated shares); or
        - c) Secretary's certificate for authorized representative (for corporate)
      - 1.2.3 Other supporting document, as applicable
  - 2. The Office of the Corporate Secretary shall forward the email containing the LOI and its attachments to the Company's stock transfer agent, Professional Stock Transfer, Inc.. The validation process will be completed by the stock transfer agent no later than three (3) business days from its receipt of the LOI. The Company's stock transfer agent reserves the right to request for additional information and documents, as needed/necessary. Moreover, electronic signature for the required documents shall be allowed while notarization requirement shall not be considered for the meantime, as applicable, given the current situation.
  - 3. Once validated/verified, a stockholder shall be provided a confirmation correspondence with secure links for virtual meeting and voting in absentia. For security purposes, the confirmation correspondence which includes access credentials, links and instructions for participation through remote

communication and voting in absentia shall only be sent to the stockholder's email address, and if necessary, notification shall be sent to the stockholder's mobile number provided.

- 3.1 A verified stockholder shall have to access the corresponding link in order to be able to join the virtual meeting on the ASM day.
- 3.2 A verified stockholder may cast his vote on each of the agenda items as contained in the link included in the confirmation correspondence. Deadline to vote in absentia through its corresponding link is on <u>26 November 2021</u>. Beyond this date, stockholders may no longer avail of the option to vote in absentia. The Office of the Corporate Secretary shall then tabulate all votes, including those casts in absentia and by proxy, to be assisted by the Company's stock transfer agent, Professional Stock Transfer, Inc. The Corporate Secretary shall report the results of voting during the meeting. For information on counting and tabulation of votes, please refer to "Item 19. Voting Procedures" of the Information Statement.
- B. Attendance by Proxy
  - 1. In case a stockholder cannot attend the virtual meeting and wishes to be represented, said stockholder shall designate an authorized representative ("Proxy") by submitting a duly-accomplished proxy instrument which may be downloaded at http://www.stiholdings.com/2021ASM and submitted on or before <u>26 November 2021</u> via email to corsec@stiholdings.com.ph, complete with the following requirements for validation purposes:
    - 1.1 For the stockholder, attach the following documents (e-copy):
      - 1.1.1 Valid government-issued ID (with photo)
      - 1.1.2 Proof of Ownership, such as, but not limited to, the following:
        - a) Stockholder's certificate (for certificated shares); or
        - b) Broker's certification (for scripless or uncertificated shares); or
        - c) Secretary's certificate for authorized representative (for corporate)
      - 1.1.3 Other supporting document, as applicable
    - 1.2 For the Proxy, attach the following document (e-copy):
      - 1.2.1 Valid government-issued ID (with photo)
    - 1.3 A stockholder may designate the Chairman of the Meeting as Proxy. Likewise, if no name is indicated, the Chairman of the Meeting will act as the Proxy.
  - 2. The Office of the Corporate Secretary shall forward the email containing the duly-accomplished proxy instrument and its attachments to the Company's stock transfer agent, Professional Stock Transfer, Inc. The validation process will be completed by the stock transfer agent no later than three (3) business days from its receipt of the duly accomplished proxy instrument. The Company's stock transfer agent reserves the right to request for additional information and documents, as needed/necessary. Moreover, electronic signature for the required

documents shall be allowed while notarization requirement shall not be considered for the meantime, as applicable, given the current situation.

- 3. Once validated/verified, a stockholder shall be provided a confirmation correspondence with secure links for virtual meeting registration. For security purposes, the confirmation correspondence which includes links and instructions for participation through remote communication shall only be sent to the stockholder's email address, and if necessary, notification shall be sent to the stockholder's mobile number provided. It is the duty of the stockholder to securely provide the information on access credentials and instructions to the Proxy.
- C. Participation and Determination of Quorum and Votes
  - 1. Only those shareholders who have notified the Company of their intention to participate in the Meeting by remote communication, together with the stockholders who voted in absentia and by proxy, will be included in the determination of quorum at the meeting. By participating remotely and by proxy, a stockholder shall be deemed present for purposes of quorum.
  - 2. Due to logistical limitations of the meeting conducted virtually, voting and open forum/discussion will not be possible during the virtual meeting. However, a stockholder, once verified/ registered, will be given an opportunity to raise any relevant questions or express an appropriate comment limited to the agenda items by sending an email to corsec@stiholdings.com.ph not later than <u>26</u> <u>November 2021</u> to be properly noted and addressed accordingly. Any relevant questions or comments received by the Office of the Secretary via email within the prescribed period given by registered stockholders shall be properly acknowledged, noted and addressed accordingly. Questions and comments not taken up during the meeting shall be addressed directly via email by the Company.
  - 3. The Office of the Corporate Secretary shall take down minutes of the meeting accordingly and shall note all comments and other relevant matters discussed covering the agenda of the meeting. The meeting proceedings shall be recorded in audio and video format to be safekept by the Office of the Corporate Secretary and shall be made available in a secured manner to stockholders upon request by sending an email to corsec@stiholdings.com.ph.
  - 4. The Office of the Corporate Secretary shall ensure confidentiality of all votes for tabulation, including those cast in absentia and by proxy, with assistance from the Company's stock transfer agent, Professional Stock Transfer, Inc. The Corporate Secretary shall report the results of voting during the meeting. For information on counting and tabulation of votes, please refer to "Item 19. Voting Procedures" of this Information Statement.

For ASM-related matters, please go to <u>http://www.stiholdings.com/2021ASM</u>. For ASM-related queries, please send an email to corsec@stiholdings.com.ph. For account updating/validation concerns, please get in touch with the Company's Stock Transfer Agent, Professional Stock Transfer, Inc. (Attention: Ms. Jeneline C. Serafica), via email to info@professionalstocktransfer.com].



7th Floor, STI Holdings Center 6764 Ayala Avenue, Makati City Philippines 1226 Telefax (632) 8844-9553

# AGENDA OF 2021 ANNUAL STOCKHOLDERS' MEETING

- 1. Call to Order
- 2. Certification of Notice and Quorum
- 3. Approval of the Minutes of the Annual Stockholders' Meeting held on 20 November 2020
- 4. Management Report
- 5. Approval of Parent and Consolidated Audited Financial Statements of the Company as at and for the fiscal year ended 30 June 2021
- Ratification of all legal acts, resolutions and proceedings of the Board of Directors and of Management, done in ordinary course of business since the 20 November 2020 Annual Stockholders' Meeting up to 3 December 2021
- 7. Amendment of the Second Article of the Articles of Incorporation to include as part of the secondary purposes the authority of the Company to act as a corporate surety and to guarantee the loan obligations of its subsidiaries and affiliates
- 8. Delegation to the Board of Directors of the power to amend the By-Laws of the Company
- 9. Election of Directors
- 10. Appointment of External Auditor
- 11. Other Matters
- 12. Adjournment

#### SECURITIES AND EXCHANGE COMMISSION SEC FORM 20-IS INFORMATION STATEMENT PURSUANT TO SECTION 20 OF THE SECURITIES REGULATION CODE

- 1. Check the appropriate box:
  - [ ] Preliminary Information Statement
  - [ x ] Definitive Information Statement
- 2. Name of Registrant as specified in its charter **STI Education Systems Holdings, Inc.**
- 3. <u>Metro Manila, Philippines</u> Province, country or other jurisdiction of incorporation or organization
- 4. SEC Identification Number <u>1746</u>
- 5. BIR Tax Identification Code 000-126-853
- 6. <u>**7**<sup>th</sup> Floor, STI Holdings Center, 6764 Ayala Avenue, Makati City</u> <u>1226</u> Address of principal office Postal Code
- 7. Registrant's telephone number, including area code (632) 8844-9553
- 3 December 2021, 2:30 p.m. Through Remote Communication due to COVID-19 Pandemic The presiding officer will preside over the meeting through remote communication at STI Holdings Center, 6764 Ayala Avenue, Makati City. Date, time and place of the meeting of security holders
- 9. Approximate date on which the Information Statement is first to be sent or given to security holders: <u>12 November 2021</u>
- 10. Securities registered pursuant to Sections 8 and 12 of the Code or Sections 4 and 8 of the RSA (information on number of shares and amount of debt is applicable only to corporate registrants):

Title of Each ClassNumber of Shares of Common StockOutstanding or Amount of Debt Outstanding

<u>Common Stock 9,904,806,924</u>

11. Are any or all of registrant's securities listed on a Stock Exchange? Yes X No

If yes, disclose the name of such Stock Exchange and the class of securities listed therein: **Philippine Stock Exchange/Common Shares** 

#### PART I

#### INFORMATION REQUIRED IN INFORMATION STATEMENT

#### A. GENERAL INFORMATION

#### Item 1. Date, time and place of meeting of security holders

Date of Meeting	:	3 December 2021
Time of Meeting	:	2:30 p.m.
Place of Meeting	:	To be conducted through Remote
		Communication due to Covid-19 Pandemic
		The presiding officer will preside over the
		meeting through remote communication at
		STI Holdings Center, 6764 Ayala Avenue,
		Makati City.
Registrant's Mailing Address	:	7/F STI Holdings Center
		6764 Ayala Avenue, Makati City
Approximate Date on Which the		
Information Statement is First Sent		
Or Given to Security Holders	:	12 November 2021

#### Item 2. Dissenters' Right of Appraisal

There are no corporate matters or action that will entitle a stockholder to exercise a Right of Appraisal as provided in Title X of the Revised Corporation Code of the Philippines (the "Revised Corporation Code").

However, any Stockholder of the Company shall have the right to dissent and demand payment of the fair value of his shares in the following instances, as provided by the Revised Corporation Code:

- (1) In case any amendment to the articles of incorporation has the effect of changing or restricting the rights of any stockholder or class of shares, or of authorizing preferences in any respect superior to those outstanding shares of any class, or of extending or shortening the term of corporate existence (Section 80);
- (2) In case of sale, lease, exchange, transfer, mortgage, pledge or other disposition of all or substantially all of the corporate property and assets (Section. 80)
- (3) In case of merger or consolidation (Section 80); and
- (4) In case of investments of corporate funds for any purpose other than the primary purpose of the corporation (Section 80).

The appraisal right may be exercised by a dissenting stockholder who shall have voted against the proposed corporate action in the manner provided below:

(1) The dissenting stockholder shall make a written demand on the corporation for payment of the fair value of his shares within 30 days after the date on which the vote was taken. The failure of the stockholder to make the demand within the 30-day period shall be deemed a waiver of his appraisal right;

- (2) If the proposed corporate action is implemented or effected, the corporation shall pay to such stockholder, upon surrender of the corresponding certificate(s) of stock within 10 days after demanding payment for his shares, the fair value thereof, provided the Company has unrestricted retained earnings; and
- (3) Upon payment of the agreed or awarded price, the stockholder shall transfer his shares to the corporation.

#### Item 3. Interest of Certain Persons in or Opposition to Matters to be Acted Upon

- (1) No director or officer of the Company since the beginning of the last fiscal year, nominee for election as director, or associate of the foregoing persons, have any substantial interest, direct or indirect, by security holdings or otherwise, in any matter to be acted upon, other than election to office.
- (2) No director of the Company has informed it in writing that he/she intends to oppose any action to be taken by the Company at the meeting.

#### Market Price and Dividends of Registrant's Common Equity and Related Stockholder Matters

(1) Market Information

The Company's common stock is traded on the PSE under the stock symbol "STI". As of the date of this Information Statement, the Company has 9,904,806,924 shares outstanding.

As of 30 June 2021, the high share price of the Company was  $\neq 0.40$  and the low share price was  $\neq 0.39$ . As of 30 September 2021, the high share price of the Company was  $\neq 0.37$  and the low share price was  $\neq 0.36$ . As of 15 October 2021, the high share price of the Company was  $\neq 0.37$  and the low share price was  $\neq 0.365$ . As of 27 October 2021, the high share price of the Company was  $\neq 0.37$  and the low share price was  $\neq 0.365$ . As of 27 October 2021, the high share price of the Company was  $\neq 0.37$  and the low share price was  $\neq 0.365$ .

The following table sets forth the Parent Company's high and low intra-day sales prices per share for the past two (2) years and the first, second and third quarters of 2021:

	High	Low
2021		
Third Quarter	0.37	0.36
Second Quarter	0.40	0.39
First Quarter	0.39	0.38
2020		
Fourth Quarter	0.47	0.46
Third Quarter	0.32	0.31
Second Quarter	0.40	0.28
First Quarter	0.65	0.36
2019		
Fourth Quarter	0.69	0.59
Third Quarter	0.83	0.66
Second Quarter	0.77	0.63
First Quarter	0.87	0.68

The Company's public float as of 30 June 2021 is 3,063,612,606 shares equivalent to 30.93% of the total issued and outstanding shares of the Company. As of 30 June 2020, the Company's

public float was 3,372,737,842 shares equivalent to 34.05% of the Company's total issued and outstanding shares.

(2) Holders

As of 15 October 2021, there were 1,265 shareholders of the Company's outstanding capital stock. The Company has common shares only.

The following table sets forth the top 20 shareholders of the Company's common stock, the number of shares held, and the percentage of total shares outstanding held by each as of 15 October 2021.

NAME OF STOCKHOLDER	NUMBER OF SHARES	PERCENTAGE OF OWNERSHIP
PCD NOMINEE CORP (FILIPINO)	3,571,644,409	36.06%
PRUDENT RESOURCES, INC.	1,614,264,964	16.30%
TANCO, EUSEBIO H.	1,253,666,793	12.66%
BIOLIM HOLDINGS AND MANAGEMENT CORP. (FORMERLY: RESCOM DEVELOPERS, INC.)	794,343,934	8.02%
PCD NOMINEE CORP (NON-FILIPINO)	789,336,001	7.97%
EUJO PHILIPPINES, INC.	763,873,130	7.71%
TANTIVY HOLDINGS, INC. (FORMERLY: INSURANCE BUILDERS, INC.)	626,776,992	6.33%
STI EDUCATION SERVICES GROUP, INC.	397,908,895	4.02%
MANILA BAY SPINNING MILLS, INC.	47,583,562	0.48%
TANCO, MARIA VANESSA ROSE L.	20,500,001	0.21%
TANCO, ROSIE L.	13,000,000	0.13%
VITAL VENTURES MANAGEMENT CORPORATION	2,800,000	0.03%
YU, JUAN G. YU OR JOHN PETER C. YU	1,300,000	0.01%
CASA CATALINA CORPORATION	1,000,000	0.01%
EDAN CORPORATION	861,350	0.01%
MENDOZA, ROSELLER ARTACHO	600,000	0.01%
YU, JUAN G. OR JOHN PHILIP YU	600,000	0.01%
CASTIGADOR, LERIO CABALLERO AND/OR VICTORINA P. CASTIGADOR	399,000	0.00%
VALDERRAMA, LELEN ITF YASMIN AYN VALDERRAMA	300,000	0.00%
LELEN VALDERRAMA ITF YADIN AYN VALDERRAMA	300,000	0.00%

#### (3) Cash Dividends

On November 20, 2020, cash dividends amounting to Php 0.0037 per share or the aggregate amount of Php36,647,785.62 were declared by the Board of Directors in favor of all stockholders on record as at December 29, 2020, payable on January 26, 2021.

On December 6, 2019, cash dividends amounting to  $\pm 0.02$  per share or the aggregate amount of  $\pm 198.1$  million were declared by the Board of Directors in favor of all stockholders on record as at December 20, 2019, payable on January 15, 2020.

On October 26, 2018, cash dividends amounting to  $\pm 0.02$  per share or the aggregate amount of  $\pm 198.1$  million were declared by the Board of Directors in favor of all stockholders on record as at November 13, 2018, payable on December 10, 2018.

In the meeting of the Board of Directors of the Company held on February 15, 2018, the Board adopted a revised policy on the declaration of dividends starting with Fiscal Year 2017-2018 in order to (1) clarify the dividend declaration policy of not less than 25% of the Company's core net income from the previous fiscal year; and (2) provide the definition of the core net income of the Company.

The Board approved a dividend declaration policy of not less than 25% of the core net income of the Company from the previous fiscal year, subject to compliance with the requirements of applicable laws and regulations, statutory limitations and/or restrictions, terms and conditions which may be imposed on the Company by lenders or other financial institutions, and the Company's investment plans and financial condition.

Core net income is defined as consolidated net income after income tax derived from the Company's main business-education and other recurring income.

The amount of dividends will be reviewed periodically by the Board in light of the Company's earnings, financial conditions, cash flows, capital requirements and other considerations, while maintaining a level of capitalization that is commercially sound and sufficient to ensure that the Company can operate on a standalone basis.

Dividends shall be declared and paid out of the Company's unrestricted retained earnings which shall be payable in cash, property or stock to all shareholders on the basis of outstanding stock held by them.

Unless otherwise required by law, the Board, at its sole discretion, shall determine the amount, type and date of payment of the dividends to the shareholders, taking into account various factors, including:

• The level of the Company's earnings, cash flow, return on equity and retained earnings;

• Its results for and its financial condition at the end of the year in respect of which the dividend is to be paid and its expected financial performance;

• The projected levels of capital expenditures and other investment programs;

• Restrictions on payments of dividends that may be imposed on it by any of its financing arrangements and current or prospective debt service requirements; and

- Such other factors as the Board deems appropriate.
- (4) Recent Sales of Unregistered or Exempt Securities

There has been no sale of unregistered or exempt securities for the past three (3) years.

#### B. CONTROL AND COMPENSATION INFORMATION

#### Item 4. Voting Securities and Principal Holders Thereof

(1) Voting securities entitled to be voted at the meeting as of 15 October 2021

Title of Each Class	Number of Shares	Number of Votes
	Outstanding	
Common Stock	9,904,806,924	One (1) vote per share

#### (2) Record date

Only stockholders of record on the books of the Company at the close of business on 29 October 2021 will be entitled to vote at the Annual Meeting.

(3) Election of directors and voting rights (Cumulative Voting)

In the election of the directors, each stockholder may vote the shares registered in his name in person or by proxy for as many persons as there are directors, or he may cumulate said shares and give one candidate as many votes as the number of directors to be elected multiplied by the number of his shares shall equal, or he may distribute them on the same principle among as many candidates as he shall see fit; provided that the total number of votes cast by him shall not exceed the number of shares owned by him multiplied by the whole number of directors to be elected.

- (4) Security Ownership of Certain Record/Beneficial Owners and Management
  - (a) Security Ownership of Certain Record/Beneficial Owners as of 15 October 2021

As of 15 October 2021, the following stockholders are the only owners of more than 5% of the Company's voting capital stock, whether directly or indirectly, as record owner or beneficial owner.

Title of Class	Name, Address of Record Owner and Relationship with Issuer	Name of Beneficial Owner and Relationship with Record owner	Citizenship	No. of Shares Held	Percent
Common	PCD Nominee Corporation 37/F Tower I, Enterprise Center, 6766 Ayala Avenue cor. Paseo de Roxas, Makati City		Filipino	3,571,644,409 <sup>1</sup>	36.06 %

<sup>&</sup>lt;sup>1</sup> Eusebio H. Tanco is the beneficial owner of 382,722,651 shares. Prudent Resources, Inc. is the beneficial owner of 5,335,000 shares. Eujo Philippines, Inc. is the beneficial owner of 42,284,000 shares. STI Education Services Group, Inc. is the beneficial owner of 102,524,000 shares. Tantivy Holdings, Inc. (Formerly, Insurance Builders, Inc.) is the beneficial owner of 3,000,000 shares. Biolim Holdings and Management Corp. (formerly Rescom Developers, Inc.) is the beneficial owner of 1,575,000 shares. Eximious Holdings, Inc. (formerly Capital Managers and Advisors, Inc.) is the beneficial owner of 306,890,332 shares.

Title of	Name, Address of	Name of Beneficial	Citizenship	No. of Shares	Percent
Class	Record Owner and	Owner and	Citizensinp	Held	rereent
Class	Relationship with	Relationship with		neid	
	lssuer	Record owner			
Common	Mr. Eusebio H. Tanco	Mr. Eusebio H.	Filipino		
	(Chairman of the	Tanco	(Direct)	1,253,666,793	12.66%
	Board)				
	(Direct and Indirect			382,722,651	3.865%
	shares through PCD		(Indirect-		
	Nominee Corporation)		thru PCD	1,636,389,444	16.52%
	543 Fordham Street,		Filipino)		======
	Wack-Wack Village,				
	Mandaluyong City		Total		
Common	Prudent Resources,	Mr. Eusebio H.	Filipino	1,614,264,964	16.30%
	Inc.	Tanco, the	(Direct)		
	7/F STI Holdings	Chairman and			
	Center, 6764 Ayala	President of	(Indirect-	5,335,000	.05%
	Avenue, Makati City	Prudent Resources,	thru PCD		
		Inc. is authorized to	Filipino)	1,619,389,964	16.35%
		vote its shares in	<b>T</b> . I . I	========	======
<b>C</b>	Dialius Haldinga and	the Company.	Total		
Common	Biolim Holdings and	Mr. Eusebio H.	Filipino	704 242 024	0.020/
	Management Corp. (formerly Rescom	Tanco, the President of Biolim	(Direct)	794,343,934	8.02%
	Developers, Inc.)	Holdings and			
	7/F STI Holdings	Management Corp.	(Indirect-	1,575,000	.01%
	Center, 6764 Ayala	(formerly Rescom	thru PCD	1,575,000	.0170
	Avenue, Makati City	Developers, Inc.) is	Filipino)	795,918,934	8.03%
		authorized to vote		========	=====
		its shares in the	Total		
		Company.			
Common	PCD Nominee		Non-Filipino	789,336,001	7.97%
	37/F Tower I,				
	Enterprise Center,				
	6766 Ayala Avenue				
	cor. Paseo de Roxas,				
	Makati City				
Common	Eujo Philippines, Inc.	Mr. Eusebio H.	Filipino		
	(Direct and Indirect	Tanco, the	(Direct)	763,873,130	7.71%
	shares through PCD	President of Eujo			
	Nominee Corporation)	Philippines, Inc. is			
	7/F STI Holdings	authorized to vote	(Indirect-	42,284,000	0.43%
	Center, 6764 Ayala	its shares in the	thru PCD		
	Avenue, Makati City	Company.	Filipino)	806,157,130	8.14%
			Total	=========	======
			Total		

Title of Class	Name, Address of Record Owner and Relationship with	Name of Beneficial Owner and Relationship with	Citizenship	No. of Shares Held	Percent
	lssuer	Record owner			
Common	Tantivy Holdings, Inc. (Formerly, Insurance Builders, Inc.) (Direct	Mr. Eusebio H. Tanco, the President of	Filipino (Direct)	626,776,992	6.33%
	and Indirect shares through PCD Nominee Corporation) 7/F STI Holdings	Tantivy Holdings, Inc. (Formerly, Insurance Builders, Inc.) is authorized	(Indirect- thru PCD Filipino)	3,000,000  629,776,992	0.03%  6.36%
	Center, 6764 Ayala Avenue, Makati City	to vote its shares in the Company.	Total	========	======

Note: PCD Nominee Corporation is a wholly-owned subsidiary of the Philippine Central Depository, Inc. (PCD), and is the registered owner of the shares in the records of the Company's transfer agent. The participants of the PCD (with respect to securities in the principal accounts) or the clients of such participants (with respect to securities in the participants' client accounts) are, as far as the PCD and PCD Nominee Corporation are concerned, the presumed beneficial owners of such lodged shares. PCD Nominee Corporation merely holds legal title (and not beneficial title) to the Company's lodged shares to facilitate the book-entry trading and settlement of the Company's shares. Except as disclosed above, no natural person or juridical entity whose shares are lodged in the name of PCD Nominee Corporation is known to the Company to be directly or indirectly the record or beneficial owner of more than five percent (5%) of the Company's voting securities.

#### (b) Security Ownership of Management as of 15 October 2021

Title of	Name of Beneficial Owner	Amount & Nature of		Citizenship	Percent
Class		Beneficial Own	Beneficial Ownership		of Class
Common	Eusebio H. Tanco	1,253,666,793	Direct	Filipino	12.66%
	(Director and Chairman of the	382,722,651	Indirect		3.865%
	Board)		–thru		
		1,636,389,444	PCD		16.52%
		=========			======
			Total		
Common	Monico V. Jacob	1	Direct	Filipino	0.00%
	(Director, President and CEO)	33,784,056	Indirect		0.34%
			– thru		
		33,784,057	PCD		0.34%
		=======			======
			Total		
Common	Yolanda M. Bautista	1	Direct	Filipino	0.00%
	(Treasurer & Chief Finance Officer)	5,000,000	Indirect		0.05%
			– thru		
		5,000,001	PCD		0.05%
		=======			
			Total		======
Common	Arsenio C. Cabrera, Jr.	6,500,000	Indirect	Filipino	0.06%
	(Corporate Secretary)		– thru		
			PCD		

The following table sets forth as of 15 October 2021, the beneficial ownership of each director and executive officer of the Company:

Title of Class	Name of Beneficial Owner	Amount & Nat Beneficial Own		Citizenship	Percent of Class
Common	Joseph Augustin L. Tanco (Director and VP for Investor Relations)	1 2,000,000	Direct Indirect – thru	Filipino	0.00% 0.02%
		2,000,001 ======	PCD		0.02% =====
Common	Paolo Martin Bautista (Director and Chief Investment Officer and Head of Corporate Strategy)	3,250,000	Indirect – thru PCD	Filipino	0.03%
Common	Ma. Vanessa Rose L. Tanco (Director)	1 20,500,001 	Direct Indirect – thru	Filipino	0.00% 0.21%
		20,500,002 =====	PCD		0.21%
Common	Martin K. Tanco (Director)	78,357,100	Indirect – thru PCD	Filipino	0.80%
Common	Rainerio M. Borja (Director)	1,000,000	Indirect – thru PCD	Filipino	0.01%
Common	Jesli A. Lapus (Lead Independent Director)	6,000,000	Indirect – thru PCD	Filipino	0.06%
Common	Robert G. Vergara (Independent Director)	1,000	Direct	Filipino	0.00%
Common	Ma. Leonora V. De Jesus (Independent Director)	1,000	Direct	Filipino	0.00%
Common	Raymond N. Alimurung (Independent Director)	1,000	Direct	Filipino	0.00%
Common	Directors and Officers as a Group	1,793,341,604	Direct and Indirect	Filipino	18.11%

#### (c) Voting Trust Holders of 5% Or More

As of 15 October 2021, no person holds at least 5% or more of a class under a voting trust or similar agreement.

(d) Changes in Control

There has been no change of control in the Company since 1 April 2014.

#### Item 5. Directors and Executive Officers

- (1) Certain Relationships and Related Transactions
  - (a) Directors and Executive Officers

The Company's Articles of Incorporation provides for eleven (11) members of the Board.

The term of office of the directors of the Company is one (1) year and they are to serve as such until the election and qualification of their successors.

The following are the incumbent members of the Board of Directors:

- (1) Eusebio H. Tanco
- (2) Monico V. Jacob
- (3) Joseph Augustin L. Tanco
- (4) Ma. Vanessa Rose L. Tanco
- (5) Martin K. Tanco
- (6) Rainerio M. Borja
- (7) Paolo Martin O. Bautista
- (8) Jesli A. Lapus
- (9) Robert G. Vergara
- (10) Ma. Leonora Vasquez-De Jesus
- (11) Raymund N. Alimurung

All of the foregoing incumbent directors have been nominated to the Board for the ensuing year. Messrs. Robert G. Vergara, Jesli A. Lapus, Ma. Leonora Vasquez-De Jesus and Mr. Raymund N. Alimurung have been nominated as independent directors by Eximious Holdings, Inc. (formerly Capital Managers & Advisors, Inc.) ("EHI"), a stockholder of the Company. EHI has no business or professional relationship with the aforementioned persons nominated as independent directors.

The Certifications of Messrs. Lapus, Vergara and Alimurung and Ms. Vasquez-De Jesus as independent directors are attached hereto as Annexes "A" to "D".

Pursuant to the Certification(s) of Independent Director submitted by Messrs. Lapus, Vergara and Alimurung and Ms. Vasquez-De Jesus, they each possess all of the qualifications and none of the disqualifications to serve as the Company's independent directors for the ensuing year.

In accordance with Section 11, Article II of the Company's By-Laws and the 2017 Manual on Corporate Governance, the nomination of all of the members of the Company's Board of Directors, including independent directors, shall be conducted by the Corporate Governance Committee prior to the annual stockholders' meeting in accordance with the following procedure:

(1) All recommendations shall be signed by the nominating stockholders together with the acceptance and conformity of the would-be nominees and shall be submitted to the Corporate Governance Committee and the Corporate Secretary.

- (2) The Corporate Governance Committee shall pre-screen the qualifications of the would- be nominees, ensuring that they possess all the qualifications and none of the disqualifications for directors as prescribed in the Manual of Corporate Governance, the Company's By Laws and other applicable rules and regulations.,
- (3) After the pre-screening process, the Corporate Governance Committee shall prepare a Final List of Candidates to be submitted to the Board of Directors, which shall contain all the information regarding the background and experience of the nominees required to be ascertained and made known under the Securities Regulation Code and relevant rules and regulations.
- (4) Said Final List of Candidates shall be disclosed in the reports required by law, rules and regulations to be submitted to the Securities Exchange Commission, Philippine Stock Exchange and all stockholders.
- (5) Only nominees whose names appear on the Final List of Candidates shall be eligible for election as directors. No other nominations shall be entertained after the Final List of Candidates shall have been prepared and disclosed to the Securities Exchange Commission and the Philippine Stock Exchange.

The Chairman of the Corporate Governance Committee is Mr. Robert G. Vergara. Governance Committee. The members of the Corporate Governance Committee are Ms. Ma. Leonora Vasquez-De Jesus and Mr. Raymond N. Alimurung.

The following are the Final List of Candidates for directors as determined by the Company's Corporate Governance Committee:

Candidate for Nomination as Director	Nominating Stockholder	Relationship	Citizenship
Eusebio H. Tanco	Eximious Holdings, Inc. ("EHI")	Chairman	Filipino
Monico V. Jacob	EHI	President	Filipino
Joseph Augustin L. Tanco	EHI	Director	Filipino
Ma. Vanessa Rose L. Tanco	EHI	N/A	Filipino
Martin K. Tanco	EHI	N/A	Filipino
Rainerio M. Borja	EHI	N/A	Filipino
Paolo Martin O. Bautista	EHI	N/A	Filipino
Jesli A. Lapus	EHI	N/A	Filipino
Robert G. Vergara	EHI	N/A	Filipino
Ma. Leonora Vasquez-De Jesus	EHI	N/A	Filipino
Raymond N. Alimurung	EHI	N/A	Filipino

The directors and officers of the Company are not connected with any government agency or instrumentality. A Certification to this effect is attached hereto as Annex "E".

Summary of Term of Office of Directors:

- (1) Eusebio H. Tanco director since 17 March 2010 up to the present;
- (2) Monico V. Jacob director since 17 March 2010 up to the present
- (3) Joseph Augustin L. Tanco director since 27 October 2010 up to the present

- (4) Ma. Vanessa Rose L. Tanco director since 27 October 2010 up to the present
- (5) Martin K. Tanco director since 19 December 2012 up to the present
- (6) Rainerio M. Borja director since 19 December 2012 up to the present
- (7) Paolo Martin O. Bautista director since 19 December 2012 up to the present
- (8) Jesli A. Lapus –Independent director from 4 October 2013 up to the present
- (9) Robert G. Vergara independent director since 27 July 2017 up to the present
- (10) Ma. Leonora Vasquez-De Jesus independent director since 20 September 2019 up to the present
- (11) Raymund N. Alimurung independent director since 20 September 2019 up to the present

The corresponding ages, citizenships, business experiences and directorships held for the past five (5) years of the incumbent directors who have been nominated to the Board for the ensuing year, are set forth below:

#### Eusebio H. Tanco, 72, Filipino, Chairman of the Board, Executive Director

Mr. Tanco has been Chairman of STI Holdings since 17 March 2010. He is also the Chairman of the Executive Committee of STI Holdings.

Mr. Tanco is Chairman of the Board and President of Prudent Resources, Inc., and Prime Power Holdings Corporation. He is the Chairman of the Executive Committee and Director of STI Education Services Group, Inc. and the Chairman of Mactan Electric Company, Philippines First Insurance Co. Inc., Venture Securities Inc., GROW Vite, Inc., Delos Santos-STI College, STI West Negros University, iACADEMY, and Eximious Holdings, Inc. (formerly, Capital Managers and Advisors, Inc.) He is Vice-Chairman and President of Asian Terminals, Inc.

Mr. Tanco is President of Total Consolidated Asset Management, Inc., Eujo Phils, Inc., Cement Center Inc., First Optima Realty Corp, Biolim Holdings and Management Corp (formerly Rescom Developers Inc.), Tantivy Holdings, Inc. (formerly, Insurance Builders, Inc.), Bloom with Looms Logistics, Inc. (formerly STMI Logistics, Inc.), Marbay Homes Inc., Global Resource for Outsourced Workers, Inc., Amina, Inc., International Hardwood & Veneer Corp, and CEO of Classic Finance Inc.

Mr. Tanco is also a director in PhilPlans First, Inc., Maestro Holdings, Inc. (formerly STI Investments, Inc.), Philippine Life Financial Assurance Corp., Manila Bay Spinning Mills, Inc., United Coconut Chemicals, Inc., MB Paseo, Philippine Health Educators, Inc., Information & Communications Technology Academy, Inc. and PhilhealthCare, Inc.. He is also a Director in Philippine Racing Club, Inc. and Leisure and Resorts World Corporation, both of which are publicly listed companies.

He is also Chairman of the Philippine-Thailand Business Council and the Philippines-UAE Business Council. He likewise sits as a member of the Board of Trustees of Philippines, Inc. and member of the Philippine Chamber of Commerce and Industry.

Mr. Tanco earned his Master of Science in Economics degree from the London School of Economics and Political Science and his Bachelor of Science degree in Economics from the Ateneo de Manila University. He was also awarded a Doctorate of Humanities degree, honoris causa, from the Palawan State University.

#### Monico V. Jacob, 76, Filipino, President and CEO, Executive Director

Mr. Jacob has been the President and CEO of STI Holdings since 17 March 2010. He is likewise a member of the Executive Committee of STI Holdings.

Mr. Jacob is the Vice-Chairman and CEO of STI Education Services Group, Inc. and President of STI West Negros University. He is also the President of Eximious Holdings, Inc. (formerly, Capital Managers and

Advisors, Inc.), Maestro Holdings, Inc. (formerly STI Investments, Inc.) and Tantivy Holdings, Inc. (formerly, Insurance Builders, Inc.).

Mr. Jacob is the Chairman of Philippine Life Financial Assurance Corporation, Philhealthcare, Inc., Total Consolidated Asset Management, Inc., Global Resource for Outsourced Workers, Inc., and Rosehills Memorial Phils., Inc. He is also the President of PhilPlans First, Inc.

Mr. Jacob is also a Director in Asian Terminals, Inc. and Phoenix Petroleum Philippines, Inc., and an Independent Director in Rockwell Land Corp., and Lopez Holdings Corp., all publicly-listed companies. He is also a member of the Board of Governors in Information and Communications Technology (iACADEMY), Inc..

Prior to his present positions, Mr. Jacob was the Chairman and CEO of Petron Corporation, and the Philippine National Oil Company (PNOC) and all of its subsidiaries. He also served as the General Manager of the National Housing Authority (NHA), and Chief Executive Officer of the Home Development Mutual Fund. He was also an Associate Commissioner for the Securities and Exchange Commission in 1986.

Prior to government, he was a Partner of the law firm Jacob Acaban Corvera Valdez and Del Castillo and was an active trial lawyer. Today, he is a partner in the law firm of Jacob & Jacob. His areas of specialization are energy, corporate law, corporate recovery and rehabilitation work, including receivership and restructuring advisory for companies.

Mr. Jacob is a member of the Management Association of the Philippines (MAP) of which he was President for 1998. He is also a member of the Integrated Bar of the Philippines.

Mr. Jacob finished his Bachelor of Arts degree with a Major in Liberal Arts from the Ateneo de Naga University in 1966 and his Bachelor of Laws degree from the Ateneo de Manila University in 1971.

#### Joseph Augustin L. Tanco, 41, Filipino, Executive Director

Mr. Tanco has been a Director of STI Holdings since 27 October 2010. He is likewise the Vice President for Investor Relations.

Mr. Tanco is currently the President and Chief Executive Officer of Maestro Holdings, Inc., Philippine Life Financial Assurance Corporation, PhilhealthCare, Inc. and Comm & Sense, Inc. He founded Comm & Sense, Inc., an integrated marketing and communications agency offering comprehensive services in the areas of creative design, event conceptualization and management, public relations and promotions, in 2005.

Mr. Tanco serves as Chairman and Director of PhilPlans First, Inc., Director and member of the Nomination and Election Committee of STI Education Services Group, Inc., Director and Vice President of Eujo Phils. Inc., Director of Maestro Holdings, Inc. (formerly STI Investments, Inc.), iAcademy, PhilsFirst Insurance Corporation, STI West Negros University, Eximious Holdings, Inc. (formerly, Capital Managers and Advisors, Inc.), Prime Power Holdings Corporation, Global Resource for Outsourced Workers (GROW), Venture Securities, Inc., Bloom with Looms Logistics, Inc. (formerly Southern Textiles Mills, Inc.) and Biolim Holdings & Management Corporation (formerly Rescom Developers, Inc.).

Furthermore, Mr. Tanco is an active member of the Junior Chamber International Philippines (JCI) where he was Chapter President of JCI Ortigas in 2012. He was Area Director for Individual for Metro Area 2 and National Chairman for Nothing but Nets in 2013 and National Chairman for The Outstanding

Young Men (TOYM) in 2015. He also became a mentor for BS Entrepreneurship at the University of Asia and the Pacific in 2012.

Mr. Tanco is a graduate of the University of Asia and the Pacific with a Bachelor of Science degree in Entrepreneurial Management. He obtained his Master in Business Administration from the Ateneo Graduate School of Business.

#### Ma. Vanessa Rose L. Tanco, 43, Filipino, Executive Director

Ms. Tanco has been a Director of STI Holdings since 27 October 2010.

Ms. Tanco also holds directorships at STI West Negros University, STI Education Services Group, Inc., PhilPlans First, Inc., and Philhealthcare, Inc. Currently, she is the President and CEO of Information and Communications Technology Academy, Inc. or popularly known as iACADEMY.

Ms. Tanco obtained her Master's degree in Business Administration at the University of Southern California, and her Bachelor of Science degree in Legal Management at Ateneo de Manila University.

#### Martin K. Tanco, 55, Filipino, Non-Executive Director

Mr. Tanco has been a Director of STI Holdings since 19 December 2012. He is likewise a member of the Executive and Audit Committees of STI Holdings.

Mr. Tanco is the Director for Investment of Philplans First, Inc.. He is also a Director of Maestro Holdings, Inc. (formerly STI Investments, Inc.), Philhealthcare, Inc., Philippine Life Financial Assurance Corporation, Techzone Philippines, Inc., Techglobal Data Center, Inc. and Total Consolidated Asset Management, Inc.. He is the President of the Philfirst Condominium Corporation and Vice President of Manila Bay Thread Corporation (formerly Coats Manila Bay).

Mr. Tanco is also a director of STI Education Services Group, Inc.

Mr. Tanco earned his Bachelor of Science Degree in Electrical Engineering from the University of Southern California. He obtained his Master of Science degree in Electrical Engineering and Master in Business Administration from the University of Southern California.

#### Paolo Martin O. Bautista, 52, Filipino, Executive Director

Mr. Bautista has been a Director of STI Holdings since 19 December 2012. He is likewise the Chief Investment Officer, Head of Corporate Strategy and the Chief Risk Officer, of STI Holdings.

Mr. Bautista is also a director of STI Education Services Group, Inc.

Mr. Bautista is a director of Maestro Holdings, Inc. (formerly STI Investments, Inc.), PhilLife and Philplans. He is also an advisor to its Investment Committees. He has over 20 years' experience in the areas of corporate finance, mergers and acquisition, debt and equity capital markets, credit risk management and securities law. Prior to joining STI Holdings, he was a director at Citigroup Global Markets and a Vice President at Investment Banking Division of Credit Suisse.

Mr. Bautista obtained his Bachelor of Arts degree, Bachelor of Laws degree and Juris Doctor from the Ateneo de Manila University and obtained a Master of Science degree in Management from the Arthur D. Little School of Management, Cambridge, MA.

#### Rainerio M. Borja, 59, Filipino, Non-Executive Director

Mr. Borja has been a Director of STI Holdings since 19 December 2012. He is likewise a member of the Executive Committee of STI Holdings.

Mr. Borja serves as a Director of STI Education Services Group, Inc., PhilPlans, First Inc. and Total Consolidated Asset Management Inc. He is also Chairman of the Board of Techzone Inc. and 88Gren Inc. He is also a director of Techglobal Dater Center, Inc. and Techzone Philippines, Inc.

Mr. Borja is the President of the Asia region for Alorica, comprising more than 34,0000 people in the Philippines, as well as delivery centers in Australia and China, for a total of 24 sites. Under Mr. Borja's leadership, the Asia teams provide distinct capabilities to offer low-cost, high quality solutions to clients across the globe.

Prior to this role, Mr. Borja was President of the Philippines and Australia for Expert Global Solutions, Inc. (EGS) for four years prior to EGS' acquisition by Alorica in June 2016.

Before joining EGS in 2012, Mr. Borja spent 12 years as President of Aegis PeopleSupport Philippines, a start-up company that he helped grow to more than 13,000 employees. In 2004, the company achieved a major milestone by doing an Initial Public Offering (IPO) in the United States, and being listed in NASDAQ as the only Business Process Outsourcing (BPO) company with its entire operations handled in the Philippines. Mr. Borja also established the expansion of BPO to Philippine provinces, as well as to other regions, such as San Jose, Costa Rica.

Often credited as the "man behind the success of the call center and BPO industry" in the country, Mr. Borja is one of the founders and former chairman of the Information Technology and Business Process Association of the Philippines (IBPAP), formerly the Business Processing Association of the Philippines (BPA/P). He continues to support the industry by taking on leadership roles and sitting on the Board of Directors for both IBPAP and the Contact Center Association of the Philippines (CCAP). His opinions and contributions are highly valued by government and industry officials in the formulation of legislations and policies that govern the country's Information and Communications Technology (ICT) and BPO industry. Being one of the country's BPO industry ambassadors who supported the industry's phenomenal growth to now being one of the country's major economic contributors, Mr. Borja was the first recipient of the Individual ICT Contributor Award in the Philippines in 2007.

Mr. Borja obtained his Bachelor of Science degree at the De La Salle University and Master of Science in Economics units from the De La Salle Graduate School of Business and Economics.

#### Jesli A. Lapus, 72, Filipino, Lead Independent Director

Mr. Lapus has been an Independent Director of STI Holdings since 4 October 2013. He is the Chairman of the Audit and Risk Committee and member of the Corporate Governance Committee of STI Holdings.

Mr. Lapus is also the Chairman and Independent Director of STI Education Services Group, Inc.. He is also a member of the Executive Committee and Corporate Governance Committee of STI Education Services Group, Inc.. He was first elected as Chairman and Independent Director on September 25, 2013.

Mr. Lapus is a member of the Board of Governors/Independent Director of Information and Communications Technology Inc. (iACADEMY). He is also an Independent Director of Philippine Life Financial Assurance Corporation and Attenborough Holdings Corporation.

Mr. Lapus is the Chairman of LSERV Corporation. He also serves as an Independent Director of Emperador, Inc. and Alliance Global Group, Inc.. He is Advisory Board Member of Radiowealth Finance Company, Inc.

A multi-awarded executive in the private sector (i.e., manufacturing, financial services and international trade), Mr. Lapus has successfully managed and turned around firms and a universal bank in attaining industry leaderships. He was Managing Director of Triumph International (Phils.) Inc., President of Pacific Products, Inc., CFO of the RAMCAR Group of Companies and formerly connected with Sycip Gorres Velayo & Co.

With a solid track record as a prominent professional executive in the private sector behind him, Mr. Lapus has the distinction of having served in the cabinets of three (3) Philippine Presidents namely: President Gloria Macapagal-Arroyo, President Fidel Ramos and President Corazon Aquino in the following capacities: Secretary, Department of Trade and Industry (2010); Secretary, Department of Education (2006-2010); President and CEO, The Land Bank of the Philippines (1992-1998); Undersecretary, Department of Agrarian Reform (1987-89).

Mr. Lapus earned his Doctor of Public Administration (honoris causa) from Polytechnic University of the Philippines; Master in Business Management from Asian Institute of Management; Investment Appraisal and Management from Harvard University, USA; Management of Transfer of Technology from INSEAD, France; Project Management from BITS, Sweden and Personal Financial Planning in UCLA, USA.

#### Robert G. Vergara, 60, Filipino, Independent Director

Mr. Vergara has been an Independent Director of STI Holdings since 27 July 2017. He is the Chairman of the Corporate Governance Committee and a member of the Audit and Risk Committee of STI Holdings.

He was appointed as Independent Director of SM Investments Corporation (SMIC) and Metro Pacific Hospital Holdings, Inc., both of which are publicly listed companies.

He is currently the President of Vergara Advisory Management, Inc. founded in May 2018.

He is also an Independent Director, Chairman of the Corporate Governance Committee and a member of the Audit and Risk Committee of STI Education Services Group, Inc..

Mr. Vergara served as the President and General Manager of the Government Service Insurance System from September 2010 to October 2016.

Mr. Vergara was the Managing Director and Founding Partner of Cannizaro (Hong Kong) Limited from October 2006 to September 2010. He was also a Limited Partner in Cannizaro Capital Partners LLP from October 2006 to September 2010. From 2002 to 2006, Mr. Vergara was the Managing Director of Lionhart (Hong Kong) Ltd.

Mr. Vergara was a Principal in Morgan Stanley Dean Witter Asia Ltd. from 1997-2001. He also served as the Managing Director of IFM Asia Ltd. from 1990 to 1997.

Mr. Vergara obtained his Master in Business Administration from Harvard Graduate School of Business Administration. He graduated Magna Cum Laude from Ateneo De Manila University with Bachelor of Science degrees in Management Engineering and Mathematics.

#### Ma. Leonora Vasquez- De Jesus, 70, Filipino, Independent Director

Ms. Vasquez-De Jesus has been an independent director of STI Holdings since 20 September 2019.

She is currently an independent director of the following companies: (a) Banco de Oro Leasing and Finance Inc, a position which she has held since May 2008; and; (b) BDO-One Network Bank, Inc., a position which she has held since September 2018.

Ms. Vasquez-De Jesus is a director of Risks, Opportunities Assessment and Management Corporation, which is accredited by the Securities and Exchange Commission as a Corporate Governance Seminars provider. She has been a director of said corporation since 2011 up to the present.

Ms. Vasquez-De Jesus is also a Senior Professional Lecturer at the De La Salle University Graduate School of Business, a position which she has held from January 2009 up to the present.

From September 2014 to 30 June 2019, Ms. Vasquez-De Jesus served as the University President of Pamantasan ng Lungsod ng Maynila. From 29 October 2015 up to October 2018, she was also a member of the Board of Governors of the Phil. National Red Cross.

Ms. Vasquez-De Jesus obtained her Ph.D and M.A. in Psychology from the University of the Philippines-Diliman. She graduated Cum Laude from the University of the Philippines-Diliman with a degree in A.B. Psychology.

#### Raymund N. Alimurung, 48, Filipino, Independent Director

Mr. Alimurung has been an independent director of STI Holdings since 20 September 2019.

He is currently the CEO of Lazada, Philippines, which is the leading e-commerce marketplace in South East Asia. He has held the position of CEO from June 2019 up to the present. Previously, he served as the Chief Commercial Officer of Lazada from April 2016 to June 2018 as well as the Regional Head for Customer Service and its Philippines VP, Business Development from June 2012 to May 2013.

From April 2014 up to April 2016, he was the CEO of aCommerce Philippines, a leading B2C e-commerce solutions provider in South East Asia.

From May 2013 to March 2014, he was the VP for Business Development and Strategy of Citadel Holdings, a Philippine conglomerate with investments in telecommunications, petroleum and aviation services in the Philippines.

Mr. Alimurung obtained his MBA from the Stanford Graduate School of Business. He also holds a Doctor of Medicine from the University of the Philippines College of Medicine where he graduated in the top fifteen percent (15%) of his class. He graduated Cum Laude from the Ateneo De Manila University with a degree in BS Biology.

#### Yolanda M. Bautista, 69, Filipino, Treasurer

Ms. Bautista has served as the Treasurer of STI Holdings since 17 March 2010. She is likewise a member of the Executive Committee of STI Holdings. She resigned as director of STI Holdings on 10 December 2013. Her resignation as Director of the Company was not due to any disagreement with STI Holdings on any matter relating to its operations, policies or practices.

Ms. Bautista is Chairman and President of Corporate Reference, Inc., and Yellow Meadows Business Ventures, Inc.

Ms. Bautista serves as Director and Treasurer of Eximious Holdings, Inc. (formerly, Capital Managers and Advisors, Inc.), Banclife Insurance Co., Inc., Tantivy Holdings, Inc. (formerly, Insurance Builders, Inc.), DLS-STI College, Inc., and Information and Communications Technology Academy (iAcademy), Inc. She is also the Group Chief Financial Officer of Philippine Life Financial Assurance Corporation and Philhealthcare, Inc. as well as the Chief Financial Officer and Treasurer of STI ESG and STI West Negros University. Ms. Bautista is a Director of Attenborough Holdings Corp., Philippine Healthcare Educators, Inc., GROW Inc., Grow Vite Staffing Services, Inc. and Bloom with Looms Logistics, Inc. (formerly Southern Textiles Mills, Inc.) She serves as Treasurer of Aberlour Holding Company, Daven Holdings, Inc., Harbourside Holding Corporation, Maestro Holdings, Inc. (formerly STI Investments, Inc.), Morray Holdings, Inc., Kusang Loob Foundation, Inc., SG Holdings, Inc., Philippines First Condominium Corporation, Quantum Analytix, Inc., P & O Management Services Phils., Inc., TechGlobal Data Center, Inc., Techzone Condominium Corporation and Techzone Philippines, Inc. She is also Assistant Treasurer of Total Consolidated Asset Management, Inc. and Neschester Corporation.

Ms. Bautista is a Certified Public Accountant. She graduated Magna Cum Laude from the University of Sto. Thomas with a Bachelor of Science degree in Commerce, major in Accounting.

#### Arsenio C. Cabrera, Jr., 61, Filipino, Corporate Secretary

Atty. Arsenio C. Cabrera, Jr. is the Corporate Secretary, General Counsel, and Corporate Information Officer of STI ESG.

Atty. Cabrera is a Managing Partner of Herrera Teehankee & Cabrera Law Offices. He also serves as Corporate Secretary of Agustin Tanco Foundation, Inc., Amina, Inc., Arani Realty Corporation, Asiateleservices, Inc., BOIE Drug, Inc., BOIE, Incorporated, BOIE Prime, Inc., Bountiful Geomines, Inc., Calatagan Bay Realty, Inc., Canlubang Golf and Country Club, Inc., Cement Center, Inc., Classic Finance, Inc., Comm & Sense, Inc., Digitalme Services, Inc., Drysor, Inc., DLS-STI Colleges, Inc., DLS-STI College Quezon Avenue, Inc., Eximious Holdings, Inc., EUJO Phils. Incorporated, First Optima Realty Corporation, GEOGRACE Resources Philippines, Inc., Heritage Park Management, Inc., iACADEMY, International Hardwood & Veneer Company of the Philippines, Juska, Inc., Lasik Surgery, Inc., Maestro Holdings, Inc., Manila Bay Hosiery Mills, Inc., Masbate13 Philippines, Inc., Mina Tierra Gracia, Inc., NiHAO Mineral Resources International, Inc., Oregalore, Inc., Palisades Condominium Corporation, Pay Philexchange, Inc., Philippine American Drug Company, Philippine First Condominium Corporation, PhilsFirst, PhilLife, PhilCare, Inc., Philplans., Renaissance Condominium Corporation, Rosehills Memorial Management Philippines, Inc., Sinoma Energy Conservation (Philippines) Waste Heat Recovery Co., Inc., Sinoma Energy Conservation (Cebu) Waste Heat Recovery Co., Inc., Sonak Holdings, Inc., STI WNU, Tantivy Holdings, Inc., Techglobal Data Center, Inc., TechZone Philippines, Inc., Total Consolidated Asset Management, Inc., Trend Developers, Inc., Venture Securities, Inc., Villa Development Corporation, Vital Ventures Management Corp. and WVC Development Corporation.

He was also elected as Chairman of Excelsior Holdings, Inc., Excelsium, Inc. and PlusHomes Communities, Inc.

Atty. Cabrera holds degrees in Bachelor of Laws (Second Honors) and Bachelor of Science in Legal Management from the Ateneo De Manila University.

#### Anna Carmina S. Herrera, 46, Filipino, Assistant Corporate Secretary

Atty. Anna Carmina S. Herrera was elected Assistant Corporate Secretary of the Company on 17 March 2010.

Atty. Herrera is a Senior Associate of Herrera Teehankee and Cabrera Law Offices. She also performs the role of Corporate Secretary of Dunes and Eagle Land Development Corporation, STI College Batangas, Inc., STI College of Kalookan, Inc., STI Dagupan, Inc., STI Diamond College, Inc. and STI Tuguegarao, Inc. She also serves as Assistant Corporate Secretary in a number of other corporations: Amica Corporation, Attenborough Holdings Corporation, Banclife Insurance Co., Inc., Coastal Bay Chemicals, Inc., Comm & Sense, Inc., JAE Finance Philippines Corp., Maestro Holdings, Inc., Palisades Condominium Corporation, PhilCare, PhilLife, Renaissance Condominium Corporation, STI Holdings and Venture Securities, Inc.

Atty. Herrera received her Bachelor of Laws degree from the University of the Philippines in 2000.

(b) Significant Employees

In general, the Company values its human resources. It expects the employees to do their share in achieving the Company's set objectives. There is no person in the Company who is not an executive officer but is expected to make significant contribution in the business of the Company.

(c) Family Relationships

Mr. Joseph Augustin L. Tanco is the son of Mr. Eusebio H. Tanco. Ms. Ma. Vanessa Rose L. Tanco is the daughter of Mr. Eusebio H. Tanco.

Mr. Martin Tanco and Mr. Eusebio H. Tanco are cousins.

There are no other family relationships up to the 4<sup>th</sup> civil degree, either by consanguinity or affinity among the current Directors other than those already disclosed in this report.

(d) Involvement in Certain Legal Proceedings

None of the above named directors and executive officers of the Company have been involved in any of the following events for the past five (5) years and up to the date of this SEC Form 20-IS:

- (1) any bankruptcy petition filed by or against any business of which such person was a general partner or executive officer either at the time of the bankruptcy or within two years prior to that time;
- (2) any conviction by final judgment;

- (3) being subject to any order, judgment, or decree, not subsequently reversed, suspended or vacated, of any court of competent jurisdiction, domestic or foreign, permanently or temporarily enjoining, barring, suspending or otherwise limiting his involvement in any type of business, securities, commodities or banking activities; and
- (4) being found by a domestic or foreign court of competent jurisdiction (in a civil action), the Commission or comparable foreign body, or a domestic or foreign Exchange or other organized trading market or self regulatory organization, to have violated a securities or commodities law or regulation, and the judgment has not been reversed, suspended, or vacated.
- (2) Certain Relationships and Related Transactions

The Company has the following major transactions with related parties:

#### **Consultancy Agreement with STI ESG**

The Company entered into an agreement with STI ESG on the rendering of advisory services starting 01 January 2013.

#### Consultancy Agreement with STI WNU

The Company entered into an agreement with STI WNU on the rendering of advisory services starting 01 January 2015.

## Service Level Agreement with Comm & Sense

On 7 March 2018, a Service Level Agreement between the Company and Comm & Sense, Inc. owned by Mr. Joseph Augustin L. Tanco, Director and Vice President for Investor Relations of STI Holdings, was executed. Comm & Sense is in charge of the conceptualization and execution of press releases for the Company's 17-A and 17-Q reports during each fiscal year. Comm & Sense shall provide strategic public relations consultation services, media networking and monitoring and editorial/creative services to the Parent Company.

#### AHC

The Parent Company became a stockholder owning 40% of AHC in November 2014 following the SEC approval of the increase in the authorized capital stock of AHC. In February 2015, STI Holdings acquired the remaining 60% ownership of AHC from various individuals making it a 100% owned subsidiary.

AHC is a holding company which is a party to the Joint Venture Agreement and Shareholders' Agreement ("the Agreements") among Philippine Women's University ("PWU"), Unlad Resources Development Corporation ("Unlad") and the Benitez Group. Under the Agreements, AHC is set to own up to 20% of Unlad. AHC is also a party to the Omnibus Agreement it executed with STI Holdings and Unlad.

On March 1, 2016, AHC executed a Deed of Assignment wherein AHC assigned to STI Holdings its loan to Unlad, including capitalized foreclosure expenses, amounting to ₱66.7 million for a cash consideration of ₱73.8 million.

## Advisory Agreement with iACADEMY

The Parent Company entered into an agreement with iACADEMY on the rendering of advisory services starting January 1, 2019.

For further details, refer to Note 31, Related Party Transactions, of the Audited Consolidated Financial Statements.

## **Transactions with Promoters**

There are no transactions with promoters within the past five (5) years.

(3) Disagreement with a Director

No director has resigned or declined to stand for re-election to the Board of Directors since the date of the last annual stockholders' meeting because of a disagreement with the Company on any matter relating to the Company's operations, policies or practices.

## Item 6. Compensation of Directors and Executive Officers

(1) During the 24 September 2020 meeting of the Board of Directors, the Board approved a resolution increasing the per diems of the directors from ₱14,000.00 to ₱25,000.00 per board meeting. The directors are paid ₱25,000.00 per committee meeting attended by them. There is no arrangement for compensation of directors.

From FY 2018-2019 up to 2020-2021, the CEO and top four (4) executive officers as a group, did not receive compensation from the Company. There is no employment contract between the Company and any of its executive officers.

(2) The following table summarizes the aggregate compensation for the fiscal years ended March 31, 2019 and 2020 and June 30, 2021 and 2022. The amounts set forth in the table below have been prepared based on what the Parent Company paid its directors and named executive officers as a group and other officers for the fiscal years ended March 31, 2019 and 2020 and June 30, 2021 and what the Parent Company for the fiscal year ending June 30, 2022.

The compensation for board members comprises of per diems.

# ANNUAL COMPENSATION

Name and Principal				Other annual
Position	Year Ended	Salary (₱)	Bonus (₱)	compensation (₱)
All other Officers as a	2019°	3,867,628	-	-
Group				
	2020 <sup>a</sup>	4,243,696	-	-
	2021 <sup>b</sup>	5,147,471	-	
	2022 <sup>b</sup>	5,147,471 <sup>c</sup>		

All Named Executive	2019 <sup>a</sup>	545,614
Officers <sup>d</sup> and Board of		
Directors as a Group		
	2020 <sup>a</sup>	
		513,158
	2021 <sup>b</sup>	2,091,813
	2022 <sup>b</sup>	2,091,813 <sup>c</sup>

Notes:

<sup>a</sup> Year ended March 31

<sup>b</sup> Year ended June 30

- <sup>c</sup> Figure is an estimated amount
- <sup>d</sup> Named executives include: Eusebio H. Tanco (Chairman of the Board), Monico V. Jacob (President and CEO), Joseph Augustin L. Tanco (Vice President, Investor Relations), Yolanda M. Bautista (Treasurer) and Atty. Arsenio Cabrera Jr. (Corporate Secretary).

(3) There are no actions to be taken with regard to any bonus, profit sharing, or other compensation plan, contract or arrangement in which any director, nominee for election as a director, or executive officer of the Company will participate.

(4) There are no actions to be taken with regard to any pension or retirement plan in which any such person will participate.

(5) There are no actions to be taken with regard to the granting or extension to any such person of any option, warrant or right to purchase any securities.

#### Item 7. Independent Public Accountants

1. The accounting firm of Sycip Gorres Velayo & Co. ("SGV") has been the Company's External Auditors for the past years (2010 up to the present). They were reappointed in the Annual Stockholders' Meeting held on 20 November 2020, as external auditors for the ensuing fiscal year.

A representative of SGV is expected to be present at the Annual Meeting of the Stockholders and will have the opportunity to make a statement if he or she so desires. The representative will also be available to respond to appropriate questions from the stockholders.

Pursuant to SRC Rule 68 (3) (b) (iv), as amended (Rotation of External Auditors), the Company has engaged Mr. Benjamin N. Villacorte of SGV as the Partner-in-charge of the Company. This is his seventh year of engagement for STI Holdings.

2. There has not been any disagreement between the Company and said accounting firm with regard to any matter relating to accounting principles or practices, financial statement disclosures or auditing scope or procedure.

As stated in the June 30, 2021 "Statement of Management Responsibility for Financial Statements", SGV is the appointed independent auditors of STI Holdings. They have examined the financial statements of the Company in accordance with Philippine Standards on Auditing and have expressed their opinion on the fairness of presentation upon completion of such examination, in its report to the Board of Directors and stockholders.

The Company's Audit Committee reviews and approves the scope of audit work of the External Auditor and the amount of audit fees for a given year.

The 2017 Manual on Corporate Governance provides that, the Audit Committee should evaluate and determine the non-audit work of the External Auditor, and periodically review the non-audit fees paid to him in relation to the total fees paid to the External Auditor and to the Corporation's overall consultancy expenses. The Audit Committee should disallow any non-audit work that will conflict with his duties as an External Auditor or may pose a threat to his independence (As defined by the Code of Ethics for Professional Accountants).

In the Organizational Meeting of the Board of Directors immediately succeeding the stockholders' meeting held on 20 November 2020, the following were elected as the Chairman and Members of the Audit Committee of the Company to serve as such for the ensuing year and until the election and qualification of their successors:

Chairman:	Jesli A. Lapus, Independent Director
Members:	Robert G. Vergara, Independent Director Ma. Leonora Vasquez-De Jesus, Independent Director Raymond N. Alimurung, Independent Director Martin K. Tanco, Non-Executive Director

The Company engaged SGV for the annual audit covering the period from July 1, 2020 to June 30, 2021. The engagement letter dated February 23, 2021 for the year-end audit was received by the Company on the same date.

The following information pertains to their fees and charges (amounts in thousands):

	Year ended	Three-month period	Year ended
	June 30, 2021	ended June 30, 2020	March 31, 2020
Audit fees	₱1,468	₱390	₱1,398
Special audit fees*	₱440		

\*Represents fees for the comparative June 30, 2021 and 2019 full year Statements of Comprehensive Income special audit

### Item 8. Compensation Plans

No action is to be taken with respect to any plan pursuant to which cash or non-cash compensation may be paid or distributed.

### C. ISSUANCE AND EXCHANGE OF SECURITIES

### Item 9. Authorization or Issuance of Securities Other Than For Exchange

No action will be taken with respect to the authorization or issuance of any securities otherwise for exchange for outstanding securities of the Company.

### Item 10. Modification or Exchange of Securities

There is no action to be taken with respect to the modification of any class of securities of the Company, or the issuance or authorization for issuance of one class of securities of the Company in exchange for outstanding securities of another class.

## Item 11. Mergers, Consolidation, Acquisition and Similar Matters

No action will be taken with respect to any of the following: (a) the merger or consolidation of the Company into or with any other person or of any other person into or with the Company; (b) the acquisition by the Company or any of its security holders of securities of another person; (c) the acquisition by the Company of any other ongoing business or of the assets thereof; (d) the sale or other transfer of all or substantially all of the assets of the Company; or (e) the liquidation or dissolution of the Company.

# Item 13. Acquisition or Disposition of Property

No action will be taken with respect to the acquisition or disposition by the Company of any property.

## Item 14. Restatement of Accounts

No action will be taken with respect to the restatement of any asset, capital or surplus account of the Company.

## D. OTHER MATTERS

## Item 15. Action with Respect to Reports

The Board of Directors of the Company recommends a vote for confirmation, ratification and approval of the minutes of the 20 November 2020 Annual Stockholders' Meeting. The Minutes of the 20 November 2020 Annual Stockholders' Meeting contained the following items:

- 1. Call to Order
- 2. Certificate of Notice and Quorum
- 3. Rules of Conduct and Voting Procedures
- 4. Approval of the Minutes of the 6 December 2019 Annual Shareholders' Meeting
- 5. Presentation of Management Report
- 6. Approval of Parent and Consolidated Audited Financial Statements as at and for the fiscal year ending 31 March 2020 and for the 3-Month Period ended 30 June 2020
- 7. Ratification of Legal Acts, Proceedings and Resolutions of the Board of Directors and of Management from 6 December 2019 up to 20 November 2020
- 8. Election of Directors
- 9. Appointment of External Auditor
- 10. Declaration of Dividends
- 11. Adjournment

## Item 16. Matters Not Required to be Submitted

The Board of Directors and Management have the power to act as agents of the Company based on statute, charter, by-laws or in delegation of authority to an officer from the acts of the Board, formally expressed or implied from a habit or custom of doing business. In this regard, where an officer has been entrusted with the general management and control of the Company's business, that officer is considered to possess an implied authority to enter into any contract or do any other act which is necessary or appropriate for the conduct of the ordinary business of the Company.

The Board of Directors recommends a vote for approval, confirmation and ratification of all acts and resolutions of the Board of Directors and of Management since the Annual Stockholders' Meeting on

20 November 2020 up to 3 December 2021. Said acts and resolutions of the Board of Directors and of Management since the Annual Stockholders' Meeting on 20 November 2020 up to 3 December 2021 include, among others: (a) the appointment of officers; (b) the opening of bank accounts and the appointment of signatories; (c) execution of contracts in the ordinary course of business; and (d) the approval of Audited Financial Statements.

Once the ratification has been given, all acts or transactions entered into by the Board of Directors and of Management since the Annual Stockholders' Meeting on 20 November 2020 up to the present become finally and absolutely binding and neither the Company nor individual stockholders nor strangers can afterwards sue to set them aside or otherwise attack their validity.

# Item 17. Amendment of Charter, By-laws or Other Documents

In its meeting on 7 October 2021, the Board of Directors approved the amendment of the Second Article of the Articles of Incorporation to include as part of the secondary purposes the authority of the Company to act as a corporate surety and to guarantee the loan obligations of its subsidiaries and affiliates.

# Item 18. Other Proposed Action

The Company shall seek the approval of the shareholders for the delegation to the Board of Directors of the power to amend the Company's By-Laws in to among others, make these By-Laws compliant with the provisions of the Revised Corporation Code. This matter will be presented for approval to the stockholders during the Annual Stockholders' Meeting.

## Item 19. Voting Procedures

(1) Vote required

Each common share entitles the holder to one (1) vote. At each meeting of the stockholders, each stockholder entitled to vote on a particular question or matter shall be entitled to vote for each share of stock standing in his name in the books of the Company as of record date.

Only those shareholders who have notified the Company of their intention to participate in the meeting by remote communication, together with the stockholders who voted in absentia and by proxy, will be included in the determination of quorum at the meeting. By participating remotely and by proxy, a stockholder shall be deemed present for purposes of quorum. The vote of stockholders representing a majority of a quorum shall be required to approve any action submitted to the stockholders for approval.

In the election of directors, the eleven (11) nominees garnering the highest number of votes will be elected as members of the Board of Directors, provided that there shall always be at least three (3) independent directors. Each stockholder may vote the shares registered in his name in person or by proxy for as many persons as there are directors, or he may cumulate said shares and give one candidate as many votes as the number of directors to be elected multiplied by the number of his shares shall equal, or he may distribute them on the same principle among as many candidates as he shall see fit; provided that the total number of votes cast by him shall not exceed the number of shares owned by him multiplied by the whole number of directors to be elected. No delinquent stock shall be voted. All votes attaching to the shares of stock owned by stockholders whose proxies were received by the Corporate

Secretary will be cast in accordance with the instructions given or authority granted under the proxies.

For the ratification of all legal acts, resolutions and proceedings of the Board of Directors and of Management, done in the ordinary course of business, from 20 November 2020 to 3 December 2021, the affirmative vote of at least a majority of the Corporation's capital stock present at the Annual Stockholders Meeting must ratify these acts, resolutions and proceedings.

For the amendment of the Second Articles of Incorporation to include as part of the secondary purposes the authority of the Company to act as a corporate surety and to guarantee the loan obligations of its subsidiaries and affiliates, the affirmative vote of stockholders representing at least two-thirds (2/3) of the Corporation's outstanding capital stock must approve this amendment.

For the delegation by the stockholders to the Board of Directors of the power to amend the Company's By-Laws to, among others, make the By-Laws compliant with the provisions of the Revised Corporation Code, the affirmative vote of stockholders representing at least two-thirds (2/3) of the Corporation's outstanding capital stock must approve the matter.

(2) Method

A verified stockholder may cast his vote on each of the agenda items as contained in the link included in the confirmation correspondence. Deadline to vote in absentia through its corresponding link is on 22 November 2021. Beyond this date, stockholders may no longer avail of the option to vote in absentia. The Office of the Corporate Secretary shall then tabulate all votes, including those casts in absentia and by proxy, to be assisted by the Company's stock transfer agent, Professional Stock Transfer, Inc. The Corporate Secretary shall report the results of voting during the meeting.

Due to logistical limitations of the meeting conducted virtually, voting and open forum/discussion will not be possible during the virtual meeting. However, a stockholder, once verified/ registered, will be given an opportunity to raise any relevant questions or express an appropriate comment limited to the agenda items by sending an email to a designated email address not later than 22 November 2021 to be properly noted and addressed accordingly. Any relevant questions or comments received by the Office of the Secretary via email within the prescribed period given by registered stockholders shall be properly acknowledged, noted and addressed accordingly. Questions and comments not taken up during the meeting shall be addressed directly via email by the Company.

The Company will seek the approval of the following:

- (a) Approval of the Minutes of the Annual Stockholders' Meeting held on 20 November 2020
- (b) Approval of Management Report
- (c) Approval of the Parent and Consolidated Audited Financial Statements as at and for the fiscal year ending 30 June 2021

- Ratification of all legal acts, resolutions and proceedings of the Board of Directors and of Management, done in the ordinary course of business, from 20 November 2020 to 3 December 2021
- (e) Amendment of the Second Article of the Articles of Incorporation to include as part of the secondary purposes the authority of the Company to act as a corporate surety and to guarantee the loan obligations of its subsidiaries and affiliates
- (f) Delegation to the Board of Directors of the power to amend the By-Laws of the Company to make the By-Laws compliant with the provisions of the Revised Corporation Code
- (g) Election of Directors
- (h) Appointment of external auditor

The Office of the Corporate Secretary shall ensure confidentiality of all votes for tabulation, including those cast in absentia and by proxy, with assistance from the Corporation's stock transfer agent, Professional Stock Transfer, Inc. The Corporate Secretary shall report the results of voting during the meeting.

### Discussion on Compliance with Leading Practices on Corporate Governance

The 2020 Integrated Annual Corporate Governance Report of STI Holdings was submitted to the SEC and PSE on 24 June 2021 and posted in the Company's Official Website <u>http://www.stiholdings.com/</u> on the same day.

On 27 January 2020, the Company submitted to the SEC, a duly notarized Certification issued by the Compliance Officer, stating that the Company had substantially adopted all the provisions of the Revised Code of Corporate Governance, as prescribed by SEC Memorandum Circular No. 9, Series of 2014, as amended.

The Company is exerting all efforts to further strengthen compliance to principles and practices of good corporate governance. Once in a year, it organizes an in-house corporate governance seminar for all the directors and key officers of STI Holdings and its subsidiaries and affiliate companies. For 2019, the in-house corporate governance seminar was held on 9 December.

The Company's Board of Directors and Management, employees and Stockholders, believe that corporate governance is a necessary component of what constitutes sound strategic business management and will therefore undertake every effort necessary to create awareness within the organization.

The purpose of the Company is to maximize the organization's long-term success, creating sustainable value for its stockholders, stakeholders and the nation.

### Discussion on the Requirements of Section 49 of the Revised Corporation Code

In compliance with Section 49 of the Revised Corporation Code, a copy of the Minutes of the 20 November 2020 Annual Stockholders' Meeting with the directors, officers and stockholders who attended the meeting is attached hereto as Annex "F".

The attendance of the directors in the Board and stockholders' meetings held for the calendar year 2020 is as follows:

Board	Name	No. of Meetings held during the year	No. of Meetings Attended	%
Chairman	Eusebio H. Tanco	5	5	100%
Director	Monico V. Jacob	5	5	100%
Director	Joseph Augustin L. Tanco	5	5	100%
Director	Ma. Vanessa Rose L. Tanco	5	5	100%
Director	Martin K. Tanco	5	5	100%
Director	Rainerio M. Borja	5	4	80%
Director	Paolo Martin O. Bautista	5	5	100%
Independent Director	Jesli A. Lapus	5	5	100%
Independent Director	Robert G. Vergara	5	5	100%
Independent Director	Ma. Leonora Vasquez-De Jesus	5	5	100%
Independent Director	Raymond N. Alimurung	5	5	100%

The 2020 Self-Evaluation Performance Report of the Board of Directors was presented during the 24 June 2021 meeting of the Board of Directors. The results are as follows:

	2019	2020
Individual Directors	4.50	4.64
Board of Directors	4.29	4.63
Board Committees	4.10	4.18

The Board noted that a rating of 4 indicated that the performance exceeds expectations or that performance is above standard and meets objectives.

The Company adopts a policy of full disclosure with regard to related party transactions. All terms and conditions of related party transactions are reported to the Board of Directors. The Company ensures that the transactions are entered on terms comparable to those available from unrelated third parties. Disclosure of relationship or association is required to be made before entering into related party transactions. None of the Corporation's directors and officers have entered into self-dealing and related party transactions with or involving the Company in 2020.

### UNDERTAKING TO PROVIDE SEC FORM 17-A AND SEC FORM 17-Q

STI EDUCATION SYSTEMS HOLDINGS, INC., AS REGISTRANT, WILL PROVIDE WITHOUT CHARGE, UPON WRITTEN REQUEST, A COPY OF THE REGISTRANT'S ANNUAL REPORT ON SEC FORM 17-A AND INTERIM FINANCIAL STATEMENTS (SEC FORM 17-Q) AS OF 30 SEPTEMBER 2021. SUCH WRITTEN REQUESTS SHOULD BE ADDRESSED TO: ATTY. ARSENIO C. CABRERA, JR., CORPORATE SECRETARY, 5/F SGV II, BUILDING, 6758 AYALA AVENUE, MAKATI CITY 1226, METRO MANILA, PHILIPPINES.

#### SIGNATURE

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this report is true, complete and correct. This report is signed in the City of Makati on 2 November 2021.

### STI EDUCATION SYSTEMS HOLDINGS, INC. Issuer

ARSENIO C. CABRERA, JR. Corporate Secretary

# **CERTIFICATION OF INDEPENDENT DIRECTOR**

I, JESLI A. LAPUS, Filipino, of legal age, with residence address at #3 Galaxy Street, Bel-Air Village, Makati City, after having been duly sworn to in accordance with law do hereby declare that:

- 1. I am a nominee for independent director of STI Education Systems Holdings, Inc. and have been an independent director since 4 October 2013 to present.
- 2. I am affiliated with the following companies or organizations (including Government-Owned and Controlled Corporations):

Company/Organizations	Position/Relationship	Period of Service
STI Education Services Group, Inc.	Chairman/Independent Director	5 September 2013 to present
Philippine Life Financial Assurance Corporation	Independent Director	1 June 2012 to present
Information and Communications Technology Academy, Inc.	Member – Board of Governors/ Independent Director	9 December 2010 to present
Attenborough Holdings Corporation	Independent Director	11 March 2015 to present
LSERV Corporation	Chairman	May 2012 to present
Radiowealth Finance Co., Inc.	Advisory Board Member	2013 to present
Emperador, Inc.	Independent Director	17 May 2021 to present
Alliance Global Group, Inc.	Independent Director	17 June 2021 to present

- 3. I possess all the qualifications and none of the disqualifications to serve as an Independent Director of STI Education Systems Holdings, Inc., as provided for in Section 38 of the Securities Regulation Code and its Implementing Rules and Regulations and other SEC issuances.
- 4. I am not related to the directors/officers/substantial shareholders of STI Education Systems Holdings, Inc. other than the relationship provided under Rule 38.2.3 of the Securities Regulation Code.
- 5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding.

- 6. I am not in government service nor affiliated with a government agency or GOCC.
- 7. I shall inform the Corporate Secretary of STI Education Systems Holdings, Inc. of any changes in the above-mentioned information within five (5) days from its occurrence.

IN WITNESS WHEREOF, I have executed this Certificate of Independent Directors on this \_\_\_\_\_ day of 2 6 0C1 2021 2021 at Makati City.

SLIA. LAPUS

REPUBLIC OF THE PHILIPPINES) MAKATI CITY )S.S.

2 6 OCT 2021

SUBSCRIBED AND SWORN to before me this \_\_\_\_\_ day of \_\_\_\_\_\_ 2021 at Makati City, affiant personally appeared to me and exhibited to me his Passport No. P6589685A issued on 28 March 2018 at DFA Manila.

Doc. No. Page No. Book No. Series of 2021.



FELCHE WARTE: CLOSA Notary Public for Makati City Appointment No. M-195 Extended until 31 December 2021 Per B.M. No. 3795 dated June 22, 2021 5/F SGV II Building, 6758 Ayala Avenue, Makati City Roll of Attorneys No. 58673 PTR No. 8533827 / Makati / 04 January 2021 BP No. 144479 / Batangas / 06 January 2021 MCLE Compliance No. VI-0017034/ Pasig City/ 28 December 2018

# **CERTIFICATION OF INDEPENDENT DIRECTOR**

I, **ROBERT G. VERGARA**, Filipino, of legal age, with residence address at 1489 Carissa St. Dasmariñas Village, Makati City, after having been duly sworn to in accordance with law do hereby declare that:

- 1. I am a nominee for independent director of STI Education Systems Holdings, Inc. and have been an independent director since 27 July 2017 to present.
- 2. I am affiliated with the following companies or organizations (including Government-Owned and Controlled Corporations):

Company/Organizations	Position/Relationship	Period of Service
STI Education Services Group, Inc.	Independent Director	27 July 2017 to present
SM Investments Corporation	Independent Director	24 April 2019 to present
Metro Pacific Hospital Holdings, Inc.	Independent Director	9 December 2019 to present
Manila Polo Club, Inc.	Director/Treasurer	24 August 2020 to present
Vergara Advisory Management, Inc.	President/Director	June 2018 to present
Cabanatuan Electric Corporation	Director	26 June 2010
SEA CREST Fund	Director	30 March 2009

- 3. I possess all the qualifications and none of the disqualifications to serve as an Independent Director of STI Education Systems Holdings, Inc. as provided for in Section 38 of the Securities and Exchange Code and its Implementing Rules and Regulations and other SEC issuances.
- 4. I am not related to the directors/officers/substantial shareholders of STI Education Systems Holdings, Inc. other than the relationship provided under Rule 38.2.3 of the Securities Regulation Code.
- 5. To the best of my knowledge, I am not subject of any pending criminal or administrative investigation or proceeding.
- 6. I am not in government service nor affiliated with a government agency or GOCC.
- 7. I shall inform the Corporate Secretary of STI Education Systems Holdings, Inc. of any changes in the abovementioned information within five (5) days from its occurrence.

IN WITNESS WHEREOF, I have executed this Certificate of Independent Director on this \_\_\_\_\_th day of <u>26 OCT 2021</u> 2021 at Makati City.

ROBERT G. VERGARA

REPUBLIC OF THE PHILIPPINES) MAKATI CITY )S.S.

OCT 2 6 2021

SUBSCRIBED AND SWORN to before me this \_\_th day of \_\_\_\_\_ 2021 at Makati City, affiant personally appeared and exhibited to me his Passport No. P5668049B issued on 12 October 2020 at DFA Manila.

Doc. No. Page No. Book No. Series of 2021. GVergara]/F:ACC Clien

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MA. ESMERAL	R. CUNADO
Appt. No. M-27 (2020-2021) A	ttorney's Roll No. 34562

PTR No. 8533031/1-4-2021/Makati City IBP Lifetime Member Roll No. 05413 Ground Level, Dela Rosa Carpark I Dem Mess St. Legester Villeges, Makatr City

# CERTIFICATION OF INDEPENDENT DIRECTOR

I, MA. LEONORA VASQUEZ-DE JESUS, Filipino, of legal age, with residence address at Unit 2901-A, Ritz Towers, Ayala Avenue, Makati City, after having been duly sworn to in accordance with law do hereby declare that:

- 1. I am a nominee for independent director of STI Education Systems Holdings, Inc. and have been an independent director since 20 September 2019 to present
- 2. I am affiliated with the following companies or organizations (including Government-Owned and Controlled Corporations):

Company/Organizations	Position/Relationship	Period of Service
Banco de Oro Leasing and Finance, Inc.	Independent Director	May 2008 to present
BDO- One Network Bank, Inc.	Independent Director	Sept. 2018 to present
Risks, Opportunities Assessment and Management Corporation	Director	2011 to present

- 3. I possess all the qualifications and none of the disqualifications to serve as an Independent Director of STI Education Systems Holdings, Inc., as provided for in Section 38 of the Securities Regulation Code and its Implementing Rules and Regulations and other SEC issuances.
- 4. I am not related to the directors/officers/substantial shareholders of STI Education Systems Holdings, Inc. other than the relationship provided under Rule 38.2.3 of the Securities Regulation Code.
- 5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding.
- 6. I am not in government service nor affiliated with a government agency or GOCC.
- 7. I shall inform the Corporate Secretary of STI Education Systems Holdings, Inc. of any changes in the above-mentioned information within five (5) days from its occurrence.

IN WITNESS WHEREOF, I have executed this Certificate of Independent Directors on this \_\_\_\_\_th day of \_2 6 OCT 2021 2021 at Makati City.

MA. LEONORA VASQUEZ-DE JESUS

REPUBLIC OF THE PHILIPPINES) MAKATI CITY )S.S.

2 6 OCT 2021

**SUBSCRIBED AND SWORN** to before me this \_\_\_th day of \_\_\_\_\_ 2021 at Makati City, affiant personally appeared to me and exhibited to me her Passport No. P61450770 issued on 22 February 2018 at DFA Manila.

5 Doc. No. 12 Page No. Book No. Series of 2021. NOTARYPL PELPPIC-MARTE. CLOSA Notary Public for Makati City Appointment No. M-195 Extended until 31 December 2021 Per B.M. No. 3795 dated June 22, 2021 5/F SGV II Building, 6758 Ayala Avenue, Makati City Roll of Attorneys No. 58673 PTR No. 8533827 / Makati / 04 January 2021 IBP No. 144479 / Batangas / 06 January 2021 MCLE Compliance No. VI-0017034/ Pasig City/ 28 December 2018 OSA ROLLNO. 586

# CERTIFICATION OF INDEPENDENT DIRECTOR

I, **RAYMOND N. ALIMURUNG**, Filipino, of legal age, with residence address at 1497 E. Rodriguez Sr. Avenue, Quezon City, after having been duly sworn to in accordance with law do hereby declare that:

- 1. I am a nominee for independent director of STI Education Systems Holdings, Inc. and have been an independent director since 20 September 2019 to present.
- 2. I am affiliated with the following companies or organizations (including Government-Owned and Controlled Corporations):

Company/Organizations	Position/Relationship	Period of Service	
Lazada Philippines	Chief Executive Officer	June 2018 to present	

- 3. I possess all the qualifications and none of the disqualifications to serve as an Independent Director of STI Education Systems Holdings, Inc., as provided for in Section 38 of the Securities Regulation Code and its Implementing Rules and Regulations and other SEC issuances.
- 4. I am not related to the directors/officers/substantial shareholders of STI Education Systems Holdings, Inc. other than the relationship provided under Rule 38.2.3 of the Securities Regulation Code.
- 5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding.
- 6. I am not in government service nor affiliated with a government agency or GOCC.
- 7. I shall inform the Corporate Secretary of STI Education Systems Holdings, Inc. of any changes in the above-mentioned information within five (5) days from its occurrence.

IN WITNESS WHEREOF, I have executed this Certificate of Independent Directors on this \_\_th day of 2 0 0C1 2021 2021 at Makati City.

Allinum

**RAYMOND N. ALIMURUNG** 

REPUBLIC OF THE PHILIPPINES) MAKATI CITY )S.S.

# 2 6 OCT 2021

**SUBSCRIBED AND SWORN** to before me this \_\_\_\_th day of \_\_\_\_\_ 2021 at Makati City, affiant personally appeared to me and exhibited to me his Tax Identification No. 212-599-852.

Doc. No. Page No. Book No. Series of 2021

FELIPPE MART E. CLOSA Notary, Public for Makati City Appointment No. M-195 Extended until 31 December 2021 Per B.M. No. 3795 dated June 22, 2021 5/F SGV II Building, 6758 Ayala Avenue, Makati City Roll of Attorneys No. 58673 PTR No. 8533827 / Makati / 04 January 2021 IBP No. 144479 / Batangas / 06 January 2021 MCLE Compliance No. VI-0017034/ Pasig City/ 28 December 2018

# SECRETARY'S CERTIFICATE

I, ARSENIO C. CABRERA, JR., Filipino, of legal age, with office address at 5/F SGV II Building, 6758 Ayala Avenue, Makati City, after having sworn in accordance with law, hereby depose and state that:

- 1. I am the Corporate Secretary of STI EDUCATION SYSTEMS HOLDINGS, INC. (the "Corporation"), a corporation duly organized and existing, under and by virtue of Philippine laws with office address at the 7<sup>th</sup> Floor, STI Holdings Center, 6764 Ayala Avenue, Makati City.
- 2. I hereby certify that no director or officer of the Corporation is connected with any government agency or government instrumentalities.
- 3. The foregoing is in accordance with the records of the Corporation in my possession.

IN WITNESS WHEREOF, I have hereunto affixed my signature this 26<sup>th</sup> day of October 2021 at Makati City.

ARSENIO C. CABRERA, JR. Corporate Secretary

REPUBLIC OF THE PHILIPPINES) MAKATI CITY )S.S.

SUBSCRIBED AND SWORN to before me this 26<sup>th</sup> day of October 2021 in Makati City, affiant exhibiting to me his Passport No. P6534927B issued on 23 March 2021 at DFA NCR South.

Doc. No. Page No. Book No. Series of 2021 NOTARY PU ROLLNO. 580

FELIPPE MART E. CLOSA Notary Public for Makati City Appointment No. M-195 Extended until 31 December 2021 Per B.M. No. 3795 dated June 22, 2021 5/F SGV II Building, 6758 Ayala Avenue, Makati City Roll of Attorneys No. 58673 PTR No. 8533827 / Makati / 04 January 2021 IBP No. 144479 / Batangas / 06 January 2021 MCLE Compliance No. VI-0017034/ Pasig City/ 28 December 2018

# MINUTES OF THE ANNUAL STOCKHOLDERS' MEETING OF

# STI EDUCATION SYSTEMS HOLDINGS, INC.

Held on 20 November 2020, 11;00 a.m. Conducted virtually via remote communication

PRESENT:	NO. OF SHARES
Total Number of Shares Present in Person	1,970,307,331
Total Number of Shares Present by Proxy	5,901,636,087
Total Number of Shares Represented In Person and By Proxy	7,871,943,418
Total Outstanding Shares:	9,904,806,924
Attendance Percentage to Total Outstanding Shares	79.48%

## I. <u>CALL TO ORDER</u>

The Chairman, Mr. Eusebio H. Tanco, called the meeting to order and presided over the same. The Corporate Secretary, Atty. Arsenio C. Cabrera, Jr., recorded the minutes of the meeting.

### II. CERTIFICATION OF NOTICE AND QUORUM

The Corporate Secretary certified that:

(a) In accordance with the Securities and Exchange Commission's Notice dated 20 April 2020 and the provisions of the Securities Regulation Code, notice for this meeting was published in the business section of two (2) newspapers of general circulation, namely: The Philippine Star and The Manila Standard, in print and online format, for two (2) consecutive days at least twenty-one (21) days prior to the date of this meeting;

(b) Electronic copies of the Definitive Information Statement and its attachments were also made available on the Corporation's website and the PSE Edge portal;

(c) Accordingly, stockholders of record as of 20 August 2020 were notified of this meeting. The stockholders were also notified of the internal guidelines of the Corporation for participation in this meeting through remote communication in accordance with applicable rules; and

(c) Present in person and represented in proxy are 7,871,943,418 shares or 79.48% of the total issued and outstanding capital stock of Nine

Billion Nine Hundred Four Million Eight Hundred Six Thousand Nine Hundred Twenty Four (9,904,806,924) shares of the Corporation, and that a quorum existed for the valid transaction of business.

The Affidavit(s) of Publication dated 04 November 2020 and 30 October 2020 executed by The Philippine Star and The Manila Standard, respectively attesting the publication of the notice of this meeting are attached hereto as Annexes "A" and "B", respectively.

# III. RULES OF CONDUCT AND VOTING PROCEDURES

Since the Corporation is conducting the meeting for the first time through remote communication in a virtual format, the Chairman requested the Corporate Secretary to share the rules of conduct and voting procedure for this meeting.

Thereafter, the Corporate Secretary explained that "Guidelines for Participation via Remote Communication and Voting in Absentia and through Proxy" for this meeting were made available in the Corporation's website, the Definitive Information Statement and in the Explanation of Agenda items which forms part of the Notice of the Annual Stockholders' Meeting. He emphasized the following points:

- 1. Only stockholders whose Letter(s) of Intent or proxy forms have been validated or verified were allowed to cast their votes for this meeting through the voting portal.
- 2. Resolutions proposed to be approved by the stockholders under the Agenda will be shown on the screen as it is being taken up.
- 3. Votes cast as of 13 November 2020 for each proposed resolution have been tabulated and results will be announced during the meeting.
- 4. A detailed result of the tabulation of the votes cast indicating the affirmative votes, negative votes and abstentions will be reflected in the Minutes of this meeting.
- 5. Relevant questions which have been submitted on or before 13 November 2020 will be addressed accordingly under the Other Matters item in the Agenda. Questions and comments not taken up during the meeting shall be addressed by the Corporation directly to the stockholder via email.

# IV. APPROVAL OF PREVIOUS MINUTES

The Corporate Secretary stated that electronic copies of the Minutes of the Annual Stockholders' Meeting held on 06 December 2019 were uploaded for inspection on the Corporation's website. The Corporate Secretary presented the resolution proposed by Management and, based on the votes received, reported the approval by the stockholders of the following resolution which was shown on the screen:

> "RESOLVED, that the Minutes of the Annual Stockholders' Meeting held on 06 December 2019 as appearing in the Minutes Book of the Corporation be approved."

As tabulated, the votes for the adoption of the foregoing resolution providing for the approval of the Minutes of the Annual Stockholders; Meeting held on 06 December 2019 are as follows:

	For	Against	<u>Abstain</u>
Number of Voted Shares	7,846,391,293	-	25,552,125
% of Shares of Shareholders Present	99.68%		.32%

# V. PRESENTATION OF MANAGEMENT REPORT

The President, Mr. Monico V. Jacob, rendered the Management Report for Fiscal Year 2019-2020.

Thereafter, the Corporate Secretary presented the resolution proposed by Management and, based on the votes received, reported the approval by the stockholders of the following resolution which was shown on the screen:

> "RESOLVED, that the Management Report for Fiscal Year 2019-2020 be noted and approved."

As tabulated, the votes for the adoption of the foregoing resolution providing for the approval of the Management Report for Fiscal Year 2019-2020 are as follows:

	For	<u>Against</u>	Abstain
Number of Voted Shares	7,846,391,293	-	25,552,125 .32%
% of Shares of Shareholders Present	99.68%	-	.52 /0

# VI. APPROVAL OF PARENT AND CONSOLIDATED AUDITED FINANCIAL STATEMENTS AS AT AND FOR THE FISCAL YEAR ENDING 31 MARCH 2020 AND FOR THE THREE (3) MONTH PERIOD ENDED 30 JUNE 2020

The Corporate Secretary stated that copies of the Corporation's parent and consolidated Audited Financial Statements for the period ending 31 March 2020 and for the three (3) month period ended 30 June

2020 were included in the Definitive Information Statement which was uploaded on the Corporation's website and the PSE Edge portal.

Thereafter, the Corporate Secretary presented the resolution proposed by the Audit Committee and Management and, based on the votes received, reported the approval by the stockholders of the following resolution which was shown on the screen:

> "RESOLVED, that the parent and consolidated Audited Financial Statements of the Corporation as at and for the fiscal year ending 31 March 2020 and for the three (3) month period ended 30 June 2020 be noted and approved."

As tabulated, the votes for the adoption of the foregoing resolution providing for the approval of the parent and consolidated Audited Financial Statements of the Corporation for the fiscal year ending 31 March 2020 and for the three (3) month period ended 30 June 2020 are as follows:

	For	Against	Abstain
Number of Voted Shares	7,846,391,293	-	25,552,125
% of Shares of Shareholders Present	99.68%	-	.32%

# VII. RATIFICATION OF LEGAL ACTS, PROCEEDINGS AND RESOLUTIONS OF THE BOARD OF DIRECTORS AND OF MANAGEMENT

The Corporate Secretary stated that a summary of the acts, proceedings, and resolutions to be ratified by the stockholders since the 06 December 2019 Annual Stockholders' Meeting up to today's meeting has been included in the Definitive Information Statement which was uploaded on the Corporation's website and the PSE Edge portal.

Thereafter, the Corporate Secretary presented the resolution proposed by Management and, based on the votes received, reported the approval by the stockholders of the following resolution which was shown on the screen:

"RESOLVED, that all legal acts, proceedings and resolutions of the Board of Directors and of the Management of the Corporation since the Annual Stockholders' Meeting held on 06 December 2019 up to 20 November 2020, be, as they are hereby, approved, confirmed and ratified."

As tabulated, the votes for the adoption of the foregoing resolution providing for the approval of the the acts, proceedings and resolutions of the Board of Directors and of the Management of the Corporation since the Annual Stockholders' Meeting held on 06 December 2019 up to 20 November 2020 are as follows

	For	Against	Abstain
Number of Voted Shares	7,846,391,293	-	25,552,125
% of Shares of Shareholders Present	99.68%		.32%

### VIII. ELECTION OF DIRECTORS

The Corporate Secretary stated that the Articles of Incorporation of the Corporation provides for eleven (11) directors, three (3) of which are required to be independent directors.

Under the Corporation's By-Laws and 2017 Manual on Corporate Governance, the nomination of the Corporation's directors shall be conducted by the Corporate Governance Committee prior to the annual stockholders' meeting. All recommendations shall be signed by the nominating stockholders together with the acceptance and conformity of the would-be nominees and shall be submitted to the Corporate Governance Committee and the Corporate Secretary at least forty-five (45) days before the date of the actual meeting.

The Corporate Governance Committee shall pre-screen the qualifications and prepare a Final List of all Candidates for directors. Only nominees whose names appear on the Final List of Candidates shall be eligible for election as directors.

The Final List of Candidates for directors as determined by the Corporation's Corporate Governance Committee, and as disclosed in the Corporation's Definitive Information Statement, are:

- 1. Eusebio H. Tanco
- 2. Monico V. Jacob
- 3. Joseph Augustin L. Tanco
- 4. Ma. Vanessa Rose L. Tanco
- 5. Martin K. Tanco
- 6. Rainerio M. Borja
- 7. Paolo Martin O. Bautista

For Independent Directors:

- 8. Jesli A. Lapus
- 9. Robert G. Vergara
- 10. Ma. Leonora Vasquez-De Jesus
- 11. Raymund N. Alimurung

Thereafter, the Corporate Secretary, reported that, after tabulating the votes cast, the percentage of votes garnered by the nominees mentioned in the Final List of Candidates are as follows:

Nominee	% Votes
Eusebio H. Tanco	99.68%
Monico V. Jacob	99.68%
Joseph Augustin L. Tanco	99.68%
Maria Vanessa Rose L. Tanco	97.19%
Martin K. Tanco	99.68%
Rainerio M. Borja	99.68%
Paolo Martin O. Bautista	99.68%
Jesli A. Lapus (Independent Director)	99.68%
Robert G. Vergara (Independent Director)	99.68%
Ma. Leonora Vasquez De-Jesus (Independent	99.08%
Director)	
Raymund N. Alimurung (Independent Director)	99.08%

The Corporate Secretary certified that the eleven (11) nominees mentioned in the Final List of Candidates for directors prepared by the Corporation's Corporate Governance Committee have received sufficient votes for election to the Board of Directors and they shall serve as such for the ensuing year until the election and qualification of their successors.

# IX. APPOINTMENT OF EXTERNAL AUDITOR

The Corporate Secretary stated that the present external auditor of the Corporation is the auditing firm of SyCip Gorres Velayo and Co. ("SGV"). The handling partner of SGV is rotated at least once every 5 years, in compliance with the 5-year limit under the Securities Regulation Code. The Corporate Secretary acknowledged the presence of the following partners of SGV at the Annual Stockholders' Meeting:

SGV Partner	Position
Benjamin N. Villacorte	Assurance Partner
Wilson P. Tan	Managing Partner
Maria Vivian C. Ruiz	Vice Chair and Deputy Managing Partner
Sonia D. Segovia	Tax Partner

Thereafter, the Corporate Secretary presented the resolution proposed by the Audit Committee and Management and, based on the votes received, reported the approval by the stockholders of the following resolution which was shown on the screen:

"RESOLVED, that the auditing firm of SyCip Gorres Velayo and Co. be, as it is hereby, appointed as external auditor of the Corporation for the fiscal year ending 30 June 2021."

As tabulated, the votes for the adoption of the foregoing resolution providing for the approval of the approval of the appointment of SyCip Gorres Velayo & Co. as the Corporation's external auditor for the fiscal year ending 30 June 2021 are as follows:

	For	Against	Abstain
Number of Voted Shares	7,846,391,293	-	25,552,125
% of Shares of Shareholders Present	99.68%	-	.32%

# X. OTHER MATTERS

## **10.1** Cash Dividends

The Chairman announced to the stockholders that, at the Meeting of the Board of Directors held earlier that morning, the Board approved the declaration of cash dividends in the amount of Php0.0037 per share or an aggregate amount of Php36,647,785.619 (the "Cash Dividends") from the unrestricted retained earnings of the Corporation as of 31 March 2020 based on the Parent Company Audited Financial Statements as of 31 March 2020. The Cash Dividends are payable to stockholders of record as of 29 December 2020 and shall be payable on or before 26 January 2021, upon compliance with all necessary regulations.

## **10.2** Questions from Stockholders

Thereafter, the Corporate Secretary stated that, as of 13 November 2020, the cut-off date for submission of questions and/or queries on the Management report for Fiscal Year 2019-2020, no questions and/or queries were submitted to the Corporation.

# XI. <u>ADJOURNMENT</u>

There being no other business to transact, the meeting was adjourned upon motion duly made and seconded.

ARSENIO  $\mathbf{Q}$ . CABRERA, JR. Corporate Secretary

ATTEST:

TANCO Chairman

REPUBLIC OF THE PHILIPPINES ) s.s. QUEZON CITY )

## AFFIDAVIT OF PUBLICATION

I, **EMMA V. DOROTEO**, of legal age, single, Filipino and with office address at c/o **PhilSTAR Daily, Inc.,** 202 Railroad Street corner Roberto S. Oca Street, Port Area, Manila, after being duly sworn to in accordance with law, depose and state:

That I am the **BILLING & COLLECTION MANAGER** of the **PhilSTAR Daily**, **Inc.** a domestic corporation duly organized and existing under by virtue of Philippine laws with office and business address at 202 Railroad Street corner Roberto S. Oca Street, Port Area, Manila.

That the said corporation publishes **THE PHILIPPINE STAR**, a daily broadsheet newspaper published in English and of general circulation.

captioned as follows: Notice of Annual Stockholders Meeting

Please see attached printed text which had been published in **The Philippine STAR** in its issues of:

October 29; 30; 2020

FURTHER AFFIANT SAYETH NAUGHT. QUEZON City, Philippines

ÉMMA V. DOROTEO Affiant

SUBSCRIBED AND SWORN to before me this \_\_\_\_\_ day of \_\_\_\_\_ 2020 affiant exhibited to me her Unified Multi-Purpose ID (UMID) CRN No. 0003-8049504-7.

ATTY. GARY A. SANCIO Notary Public Until December 31, 2020 Adm. Matter No. NP-020 (2019-2020) Roll No. 44261 IBP No. 1082447/06-30-17/Q.C. (LIFETIME) PTR No.9264688/01-08-2020/QC

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 208

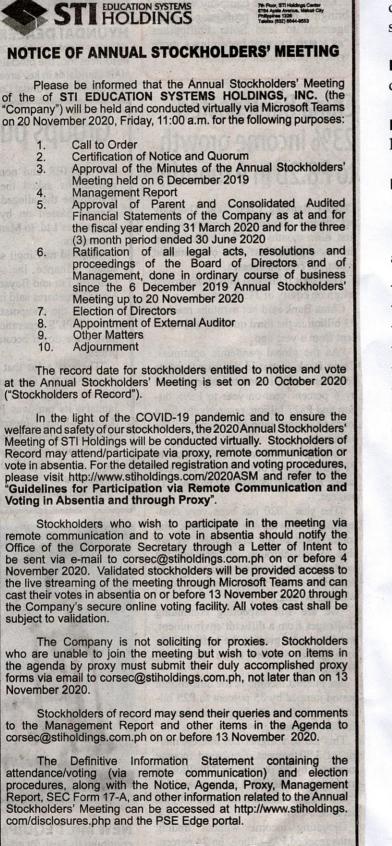
 Page No.
 43

 Book No.
 ×1

 Series of
 2020



PHILIPPINE MANILA STANDARD PUBLISHING, INC.



Very truly yours,

S-OCT. 29 & 30, 2020

(Sgd.) ARSENIO C. CABRERA, JR. Corporate Secretary AFFIDAVIT OF PUBLICATION

I, Mario R. Policarpio Jr., Chief Accountant of Manila Standard, with office address at 6<sup>th</sup> Floor Universal Re Building, 106 Paseo de Roxas, Makati City, hereby depose and state that:

**Manila Standard** is a newspaper of general circulation and is distributed nationwide;

Manila Standard is qualified to publish all kinds of judicial notices.

Manila Standard published on

### OCTOBER 29 & 30,2020

a Notice:

STI-EDUCATION SYSTEMS HOLDINGS INC.

RE: NOTICE OF ANNUAL STOCKHOLDER'S MEETING

IN WITNESS WHEREOF, I hereby affix my signature this <u>30<sup>th</sup></u> day of October 2020 in Makati City.

> MARIO R. POLICARPIO JR. Authorized Signatory

SUBSCRIBED AND SWORN to before me this \_\_\_\_\_\_\_ day of \_\_\_\_\_\_\_, 2020 in Makati City, affiant exhibiting to me his SSS No. <u>33-0476897-7</u>

Doc. No.: 787 Page No. : 34 Book No. : 700

Series of 2020.

OWIGHT APPOINTMENT NO. 2 20

NOTARY UBLIC FOR MAKATI CITY PTR NO. 10095307/01-07-2018/MKT. IBP NO. 02.06 /01.07-2018 QUEZON MCLE IZ NO. 0621190/07-09-20

### **MANAGEMENT REPORT**

#### **Group History and Structure**

#### STI Education Systems Holdings, Inc.

STI Education Systems Holdings, Inc. ("STI Holdings" or the "Parent Company") was originally established in 1928 as the Philippine branch office of Theo H. Davies & Co., a Hawaiian corporation. It was reincorporated as a Philippine corporation in 1946 as part of the Jardine-Matheson group. After many years of operations as part of the Jardine-Matheson group, STI Holdings was sold to local Philippine investors in 2006. In March 2010, it became part of the Tanco Group of Companies.

STI Holdings is the holding company within the Tanco Group that drives investment in its education business. It is a publicly-listed company in the Philippine Stock Exchange ("PSE") and its registered office address and principal place of business is 7<sup>th</sup> Floor, STI Holdings Center, 6764 Ayala Avenue, Makati City. Unless indicated otherwise or the context otherwise requires, reference to the "Group" are to STI Holdings and its subsidiaries.

In June and August 2012, the Board of Directors and stockholders of the Parent Company, respectively, approved the share-for-share swap transaction (the "Share Swap") between the shareholders of the Parent Company and the shareholders of STI Education Services Group, Inc. ("STI ESG Shareholders") and the corresponding increase in the Company's authorized capital stock from 1,103,000,000 shares with an aggregate par value of ₱551.5 million to 10,000,000,000 shares with an aggregate par value of ₱5 billion. The Securities and Exchange Commission ("SEC") approved both the Share Swap and increase in authorized capital stock in September 2012.

In the latter part of August 2012, the Board of Directors of STI Holdings approved the offering and issuance by way of a follow-on offering of up to a maximum of 3 billion common shares of the Parent Company. The Offer, comprised of Primary Offering, Secondary Offering and the Over Allotment Option were all executed and completed in November 2012 where a total of 2,900,000,000 shares were issued following its listing in the PSE.

As of June 30, 2021 and June 30, 2020, STI Holdings has outstanding shares totaling 9,904,806,924 out of its authorized capital stock of 10 billion shares.

STI Holdings has 4 subsidiaries as of June 30, 2021, namely: STI Education Services Group, Inc. ("STI ESG"), STI West Negros University, Inc. ("STI WNU"), Information and Communications Technology Academy, Inc. ("iACADEMY"), and Attenborough Holdings Corporation ("AHC").

### Consolidation of STI ESG into STI Holdings

In August 2012, STI Holdings' shareholders approved an increase in share capital from 1,103,000,000 shares with an aggregate par value of ₱551.5 million to 10,000,000,000 shares with an aggregate par value of ₽5 billion and a share swap agreement with the STI ESG Shareholders. The SEC approved the agreement and the increase in the authorized capital of the Parent Company in September 2012. By the end of October 2012, the consolidation of the two companies was completed.

In view of the increase in its authorized capital stock and pursuant to the Share Swap, STI Holdings issued 5,901,806,924 shares to STI ESG Shareholders in exchange for 907,970,294 common shares of STI ESG. As a result, immediately after the Share Swap, the STI ESG Shareholders who joined the

Share Swap owned approximately 84% interest in STI Holdings while STI Holdings increased its shareholdings to 96.0% of the total issued and outstanding capital stock of STI ESG.

In November and December 2012, STI Holdings subscribed to 2.1 billion STI ESG shares. In July 2013, the Parent Company acquired an additional 328,125 shares. STI Holdings' ownership of STI ESG is at 98.7% as of March 31, 2020 and 2019.

### Acquisition of West Negros University

On October 1, 2013, STI Holdings acquired 99.45% of the issued and outstanding common shares and 99.93% of the issued and outstanding preferred shares of West Negros University Corp., now known as STI West Negros University, a leading university in the City of Bacolod in Negros Occidental.

STI WNU offers a wide variety of programs and complements the courses offered by the Parent Company's other subsidiary, STI ESG.

The acquisition is part of the planned expansion of the Parent Company. It not only widened its course offerings at the tertiary level but also provided STI Holdings another entry into basic education which is the focus of the government's K to 12 program, and into the graduate school level which is vital in uplifting the development of human capital in the country.

In May 2015, the SEC approved the change in the corporate name of West Negros University Corp. to STI West Negros University, Inc.

### Acquisition of iACADEMY

On September 27, 2016, STI Holdings purchased One Hundred Million (100,000,000) iACADEMY shares or 100% of iACADEMY's issued and outstanding capital stock from STI ESG. STI Holdings also subscribed to ₱100 million of the ₱400 million increase in the authorized capital stock of iACADEMY. On November 9, 2016, the SEC approved the increase in the authorized capital stock of iACADEMY. As of said date, the authorized capital stock of iACADEMY is at ₱500 Million with ₱200 million subscribed and fully paid by STI Holdings. As a result, iACADEMY is now a 100% subsidiary of STI Holdings.

### АНС

The Parent Company became a stockholder owning 40% of AHC in November 2014 following the SEC approval of the increase in the authorized capital stock of AHC. In February 2015, STI Holdings acquired the remaining 60% ownership of AHC from various individuals making it a 100% owned subsidiary.

AHC is a holding company which is a party to the Joint Venture Agreement and Shareholders' Agreement ("the Agreements") among Philippine Women's University ("PWU"), Unlad Resources Development Corporation ("Unlad") and the Benitez Group. Under the Agreements, AHC is set to own up to 20% of Unlad. AHC is also a party to the Omnibus Agreement it executed with STI Holdings and Unlad.

On March 1, 2016, AHC executed a Deed of Assignment wherein AHC assigned to STI Holdings its loan to Unlad, including capitalized foreclosure expenses, amounting to ₱66.7 million for a cash consideration of ₱73.8 million.

### Acquisition of Neschester

On August 2, 2016, STI Holdings subscribed to all of the unissued authorized capital stock of Neschester totaling to Six Hundred Seventy Thousand (670,000) common shares of stock (the "Subscribed Shares") of Neschester at a subscription price of ₱200 million. STI Holdings also purchased all of the issued shares of Neschester owned by the former stockholders of said corporation totaling Five Hundred Fifty Thousand (550,000) common shares (the "Sale Shares") at an aggregate purchase price of ₱173.2 million. As a result of STI Holdings' subscription to the Subscribed Shares and the purchase by STI Holdings of the Sale Shares, STI Holdings now owned one hundred percent (100%) of the issued, outstanding and authorized capital stock of Neschester.

The major asset of Neschester was a parcel of land in Makati City with an area of 2,332.5 square meters. On September 20, 2016, iACADEMY had its groundbreaking ceremony of its Yakal Campus on this parcel of land located along Yakal Street, Makati City. The 12-storey building with penthouse was launched as iACADEMY Nexus in February 2018 and is now fully operational.

On September 7, 2017, the Board of Directors ("BOD") of Neschester and the Board of Governors of iACADEMY approved the merger of the two companies with iACADEMY as the surviving corporation. The stockholders of both companies confirmed, ratified and approved the merger on the same date. The Plan of Merger between iACADEMY and Neschester and the related increase in the authorized capital stock of iACADEMY were filed with the SEC on January 24, 2018 and January 30, 2018, respectively. On April 10, 2018, the SEC approved the Plan of Merger and the increase in authorized capital stock of iACADEMY.

The Board of Directors ("BOD") of STI Holdings, together with the governing boards of each of the subsidiaries, approved several amendments in its Articles of Incorporation ("AOI") and By-Laws, including, among others, the change in the fiscal year of the Parent Company and all its subsidiaries, from starting on April 1 of each year ending on March 31 of the following year to starting on July 1 of each year ending on June 30 of the following year and the change in the dates of its Annual Stockholders' meetings. In the case of the Parent Company, these amendments were approved in the annual stockholders' meeting held on December 6, 2019. The Securities and Exchange Commission ("SEC") has approved the foregoing amendments in the respective AOIs and By-laws of STI Holdings and its subsidiaries as at March 31, 2020. The Bureau of Internal Revenue ("BIR") has likewise approved the change in the fiscal year/accounting period of the Parent Company and its subsidiaries as at September 24, 2020.

### Market for Company's Common Equity and Related Stockholder Matters

(1) Market Information

The Company's common stock is traded on the PSE under the stock symbol "STI". As of the date of this Information Statement, the Company has 9,904,806,924 shares outstanding.

As of 30 June 2021, the high share price of the Company was  $\neq$ 0.40 and the low share price was  $\neq$ 0.39. As of 30 September 2021, the high share price of the Company was  $\neq$ 0.37 and the low share price was  $\neq$ 0.36. As of 15 October 2021, the high share price of the Company was  $\neq$ 0.37 and the low share price was  $\neq$ 0.365. As of 27 October 2021, the high share price of the Company was  $\neq$ 0.37 and the low share price was  $\neq$ 0.365. As of 27 October 2021, the high share price of the Company was  $\neq$ 0.37 and the low share price was  $\neq$ 0.365.

	High	Low
2021		
Third Quarter	0.37	0.36
Second Quarter	0.40	0.39
First Quarter	0.39	0.38
2020		
Fourth Quarter	0.47	0.46
Third Quarter	0.32	0.31
Secoond Quarter	0.40	0.28
First Quarter	0.65	0.36
2019		
Fourth Quarter	0.69	0.59
Third Quarter	0.83	0.66
Second Quarter	0.77	0.63
First Quarter	0.87	0.68

The following table sets forth the Parent Company's high and low intra-day sales prices per share for the past two (2) years and the first and second quarters of 2021:

The Company's public float as of 30 June 2021 is 3,063,612,606 shares equivalent to 30.93% of the total issued and outstanding shares of the Company. As of 30 June 2020, the Company's public float was 3,372,737,842 shares equivalent to 34.05% of the Company's total issued and outstanding shares.

### (2) Holders

As of 15 October 2021, there were 1,265 shareholders of the Company's outstanding capital stock. The Company has common shares only.

The following table sets forth the top 20 shareholders of the Company's common stock, the number of shares held, and the percentage of total shares outstanding held by each as of 15 October 2021.

Name of Stockholder	Class of Shares	Number of Shares	Percentage of Ownership
PCD NOMINEE CORP (FILIPINO)	Common	3,571,644,409	36.06%
PRUDENT RESOURCES, INC.	Common	1,614,264,964	16.30%
TANCO, EUSEBIO H.	Common	1,253,666,793	12.66%
BIOLIM HOLDINGS AND	Common		
MANAGEMENT CORP.			
(FORMERLY: RESCOM DEVELOPERS, INC.)		794,343,934	8.02%
PCD NOMINEE CORP (NON-FILIPINO)	Common	789,336,001	7.97%
EUJO PHILIPPINES, INC.	Common	763,873,130	7.71%
TANTIVY HOLDINGS, INC.	Common		
(FORMERLY: INSURANCE BUILDERS, INC.)		626,776,992	6.33%
STI EDUCATION SERVICES GROUP, INC.	Common	397,908,895	4.02%
MANILA BAY SPINNING MILLS, INC.	Common	47,583,562	0.48%
TANCO, MARIA VANESSA ROSE L.	Common	20,500,001	0.21%
TANCO, ROSIE L.	Common	13,000,000	0.13%
VITAL VENTURES	Common		
MANAGEMENT CORPORATION		2,800,000	0.03%
YU, JUAN G. YU OR JOHN PETER C. YU	Common	1,300,000	0.01%
CASA CATALINA CORPORATION	Common	1,000,000	0.01%
EDAN CORPORATION	Common	861,350	0.01%
MENDOZA, ROSELLER ARTACHO	Common	600,000	0.01%
YU, JUAN G. OR JOHN PHILIP YU	Common	600,000	0.01%
CASTIGADOR , LERIO CABALLERO	Common		
AND/OR VICTORINA P. CASTIGADOR		399,000	0.00%

VALDERRAMA , LELEN ITF YASMIN	Common		
VALDERRAMA		300,000	0.00%
LELEN VALDERRAMA ITF YADIN	Common		
VALDERRAMA		300,000	0.00%

#### (3) Cash Dividends

On November 20, 2020, cash dividends amounting to Php 0.0037 per share or the aggregate amount of Php36,647,785.62 were declared by the Board of Directors in favor of all stockholders on record as at December 29, 2020, payable on January 26, 2021.

On December 6, 2019, cash dividends amounting to <del>P</del>0.02 per share or the aggregate amount of <del>P</del>198.1 million were declared by the Board of Directors in favor of all stockholders on record as at December 20, 2019, payable on January 15, 2020.

On October 26, 2018, cash dividends amounting to P0.02 per share or the aggregate amount of P198.1 million were declared by the Board of Directors in favor of all stockholders on record as at November 13, 2018, payable on December 10, 2018.

In the meeting of the Board of Directors of the Company held on February 15, 2018, the Board adopted a revised policy on the declaration of dividends starting with Fiscal Year 2017-2018 in order to (1) clarify the dividend declaration policy of not less than 25% of the Company's core net income from the previous fiscal year; and (2) provide the definition of the core net income of the Company.

The Board approved a dividend declaration policy of not less than 25% of the core net income of the Company from the previous fiscal year, subject to compliance with the requirements of applicable laws and regulations, statutory limitations and/or restrictions, terms and conditions which may be imposed on the Company by lenders or other financial institutions, and the Company's investment plans and financial condition.

Core net income is defined as consolidated net income after income tax derived from the Company's main business-education and other recurring income.

The amount of dividends will be reviewed periodically by the Board in light of the Company's earnings, financial conditions, cash flows, capital requirements and other considerations, while maintaining a level of capitalization that is commercially sound and sufficient to ensure that the Company can operate on a standalone basis.

Dividends shall be declared and paid out of the Company's unrestricted retained earnings which shall be payable in cash, property or stock to all shareholders on the basis of outstanding stock held by them.

Unless otherwise required by law, the Board, at its sole discretion, shall determine the amount, type and date of payment of the dividends to the shareholders, taking into account various factors, including:

- The level of the Company's earnings, cash flow, return on equity and retained earnings;
- Its results for and its financial condition at the end of the year in respect of which the dividend is to be paid and its expected financial performance;

- The projected levels of capital expenditures and other investment programs;
- Restrictions on payments of dividends that may be imposed on it by any of its financing arrangements and current or prospective debt service requirements; and
- Such other factors as the Board deems appropriate.
- (4) Recent Sales of Unregistered or Exempt Securities

There has been no sale of unregistered or exempt securities for the past three (3) years.

### Management's Discussion and Analysis of Financial Conditions and Results of Operations

This discussion summarizes the significant factors affecting the financial condition and operating results of STI Education Systems Holdings, Inc. ("STI Holdings" or the "Parent Company") and its subsidiaries (hereafter collectively referred to as the "Group") for the fiscal years ended June 30, 2021 and March 31, 2020 and for the three-month period ended June 30, 2020. In order to achieve comparability, the Group prepared a voluntary disclosure of operating results for the fiscal years ended June 30, 2020 and 2019.

The Group adjusted the school calendar of STI schools nationwide to eventually align its academic cycle with the calendars of public colleges and other private higher education institutions not only in the Philippines but in the ASEAN region as well. In line with this, the Board of Directors ("BOD") of STI Holdings, together with the governing boards of each of the subsidiaries, approved several amendments in its Articles of Incorporation ("AOI") and By-Laws, including, among others, the change in the fiscal year of the Parent Company and all its subsidiaries, from beginning April 1 of each year and ending on March 31 of the following year to beginning July 1 of each year and ending on June 30 of the following year and the change in the dates of its Annual Stockholders' meetings. In the case of the Parent Company, these amendments were approved in the annual stockholders' meeting held on December 6, 2019. The Securities and Exchange Commission ("SEC") has approved the foregoing amendments in the respective AOIs and By-laws of STI Holdings and its subsidiaries as at March 31, 2020. The Bureau of Internal Revenue ("BIR") has likewise approved the change in the fiscal year/accounting period of the Parent Company and its subsidiaries as at August 27, 2020.

To transition the change in the fiscal year, the BIR has required the submission of short-period income tax return and audited financial statements for the period beginning April 1, 2020 to June 30, 2020. In line with the submission to the SEC of the 17-Q report following the change in the fiscal year, the short-period audited consolidated financial statements have been prepared and presented in compliance with regulatory and statutory requirements. The short-period audited consolidated financial condition of the Group as at June 30, 2020 and March 31, 2020 and its operating results for the three-month period beginning April 1, 2020 to June 30, 2020 and for the years ended March 31, 2020 and 2019.

The following discussion should be read in conjunction with the attached audited consolidated financial statements of the Group as of and for the year ended June 30, 2021 and for all the other periods presented. The discussion summarizes the significant factors affecting the financial condition of the Group as at June 30, 2021 and 2020. The discussion on operating results analyzes the fiscal years ended June 30, 2021, 2020 and 2019.

#### **Financial Condition**

June 30, 2021 vs. June 30, 2020

### LIQUIDITY AND CAPITAL. RESOURCES

(in ₱ millions except financial				
ratios)	June 30, 2021	June 30, 2020	June 2021 vs	. June 2020
			Increase (D	ecrease)
			Amount	%
Consolidated financial position				
Total assets	14,761.5	14,830.3	(68.8)	-0.5%
Current assets	3,249.6	2,022.1	1,227.5	60.7%
Cash and cash equivalents	1,470.5	836.2	634.3	75.9%
Total liabilities	6,580.3	6,732.4	(152.1)	-2.3%
Current liabilities	1,193.4	1,429.9	(236.5)	-16.5%
Total equity	8,181.2	8,098.0	83.2	1.0%
Equity attributable to equity				
holders of the parent	8,100.0	8,015.4	84.6	1.1%
Financial ratios				
Debt-to-equity ratio	0.79	0.82	(0.03)	-3.7%
Current ratio	2.72	1.41	1.31	92.9%
Debt service cover ratio	1.50	1.72	(0.22)	-12.8%
Asset to equity ratio	1.80	1.83	(0.03)	-1.6%

The Group's financial position remained strong, with cash resources generated mostly by operating activities. Financial ratios are healthy and well within bank covenants.

The Group's consolidated total assets amounted to ₱14,761.5 million as at June 30, 2021 compared to ₱14,830.3 million as at June 30, 2020.

Cash and cash equivalents increased by ₱634.3 million or 76% from last year's ₱836.2 million to ₱1,470.5 million as at June 30, 2021. The Group generated net cash from operations amounting to ₱714.2 million arising from the collection of tuition and other school fees from students and collection from the Department of Education ("DepEd") and Commission on Higher Education ("CHED") for the Senior High School ("SHS") vouchers and Tertiary Education Subsidy ("TES"), respectively. The Group generated net cash of ₱147.2 million from investing activities, as the proceeds from the sale of STI ESG's shares in Maestro Holdings, Inc. ("Maestro Holdings") amounting to US\$10.0 million equivalent to ₱480.5 million funded capital expenditures of ₱281.9 million. On the other hand, the Group made principal payments on interest-bearing loans, interest payments on the said loans, STI ESG's bonds, and dividend payments to the stockholders of STI Holdings and STI ESG. The net cash used in financing activities amounting to ₱227.6 million is net of the proceeds from STI ESG's loan drawdowns from its credit facilities with Bank of the Philippine Islands ("BPI"), Security Bank Corporation ("Security Bank"), and China Banking Corporation ("China Bank").

Total receivables amounted to ₱486.3 million, posting a decrease of ₱68.7 million from ₱555.0 million as at June 30, 2020. The receivables balance is composed largely of amounts expected to be collected from students for tuition and other school fees, from DepEd, CHED, and Development Bank of the Philippines ("DBP") for the SHS vouchers, TES and financial assistance to students, respectively. The balance likewise includes receivables from franchised schools attributed to charges for educational services and royalty fees for the year ended June 30, 2021. Receivables from students, decreased by ₱2.6 million from ₱415.3 million as at June 30, 2020 to ₱412.7 million as at June 30, 2021. Outstanding receivables from DepEd for the SHS qualified voucher recipients amounted to #24.6 million as at June 30, 2021, posting a decrease of ₱12.4 million from ₱37.0 million as at June 30, 2020. The SHS Voucher Program is a financial assistance program wherein subsidies in the form of vouchers are provided to qualified SHS students who enroll in participating institutions. A Qualified Voucher Recipient ("QVR") is entitled to a subsidy ranging from ₱8,750 to ₱22,500 annually. DepEd, through the Private Education Assistance Committee, facilitates the transfer of funds to the participating schools. Accounts receivable from CHED for TES amounted to ₱38.2 million and ₱23.6 million as at June 30, 2020 and 2021, respectively. On March 17, 2021, STI ESG executed a memorandum of agreement with DBP to implement the DBP Resources for Inclusive and Sustainable Education Program ("DBP RISE"). The program grants financial assistance to deserving students from the ranks of underprivileged Filipino families who aspire to pursue studies in DBP-accredited public and private tertiary schools. DBP RISE covers (1) the total cost of tuition fees for all year levels of the entire course or program based on the partner school's tuition fee structure which is determined at the beginning of the first term of the course or program for SY 2020-2021, and (2) student support fund which covers other school fees, miscellaneous fees, and living allowance that will be determined and set by DBP. Receivables from DBP related to DBP RISE amounted ₱2.9 million as at June 30, 2021. Receivables from students are normally collected on or before the date of major examinations while receivables from DepEd, CHED and DBP are expected to be collected in full within the next fiscal year. Meanwhile, improvements in collection efficiencies resulted in the reduction of the Group's allowance for expected credit losses ("ECL") recognized in relation to the adoption of Philippine Financial Reporting Standards ("PFRS") 9, Financial Instruments, from ₱231.4 million as at June 30, 2020 to ₱209.5 million as at June 30, 2021. Rent receivables from third parties decreased by ₱50.1 million to ₱9.9 million as at June 30, 2021 from ₱60.0 million as at June 30, 2020 attributed to vacancies in the Group's investment properties as a result of pre-termination of lease contracts during this period of the pandemic. The rent receivables are expected to be collected within the next fiscal year. As at June 30, 2020, other receivables account includes ₱75.5 million receivable from STI College Tanay, Inc. ("STI Tanay"), a franchisee, resulting from a Deed of Assignment entered into by STI ESG and DBP in November 2019 wherein DBP assigned, transferred and conveyed, without recourse, all its collectibles from STI Tanay to STI ESG for a consideration of ₱75.5 million. DBP likewise granted to STI ESG all the rights, title and interest in and to the loan, the Promissory Notes and the underlying collaterals and security covering the loan and Promissory Notes, as well as full power and authority to demand, collect and receive payment on the said loan and Promissory Notes. As at June 30, 2021, the outstanding receivable was reclassified to noncurrent asset under "Goodwill, intangible and other noncurrent assets" account.

Inventories increased by 27% or ₱38.4 million largely attributed to the purchase of school uniforms and textbooks. Orders for the purchase of these uniforms and textbooks for SY 2020-2021 were made way before the implementation of the protocol restrictions to control the spread of the Coronavirus Disease 2019 ("COVID-19").

Prepaid expenses and other current assets increased by ₱22.0 million or 31% from ₱71.4 million to ₱93.4 million, substantially due to the ₱44.3 million creditable withholding tax balance as at June 30, 2021 which increased by ₱14.4 million compared to the ₱29.9 million balance as at June 30, 2020. This creditable withholding tax will be applied to the income tax due the following period. Prepaid

subscriptions and licenses showed an aggregate increase of ₱10.9 million representing Microsoft, Adobe Acrobat license, Adobe Creative Cloud, eLearning Management System ("eLMS"), Sangfor firewall, Sophos firewall, Toon Boom Harmony, and Autodesk subscriptions. Sangfor Firewall is a security device used to protect STI ESG's head office and schools' network from internal and external attacks. Autodesk, on the other hand, refers to the software used to design school building blueprints. These subscription costs are normally renewed annually and are recognized as expense over the period of coverage of the respective agreements. Prepaid insurance likewise increased by ₱4.3 million from ₱7.5 million to ₱11.8 million substantially due to fire and building insurance and employees' health coverage which were paid in advance and are recognized as expense over the period of coverage.

The Group recognizes the importance of a reliable internet connection in the implementation of the ONline and ONsite Education at STI ("ONE STI") Learning Model and thus, STI ESG partnered with Smart Communications, Inc. ("Smart") and Globe Telecom, Inc. ("Globe") to provide students with a 34GB Smart SIM and up to 20GB Globe data plan or load per month, respectively. Through this internet connectivity assistance, students may access their eLMS, Microsoft Office 365 accounts, One STI Student Portal app, and other collaborative online learning tools anytime with no extra charge for Smart subscribers. The internet connectivity cost is covered by the existing tuition, other school and miscellaneous fees. Students who opted to use Globe SIM cards, however, are subject to a minimal fee due to the higher cost of the Globe data plan as compared to that of Smart. Prepaid internet cost related to the connectivity assistance provided to the students amounted to ₱2.1 million as at June 30, 2021. The increase in prepaid expenses was offset by the ₱7.7 million decline of the Group's Input VAT balance representing the amount charged to expense and those applied against output VAT due during the year.

The noncurrent asset held for sale, representing the carrying value of STI ESG's 20% ownership in Maestro Holdings, amounted to #419.1 million as at June 30, 2020. The operating subsidiaries of Maestro Holdings are PhilPlans First, Inc. ("PhilPlans"), PhilhealthCare, Inc. ("PhilCare"), and Philippine Life Financial Assurance Corporation ("PhilLife"). On June 27, 2017, STI ESG's BOD approved the disposal of this 20% stake in Maestro Holdings. Further, with the reclassification as noncurrent asset held for sale, STI ESG ceased the use of the equity method of accounting for the investment in Maestro Holdings as at June 30, 2017 and carried the investment at the lower of its carrying amount and fair value less costs to sell. On September 24, 2020, STI ESG's BOD approved the sale of its 20% stake in Maestro Holdings conditions. On December 15, 2020, STI ESG and Chita SPC Limited, for and on behalf of its segregated portfolio Cam Sea Special Opportunities Fund Segregated Portfolio ("Chita SPC Limited"), executed a deed of absolute sale for the sale of STI ESG's 1,281,484 shares in Maestro Holdings for a total consideration of US\$ 10.0 million equivalent to #480.5 million. STI ESG then derecognized its noncurrent asset held for sale amounting to #419.1 million as at June 30, 2021.

Noncurrent asset held for sale amounting to ₱1,020.7 million as at June 30, 2021 represents the carrying value of the land, building and land improvements located in Quezon City ("Quezon City dacion properties") which were obtained by the Parent Company through the deeds of dacion executed in 2016. On June 24, 2021, the Parent Company's BOD approved the sale of the Quezon City dacion properties to a potential buyer as these properties have not been used in business since acquisition. Negotiations with the interested buyer are ongoing as at June 30, 2021. With the classification as noncurrent asset held for sale, the Parent Company ceased the accounting for the Quezon City dacion properties as investment properties on June 30, 2021 and carried the said properties at the lower of its carrying amount and fair value less costs to sell.

Property and equipment, net of accumulated depreciation, amounted to ₱10,041.3 million from ₱10,113.6 million as at June 30, 2021 and 2020, respectively. On April 23, 2021, Heva Management & Development Corporation and STI ESG executed a deed of absolute sale for the purchase of a parcel of land with an area of 2,615 square meters situated in West Diversion Road, Iloilo City for a total consideration of ₱183.1 million. As such, STI ESG reclassified the deposit for asset acquisition to land under "Property and Equipment" as at June 30, 2021. STI ESG paid the real property tax and documentary stamp tax for the transfer of ownership amounting to ₱2.8 million during the year ended June 30, 2021. As at June 30, 2021, the property has an aggregate cost of ₱185.9 million, inclusive of the related taxes. The property is intended to be the new site for STI lloilo. The property and equipment balance includes construction-in-progress costs for STI Academic Center Legazpi ("STI Legazpi") amounting to ₱288.3 million as at June 30, 2021, up by ₱89.0 million from the June 30, 2020 balance. STI Academic Center Legazpi is a four-storey school building with an estimated capacity of 2,500 SHS and tertiary students, built on a 4,149-square-meter property located in Cabangan East, Legazpi City. The construction works for STI Legazpi were completed in August 2021. The aforementioned additions to property and equipment were, however, substantially offset by the depreciation expense recognized during the year.

Investment properties decreased by ₱1,064.6 million from ₱1,910.7 million as of June 30, 2020 to ₱846.1 million as of June 30, 2021 largely due to the reclassification of the Parent Company's Quezon City dacion properties to noncurrent asset held for sale and due to depreciation expenses recognized for the year.

Investments in and advances to associates and joint ventures decreased by 11% or ₱4.6 million upon recognition of the Group's equity share in net losses of associates.

Deferred tax assets ("DTA"), net of the related deferred tax liability ("DTL"), decreased by ₱42.7 million from ₱77.5 million to ₱34.8 million as at June 30, 2020 and 2021, respectively. The Corporate Recovery and Tax Incentives for Enterprises ("CREATE") Act prescribes the reduction of the preferential tax rate for proprietary educational institutions from 10.0% to 1.0% effective July 1, 2020 up to June 30, 2023. The Group assessed the DTA which may be realized on or before June 30, 2023 hence resulting in the reduction of the Group's DTA as at June 30, 2021.

Goodwill, intangible and other noncurrent assets decreased by ₱113.3 million from ₱595.1 million to ₱481.8 million as at June 30, 2021, substantially due to the reclassification to property and equipment of the deposits for asset acquisition amounting to ₱183.1 million pertaining to the lloilo property. Noncurrent advances to suppliers decreased by ₱16.4 million representing reclassification to property and equipment of the advance payments made for the maritime simulator and other equipment acquired by NAMEI Polytechnic Institute, Inc. ("NAMEI") and completely installed as at June 30, 2021. The outstanding receivable of STI ESG from STI Tanay amounting to ₱75.5 million was reclassified from "Receivables" to noncurrent asset under "Goodwill, intangible and other noncurrent assets" account. This loan of STI Tanay is secured by real estate mortgages on two parcels of land, including improvements thereon. One property is located in Pasig City and the other in Tanay, Rizal, where the school is situated. STI ESG started foreclosure proceedings after several demand letters were sent to STI Tanay. STI ESG was declared as the winning bidder for the Pasig City property. STI ESG has filed a Petition for Extrajudicial Foreclosure for the property located in Tanay. As at report date, STI ESG is complying with certain requirements of the Clerk of Court of Rizal for the foreclosure proceedings of the property located in Tanay.

Accounts payable and other current liabilities decreased by ₱47.4 million substantially due to payments made by STI ESG to contractors for obligations related to construction works as well as to suppliers of equipment and furniture for the new STI Academic Center Legazpi and for the maritime

simulator and other equipment for NAMEI. Accrued expenses went down by ₱13.3 million resulting from lower direct costs and operating expenses. The current portion of advance rent and security deposits likewise decreased by ₱22.2 million due to the application of advance rental and security deposits against the monthly rent due, in accordance with the provisions of the lease agreements, as a result of pre-terminated lease contracts, and refund to former lessees in relation to expired agreements, on the investment properties of STI ESG and iACADEMY.

Unearned tuition and other school fees decreased by ₱15.9 million from ₱117.7 million as at June 30, 2020 to ₱101.8 million as at June 30, 2021. This account refers to advance payment for tuition and other school fees for the SY 2021-2022.

Current portion of interest-bearing loans and borrowings decreased by ₱149.8 million from ₱358.6 million as at June 30, 2020 to ₱208.8 million as at June 30, 2021. The balance represents the current portion of the Term Loans with China Bank of iACADEMY and STI ESG amounting to ₱79.3 million and ₱120.0 million, respectively, and STI ESG's Land Bank of the Philippines ("LandBank") loan amounting to #9.5 million, which are all due within the next twelve months. The Term Loan Agreement entered into by STI ESG and China Bank on May 7, 2019 is for an aggregate amount of \$1,200.0 million payable over a seven-year term. The agreement provides a grace period in principal repayments of two (2) years from the initial drawdown date. Principal repayments shall be made in ten (10) equal semiannual installments beginning six (6) months from the end of the grace period or in March 2022. The proceeds from these loans were used for capital expenditures and working capital requirements. Meanwhile, in July 2020, STI ESG made principal payments on its Corporate Notes Facility amounting to ₱120.0 million. For the remaining outstanding balance of ₱240.0 million after this payment, STI ESG and China Bank executed a Third Amendment and Supplemental Agreement to the Corporate Notes Facility Agreement on January 29, 2021 amending (1) the maturity date of outstanding notes from July 31, 2021 to September 19, 2026, with the first equal semi-annual amortization of ₱30.0 million to start on March 19, 2023; and (2) the interest period and repricing date, among others. In line with this, the ₱240.0 million loan balance was reclassified from current to noncurrent liabilities. On July 22, 2020, LandBank approved a ₱250.0 million Term Loan/Rediscounting Line Facility under its ACcess to Academic Development to Empower the Masses towards Endless Opportunities ("ACADEME") Lending Program in favor of STI ESG to finance the 'study now, pay later' program of the government for students amid the financial difficulties that families are facing due to the COVID-19 pandemic. The LandBank ACADEME Program is a refinancing/rediscounting facility for Promissory Notes issued by the parents or benefactors of students to enable said students to enroll, continue and complete their studies. The loans covered by these promissory notes to be issued by the parents/benefactors/students are interest-free. The school can borrow up to 70% of the amount stated in the Promissory Notes issued by the parents/benefactors of the students. This loan from LandBank is subject to 3% interest per annum and payable based on the maturity of the promissory note issued by the parent/benefactor/student, not exceeding three (3) years. On September 16, 2020, the Rediscounting Agreement with LandBank was executed by STI ESG in relation to this loan arrangement. STI ESG has an aggregate loan drawdown from this facility amounting to ₱22.1 million as at June 30, 2021 of which ₱9.5 million is due within the next twelve (12) months. The first and second drawdowns amounting to \$10.0 million and \$12.1 million, respectively, will mature in August 2022 and January 2023, respectively, for the 20-month tenor and August 2023 and January 2024, respectively, for the 30-month tenor. On August 24, 2020, STI ESG availed of a ₱300.0 million one-year loan from its credit line with BPI at an interest rate of 4.25% per annum subject to quarterly repricing. On January 22, 2021, STI ESG availed of a ₱100.0 million 180-day loan from Security Bank subject to interest at 4.75% per annum, payable quarterly. The credit lines are on a clean basis. The proceeds from these loans were used for working capital requirements. The short-term loans with BPI and Security Bank were fully settled on February 26, 2021 and March 30, 2021, respectively. For the year ended June 30, 2021, STI WNU made principal payments totaling ₱39.4 million on its Corporate Notes Facility. Of this amount, ₱19.6 million pertains to the payment made by STI WNU in January 2021, as full and final settlement of its loan from the Corporate Notes Facility. In September 2020 and March 2021, iACADEMY made principal payments on its Term Loan Facility with China Bank aggregating to ₱80.0 million.

The noncurrent portion of interest-bearing loans and borrowings increased by ₱339.4 million. STI ESG made drawdowns from its new Term Loan Facility aggregating to ₱400.0 million during the year ended June 30, 2021, subject to an interest rate of 5.81% per annum. The outstanding balance of the Corporate Notes Facility was reclassified from current to noncurrent liability given its amended maturity date as mentioned in the preceding paragraph. STI ESG applied PFRS 9, Financial Instruments and assessed if the terms of the new or modified financial liability are the same or substantially different from the terms of the original financial liability. The modification of the financial liability of STI ESG did not result in the derecognition of the original liability since the difference between the discounted present value of the cash flows under the new terms is below 10% from the discounted present value of the remaining cash flows of the original financial liability. Consequently, STI ESG recognized a loss on modification of the loan amounting to ₱8.3 million. The same amount is recognized as a premium on interest-bearing loans and borrowings, net of the amortized premium portion, thus increasing the loan carrying value from ₱240.0 million to ₱248.1 million, as at June 30, 2021. The premium on the interest-bearing loans and borrowings will be amortized over the remaining term of the loan. The impact of the loss on loan modification and loan premium amortization will be fully offset at the end of the loan period. Further, ₱120.0 million of the noncurrent portion of the interest-bearing loans and borrowings on STI ESG's Term Loan Facility was reclassified from noncurrent to current liability as the same is due in March 2022. The proceeds from these loans were used to settle the costs of construction, equipment and furniture acquired for STI Legazpi and also for working capital requirements. Interest rates for all of STI ESG's drawdowns from the Term Loan Facility and the outstanding balance from the Corporate Notes Facility were repriced at a rate of 5.56% per annum effective September 20, 2020 and February 1, 2021, respectively. On September 28, 2020, iACADEMY's term loan balance of ₱560.0 million was repriced at an interest rate of 3.3727% per annum.

Current portion of lease liabilities decreased by ₱15.1 million from ₱90.8 million as at June 30, 2020 to ₱75.7 million as at June 30, 2021, representing payments made during the year, net of new lease agreements during the year ended June 30, 2021. Noncurrent lease liabilities decreased by ₱52.7 million from ₱461.8 million as at June 30, 2020 to ₱409.1 million as at June 30, 2021. Lease liabilities are recognized based on the present value of the remaining lease payments, discounted using the incremental borrowing rate at the date of the initial application. The amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. The measurement and presentation of lease liabilities are recognized in the audited consolidated financial statements of the Group following the adoption of PFRS 16, *Leases*.

Income tax payable decreased by ₱8.2 million to ₱90.0 thousand as at June 30, 2021 from ₱8.3 million as at June 30, 2020 due to lower taxable income. STI WNU's net operating loss carry over ("NOLCO") as at June 30, 2020 amounting to ₱17.4 million was applied to its current taxable income. This NOLCO was incurred during the three-month period ended June 30, 2020 when the school was on lockdown due to the COVID-19 pandemic.

STI ESG listed its ₱3.0 billion Series 7-year Bonds due 2024 and Series 10-year Bonds due 2027 (collectively, the "Bonds") on the Philippine Dealing and Exchange Corp. ("PDEx") secondary market on March 23, 2017. This is the first tranche of its ₱5.0 billion fixed-rate bonds program under its 3-year shelf registration with the SEC. The 3-year shelf registration ended on March 9, 2020. The Bonds carry coupon rates of 5.8085% and 6.3756% for the 7-year and 10-year tenors, respectively. Interests

are payable quarterly in arrears on June 23, September 23, December 23, and March 23 or the next business day if such dates fall on non-banking days, of each year commencing on June 23, 2017, until and including the relevant maturity dates. The Bonds Payable is carried in the books at ₱2,973.1 million and ₱2,966.1 million as at June 30, 2021 and 2020, respectively, net of deferred finance charges representing bond issue costs with carrying values of ₱26.9 million and ₱33.9 million, as at June 30, 2021 and 2020, respectively. The proceeds from the bonds had been fully utilized as at March 31, 2019.

Pension liabilities decreased by ₱10.0 million from ₱115.4 to ₱105.4 million as at June 30, 2020, and June 30, 2021, respectively, resulting from the increase in the market value of the investments under the pension plan assets of the Group and lower pension expense recognized during the year ended June 30, 2021 due to the optimization of the Group's workforce.

Deferred tax liabilities decreased by ₱118.8 million from ₱233.7 million to ₱114.9 million as at June 30, 2020 and June 30, 2021, respectively, largely due to the reversal of the DTL recognized on the properties, the ownership of which has been transferred to the Parent Company in 2016 as settlement of loans it granted to third parties. These properties have not been used in business since acquisition.

Other noncurrent liabilities decreased by ₱80.5 million from ₱93.5 million to ₱13.0 million as at June 30, 2020 and 2021, respectively, representing reclassification to current liability of STI Novaliches' payable to STI Diamond that is due within one year from June 30, 2021 and application of advance rent and security deposits to unpaid rental as a result of pre-terminated lease contracts on the investment properties of STI ESG and iACADEMY.

Cumulative actuarial gain increased by ₱15.5 million from ₱3.8 million to ₱19.3 million as at June 30, 2020 and 2021, respectively, due to the impact of unrealized remeasurement gain resulting from the increase in market value of the investment in equity securities of the pension plan assets.

Fair value change in equity instruments at FVOCI is up by ₱1.2 million representing fair value adjustments resulting from the increase in the market value of the quoted equity shares held by STI ESG.

Other comprehensive income associated with noncurrent asset held for sale amounting to ₱90.6 million as at June 30, 2020 was reclassified by STI ESG to retained earnings and other equity reserve following the disposal of STI ESG's 20% share in Maestro Holdings.

Retained earnings increased by ₱158.6 million from ₱4,006.7 million to ₱4,165.3 million as at June 30, 2020 and 2021, respectively, substantially due to the net income recognized for the year ended June 30, 2021 and the impact of the reclassification of other comprehensive income associated with the disposal of STI ESG's noncurrent asset held for sale amounting to ₱90.6 million, net of dividends declared by the Parent Company amounting to ₱36.6 million.

#### June 30, 2020 vs. March 31, 2020

The Group's total assets as at June 30, 2020 amounted to ₱14,830.3 million, 2% or ₱328.9 million lower than the balance as at March 31, 2020. This was substantially due to decreases in cash and cash equivalents, receivables and net book value of property and equipment.

Cash and cash equivalents decreased by 6% or ₱50.5 million due to payments made to contractors and suppliers for the construction of STI Academic Center in Legazpi City, lease obligations, and interest on STI ESG's bonds.

Total receivables decreased to ₱555.0 million from ₱722.2 million as at March 31, 2020, substantially due to collection of receivables from DepEd. Outstanding receivables from DepEd for the SHS qualified voucher recipients amounted to ₱37.0 million as at June 30, 2020, showing a collection of ₱145.0 million from the March 31, 2020 balance of ₱182.0 million. Receivables from students decreased by ₱52.8 million from ₱468.1 million as at March 31, 2020 to ₱415.3 million as at June 30, 2020.

Prepaid expenses decreased by ₱4.9 million or 7% from ₱76.3 million to ₱71.4 million, mainly due to the ₱5.3 million decrease in input VAT, representing the amounts applied as deduction from output VAT during the three-month period ended June 30, 2020.

Property and equipment decreased by ₱112.6 million from the March 31, 2020 balance of ₱10,226.2 million to ₱10,113.6 million as at June 30, 2020 as depreciation expenses for the three-month period ended June 30, 2020 were recognized.

Deferred tax assets increased from ₱60.4 million as at March 31, 2020 to ₱77.5 million as at June 30, 2020 representing tax benefits recognized by STI ESG and STI WNU on their NOLCO for the three-month period ended June 30, 2020.

Accounts payable and other current liabilities increased by ₱120.5 million or 16% largely due to interest expenses, rent and utilities which were accrued as at June 30, 2020.

Unearned tuition and other school fees decreased by ₱208.0 million from ₱325.7 million as at March 31, 2020 to ₱117.7 million as at June 30, 2020 representing tuition and other school fees recognized as revenues during the three-month period ended June 30, 2020.

The current and noncurrent portions of lease liabilities amounted to ₱90.8 million and ₱461.8 million, respectively, as at June 30, 2020 and ₱91.7 million and ₱471.1 million, respectively, as at March 31, 2020. The decrease in the current portion represents the payments made during the three-month period ended June 30, 2020 while the decrease in the noncurrent portion of lease liabilities represents the amount reclassified to the current portion and is due for payment within one year from the report date. Lease liabilities were recognized based on the present value of the remaining lease payments, discounted using the incremental borrowing rate at the date of the initial application. The amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. The measurement and presentation of lease liabilities were recognized in the audited consolidated financial statements of the Group following the adoption of PFRS 16 *Leases*.

Pension liabilities increased by ₱12.0 million from ₱103.4 million to ₱115.4 million as at March 31, 2020 and June 30, 2020, respectively, representing additional retirement obligations recognized by the Group for the three-month period ended June 30, 2020.

Other noncurrent liabilities decreased by ₱16.4 million from ₱109.9 million as at March 31, 2020 to ₱93.5 million as at June 30, 2020 mainly due to the reclassification of advance rent/rental deposits from noncurrent to current portion. The amount that was reclassified represents advances/deposits for lease agreements with remaining terms of one year or less.

Cumulative actuarial gain declined by 64% or ₱6.6 million due to the remeasurement loss on pension liability recognized for the period arising from the decline in the market value of the equity securities, part of STI ESG's pension plan assets.

Retained earnings decreased by ₱220.4 million due to the net loss attributable to equity holders of the Parent Company recognized for the three-month period ended June 30, 2020.

#### **Results of Operations**

#### Year ended June 30, 2021, Three months ended June 30, 2020 and Year ended March 31, 2020

**RESULTS OF OPERATIONS** 

Year ended June 30, 2021	Three months ended June 30, 2020	Year ended March 31, 2020
2,090.6	196.9	2,674.6
872.3	166.7	1,061.5
1,218.3	30.2	1,613.1
193.2	(202.4)	314.0
101.7	(221.4)	(147.5)
811.7	(25.1)	1,015.8
55.4	(220.1)	145.3
	June 30, 2021 2,090.6 872.3 1,218.3 193.2 101.7 811.7	June 30, 2021       ended June 30, 2020         2,090.6       196.9         872.3       166.7         1,218.3       30.2         193.2       (202.4)         101.7       (221.4)         811.7       (25.1)

The Statements of Comprehensive Income cover reporting periods resulting from the change in the fiscal year-end of the companies in the Group, as discussed in earlier paragraphs. In general, the figures above reflect the economic impact of the ongoing COVID-19 pandemic. The Group has started to adapt to the new normal and has implemented online learning methods for students, including student assessments. The teachers have been trained on online teaching strategies, and are provided with high quality courseware materials. The Group has also embraced online marketing techniques in getting new enrollees.

In order to achieve comparability, the Group prepared a voluntary disclosure of operating results for the twelve months ended June 30, 2020 and 2019. The discussion below summarizes the significant factors affecting the results of operations for the fiscal years ended June 30, 2021, June 30, 2020 and June 30, 2019.

#### Years ended June 30, 2021 vs. 2020

The enrollment figures at the start of the School Year ("SY") of the schools under STI Holdings are as follows:

	SY 2020-2021	SY 2019-2020	Decre	ease
			Enrollees	Percentage
STI ESG				
Owned schools	39,890	44,811	4,921	11%
Franchised schools	22,600	29,987	7,387	25%
	62,490	74,798	12,308	16%
iACADEMY	2,149	2,566	417	16%
STI WNU	5,584	6,603	1,019	15%
Total Enrollees	70,223	83,967	13,744	16%

Grouping the students in terms of government regulatory agencies supervising the programs, wherein CHED pertains to students enrolled in tertiary and post-graduate programs, Technical Education and Skills Development Authority ("TESDA") students are those enrolled in technical-vocational programs while DepEd pertains to primary and secondary education including SHS, yields the following numbers:

		SY 2020-2	021	
	CHED	TESDA	DEPED*	TOTAL
STI ESG	35,412	1,036	26,042	62,490
iACADEMY	1,383	-	766	2,149
STI WNU	3,381	-	2,203	5,584
Total	40,176	1,036	29,011	70,223
Proportion of				
CHED:TESDA:DepEd	57%	2%	41%	100%
		SY 2019-2	020	
	CHED	TESDA	DEPED*	TOTAL
STI ESG	40,737	2,152	31,909	74,798
iacademy	1,421	-	1,145	2,566
STI WNU	3,744	-	2,859	6,603
Total	45,902	2,152	35,913	83,967
Proportion of				

\* STI ESG DepEd count includes 25,801 SHS students and the 241 students of NAMEI who are enrolled in basic education in SY 2020-2021 and 31,455 SHS students and the 454 students of NAMEI who are enrolled in basic education in SY 2019-2020. For iACADEMY, this represents the number of enrolled SHS students while for STI WNU, this is the total of 1,470 SHS students and the 733 students enrolled in basic education in SY 2020-2021 and 1,874 SHS students and the 985 students enrolled in basic education in SY 2019-2020.

Enrollment in SY 2020-2021 declined compared to SY 2019-2020 due to the impact of the COVID-19 pandemic.

To contain the outbreak of the COVID-19, the Office of the President of the Philippines issued a Memorandum on March 13, 2020 to impose, adopt and implement the guidelines on the stringent social distancing measures including but not limited to class suspension, prohibition of mass gatherings, imposition of community quarantine, among others, in the National Capital Region ("NCR") and other parts of the country effective March 15, 2020. These measures have caused disruptions to businesses and economic activities, and their impact on businesses continues to evolve.

For SY 2019-2020, the school calendars of STI ESG and STI WNU for SHS and tertiary students covered the months of June 2019 to March 2020 and July 2019 to April 2020, respectively. With the imposition of the Enhanced Community Quarantine ("ECQ") throughout Luzon, classes in all levels were suspended on March 17, 2020. Classes of SHS students of STI ESG and STI WNU were completed by the end of March 2020 while classes in the tertiary level were suspended in all campuses nationwide to ensure the safety and welfare of the students.

The tertiary students were given three options to finish the second semester of SY 2019-2020, namely (1) online learning for those who are willing to and can go online, may finish all their lessons via eLMS;

(2) offline learning for those who are willing to continue and finish all their lessons but cannot go online, in which case handouts were provided to the students; or (3) face-to-face for those who cannot go online and opt to wait until STI ESG and STI WNU could resume classes under the "new normal" operations with face-to-face classes combined with applicable learning modes. Classes of students who opted for online and offline studies resumed in the third week of May 2020 and were completed as at July 30, 2020, while those who opted for face-to-face classes later took their classes online and completed the same during the first semester of SY 2020-2021.

For SY 2020-2021, STI ESG and STI WNU introduced the ONline and ONsite Education at STI ("ONE STI") Learning Model. The ONE STI Learning Model is an innovative approach to student development that uses digital tools and online technology combined with invaluable hands-on practice and onsite engagements to achieve the students' academic objectives through a responsive learning experience. Classes of both SHS and tertiary started on September 7, 2020.

For iACADEMY, the school calendars for SY 2019-2020 of SHS and tertiary enrollees were originally set from August 2019 to May 2020 and July 2019 to June 2020, respectively. Classes for SHS and Tertiary students were suspended due to the implementation of the ECQ in March 2020. SHS Modular classes of those who opted for online and offline studies resumed on April 15, 2020 and were completed on June 5, 2020 for Grade 12 students and June 11, 2020 for Grade 11 students. For tertiary, online classes resumed on April 15, 2020 and the school year was completed on July 15, 2020.

iACADEMY introduced its fully online learning program entitled Guided Online Autonomous Learning ("GOAL") for SY 2020-2021. GOAL is iACADEMY's systematic approach to guiding all the activities that involve the delivery of online instruction to the students including online learning workshops, training for teachers on how to create high-quality modules, integrating project-based learning and teaching strategies into online learning, internationalization, and collaborating with parents and guardians. In this setup, all activities or modules are delivered 100% online through the use of eLMS, Google Meet, and Microsoft Teams. Classes for SHS and tertiary students started on August 24, 2020 and August 28, 2020, respectively.

The Group uses eLMS, a software application running on Amazon cloud, to better manage the delivery of educational courses and/or training programs to its students. It features built-in support for collaboration through various tools such as wikis, forums, and discussion groups; an internal messaging system with bidirectional support for emails and text messaging; and a built-in portfolio system which students can use to collect works to support learning and/or achievements. The eLMS is a world-class and award-winning learning management system that schools and universities across the globe are using. This cloud-based eLearning tool gives teachers and students a two-way platform where they can collaborate, assign, and submit homework, take assessments, and track learning progress, among others. The concept of online learning model for the past six years in order that the students may continue their studies at home uninterrupted even during physical classroom disruptions.

The faculty members of the Group regularly undergo competency-based certifications and trainings to ensure that they are proficient in the subject matter to be able to deliver the required day-to-day lessons. The Group also recognized the need to transform the traditional in-classroom learning delivery to alternative modes and leveraged on online learning platforms, tools, and technologies given the current disruption caused by the global COVID-19 health crisis to the education sector. Several trainings were conducted online to equip the faculty members with technical skills and further strengthen the mindset necessary in an online learning environment.

Face-to-face classes remain suspended and thus the Group has continued to conduct classes online as at June 30, 2021.

The consolidated gross revenues of the Group for the year ended June 31, 2021 amounted to ₱2,090.6 million compared to ₱2,526.9 million for the year ended June 31, 2020.

Tuition and other school fees amounted to ₱1,882.7 million for the year ended June 30, 2021, a decline of \$374.8 million or 17% from the same period in 2020, due to the lower number of enrollees brought about by the impact of the COVID-19 pandemic. A survey conducted by STI ESG disclosed that a number of students did not pursue education in SY 2020-2021 because of the financial difficulties experienced by their respective families/benefactors during the year. Despite this, the Group registered an enrollment of over 70,000 students in SY 2020-2021. As part of the Group's continuing efforts to mitigate the impact of the COVID-19 pandemic on the students and their parents, select students enrolled in certain programs enjoyed a refund and/or a tuition fee credit. STI ESG and STI WNU reduced the laboratory fees by up to 35% and other school or miscellaneous fees of SHS, tertiary and basic education students for SY 2020-2021 or by an aggregate amount of #82.1 million. Similarly, iACADEMY gave discounts of as much as 6% and 31% on its tuition fees and other school fees, respectively, for SHS students resulting in a 10% reduction on their total fees in SY 2020-2021. In the same manner, iACADEMY granted 50% and 33% discounts on its regular laboratory fees and other school fees, respectively, for its college students. iACADEMY's total foregone revenues for SY 2020-2021 due to the discounts granted amounted to #32.0 million. The Group likewise granted a tuition fee adjustment to tertiary students for SY 2019-2020 aggregating to \$30.2 million.

Revenues from educational services and royalty fees decreased by 12% and 8%, respectively. This resulted from the lower number of enrollees of franchised schools brought about by the impact of and restrictions implemented due to the COVID-19 pandemic. In addition, operations of some of STI ESG's franchised schools were either suspended or terminated. Revenues from educational services and royalty fees are derived as a percentage of the tuition and other school fees collected by the franchised schools from their students, DepEd and CHED.

As classes for the entire SY 2020-2021 were held online, sale of educational materials and supplies declined by ₱48.6 million to ₱24.9 million for the year ended June 30, 2021 from ₱73.5 million last year. Sale of educational materials and supplies recognized in SY 2019-2020 substantially pertains to the sale of uniforms and textbooks while the sale of educational materials and supplies for SY 2020-2021 is largely attributed to the sale of textbooks. The cost of educational materials and supplies sold decreased likewise, concomitant with the decrease in the sale of educational materials and supplies.

Other revenues increased by \$2.6 million from \$62.5 million for the year ended June 30, 2020 to \$65.1 million for the year ended June 30, 2021 largely attributed to the data connectivity costs charged to franchised schools. Data loading to the respective SIM cards of the students is centralized in STI ESG's Head office, thus the equivalent connectivity charges pertaining to franchised schools amounting to \$21.4 million were recognized as other revenues for the year ended June 30, 2021 in the audited consolidated statements of comprehensive income of the Group. The increase was partially offset by lower recovery of accounts receivable previously written off as compared to the year ended June 30, 2020, as well as lower income from issuance of diplomas, transcript of records and other documents requested by students. Income was also recognized last year in relation to the forfeiture of security deposit on pre-terminated lease contracts on the investment properties of STI ESG.

The cost of educational services is lower by ₱66.0 million compared to last year, from ₱918.2 million to ₱852.2 million for the years ended June 30, 2020 and 2021, respectively. Instructors' salaries and benefits decreased by ₱62.4 million from ₱348.5 million to ₱286.1 million as a result of the

optimization of faculty loading in the conduct of synchronous meetings with the students under the new learning modality. Depreciation expense decreased by ₱15.1 million from ₱397.4 million for the same period last year to ₱382.3 million this year attributed to fully depreciated assets and lower depreciation expense recognized on ROU assets due to terminated lease agreements. The Group adopted PFRS 16 and applied a single recognition and measurement approach for all leases except for short-term leases and recognized ROU assets for the leases previously classified as operating leases. The ROU assets were recognized based on the amount equal to the lease liabilities, adjusted for any related prepaid and accrued lease payments previously recognized. ROUs are depreciated on a straight-line basis over the shorter of its estimated useful life and the lease term. Courseware development cost amounted to ₱11.2 million for the year ended June 30, 2020 compared to ₱1.8 million for the year ended June 30, 2021. The courseware development cost for SY 2019-2020 includes the curriculum development and implementation of maritime programs of NAMEI. STI ESG, in behalf of NAMEI, and Raft Shore People, Inc. ("RAFT") entered into a Cooperation Agreement to work together to ensure that the seafarers of the Philippines continue to be the preferred employees of international shipping companies. The parties likewise agreed to enhance the curriculum with electives or additional modular courses in keeping with the requirements of the international shipping industry and the International Convention on Standards of Training, Certification and Watchkeeping for Seafarers ("STCW"). In light of the effects of the pandemic on the operation of schools and on the economy as a whole, the parties agreed to hold the implementation of the agreement in abeyance. Face-to-face classes remain suspended in order to contain the spread of the virus in the country and thus the Group has continued to conduct classes online as at June 30, 2021. As classes were conducted online, school materials and supplies expense posted a decline of \$10.3 million from \$13.9 million to ₱3.6 million for the years ended June 30, 2020 and 2021, respectively. Classes are conducted through various online learning platforms in order to continue the delivery of lessons to the students during the pandemic. However, this posed different risks and challenges for both teachers and students, many of whom have limited access to the internet. As such, the Group provided internet connectivity assistance to its students which amounted to \$72.2 million for the year ended June 30, 2021.

Gross profit declined from ₱1,552.8 million to ₱1,218.3 million for the years ended June 30, 2021 and 2020, respectively, largely due to the lower number of enrollees.

General and administrative expenses decreased by 16% or ₱189.0 million from ₱1,214.1 million to ₱1,025.1 million for the years ended June 30, 2020 and 2021, respectively. The highest decline was registered by light and water expenses which decreased by ₱69.2 million. For the safety and welfare of its employees and following the regulations of the IATF, the Group deploys only a skeleton workforce in the schools and offices to attend to concerns that need face-to-face coordination. The Group also embraced work-from-home arrangements to the maximum extent possible and likewise optimized its manpower structure resulting in a reduced workforce. Salaries and benefits of nonteaching personnel, as well as security and janitorial expenses, decreased by ₱43.2 million and ₱47.8 million, respectively, for the year ended June 30, 2021 compared to the same period last year. Depreciation expense decreased by \$16.3 million from \$248.4 million last year to \$232.1 million this year attributed to fully depreciated assets and lower depreciation expense recognized on ROU assets because of terminated lease agreements. The Group recognized a provision for ECL amounting to ₱41.8 million for the year ended June 30, 2021, largely representing ECLs on receivables from students' tuition and other school fees, resulting to a ₱12.9 million decrease from last year's ₱54.7 million provision. This is due to the reversal of prior years' provisions amounting to ₱27.5 million reflecting the Group's improved collection efficiency. The Group recognized advertising and promotions expense amounting to \$53.1 million for the year ended June 30, 2021. Bulk of the marketing activities and programs for SY 2019-2020 were concluded as at June 30, 2019 as classes started in June and July 2019 for SHS and tertiary students, respectively. For SY 2020-2021, classes for both SHS and tertiary students started in September 2020, and as such, marketing activities were

mostly conducted from July to September 2020. This resulted in an increase in advertising and promotions expense by \$25.4 million as compared to \$27.7 million incurred during the same period last year. Provision for impairment of investments in and advances to associates and joint ventures amounting to \$10.3 million was recognized for the year ended June 30, 2021.

The Group posted an operating income of ₱193.2 million for the year ended June 30, 2021 compared to last year's operating income of ₱338.7 million, due to lower revenues caused by lower number of enrollees, as a result of the COVID-19 pandemic.

Equity in net losses of associates amounted to ₱4.6 million for the year ended June 30, 2021 compared to equity in net losses of associates of ₱0.2 million recognized last year.

Interest expense decreased by \$4.4 million to \$337.1 million for the year ended June 30, 2021 from \$341.5 million last year, resulting substantially from lower interest rates on the Group's loans and the full payment by STI WNU of its interest-bearing loans in January 2021. Drawdowns were made by STI ESG on its Term Loan Facility with China Bank amounting to \$400.0 million in July 2020, subject to an interest rate of 5.81% per annum. Interest rates for all drawdowns from the Term Loan Facility were repriced at a rate of 5.56% per annum effective September 19, 2020 for STI ESG and 3.3727% per annum for iACADEMY's loan effective September 28, 2020.

Rental income decreased by ₱80.6 million to ₱116.8 million for the year ended June 30, 2021 from ₱197.4 million last year, attributed to vacancies in the investment properties of STI ESG and iACADEMY as a result of pre-termination of and expired lease contracts during the year ended June 30, 2021.

Following the guidelines of PFRS 9, *Financial Instruments*, STI ESG assessed the terms of the new or modified financial liability resulting from the amended maturity date of STI ESG's loan balance under its Corporate Notes Facility Agreement with China Bank. The modifications of the financial liability of STI ESG did not result in derecognition of the original liability as the same are not substantially different from the terms of the original financial liability. Thus, STI ESG recalculated the amortized cost of the financial liability by computing the present value of estimated contractual cash flows that are discounted at the original effective interest rate. Consequently, STI ESG recognized a loss on modification of the loan amounting to ₱8.3 million which is reported in the audited consolidated statement of comprehensive income for the year ended June 30, 2021.

Interest income decreased from last year's ₱10.8 million to ₱5.7 million for the year ended June 30, 2021, as available funds were used to settle obligations with suppliers.

STI ESG recognized dividend income from its equity share in De Los Santos Medical Center, Inc. ("DLSMC") accounted for at FVOCI amounting to ₱0.8 million for the years ended June 30, 2021 and 2020. In addition, STI ESG received dividends from STI Marikina, an associate, amounting to ₱1.0 million for the year ended June 30, 2020, which was recognized as dividend income, since the carrying amount of STI ESG's investments in STI Marikina amounted to nil as at June 30, 2021 and 2020.

The Group applied the practical expedient approach for some rent concessions granted to the Group following the amendments to PFRS 16, *COVID-19-related Rent Concessions* resulting in recognition of other revenues aggregating to ₱39.7 million for the year ended June 30, 2021.

For the year ended June 30, 2020, STI ESG recognized a provision for impairment of its investment in Maestro Holdings in the amount of ₱297.5 million to bring it to its fair value less cost to sell of ₱419.1 million. The decline in fair value as at June 30, 2020 is an impact of the COVID-19 pandemic and the ensuing economic and market disruptions across markets and industries. On December 15, 2020, STI

ESG and Chita SPC Limited executed a deed of absolute sale for the sale of STI ESG's 20% ownership in Maestro Holdings, for a price of US\$10.0 million. The disposal of STI ESG's 20% ownership in Maestro Holdings resulted in a gain of ₱15.4 million which is recognized and presented as "gain on sale of noncurrent asset held for sale, net of capital gains tax" in the consolidated statement of comprehensive income for the year ended June 30, 2021. The difference between the carrying value of STI ESG's 20% stake in Maestro Holdings of ₱419.1 million as at June 30, 2020 and the equivalent peso selling price of ₱480.5 million amounted to a gain of ₱61.4 million. The capital gains tax of ₱46.0 million represents 15% of ₱306.4 million, which is the difference between STI ESG's acquisition cost of the investment amounting to ₱174.1 million and the selling price recorded at its peso equivalent of ₱480.5 million. The related net foreign exchange gain of ₱3.9 million was recognized for the year ended June 30, 2021 since the sale was settled in US dollars.

Benefit from income tax amounting to ₱76.9 million was recognized for the year ended June 30, 2021, inclusive of the benefit from deferred income tax recognized during the year ended June 30, 2021. The deferred tax asset/liabilities balance was adjusted following the implementation of the CREATE Law which reduced the preferential income tax rate for proprietary educational institutions from 10% to 1% effective July 1, 2020 to June 30, 2023 and the reduction of the income tax rate from 30% to 25% and 20% for the Parent Company and AHC, respectively, effective July 1, 2020.

The Group reported a net income of ₱101.7 million for the year ended June 30, 2021 compared to the net loss amounting to ₱117.5 million last year. Net loss for the year ended June 30, 2020 was largely due to the provision for impairment amounting to ₱297.5 million recognized on STI ESG's investment in Maestro Holdings.

Remeasurement gain on pension liability amounting to ₱15.6 million and remeasurement loss of ₱15.5 million, net of income tax effect, were recorded for the years ended June 30, 2021 and 2020, respectively, due to the movements in value of equity shares forming part of pension assets.

The unrealized fair value adjustment on equity instruments designated at FVOCI amounted to P1.2 million for the year ended June 30, 2021 compared to P7.6 million for the year ended June 30, 2020, due to the decline in the market value of equity shares as at financial reporting date.

Total comprehensive income amounted to ₱118.5 million for the year ended June 30, 2021 compared to total comprehensive loss of ₱125.4 million for the year ended June 30, 2020.

Earnings before interest, taxes, depreciation, and amortization ("EBITDA") which is defined as earnings (loss) before interest expense, interest income, provision for income tax, depreciation and amortization, equity in net earnings (losses) of associates and joint ventures and nonrecurring gains (losses) such as gain on sale of noncurrent asset held for sale, net of capital gains tax, income on rent concessions and loss on modification of loan decreased from ₱1,057.1 million for the year ended June 30, 2020 to ₱811.7 million for the year ended June 30, 2021. Depreciation and interest expenses for purposes of this computation exclude those related to ROU assets and lease liabilities, respectively. EBITDA margin is 39% compared to 42% last year.

Core income, computed as the consolidated income after income tax derived from the Group's main business of education and other recurring income, amounted to ₱55.4 million for the year ended June 30, 2021 compared to core income for the same period last year of ₱180.2 million.

#### Years ended June 30, 2020 vs. 2019

	SY 2019-2020	SY 2018-2019	Increase (Decrease)					
STI ESG			Enrollees	Percentage				
Owned schools	44,811	44,298	513	1%				
Franchised schools	29,987	32,543	(2 <i>,</i> 556)	(8%)				
	74,798	76,841	(2,043)	(3%)				
iACADEMY	2,566	2,291	275	12%				
STI WNU	6,603	6,665	(62)	(1%)				
Total Enrollees	83,967	85,797	(1,830)	(2%)				

The enrollment figures at the start of the school year of the schools under STI Holdings are as follows:

Grouping the students in terms of government regulatory agencies supervising the programs, wherein CHED pertains to students enrolled in tertiary and post-graduate programs, TESDA students are those enrolled in technical-vocational programs while DepEd pertains to primary and secondary education including SHS, yields the following numbers:

		SY 2019	-2020							
-	CHED	TESDA	DEPED*	TOTAL						
STI ESG	40,737	2,152	31,909	74,798						
IACADEMY	1,421	-	1,145	2,566						
STI WNU	3,744	-	2,859	6,603						
Total	45,902	2,152	35,913	83,967						
Proportion of										
CHED:TESDA:DepEd	55%	2%	43%	100%						
	SY 2018-2019									
-	CHED	TESDA	DEPED*	TOTAL						
STI ESG	38,582	1,843	36,416	76,841						
iacademy	1,121	-	1,170	2,291						
STI WNU	3,499	-	3,166	6,665						
	0).00									

\* STI ESG DepEd count includes SHS students and 454 students of NAMEI who are enrolled in basic education in SY 2019-2020. For iACADEMY, this represents the number of enrolled SHS students while for STI WNU, this is the total of 1,874 SHS students and the 985 students enrolled in basic education in SY 2019-2020 and 2,218 SHS students and the 948 students enrolled in basic education in SY 2018-2019. The Group registered a 41% increase in count of new students enrolled under the CHED programs in SY 2019-2020, resulting in a 6% increase in total CHED student count year-on-year. This is despite the fact that there are mainly two year levels in college in relation to the implementation of the K to 12 program.

In previous years, the schools in the STI Network formally opened every June of each year. On June 14, 2018, STI ESG informed CHED of the decision of its BOD to admit two batches of incoming college freshmen students for SY 2018-2019. STI ESG requested CHED for endorsement of this move to accept the second batch of college freshmen enrollees. On June 29, 2018, CHED noted the decision of STI ESG, citing that the decision to move the school calendar is part of the institution's academic freedom, provided that it would not violate existing rules on the same. CHED also advised STI ESG to coordinate with the respective CHED Regional Offices on the usual guidance and procedures in implementing the planned school calendar. This decision is in line with STI ESG's thrust to continue providing an opportunity for fresh Grade 12 graduates to pursue their tertiary education. Classes for the first and second batches started in June and August 2018, respectively. The number of students in SY 2018-2019, which is reported in the foregoing tables, represents the total enrollment for the June and August 2018 batches.

In February 2019, the BOD of STI ESG approved the shift in the school calendar for tertiary classes from the usual June of each year to mid-July beginning SY 2019-2020 while the opening of SHS classes remained in June. STI WNU followed the school calendar of STI ESG for tertiary and SHS.

STI ESG's implementation of two freshmen batches in SY 2018-2019 and the shift in the tertiary school calendar in SY 2019-2020 of its schools are in accordance with the guiding policy on the academic calendar year which is stipulated in Section 3 of Republic Act ("RA") 7797 or the School Calendar Act, which states that the school year shall start on the first Monday of June but not later than the last day of August. This is also in consonance with RA 7722, which provides some leeway for HEIs to establish their own academic calendars and set their opening days in order to encourage innovation and the exercise of academic freedom among institutions of higher learning.

Total revenues for the year ended June 30, 2020 amounted to ₱2,526.9 million, lower by ₱109.3 million or 4% from revenues generated for the year ended June 30, 2019 of ₱2,636.2 million.

Tuition and other school fees are posted at P2,257.6 million for the year ended June 30, 2020, almost at par with the P2,249.7 million generated the prior year despite the 2% decline in enrollment. This is due to the shift in the enrollment mix in favor of CHED enrollees, which increased to 55% of total enrollment during the year ended June 30, 2020 from 50% of total enrollment during the prior year. The related increase in tuition and other fees attributed to the foregoing was partially offset by the tuition fee adjustment given to the tertiary students. Classes were suspended in all campuses nationwide starting March 17, 2020 due to the imposition of ECQ in Luzon and subsequently, in other parts of the country. Classes of SHS students within the STI Network were completed by the end of March 2020 while classes in the tertiary level were suspended in all campuses nationwide to ensure the safety and welfare of the students. Classes for tertiary students were later conducted online and offline in May 2020 and were completed by the end of July 2020. Students who opted for face-to-face classes later took their classes online and completed the same during the first semester of SY 2020-2021. Since classes were conducted online, the Group reduced the laboratory fees for tertiary students for SY 2019-2020 by approximately P30.2 million. Revenues from educational services and royalty fees decreased by ₱40.5 million and by ₱3.9 million, respectively, attributed to a lower number of enrollees and timing difference in the collection of tuition and other school fees by the franchised schools. Revenues from educational services are derived as a percentage of the tuition and other school fees actually collected by the franchised schools from their students, DepEd and CHED.

Sale of educational materials and supplies decreased by ₱74.5 million or 49% due to lower sales of uniforms. STI ESG introduced new designs of tertiary uniforms in SY 2018-2019, which contributed to the higher sale of tertiary uniforms for the year ended June 30, 2019. The cost of educational materials and supplies sold decreased likewise concomitant with the decrease in the sale of educational materials and supplies.

The cost of educational services decreased by 3% or ₱33.0 million to ₱918.2 million for the year ended June 30, 2020 from ₱951.2 million for the prior year. Rent expense decreased by ₱67.1 million substantially due to the adoption of PFRS 16 whereby depreciation expense on ROU assets was recognized instead of rent expense. Direct cost portion of depreciation expense of ROU assets amounting to ₱41.8 million was recognized for the year ended June 30, 2020. Savings on rent were also generated due to the transfer of STI Shaw operations to STI Sta. Mesa, and STI Taft and STI Makati operations to STI Pasay-EDSA. The cost of instructors' salaries and benefits decreased by #4.2 million due to the shift in the classes of tertiary students for SY 2019-2020 to July 2019 compared to June in SY 2018-2019. Depreciation expense increased by ₱83.4 million representing direct cost portion of depreciation expense recognized for the newly completed buildings of STI Lipa, STI San Jose del Monte, STI Sta. Mesa, STI Pasay-EDSA and iACADEMY's Nexus building. On October 21, 2019, STI ESG, acting on its own and in behalf of NAMEI, entered into a Cooperation Agreement with RAFT. Consequently, courseware development cost increased by ₱9.0 million from ₱2.2 million to ₱11.2 million for the year ended June 30, 2020 representing costs for curriculum development and courseware preparation and implementation. Other direct expenses decreased by ₱59.4 million substantially because some school activities and programs were cancelled due to the implementation of the ECQ.

Cost of educational materials and supplies sold decreased by ₱56.6 million, concomitant with the decreased sale of uniforms.

Gross profit decreased by ₱19.7 million from ₱1,572.5 million for the year ended June 30, 2019 to ₱1,552.8 million for the year ended June 30, 2020. The gross profit margin slightly increased by 1 percentage point, from 60% to 61% as direct expenses decreased at a faster rate than revenues.

General and administrative expenses decreased by ₱85.1 million from ₱1,299.2 million to ₱1,214.1 million for the years ended June 30, 2019 and 2020, respectively. Advertising and promotions costs decreased by ₱45.0 million as STI ESG transitioned from traditional television advertisements to online or digital advertising which is more specifically directed to its target market at a lower cost. Also, majority of the marketing activities and programs for SY 2019-2020 coincided with the three-month period ended June 30, 2019 as classes started in June and July 2019 for SHS and tertiary students, respectively. The operating expense portion of rent expense decreased by ₱42.9 million due to the adoption of PFRS 16 and the impact of savings generated from the transfer of STI Shaw to STI Sta. Mesa, and STI Taft and STI Makati to STI Pasay-EDSA. Light and water costs decreased by ₱23.3 million for the year ended June 30, 2020 as classes were held online since the start of the community quarantine in March 2020. Depreciation expense went up by ₱47.8 million due to the adoption of PFRS 16 and due to the operating expense portion of depreciation expense recognized for the newly completed buildings of STI Lipa, STI San Jose del Monte, STI Sta. Mesa and STI Pasay-EDSA as

well as iACADEMY's Nexus building. Of this increase, depreciation on ROU assets accounts for ₱45.5 million. Non-teaching employees' salaries of iACADEMY increased by ₱18.7 million as additional manpower was hired to handle the increase in enrollment. Provision for inventory obsolescence of ₱4.8 million representing impairment of old tertiary uniforms was recognized for the year ended June 30, 2020. The Group recorded a provision for ECL amounting to ₱54.7 million for the year ended June 30, 2020 and ₱52.9 million for the year ended June 30, 2019. The Group recognized ECLs based on the Group's assessment of credit risk considering all reasonable and supportable information, including that which is forward-looking. The Group conducts annual impairment testing of goodwill recognized through business combinations. Impairment testing showed that the Group's cash generating units' recoverable amounts were higher than their carrying values except for the goodwill related to STI Tuguegarao and STI Pagadian as at June 30, 2019. For the year ended June 30, 2019, the Group recognized a provision for impairment of goodwill related to these schools aggregating to ₱17.0 million since their recoverable amounts were lower compared to their carrying amounts.

The Group's operating income, that is, income before other income and expenses and income tax, increased by 24% from ₱273.3 million to ₱338.7 million for the years ended June 30, 2019 and 2020, respectively, as both direct and operating costs were reduced at a level higher than the reduction in revenues.

For the year ended June 30, 2020, STI ESG recognized a provision for impairment of its investment in Maestro Holdings in the amount of ₱297.5 million to bring it to its fair value less cost to sell of ₱419.1 million. The decline in fair value as at June 30, 2020 is an impact of the COVID-19 pandemic and the ensuing economic and market disruptions across markets and industries. The fair value was estimated using Maestro Holdings' adjusted consolidated net assets value which consists significantly of investments in listed equity instruments, government bonds and other fixed-income securities and pre-need reserves for PhilPlans, and discounted cash flows from the financial budgets covering five years approved by the management of PhilCare and PhilLife. No provision for impairment was recognized for the year ended June 30, 2019.

Equity in net losses of associates and joint ventures amounted to ₱0.2 million for the year ended June 30, 2020 and ₱4.2 million equity in net earnings of associates and joint ventures was recorded for the year ended June 30, 2019.

Interest expense on loans increased by ₱86.4 million year-on-year mainly due to interest incurred on STI ESG's bond issue charged to expense. With the completion of the new school buildings for STI Lipa, STI San Jose del Monte, STI Sta Maria and STI Pasay-EDSA, interest expenses related to the bond issue of STI ESG are now charged to expense. The interest rate on long-term loans, inclusive of gross receipts tax, of STI ESG, STI WNU and iACADEMY, increased from a low of 4.54% per annum to a high of 7.89% per annum. Also, STI ESG availed of short-term loans aggregating to ₱468.0 million subject to interest rates ranging from 4.75% per annum to 5.75% per annum. These short-term loans were fully paid as at June 30, 2020. Further, STI ESG also incurred additional interest expense on its loan drawdown from the Seven-year Term Loan Facility with China Bank aggregating to ₱800.0 million during the year ended June 30, 2021 with interest rates ranging from 5.81% per annum to 6.31% per annum. The proceeds from these loans were used for capital expenditures and working capital requirements. Capitalization of interest on iACADEMY's loan ceased on August 31, 2018 and subsequent interests were all charged to expense, resulting in a ₱7.4 million increase in iACADEMY's interest expense.

Rental income increased by ₱69.1 million or 54% year-on-year substantially due to the ₱59.6 million net increase in rental income from new lessees in iACADEMY Plaza at Sen. Gil Puyat Avenue, Makati City and renewal of lease agreements on STI ESG's investment properties.

Interest income declined by ₱5.2 million from ₱16.0 million for the year ended June 30, 2019 to ₱10.8 million for the year ended June 30, 2020 as available cash balances were used to pay suppliers and contractors. The previous year's interest income was mainly interest earned on short-term placements of the proceeds from STI ESG's bonds. The proceeds from the bonds had been fully utilized as at June 30, 2019.

On March 27, 2019, STI ESG and STI College Tagum, Inc. ("STI Tagum"), the assignee, entered into a Deed of Assignment to assign, sell, transfer and set over unto the assignee the assets of STI Tagum, a former branch of STI ESG, for ₱7.0 million. The sale was effective April 1, 2019. In relation to this, a gain on disposal of net assets amounting to ₱4.4 million was recognized for the year ended June 30, 2019.

STI ESG recognized dividend income from its associate, STI Marikina, and its equity share in DLSMC accounted for at FVOCI, aggregating to ₱1.8 million and ₱5.2 million for the years ended June 30, 2020 and 2019, respectively. De Los Santos-STI College sold its remaining common shares of stock in DLSMC to Metro Pacific Hospital Holdings, Inc. ("MPHHI") in February 2019.

Provision for income tax declined by ₱8.7 million due to lower taxable income for the year ended June 30, 2020 as compared to the prior year.

Net loss of ₱117.5 million was recorded for the year ended June 30, 2020 as against net income of ₱141.6 million for the year ended June 30, 2019, substantially due to the provision for impairment of ₱297.5 million recognized on STI ESG's investment in Maestro Holdings in the year 2020.

Fair value change in equity instruments at FVOCI amounted to P7.6 million for the year ended June 30, 2020, an improvement of P7.9 million from last year's negative P0.3 million. The increase represents fair value adjustment in the market value of STI ESG's unquoted equity instrument.

The Group recognized a remeasurement loss on pension liability amounting to ₱15.5 million and ₱56.1 million, net of income tax effect, for the years ended June 30, 2020 and 2019, respectively, due to the decline in the value of equity shares forming part of STI ESG's pension assets.

Total comprehensive income for the year ended June 30, 2020 amounted to negative ₱125.4 million, a decline of ₱210.7 million compared to ₱85.3 million total comprehensive income for the same period in the previous year, reflecting the impact of the provision for impairment of STI ESG's investment in Maestro Holdings in the year 2020.

EBITDA increased from ₱926.9 million to ₱1,057.1 million for the years ended June 30, 2019 and 2020, respectively. For the year ended June 30, 2020, depreciation and interest expenses related to ROU assets and lease liabilities, respectively, were excluded in the computation of EBITDA. EBITDA margin likewise improved from 35% to 42%.

Core income, computed as the consolidated net income after income tax derived from the Group's main business of education and other recurring income, amounted to ₱180.2 million for the year ended June 30, 2020 compared to ₱132.5 million for the year ended June 30, 2019.

#### **Financial Risk Disclosure**

The Group's present activities expose it to liquidity risk, credit risk, interest rate risk and capital risk.

<u>Liquidity risk</u> – Liquidity risk relates to the possibility that the Group may encounter difficulties in raising funds to meet its currently maturing commitments. The Group's liquidity profile is managed to be able to finance its operations and capital expenditures and other financial obligations. To cover its financing requirements, the Group uses internally-generated funds and interest-bearing loans and borrowings. As part of its liquidity risk management program, the Group regularly evaluates the projected and actual cash flow information and continuously assesses conditions in the financial markets for opportunities to pursue fund-raising initiatives.

Any excess funds are primarily invested in short-dated and principal-protected bank products that provide flexibility of withdrawing the funds anytime. The Group regularly evaluates available financial products and monitors market conditions for opportunities to enhance yields at acceptable risk levels.

In relation to the Group's interest-bearing loans and borrowings, the debt service cover ratio ("DSCR"), based on the consolidated financial statements of the Group, is also monitored on a regular basis. The DSCR is equivalent to the consolidated EBITDA for the last twelve months divided by total principal and interest due in the next twelve months. The Group monitors its DSCR to keep it at a level acceptable to the Group, the lender bank and the STI ESG bondholders. The Group's policy is to keep the DSCR not lower than 1.05:1.00.

As at June 30, 2021 and 2020, the Group's DSCR is 1.50:1.00 and 1.72:1.00, respectively. As at March 31, 2020, the Group's DSCR is 1.44:1.00.

Recognizing the economic impact of the COVID-19 outbreak, China Bank granted the temporary waiver of the DSCR requirement on STI ESG's term loan and Corporate Notes Facility Agreements for the year ended June 30, 2021. STI ESG also obtained the approval of the majority of the Record Bondholders for the waiver of the DSCR requirement on its bonds payable up to June 30, 2023.

<u>Credit risk</u> – Credit risk is the risk that the Group will incur a loss arising from students, franchisees or counterparties that fail to discharge their contractual obligations. The Group manages and controls credit risk by setting limits on the amount of risk that the Group is willing to accept for each counterparty and by monitoring expenses in relation to such limits.

It is the Group's policy to require students to pay all their tuition and other incidental fees before they can get their report cards and other credentials. In addition, receivable balances are monitored on an ongoing basis with the result that the Group's exposure to bad debts is not significant.

<u>Interest rate risk</u> - Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Fixed rate financial instruments are subject to fair value interest rate risk while floating rate financial instruments are subject to cash flow interest rate risk. The Group's interest rate risk management policy centers on reducing the overall interest expense and exposure to changes in interest rates. Changes in market interest rates relate primarily to the Group's long-term loans and bonds. While the Group's long-term debt has a floating interest rate, the Group elected to have the interest rate repriced every year, thus minimizing the exposure to market changes in interest rates. The interest rates for the STI ESG bonds are, however, fixed for the 7-year and the 10-year tenors.

<u>Capital Risk</u>- The Group aims to achieve an optimal capital structure to reduce its cost of capital in pursuit of its business objectives, which include maintaining healthy capital ratios and strong credit ratings, maximizing shareholder value and providing benefits to other stakeholders. The Group likewise aims to ensure that cash is available to support its operations and all other projects undertaken by the Group and to maintain funds on a long-term basis.

The Group manages its capital structure and makes adjustments to it in light of changes in economic conditions. The Group is not subject to externally imposed capital requirements.

The Group monitors capital using the debt-to-equity ratio, which is computed as the total of current and noncurrent liabilities, net of unearned tuition and other school fees, divided by total equity. The Group monitors its debt-to-equity ratio to keep it at a level acceptable to the Group, the lender bank and the STI ESG bondholders. The Group's policy is to keep the debt-to-equity ratio at a level not exceeding 1.50:1.00.

As at June 30, 2021 and 2020, the Group's debt-to-equity ratio is 0.79:1.00 and 0.82:1.00, respectively. As at March 31, 2020, the Group's debt-to-equity ratio is 0.78:1.00.

#### Agreements/Commitments and Contingencies/Other Matters

- a. There are no changes in accounting estimates used in the preparation of audited consolidated reports for the current and prior financial periods.
- b. Except as provided in Note 33 of the Notes to the Audited Consolidated Financial Statements attached as Annex "A", the Group has no other financial and capital commitments.
- c. There are no material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the Group with unconsolidated entities or other persons created during the reporting period.
- d. There are no material events and uncertainties known to management that would address the past and would have an impact on future operations of the Group.
- e. There are no known trends, demands, commitments, events of uncertainties that will have an impact on the Group's liquidity, net sales/revenues/income from continuing operations, except for the contingencies and commitments enumerated in Note 34 of the Notes to the Audited Consolidated Financial Statements attached as Annex "A".
- f. The various loan agreements entered into by STI ESG, STI WNU and iACADEMY and the issuance of fixed-rate bonds of STI ESG provide certain restrictions and conditions with respect to, among others, change in majority ownership and management and maintenance of financial ratios. STI ESG, STI WNU and iACADEMY are fully compliant with all the covenants of the loan agreements. Please see Notes 17, 18 and 34 of the Notes to the Audited Consolidated Financial Statements attached as Annex "A" for a more detailed discussion. There are no other events that will trigger direct or contingent financial obligations that are material to the Group, including any default or acceleration of an obligation.
- g. There are no significant elements of income or loss that did not arise from the Group's continuing operations.

h. The Group's business is linked to the academic cycle. For SY 2019-2020, the Group started the school calendar of tertiary students in mid-July 2019 and ended in April 2020 while classes for the basic education and SHS started in June and ended in March 2020. iACADEMY's academic year started in July for the tertiary level and August for the SHS, with academic year for SHS and tertiary level ending in May and June of each year, respectively. With the imposition of ECQ and GCQ in certain areas around the country, as previously discussed, the schools in the Group started online classes and completed SY 2019-2020 by the end of July 2020. Classes for STI ESG and STI WNU students who opted for online and offline studies were completed by the end of July 2020, while those who opted for face-to-face classes later took their classes online and completed the same during the first semester of SY 2020-2021. For SY 2020-2021, the Group started classes in September 2020 with classes in all schools ending by June of the following year, except for iACADEMY which started classes in August 2020 for all levels and ended classes in May 2021 and July 2021 for SHS and tertiary, respectively. Accordingly, as it has been in its old fiscal year and even with its new fiscal year, as discussed in Notes 1 and 2 of the Notes to the Audited Consolidated Financial Statements, the revenue of the Group is expected to be lower during the first quarter of the fiscal year as compared to the other quarters if the number of enrollees remains constant. This information is provided to allow for a proper appreciation of the results of operations of the Group. However, management has concluded that the Group's operation is not highly seasonal. Management continues to monitor the COVID-19 situation and will take further actions as

Management continues to monitor the COVID-19 situation and will take further actions as necessary and appropriate in response to the economic disruptions, government regulations and other COVID-19 consequences.

- i. On March 23, 2017, STI ESG listed its ₱3.0 billion Series 7-year Bonds due 2024 and Series 10-year Bonds due 2027 on the PDEx secondary market. The ₱3.0 billion bond issue is the first tranche of STI ESG's ₱5.0 billion fixed-rate bonds program under its 3-year shelf registration with the SEC. The 3-year shelf registration ended on March 9, 2020. The Bonds carry coupon rates of 5.8085% and 6.3756% for the 7-year and 10-year tenors, respectively. Interests are payable quarterly in arrears on June 23, September 23, December 23, and March 23 or the next business days if such dates fall on non-banking days, of each year commencing on June 23, 2017, until and including the relevant maturity dates (see Notes 19 and 39 of the Audited Consolidated Financial Statements)
- j. On April 21, 2017, STI ESG, Mr. Tony Tan Caktiong ("TTC"), STI Tanauan, and Injap Investments, Inc. ("Injap"), referred collectively as the Joint Venture Parties, entered into an agreement to transform STI Tanauan into a Joint Venture Company which shall operate a farm-to-table school that offers courses ranging from farm production to food services.

The Joint Venture Parties also agreed to increase STI Tanauan's authorized capital stock to an amount that will be agreed by the Joint Venture Parties in a separate agreement. As agreed by the Joint Venture Parties, the increase in the authorized capital stock would be made through STI Tanauan's declaration of stock dividends to STI ESG based on STI Tanauan's unrestricted retained earnings as of March 31, 2017 and cash payments by the Joint Venture Parties.

The equity sharing in the Joint Venture Company would be 60%, 25% and 15% for STI ESG, TTC and Injap, respectively.

On June 21, 2017, in separate meetings, the stockholders and the BOD of STI Tanauan approved the increase in the authorized capital stock of the corporation from P1.0 million divided into 10,000 shares with a par value of P100 to P75.0 million divided into 750,000

shares with a par value of ₱100. The increase will be funded through the declaration of stock dividends and cash subscriptions by the shareholders. In the same meeting, the stockholders and the BOD approved the declaration of 150,000 shares as stock dividends with an aggregate par value of ₱15.0 million to be distributed to stockholders of record as of March 31, 2017 based on the unrestricted retained earnings of STI Tanauan as shown in its audited financial statements as of March 31, 2017.

On January 24, 2018, STI ESG subscribed to and fully paid for 35,000 shares at a subscription price of ₱495.0 per share for a total of ₱17.3 million.

On February 26, 2018, STI Tanauan applied with the SEC to increase its authorized capital stock from ₱1.0 million to ₱75.0 million.

On March 2, 2018, the SEC approved the increase and issued the Certificate of Approval on Increase of Capital Stock.

On March 3, 2018, STI Tanauan issued to STI ESG stock dividends of 150,000 shares and 35,000 shares as subscribed by the latter.

Considering the pandemic and its effects on the economy, the parties decided to hold the project in abeyance. In the meantime, STI Tanauan remains as a wholly-owned subsidiary of STI ESG and is continuing its operations.

- k. On December 17, 2018, the CHED, UniFAST and STI ESG signed a memorandum of agreement to avail of the TES and SLP for STI ESG's students under the UAQTEA and its IRR. On the same date, STI WNU and iACADEMY executed separate memorandums of agreement with CHED and UniFAST with terms and conditions similar to that of STI ESG's MOA. RA No. 10931 or the UAQTEA and its IRR provide among others, that to support the cost of tertiary education or any part or portion thereof, TES and SLP are established for all Filipino students who shall enroll in undergraduate and post-secondary programs of private HEIs. Accordingly, the TES and the SLP shall be administered by the UniFAST Board. The annual TES for students, subject to guidelines and implementing rules and regulations of the UNIFAST, enrolled in SUCs or CHED recognized LUCs is ₱40,000. Students enrolled in select private HEIs who are qualified to receive the TES are entitled to \$60,000 as subsidy for tuition and other related school fees. The TES sharing agreement states that ₱40,000 goes to the TES student grantee and ₱20,000 to the private HEI. This grant should cover the living allowance, books, supplies, transportation and miscellaneous expense. Additional benefits are likewise given to PWDs and graduates of programs with licensure exams amounting to ₱30,000 per annum and ₱10,000, respectively. Under the TES Program, CHED pays directly the schools where these students enrolled.
- I. On July 22, 2020, LandBank approved a ₱250.0 million Term Loan/Rediscounting Line Facility under its ACADEME Lending Program in favor of STI ESG to finance the 'study now, pay later' program of the government for students amid the financial difficulties families are facing due to the COVID-19 pandemic. The LandBank ACADEME Program is a refinancing/rediscounting facility for Promissory Notes issued by the parents or benefactors of students to enable said students to enroll, continue and complete their studies. The loans covered by these promissory notes to be issued by the parents/benefactors/students are interest-free. The school can borrow up to 70% of the amount stated in the Promissory Note issued by the parents/benefactors of 3.00% interest per annum. Interest and principal are payable annually in arrears. The term of the borrowing is coterminous with the promissory note to be issued by the parent/benefactor/student, which

in no case shall exceed three (3) years. This ₱250.0 million Term Loan/Rediscounting Line Facility approved for STI ESG is secured by a Comprehensive Surety issued by the Parent Company.

On September 16, 2020, the Rediscounting Agreement with LandBank was executed by STI ESG in relation to this loan arrangement. Further, on the same date, the Comprehensive Surety Agreement was executed by STI Holdings in favor of LandBank.

- In September 2020, STI ESG wrote CHED, TESDA and DepEd of its decision to suspend the operations of some of its owned schools namely: STI Cebu, STI Iloilo, STI Quezon Avenue and STI Tuguegarao for SY 2020-2021 and to cease the operations of STI Pagadian effective SY 2020-2021. Similarly, the respective franchisees also informed CHED, TESDA and DepEd of the cessation of operations of some of STI ESG's franchised schools namely: STI College Bohol, Inc. ("STI Bohol"), STI College Recto, Inc. ("STI Recto"), Sungold Technologies, Inc. ("STI Zamboanga"), STI College Pasay, Inc. ("STI Pasay"), STI College Dipolog, Inc. ("STI Dipolog"), STI College San Francisco, Inc. ("STI San Francisco") and the suspension of operations of STI College Parañaque, Inc. ("STI Parañaque") effective SY 2020-2021.
- n. On October 21, 2019, STI ESG, acting on its own and in behalf of NAMEI (collectively referred to as "STI") and Raft Shore People, Inc. ("RAFT"), entered into a Cooperation Agreement (the "Agreement") to work together to ensure that the seafarers of the Philippines continue to be the preferred employees of international shipping companies. In summary, the parties agree as follows:
  - 1. Establish a culinary school offering modular culinary courses which shall prepare the students to work on board cruise vessels and to jointly oversee the preparation and implementation of modular culinary and catering courses.
  - 2. To jointly oversee the preparation and implementation of the curriculum for courses such as Bachelor of Science in Marine Transportation, Bachelor of Science in Marine Engineering, Senior High School Maritime track and Maritime Information Technology Programs. The parties likewise endeavor to enhance the curriculum with electives or additional modular courses in keeping with the requirements of the international shipping industry and the International Convention on Standards of Training, Certification and Watchkeeping for Seafarers ("STCW").
  - 3. To engage the Dean and other administrators as well as the members of the faculty who are professionals and are highly qualified to provide the students with the requisite education and training which will prepare them for work on board vessels.

The parties recognize that RAFT has already incurred expenses, including faculty costs in preparation for this cooperation agreement and as such, STI ESG will reimburse RAFT US\$150,000, with 50% payable upon signing of the agreement while the remaining 50% will be payable within calendar year 2020. Additionally, and as compensation for jointly overseeing and providing academic governance, selection and management of faculty, as well as curriculum and courseware preparation and implementation for the courses agreed upon, STI shall pay RAFT the sum of US\$10,000 per month beginning January 2020. The parties also agreed that a variable compensation of 5% of the tuition fee shall be paid to RAFT when the student population reaches 2,000 plus an additional 1% variable compensation for every 1,000 enrollees while RAFT shall receive 5% of tuition fee for the culinary/hospitality programs upon reaching a student population of 2,000 plus 1% variable compensation for every 1,000 enrollees. Said variable compensation may be increased from year to year at the discretion of the governing board.

In light of the effects of the pandemic on the operation of schools and on the economy as a whole, the parties agreed to hold the implementation of the foregoing paragraph in abeyance.

o. President Rodrigo Duterte signed into law on March 26, 2021 the Corporate Recovery and Tax Incentives for Enterprises ("CREATE") Act which seeks to develop the national economy towards global competitiveness by implementing tax policies such as lowering the corporate income tax rate and widening the tax base, and by rationalizing the current fiscal incentives by making them time-bound, targeted and performance-based. This was done in an attempt to revitalize the slowing economy, as it is predicted that the measures will attract more investments resulting in productivity enhancement, employment generation, countrywide development, and a more inclusive economic growth, while at the same time maintaining fiscal prudence and stability. It took effect 15 days after its complete publication in the Official Gazette or in a newspaper of general circulation or April 11, 2021.

The following are the key changes to the Philippine tax law pursuant to the CREATE Act which have an impact on the Group:

- Preferential income tax rate for proprietary educational institutions is reduced from 10% to 1% effective July 1, 2020 to June 30, 2023.
- Corporate income tax rate is reduced from 30% to 20% for domestic corporations with taxable income not exceeding ₱5.0 million and with total assets not exceeding ₱100.0 million. All other domestic corporations are subject to 25% regular corporate income tax ("RCIT") effective July 1, 2020.
- Minimum corporate income tax ("MCIT") is reduced from 2% to 1% effective July 1, 2020 to June 30, 2023.
- Exemption from the determination of gain or loss from any exchange of property for stocks in corporations under certain conditions amending Section 40, Subsection C of the National Internal Revenue Code of 1997 which includes among others, merger and consolidation.
- Imposition of improperly accumulated earnings tax ("IAET") is repealed.

Pursuant to the provisions of the CREATE Act, the schools in the Group adopted the 1% income tax rate effective July 1, 2020 while the Parent Company and AHC adopted the 25%/1% and 20%/1% RCIT/MCIT rates, respectively.

#### UNDERTAKING TO PROVIDE SEC FORM 17-A AND SEC FORM 17-Q

A COPY OF THE COMPANY'S ANNUAL REPORT ON SEC FORM 17-A AND INTERIM FINANCIAL STATEMENTS (SEC FORM 17-Q) AS OF 30 SEPTEMBER 2020, WILL BE PROVIDED WITHOUT CHARGE, TO ANY STOCKHOLDERS OF THE COMPANY UPON WRITTEN REQUEST ADDRESSED TO: ATTY. ARSENIO C. CABRERA, JR., CORPORATE SECRETARY, 5/F SGV II, BUILDING, 6758 AYALA AVENUE, MAKATI CITY 1226, METRO MANILA, PHILIPPINES.

#### SIGNATURE

Pursuant to the requirements of the Securities Regulation Code, the Company has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

STI EDUCATION SYSTEMS HOLDINGS, INC. Issuer ARSENIO C. CABRERA, JR. Corporate Secretary

Date: 2 November 2021



7th Floor, STI Holdings Center 6764 Ayala Avenue, Makati City Philippines 1226 Telefax. (632) 844-9553

## STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS

The management of **STI Education Systems Holdings, Inc. and subsidiaries (the Group)** is responsible for the preparation and fair presentation of the consolidated financial statements, including the schedules attached therein, as at June 30, 2021 and 2020 and for the year ended June 30, 2021, the three-month period ended June 30, 2020, and the year ended March 31, 2020 in accordance with Philippine Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the Group's financial reporting process.

The Board of Directors reviews and approves the consolidated financial statements, including the schedules attached therein, and submits the same to the stockholders.

SyCip Gorres Velayo & Co., the independent auditors appointed by the stockholders, has audited the consolidated financial statements of the Group in accordance with the Philippine Standards on Auditing, and in their report to the stockholders, have expressed their opinion on the fairness of presentation upon completion of such audit.

**EUSEBIO INTANCO** 

Chairman of the Board

MONICO V. JACOB President and Chief Executive Officer

YOLANDA M. BAUTISTA Treasurer and Chief Financial Officer

Signed this 7th day of October 2021

REPUBLIC OF THE PHILIPPINES (CITY OF MAKATI CITY) S.S.

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#### for AUDITED FINANCIAL STATEMENTS

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NOTE 1: In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.
 2: All Boxes must be properly and completely filled-up. Failure to do so shall cause the delay in updating the corporation's records with the Commission and/or non-receipt of Notice of Deficiencies. Further, non-receipt of Notice of Deficiencies shall not excuse the corporation from liability for its deficiencies





SyCip Gorres Velayo & Co. 6760 Ayala Avenue 1226 Makati City Philippines

Tel: (632) 891 0307 Fax: (632) 819 0872 ey.com/ph

## **INDEPENDENT AUDITOR'S REPORT**

The Stockholders and the Board of Directors STI Education Systems Holdings, Inc 7th Floor, STI Holdings Center 6764 Ayala Avenue Makati City

#### Opinion

We have audited the consolidated financial statements of STI Education Systems Holdings, Inc. and its subsidiaries (the Group), which comprise the consolidated statements of financial position as at June 30, 2021 and 2020, and the consolidated statements of comprehensive income, consolidated statements of changes in equity and consolidated statements of cash flows for the year ended June 30, 2021, the three-month period ended June 30, 2020 and the year ended March 31, 2020, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at June 30, 2021 and 2020, and its consolidated financial performance and its consolidated cash flows for the year ended June 30, 2021, the three-month period ended June 30, 2020 and the year ended March 31, 2020, in accordance with Philippine Financial Reporting Standards (PFRSs).

#### **Basis for Opinion**

We conducted our audits in accordance with Philippine Standards on Auditing (PSAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audit of the consolidated financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying consolidated financial statements.





## Adequacy of Allowance for Expected Credit Losses on Receivables

The Group's application of the expected credit loss (ECL) model in calculating the allowance for ECL is significant to our audit as it involves the exercise of significant management judgment. Key areas of judgment include: segmenting the Group's credit risk exposures, defining default, determining assumptions to be used in the ECL model such as timing and amounts of expected net recoveries from defaulted accounts and incorporating forward-looking information (called overlays) in calculating ECL. Provision for ECL for the year ended June 30, 2021 amounted to P41.8 million.

The disclosures on the allowance for expected credit losses are included in Notes 4 and 6 to the consolidated financial statements.

#### Audit response

We obtained an understanding of the methodologies and models used for the Group's different credit exposures and assessed whether these considered the requirements of PFRS 9, *Financial Instruments*, to reflect an unbiased and probability-weighted outcome, the time value of money, and the best available forward-looking information.

We (a) assessed the Group's segmentation of its credit risk exposures based on homogeneity of credit risk characteristics; (b) tested the definition of default against historical analysis of accounts and credit risk management policies and practices in place, (c) tested historical loss rates by inspecting historical recoveries and write-offs; (d) checked the classification of outstanding exposures to their corresponding aging buckets; and (e) checked the forward-looking information used for overlay through statistical test and corroboration using publicly available information and our understanding of the Group's receivable portfolios.

Further, we checked the data used in the ECL models, such as the historical aging analysis and default and recovery data, by reconciling data from source system reports to the loss allowance analysis/models and financial reporting systems. To the extent that the loss allowance analysis is based on credit exposures that have been disaggregated into subsets with similar risk characteristics, we traced or re-performed the disaggregation from source systems to the loss allowance analysis.

We recalculated impairment provisions on a sample basis. We reviewed the disclosures made in the consolidated financial statements based on the requirements of PFRS 9.

#### **Recoverability** of Goodwill

Under PFRS, the Group is required to annually test the amount of goodwill for impairment. As at June 30, 2021, the Group's goodwill attributable to each of the Group's cash-generating units (CGUs) that are expected to benefit from the business combination (i.e., each school operation) amounted to P247.4 million, which is considered significant to the consolidated financial statements. In addition, management's assessment process requires significant judgments and is based on assumptions, specifically discount rate, forecasted revenue growth, earnings before interest, taxes, depreciation and amortization (EBITDA) margins and long-term growth rate.

The Group's disclosures about goodwill are included in Notes 4 and 15 to the consolidated financial statements.





#### Audit response

We involved our internal specialist in evaluating the methodology and assumptions used. These assumptions include discount rate, forecasted revenue growth, EBITDA margins and long-term growth rate. We compared the key assumptions used, such as forecasted revenue growth, EBITDA margins, and long-term growth rate against the historical performance of the CGUs and other relevant external data. We tested the parameters used in the determination of the discount rate against market data. We also reviewed the Group's disclosures about those assumptions to which the outcome of the impairment test is most sensitive, specifically those that have the most significant effect on the determination of the recoverable amount of the goodwill.

#### **Other Information**

Management is responsible for the other information. The other information comprises the SEC Form 17-A for the year ended June 30, 2021 but does not include the consolidated financial statements and our auditor's report thereon, which we obtained prior to the date of this auditor's report.

Our opinion on the consolidated financial statements does not cover the other information and we do not and will not express any form of assurance conclusion thereon.

In connection with our audits of the consolidated financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audits, or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information that we obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

# Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with PFRSs, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.





### Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSAs will always detect a material misstatement when it exists.

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Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with PSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern.

If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the audit. We remain solely responsible for our audit opinion.





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We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Benjamin N. Villacorte.

SYCIP GORRES VELAYO & CO.

Denjonin N. Villacste

Benjamin N. Villacorte
Partner
CPA Certificate No. 111562
Tax Identification No. 242-917-987
BOA/PRC Reg. No. 0001, August 25, 2021, valid until April 15, 2024
SEC Partner Accreditation No. 1539-AR-1 (Group A) March 26, 2019, valid until March 25, 2022
SEC Firm Accreditation No. 0001-SEC (Group A) Valid to cover audit of 2021 to 2025 financial statements of SEC covered institutions

BIR Accreditation No. 08-001998-120-2019, January 28, 2019, valid until January 27, 2022 PTR No. 8534383, January 4, 2021, Makati City

October 7, 2021



# STI EDUCATION SYSTEMS HOLDINGS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

		June 30
	2021	2020
ASSETS		
Current Assets		
Cash and cash equivalents (Note 5)	₽1,470,503,591	₽836,213,825
Receivables (Note 6)	486,250,896	554,969,383
Inventories (Note 7)	178,771,671	140,403,037
Prepaid expenses and other current assets (Note 8)	93,372,943	71,361,631
	2,228,899,101	1,602,947,876
Noncurrent asset held for sale (Notes 9 and 11)	1,020,728,064	419,115,894
Total Current Assets	3,249,627,165	2,022,063,770
Noncurrent Assets		
Property and equipment (Notes 10 and 28)	10,041,279,490	10,113,637,364
Investment properties (Note 11)	846,072,465	1,910,745,064
Investments in and advances to associates and joint ventures	010,012,100	1,910,710,001
(Notes 12 and 13)	38,733,075	43,336,665
Equity instruments at fair value through other comprehensive income		,,
(FVOCI) (Note 14)	69,147,732	67,978,508
Deferred tax assets - net (Note 29)	34,781,681	77,451,251
Goodwill, intangible and other noncurrent assets (Notes 15 and 38)	481,838,485	595,103,008
Total Noncurrent Assets	11,511,852,928	12,808,251,860
	, , , ,	
TOTAL ASSETS	₽14,761,480,093	₽14,830,315,630
LIABILITIES AND EQUITY		
Current Liabilities		
Accounts payable and other current liabilities (Note 16)	₽807,037,380	₽854,485,625
Current portion of interest-bearing loans and borrowings	, ,	
(Note 17)	208,812,671	358,566,076
Unearned tuition and other school fees (Note 21)	101,754,837	117,686,522
Current portion of lease liabilities (Note 28)	75,745,111	90,805,276
Income tax payable (Note 29)		
	89,530	0,520,105
Total Current Liabilities	<u> </u>	8,320,183 1,429,863,682
Total Current Liabilities	•	
Total Current Liabilities Noncurrent Liabilities	1,193,439,529	1,429,863,682
Total Current Liabilities         Noncurrent Liabilities         Bonds payable (Note 18)	•	
Total Current Liabilities         Noncurrent Liabilities         Bonds payable (Note 18)         Interest-bearing loans and borrowings - net of current portion	1,193,439,529 2,973,082,875	1,429,863,682 2,966,097,772
Total Current Liabilities         Noncurrent Liabilities         Bonds payable (Note 18)         Interest-bearing loans and borrowings - net of current portion (Note 17)	1,193,439,529 2,973,082,875 1,771,433,275	1,429,863,682 2,966,097,772 1,432,045,165
Total Current Liabilities         Noncurrent Liabilities         Bonds payable (Note 18)         Interest-bearing loans and borrowings - net of current portion (Note 17)         Lease liabilities - net of current portion (Note 28)	1,193,439,529 2,973,082,875 1,771,433,275 409,072,273	1,429,863,682 2,966,097,772 1,432,045,165 461,785,015
Total Current Liabilities         Noncurrent Liabilities         Bonds payable (Note 18)         Interest-bearing loans and borrowings - net of current portion (Note 17)         Lease liabilities - net of current portion (Note 28)         Pension liabilities - net (Note 27)	1,193,439,529 2,973,082,875 1,771,433,275 409,072,273 105,409,464	1,429,863,682 2,966,097,772 1,432,045,165 461,785,015 115,402,841
Total Current Liabilities         Noncurrent Liabilities         Bonds payable (Note 18)         Interest-bearing loans and borrowings - net of current portion (Note 17)         Lease liabilities - net of current portion (Note 28)         Pension liabilities - net (Note 27)         Deferred tax liabilities - net (Note 29)	1,193,439,529 2,973,082,875 1,771,433,275 409,072,273 105,409,464 114,921,367	1,429,863,682 2,966,097,772 1,432,045,165 461,785,015 115,402,841 233,671,096
Total Current Liabilities         Noncurrent Liabilities         Bonds payable (Note 18)         Interest-bearing loans and borrowings - net of current portion (Note 17)         Lease liabilities - net of current portion (Note 28)         Pension liabilities - net (Note 27)         Deferred tax liabilities - net (Note 29)         Other noncurrent liabilities (Note 19)	1,193,439,529 2,973,082,875 1,771,433,275 409,072,273 105,409,464 114,921,367 12,961,372	1,429,863,682 2,966,097,772 1,432,045,165 461,785,015 115,402,841 233,671,096 93,498,990
Total Current Liabilities         Noncurrent Liabilities         Bonds payable (Note 18)         Interest-bearing loans and borrowings - net of current portion (Note 17)         Lease liabilities - net of current portion (Note 28)         Pension liabilities - net (Note 27)         Deferred tax liabilities - net (Note 29)	1,193,439,529 2,973,082,875 1,771,433,275 409,072,273 105,409,464 114,921,367	1,429,863,682 2,966,097,772 1,432,045,165 461,785,015 115,402,841 233,671,096

(Forward)



	June	e 30
	2021	2020
Total Liabilities (Brought Forward)	₽6,580,320,155	₽6,732,364,561
Equity Attributable to Equity Holders of the Parent Company		
(Note 20)		
Capital stock	4,952,403,462	4,952,403,462
Additional paid-in capital	1,119,127,301	1,119,127,301
Cost of shares held by a subsidiary	(498,142,921)	(498,142,921)
Cumulative actuarial gain	19,277,239	3,803,874
Fair value change in equity instruments at FVOCI (Note 14)	12,149,020	10,998,066
Other equity reserve	(1,670,477,910)	(1,670,477,910)
Share in associates':		
Cumulative actuarial gain (Note 12)	321,569	321,569
Fair value change in equity instruments designated at FVOCI		
(Note 12)	(114)	(114)
Other comprehensive income associated with noncurrent asset held for sale		
(Note 9)	_	90,645,302
Retained earnings	4,165,349,454	4,006,680,084
Total Equity Attributable to Equity Holders		
of the Parent Company	8,100,007,100	8,015,358,713
Equity Attributable to Non-controlling Interests	81,152,838	82,592,356
Total Equity	8,181,159,938	8,097,951,069
TOTAL LIABILITIES AND EQUITY	₽14,761,480,093	₽14,830,315,630

See accompanying Notes to Consolidated Financial Statements.



# **STI EDUCATION SYSTEMS HOLDINGS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME** FOR THE YEAR ENDED JUNE 30, 2021, THE THREE-MONTH PERIOD ENDED JUNE 30, 2020 AND THE YEAR ENDED MARCH 31, 2020

June 30, 2021         (Three Months - (One Year)         (One Year)           REVENUES (Note 21)         Sale of services:         Tuition and other school fees         P1,882,717,358         P165,626,597         P2,303,456,918           Educational services         107,511,098         21,182,148         140,705,289         Royalty fees         10,560,747         1963,548         12,950,012           Others         65,886,070         7,117,304         67,756,224         24,904,944         998,130         149,755,626           Cost of educational materials and supplies         24,904,944         998,130         149,755,626           Cost of educational services (Note 23)         852,201,805         166,238,586         948,455,383           Cost of educational materials and supplies sold (Note 24)         20,074,097         464,529         113,103,596           General and administrative expenses (Note 25)         1,025,084,135         232,550,165         1,299,023,487           AND INCOME TAX         193,220,180         (202,365,553)         314,041,663           OTHER INCOME (EXPENSES)         (337,065,915)         (84,442,945)         (340,079,006)           Rental income (Notes 17, 18, 22 and 28)         (337,065,915)         (84,442,945)         (340,079,069)           Gain on:         Sale of noncurrent asset held for sale, net of ca			June 30, 2020	March 31, 2020
REVENUES (Note 21)           Sale of services:         Tuition and other school fees <b>P1.882,717.358</b> P165,626,597         P2,303,456,918           Educational services         107,311,098         21,182,148         140,705,289           Royalty fees         10,560,747         1963,548         12,950,012           Others         65,886,070         71,17,304         67,756,284           Sale of educational materials and supplies         24,904,944         998,130         149,755,626           Cost of educational materials and supplies sold (Note 24)         20,074,097         464,529         113,103,596           General and administrative expenses (Note 23)         1.025,084,135         232,550,165         1.299,023,487           Cost of educational materials and supplies sold (Note 24)         20,074,097         464,529         113,103,596           General and administrative expenses (Note 25)         1.025,084,135         232,550,165         1.299,023,487           AND INCOME TAX         193,220,180         (202,365,553)         314,041,663           OTHER INCOME (EXPENSES)         116,833,364         48,410,966         180,402,409           Gain on:         Sale of noncurrent asset held for sale, net of         -         -         4,365,123           Loss on loan modification (Note 17)<				
Sale of services:         PI.882.717.358         P165.626.597         P2.303,456.918           Educational services         107.311.098         21.182.148         140.705.289           Royalty fees         10.560,747         1.963.548         12.950.012           Others         56,086,070         7.117.304         67.756.284           Sale of educational materials and supplies         24.904.944         998.130         149.755.626           COSTS AND EXPENSES         2000,580.217         196.887.727         2.674.624.129           COSTS AND EXPENSES         20.074.097         464.529         113.103.966           General and administrative expenses (Note 23)         852.201.805         166.238,586         948,455.383           Cost of educational materials and supplies sold (Note 24)         20.074.097         464.529         113.103.966           General and administrative expenses (Note 25)         1.025.084.135         232.2550.165         1.299.023.487           INCOME (LOSS) BEFORE OTHER INCOME (EXPENSES)         18.070.06.037         399.253.280         2.360.582.466           INCOME (LOSS) BEFORE OTHER INCOME (EXPENSES)         18.0402.409         180.402.409         180.402.409           Gain on:         Sale of noncurrent asset held for sale, net of capital gains tax (Note 9)         15.460.821         -         -		(One Year)	Notes 2 and 39)	Notes 2 and 39)
Sale of services:         PI.882.717.358         P165.626.597         P2.303,456.918           Educational services         107.311.098         21.182.148         140.705.289           Royalty fees         10.560,747         1.963.548         12.950.012           Others         56,086,070         7.117.304         67.756.284           Sale of educational materials and supplies         24.904.944         998.130         149.755.626           COSTS AND EXPENSES         2000,580.217         196.887.727         2.674.624.129           COSTS AND EXPENSES         20.074.097         464.529         113.103.966           General and administrative expenses (Note 23)         852.201.805         166.238,586         948,455.383           Cost of educational materials and supplies sold (Note 24)         20.074.097         464.529         113.103.966           General and administrative expenses (Note 25)         1.025.084.135         232.2550.165         1.299.023.487           INCOME (LOSS) BEFORE OTHER INCOME (EXPENSES)         18.070.06.037         399.253.280         2.360.582.466           INCOME (LOSS) BEFORE OTHER INCOME (EXPENSES)         18.0402.409         180.402.409         180.402.409           Gain on:         Sale of noncurrent asset held for sale, net of capital gains tax (Note 9)         15.460.821         -         -				
Tuition and other school fees <b>P1,882,717,358 P165,626,597 P2,303,456,918</b> Educational services <b>107,311,098</b> 21,182,148         140,705,289           Royalty fees <b>105,50,77</b> 1,963,548         12,950,012           Others <b>52,960,070 7,117,304</b> 67,756,284           Sale of educational materials and supplies <b>24,904,944</b> 998,130         149,755,626           Cost of educational services (Note 23) <b>852,201,805</b> 166,238,586         948,455,383           Cost of educational materials and supplies sold (Note 24) <b>20,074,097</b> 446,529         11,3103,596           General and administrative expenses (Note 25) <b>10,25,084,135</b> 232,550,165         1,299,023,487           INCOME (LOSS) <b>BEFORE OTHER INCOME (EXPENSES) 130,220,180</b> (202,365,553)         314,041,663           OTHER INCOME (EXPENSES) <b>106,833,364</b> 48,410,966         180,402,409           Rental income (Notes 11, 18, 22 and 28)         (337,065,915)         (84,442,945)         (340,079,069)           Rental income (Notes 11, 28 and 30) <b>116,833,364</b> 48,410,966         180,402,409           Gain on:         Sale of noncurrent asset held for sale, net of <b>2,017,199,199,192,822</b>				
Educational services         107,311,098         21,182,148         140,705,289           Royalty fees         10,560,747         1,963,548         12,950,012           Others         65,086,070         7,117,304         67,756,284           Sale of educational materials and supplies         24,904,944         998,130         149,755,626           COSTS AND EXPENSES         2,090,580,217         196,887,727         2,674,624,129           COST of educational services (Note 23)         852,201,805         166,238,586         948,455,383           Cost of educational services (Note 23)         1,025,084,135         232,550,165         1,299,023,487           General and administrative expenses (Note 25)         1,025,084,135         232,550,165         1,299,023,487           INCOME (LOSS) BEFORE OTHER INCOME (EXPENSES)         18,97,360,037         399,253,280         2,360,552,466           Interest expense (Note 17, 18, 22 and 28)         (337,065,915)         (84,442,945)         (340,079,069)           Reation and other asset held for sale, net of capital gains tax (Note 9)         15,460,821         -         -           Sale of noncurrent asset held for sale, net of capital gains tax (Note 9)         15,460,821         -         -         -           Cost on loan modification (Note 17)         (8,298,502)         -         -		B1 007 717 250	<b>B165 626 507</b>	<b>H2 202 156 019</b>
Royalty fees         10,550,747         1963,548         12,950,012           Sale of educational materials and supplies         24,904,944         998,130         149,755,626           2,090,580,217         196,887,727         2,674,624,129           COSTS AND EXPENSES         2,090,580,217         196,887,727         2,674,624,129           COSTS AND EXPENSES         20,074,007         464,529         113,103,596           General and administrative expenses (Note 23)         852,201,805         1,292,023,487           COSTS Solutional materials and supplies sold (Note 24)         20,074,007         464,529         113,103,596           General and administrative expenses (Note 25)         1,025,084,135         232,550,165         1,299,023,487           INCOME (LOSS) BEFORE OTHER INCOME (EXPENSES)         AND INCOME TAX         193,220,180         (202,365,553)         314,041,663           OTHER INCOME (EXPENSES)         Interest expense (Note 17, 18, 22 and 28)         (337,065,915)         (84,442,945)         (340,079,069)           Rental income (Notes 11, 28 and 30)         116,833,364         48,410,966         180,402,409           Gain on:         Sale of noncurrent asset held for sale, net of capital gains tax (Note 9)         5,691,709         1,949,082         13,014,317           Loss on loan modification (Note 17)         (8,298,5				
Others         65,086,070         7,117,304         67,756,284           Sale of educational materials and supplies         24,904,944         998,130         149,755,626           Cost of educational services (Note 23)         852,201,805         166,238,586         948,455,383           Cost of educational materials and supplies sold (Note 24)         20,074,097         464,529         113,103,596           General and administrative expenses (Note 25)         1,025,084,135         232,550,165         1,299,023,487           INCOME (LOSS) BEFORE OTHER INCOME (EXPENSES)         1,897,360,037         399,253,280         2,360,582,466           INCOME (LOSS) BEFORE OTHER INCOME (EXPENSES)         111,6833,364         48,410,966         180,402,409           Gain on:         Sale of noncurrent asset held for sale, net of capital gains tax (Note 9)         15,460,821         –         –           Disposal of net assets (Note 38)         –         –         –         4,365,123           Loss on loan modification (Note 17)         (8,298,502)         –         –         –           Interest expense (Note 17, 18, 22 and 12)         5,691,709         1,949,082         13,014,317           Equity in net earnings (losses) of associates and joint ventures (Note 12)         –         –         –         –         –         –         –				
Sale of educational materials and supplies         24,994,944         998,130         149,755,626           2,090,580,217         196,887,727         2,674,624,129           COSTS AND EXPENSES         196,887,727         2,674,624,129           Cost of educational services (Note 23)         852,201,805         166,238,586         948,455,383           Cost of educational materials and supplies sold (Note 24)         20,074,097         464,529         113,103,596           General and administrative expenses (Note 25)         1,025,084,135         232,550,165         1,299,023,487           INCOME (LOSS) BEFORE OTHER INCOME (EXPENSES)         1897,360,037         399,253,280         2,360,582,466           INCOME (LOSS) BEFORE OTHER INCOME (EXPENSES)         193,220,180         (202,365,553)         314,041,663           OTHER INCOME (EXPENSES)         116,833,364         48,410,966         180,402,409           Gain on:         Sale of noncurrent asset held for sale, net of capital gains tax (Note 9)         15,460,821         -         -           Disposal of net assets (Note 38)         -         -         -         -         -           Loss on loan modification (Note 17)         (8,298,502)         -         -         -         -           Loss on loan modification (Note 17)         (8,298,502)         -				
Image: constraint of the second sec				
COSTS AND EXPENSES           Cost of clucational services (Note 23)         852,201,805         166,238,586         948,455,383           Cost of clucational materials and supplies sold (Note 24)         20,074,097         464,529         113,103,596           General and administrative expenses (Note 25)         1,025,084,135         232,550,165         1,299,023,487           INCOME (LOSS) BEFORE OTHER INCOME (EXPENSES)         1,897,360,037         399,253,280         2,360,582,466           OTHER INCOME TAX         193,220,180         (202,365,553)         314,041,663           OTHER INCOME (EXPENSES)         116,833,364         48,410,966         180,402,409           Gain on:         Sale of noncurrent asset held for sale, net of capital gains tax (Note 9)         15,460,821         -         -           Disposal of net assets (Note 17)         (8,298,502)         -         -         -           Interest income (Notes 12, 6 and 32)         (4,603,590)         (1,361,267)         733,464           Foreign exchange gain - net         386,91,22         -         -         -           Interest income - net (Notes 12 and 14)         798,524         6,640         1,773,661           Provision for impairment of noncurrent asset held for sale         -         -         -           (168,367,288)         (3	Sale of educational materials and supprises			
Cost of educational services (Note 23)       852,201,805       166,238,586       948,455,383         Cost of educational materials and supplies sold (Note 24)       20,074,097       464,529       113,103,596         General and administrative expenses (Note 25)       1,025,084,135       232,550,165       1,299,023,487         INCOME (LOSS) BEFORE OTHER INCOME (EXPENSES)       1,897,360,037       399,253,280       2,360,582,466         INCOME TAX       193,220,180       (202,365,553)       314,041,663         OTHER INCOME (EXPENSES)       Interest expense (Note 17, 18, 22 and 28)       (337,065,915)       (84,442,945)       (340,079,069)         Rental income (Notes 11, 28 and 30)       116,833,364       48,410,966       180,402,409         Gain on:       Sale of noncurrent asset held for sale, net of capital gains tax (Note 9)       -       -       -         Juss on loan modification (Note 17)       (8,298,502)       -       -       -         Interest income (Notes 5, 6 and 22)       5,617.09       1,949,082       13,014,317         Equity in net earnings (losses) of associates and joint ventures (Note 12)       -       -       -         (Note 12)       -       -       -       -       -         Foreign exchange gain - net       3,869,142       -       -       -       -		2,090,580,217	190,887,727	2,074,024,129
Cost of educational services (Note 23)       852,201,805       166,238,586       948,455,383         Cost of educational materials and supplies sold (Note 24)       20,074,097       464,529       113,103,596         General and administrative expenses (Note 25)       1,025,084,135       232,550,165       1,299,023,487         INCOME (LOSS) BEFORE OTHER INCOME (EXPENSES)       1,897,360,037       399,253,280       2,360,582,466         INCOME TAX       193,220,180       (202,365,553)       314,041,663         OTHER INCOME (EXPENSES)       Interest expense (Note 17, 18, 22 and 28)       (337,065,915)       (84,442,945)       (340,079,069)         Rental income (Notes 11, 28 and 30)       116,833,364       48,410,966       180,402,409         Gain on:       Sale of noncurrent asset held for sale, net of capital gains tax (Note 9)       -       -       -         Juss on loan modification (Note 17)       (8,298,502)       -       -       -         Interest income (Notes 5, 6 and 22)       5,617.09       1,949,082       13,014,317         Equity in net earnings (losses) of associates and joint ventures (Note 12)       -       -       -         (Note 12)       -       -       -       -       -         Foreign exchange gain - net       3,869,142       -       -       -       -	COSTS AND EXDENSES			
Cost of educational materials and supplies sold (Note 24)         20,074,097         464,529         113,103,596           General and administrative expenses (Note 25)         1,025,084,135         232,550,165         1,299,023,487           I,897,360,037         399,253,280         2,360,582,466           INCOME (LOSS) BEFORE OTHER INCOME (EXPENSES) AND INCOME TAX         193,220,180         (202,365,553)         314,041,663           OTHER INCOME (EXPENSES) Interest expense (Note 17, 18, 22 and 28)         (337,065,915)         (84,442,945)         (340,079,069)           Rental income (Notes 11, 28 and 30)         116,833,364         48,410,966         180,402,409           Gain on:		952 201 905	166 220 506	049 455 292
General and administrative expenses (Note 25)         1,025,084,135         232,550,165         1,299,023,487           1,897,360,037         399,253,280         2,360,582,466           INCOME (LOSS) BEFORE OTHER INCOME (EXPENSES) AND INCOME TAX         193,220,180         (202,365,553)         314,041,663           OTHER INCOME (EXPENSES) Interest expense (Note 17, 18, 22 and 28)         (337,065,915)         (84,442,945)         (340,079,069)           Rental income (Notes 11, 28 and 30)         116,833,364         48,410,966         180,402,409           Gain on: Sale of noncurrent asset held for sale, net of capital gains tax (Note 9)         -         -         -           Disposal of net assets (Note 17)         (8,298,502)         -         -         -           Interest income (Notes 5, 6 and 22)         5,691,709         1,949,082         13,014,317           Equity in net earnings (losses) of associates and joint ventures (Note 12)         (4,603,590)         (1,361,267)         733,464           Provision for impairment of noncurrent asset held for sale (Note 9)         -         -         -         -           (Note 9)         -         -         -         -         -         -           (Note 9)         -         -         -         -         -         -           (Note 9)				
1,897,360,037         399,253,280         2,360,582,466           INCOME (LOSS) BEFORE OTHER INCOME (EXPENSES) AND INCOME TAX         193,220,180         (202,365,553)         314,041,663           OTHER INCOME (EXPENSES) Interest expense (Note 17, 18, 22 and 28)         (337,065,915)         (84,442,945)         (340,079,069)           Rental income (Notes 11, 28 and 30)         116,833,364         48,410,966         180,402,409           Gain on: Sale of noncurrent asset held for sale, net of capital gains tax (Note 9)         15,460,821         -         -         -           Disposal of net assets (Note 17)         (8,298,502)         -         -         4,365,123           Loss on loan modification (Note 17)         (8,298,502)         -         -         -         -           Equity in net earnings (losses) of associates and joint ventures (Note 12)         (4,603,590)         (1,361,267)         733,464           Foreign exchange gain - net         3,869,142         -         -         -         -           Other income (Notes 2 and 28)         -         -         (297,470,664)         -         -           Interest income (LOSS) BEFORE INCOME TAX         24,852,892         (237,803,077)         (123,219,096)         -           Interest income - net (Notes 2 and 28)         -         -         - <th< td=""><td></td><td></td><td></td><td></td></th<>				
INCOME (LOSS) BEFORE OTHER INCOME (EXPENSES) AND INCOME TAX       193,220,180 $(202,365,553)$ $314,041,663$ OTHER INCOME (EXPENSES)       Interest expense (Note 17, 18, 22 and 28) $(337,065,915)$ $(84,442,945)$ $(340,079,069)$ Rental income (Notes 11, 28 and 30)       116,833,364       48,410,966       180,402,409         Gain on:       Sale of noncurrent asset held for sale, net of capital gains tax (Note 9)       15,460,821       -       -       -       4,365,123         Loss on loan modification (Note 17)       (8,298,502)       -       -       -       4,365,123         Loss on loan modification (Note 17)       (8,298,502)       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       - <td>General and administrative expenses (Note 25)</td> <td></td> <td></td> <td></td>	General and administrative expenses (Note 25)			
AND INCOME TAX       193,220,180       (202,365,553)       314,041,663         OTHER INCOME (EXPENSES)       Interest expense (Note 17, 18, 22 and 28)       (337,065,915)       (84,442,945)       (340,079,069)         Rental income (Notes 11, 28 and 30)       116,833,364       48,410,966       180,402,409         Gain on:       Sale of noncurrent asset held for sale, net of capital gains tax (Note 9)       -       -       -       -         Disposal of net assets (Note 38)       -       -       -       4,365,123         Loss on loan modification (Note 17)       (8,298,502)       -       -       -         Interest income (Notes 5, 6 and 22)       5,691,709       1,949,082       13,014,317         Equity in net earnings (losses) of associates and joint ventures (Note 12)       (4,603,590)       (1,361,267)       733,464         Provision for impairment of noncurrent asset held for sale (Note 9)       -       -       -       -         (Note 9)       -       -       -       (297,470,664)       1,773,661         Other income - net (Notes 2 and 28)       38,947,159       -       -       -         (Note 9)       -       -       (168,367,288)       (35,437,524)       (437,260,759)         INCOME (LOSS) BEFORE INCOME TAX       24,852,892       (237,803		1,897,300,037	399,233,280	2,300,382,400
AND INCOME TAX         193,220,180         (202,365,553)         314,041,663           OTHER INCOME (EXPENSES) Interest expense (Note 17, 18, 22 and 28)         (337,065,915)         (84,442,945)         (340,079,069)           Rental income (Notes 11, 28 and 30)         116,833,364         48,410,966         180,402,409           Gain on:         Sale of noncurrent asset held for sale, net of capital gains tax (Note 9)         15,460,821         -         -           Disposal of net assets (Note 38)         -         -         4,365,123           Loss on loan modification (Note 17)         (8,298,502)         -         -           Interest income (Notes 5, 6 and 22)         5,691,709         1,949,082         13,014,317           Equity in net earnings (losses) of associates and joint ventures (Note 12)         (4,603,590)         (1,361,267)         733,464           Provision for impairment of noncurrent asset held for sale (Note 9)         -         -         -           (Note 9)         -         -         -         (297,470,664)           Other income - net (Notes 2 and 28)         38,947,159         -         -           (Note 9)         -         -         (297,470,664)         (4,637,528)         (35,437,524)         (437,260,759)           INCOME (LOSS) BEFORE INCOME TAX         24,852,892	BIGOLE (LOG) REFORE OF THE BIGOLE (FURENCE)			
OTHER INCOME (EXPENSES)         Interest expense (Note 17, 18, 22 and 28)       (337,065,915)       (84,442,945)       (340,079,069)         Rental income (Notes 11, 28 and 30)       116,833,364       48,410,966       180,402,409         Gain on:       Sale of noncurrent asset held for sale, net of capital gains tax (Note 9)       15,460,821       -       -         Disposal of net assets (Note 17)       (8,298,502)       -       -       4,365,123         Loss on loan modification (Note 17)       (8,298,502)       -       -       -         Interest income (Notes 5, 6 and 22)       5,691,709       1,949,082       13,014,317         Equity in net earnings (losses) of associates and joint ventures (Note 12)       (4,603,590)       (1,361,267)       733,464         Foreign exchange gain - net       3,869,142       -       -       -         Dividend income (Notes 12 and 14)       798,524       6,640       1,773,661         Provision for impairment of noncurrent asset held for sale (Note 9)       -       -       -       -         (Note 9)       -       -       (297,470,664)       -       -       -         (Note 9)       -       -       (297,470,664)       -       -       -       -       (297,470,664)       -       - <td></td> <td></td> <td>(202 2(5 552)</td> <td></td>			(202 2(5 552)	
Interest expense (Note 17, 18, 22 and 28)       (337,065,915)       (84,442,945)       (340,079,069)         Rental income (Notes 11, 28 and 30)       116,833,364       48,410,966       180,402,409         Gain on:	AND INCOME TAX	193,220,180	(202,365,553)	314,041,663
Interest expense (Note 17, 18, 22 and 28)       (337,065,915)       (84,442,945)       (340,079,069)         Rental income (Notes 11, 28 and 30)       116,833,364       48,410,966       180,402,409         Gain on:       Sale of noncurrent asset held for sale, net of capital gains tax (Note 9)       -       -       -       4,365,123         Loss on loan modification (Note 17)       (8,298,502)       -       -       -       -       4,365,123         Loss on loan modification (Note 17)       (8,298,502)       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       - </td <td></td> <td></td> <td></td> <td></td>				
Rental income (Notes 11, 28 and 30)       116,833,364       48,410,966       180,402,409         Gain on:       Sale of noncurrent asset held for sale, net of       -       -       -         capital gains tax (Note 9)       15,460,821       -       -       -         Disposal of net assets (Note 38)       -       -       4,365,123         Loss on loan modification (Note 17)       (8,298,502)       -       -       -         Interest income (Notes 5, 6 and 22)       5,691,709       1,949,082       13,014,317         Equity in net earnings (losses) of associates and joint ventures (Note 12)       (4,603,590)       (1,361,267)       733,464         Foreign exchange gain - net       3,869,142       -       -       -         Dividend income (Notes 12 and 14)       798,524       6,640       1,773,661         Provision for impairment of noncurrent asset held for sale (Note 9)       -       -       -       (297,470,664)         Other income - net (Notes 2 and 28)       38,947,159       -       -       -         INCOME (LOSS) BEFORE INCOME TAX       24,852,892       (237,803,077)       (123,219,096)         PROVISION FOR (BENEFIT FROM)       INCOME TAX (Note 29)       -       632,436       154,151       29,597,064         Deferred <td< td=""><td></td><td></td><td></td><td></td></td<>				
Gain on:       Sale of noncurrent asset held for sale, net of capital gains tax (Note 9)       15,460,821       -       -       -       4,365,123         Loss on loan modification (Note 17)       (8,298,502)       -       -       -       -       4,365,123         Loss on loan modification (Note 17)       (8,298,502)       -       -       -       -       -       -       -       4,365,123         Loss on loan modification (Note 17)       (8,298,502)       -       -       -       -       -       -       -       -       4,365,123         Equity in net earnings (losses) of associates and joint ventures (Note 12)       5,691,709       1,949,082       13,014,317       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -				
Sale of noncurrent asset held for sale, net of       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       - <t< td=""><td></td><td>116,833,364</td><td>48,410,966</td><td>180,402,409</td></t<>		116,833,364	48,410,966	180,402,409
capital gains tax (Note 9)       15,460,821       -       -       -       4,365,123         Loss on loan modification (Note 17)       (8,298,502)       -       -       -       -       4,365,123         Loss on loan modification (Note 17)       (8,298,502)       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       - </td <td></td> <td></td> <td></td> <td></td>				
Disposal of net assets (Note 38)       –       –       4,365,123         Loss on loan modification (Note 17)       (8,298,502)       –       –         Interest income (Notes 5, 6 and 22)       5,691,709       1,949,082       13,014,317         Equity in net earnings (losses) of associates and joint ventures (Note 12)       (4,603,590)       (1,361,267)       733,464         Foreign exchange gain - net       3,869,142       –       –       –         Dividend income (Notes 12 and 14)       798,524       6,640       1,773,661         Provision for impairment of noncurrent asset held for sale (Note 9)       –       –       –       –         (Note 9)       –       –       –       –       –         (Note 9)       –       –       –       –       –       –         (Note 9)       –       –       –       –       –       –       –       –       –       –       –       –       –       –       –       –       –       –       –       –       –       –       –       –       –       –       –       –       –       –       –       –       –       –       –       –       –       –       –       –       – <td></td> <td></td> <td></td> <td></td>				
Loss on loan modification (Note 17) (8,298,502) Interest income (Notes 5, 6 and 22) 5,691,709 1,949,082 13,014,317 Equity in net earnings (losses) of associates and joint ventures (Note 12) (4,603,590) (1,361,267) 733,464 Foreign exchange gain - net 3,869,142 Dividend income (Notes 12 and 14) 798,524 6,640 1,773,661 Provision for impairment of noncurrent asset held for sale (Note 9) (297,470,664) Other income - net (Notes 2 and 28) 38,947,159 (168,367,288) (35,437,524) (437,260,759) INCOME (LOSS) BEFORE INCOME TAX 24,852,892 (237,803,077) (123,219,096) PROVISION FOR (BENEFIT FROM) INCOME TAX (Note 29) Current 632,436 154,151 29,597,064 Deferred (77,510,016) (16,514,479) (5,273,224) (76,877,580) (16,360,328) 24,323,840		15,460,821	_	-
Interest income (Notes 5, 6 and 22)       5,691,709       1,949,082       13,014,317         Equity in net earnings (losses) of associates and joint ventures (Note 12)       (4,603,590)       (1,361,267)       733,464         Foreign exchange gain - net       3,869,142       -       -       -         Dividend income (Notes 12 and 14)       798,524       6,640       1,773,661         Provision for impairment of noncurrent asset held for sale (Note 9)       -       -       (297,470,664)         Other income - net (Notes 2 and 28)       38,947,159       -       -         (168,367,288)       (35,437,524)       (437,260,759)         INCOME (LOSS) BEFORE INCOME TAX       24,852,892       (237,803,077)       (123,219,096)         PROVISION FOR (BENEFIT FROM) INCOME TAX (Note 29)       632,436       154,151       29,597,064         Deferred       (77,510,016)       (16,514,479)       (5,273,224)         (76,877,580)       (16,360,328)       24,323,840	Disposal of net assets (Note 38)	_	_	4,365,123
Equity in net earnings (losses) of associates and joint ventures (Note 12) (4,603,590) (1,361,267) 733,464 Foreign exchange gain - net 3,869,142 Dividend income (Notes 12 and 14) 798,524 6,640 1,773,661 Provision for impairment of noncurrent asset held for sale (Note 9) (297,470,664) Other income - net (Notes 2 and 28) 38,947,159 (168,367,288) (35,437,524) (437,260,759) INCOME (LOSS) BEFORE INCOME TAX 24,852,892 (237,803,077) (123,219,096) PROVISION FOR (BENEFIT FROM) INCOME TAX (Note 29) Current 632,436 154,151 29,597,064 Deferred (77,510,016) (16,514,479) (5,273,224) (76,877,580) (16,360,328) 24,323,840			_	-
(Note 12)       (4,603,590)       (1,361,267)       733,464         Foreign exchange gain - net       3,869,142       -       -       -         Dividend income (Notes 12 and 14)       798,524       6,640       1,773,661         Provision for impairment of noncurrent asset held for sale       -       -       (297,470,664)         Other income - net (Notes 2 and 28)       38,947,159       -       -         (168,367,288)       (35,437,524)       (437,260,759)         INCOME (LOSS) BEFORE INCOME TAX       24,852,892       (237,803,077)       (123,219,096)         PROVISION FOR (BENEFIT FROM)       INCOME TAX (Note 29)       632,436       154,151       29,597,064         Deferred       (77,510,016)       (16,360,328)       24,323,840	Interest income (Notes 5, 6 and 22)	5,691,709	1,949,082	13,014,317
Foreign exchange gain - net       3,869,142       -       -       -         Dividend income (Notes 12 and 14)       798,524       6,640       1,773,661         Provision for impairment of noncurrent asset held for sale (Note 9)       -       -       (297,470,664)         Other income - net (Notes 2 and 28)       38,947,159       -       -         (168,367,288)       (35,437,524)       (437,260,759)         INCOME (LOSS) BEFORE INCOME TAX       24,852,892       (237,803,077)       (123,219,096)         PROVISION FOR (BENEFIT FROM) INCOME TAX (Note 29)       632,436       154,151       29,597,064         Deferred       (77,510,016)       (16,514,479)       (5,273,224)         (76,877,580)       (16,360,328)       24,323,840	Equity in net earnings (losses) of associates and joint ventures			
Foreign exchange gain - net       3,869,142       -       -       -         Dividend income (Notes 12 and 14)       798,524       6,640       1,773,661         Provision for impairment of noncurrent asset held for sale (Note 9)       -       -       (297,470,664)         Other income - net (Notes 2 and 28)       38,947,159       -       -         (168,367,288)       (35,437,524)       (437,260,759)         INCOME (LOSS) BEFORE INCOME TAX       24,852,892       (237,803,077)       (123,219,096)         PROVISION FOR (BENEFIT FROM) INCOME TAX (Note 29)       632,436       154,151       29,597,064         Deferred       (77,510,016)       (16,514,479)       (5,273,224)         (76,877,580)       (16,360,328)       24,323,840		(4,603,590)	(1,361,267)	733,464
Dividend income (Notes 12 and 14)       798,524       6,640       1,773,661         Provision for impairment of noncurrent asset held for sale (Note 9)       –       –       (297,470,664)         Other income - net (Notes 2 and 28)       38,947,159       –       –       –         (168,367,288)       (35,437,524)       (437,260,759)         INCOME (LOSS) BEFORE INCOME TAX       24,852,892       (237,803,077)       (123,219,096)         PROVISION FOR (BENEFIT FROM) INCOME TAX (Note 29)       632,436       154,151       29,597,064         Current       632,436       154,151       29,597,064         Deferred       (77,510,016)       (16,514,479)       (5,273,224)         (76,877,580)       (16,360,328)       24,323,840	Foreign exchange gain - net		_	_
Provision for impairment of noncurrent asset held for sale (Note 9) (297,470,664) Other income - net (Notes 2 and 28) 38,947,159 (168,367,288) (35,437,524) (437,260,759) INCOME (LOSS) BEFORE INCOME TAX 24,852,892 (237,803,077) (123,219,096) PROVISION FOR (BENEFIT FROM) INCOME TAX (Note 29) Current 632,436 154,151 29,597,064 Deferred (77,510,016) (16,514,479) (5,273,224) (76,877,580) (16,360,328) 24,323,840			6.640	1.773.661
(Note 9)       -       -       (297,470,664)         Other income - net (Notes 2 and 28)       38,947,159       -       -         (168,367,288)       (35,437,524)       (437,260,759)         INCOME (LOSS) BEFORE INCOME TAX       24,852,892       (237,803,077)       (123,219,096)         PROVISION FOR (BENEFIT FROM) INCOME TAX (Note 29)       632,436       154,151       29,597,064         Current       632,436       154,151       29,597,064         Deferred       (77,510,016)       (16,514,479)       (5,273,224)         (76,877,580)       (16,360,328)       24,323,840		)-		,,
Other income - net (Notes 2 and 28)       38,947,159       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -		_	_	(297,470,664)
(168,367,288)       (35,437,524)       (437,260,759)         INCOME (LOSS) BEFORE INCOME TAX       24,852,892       (237,803,077)       (123,219,096)         PROVISION FOR (BENEFIT FROM)       INCOME TAX (Note 29)       632,436       154,151       29,597,064         Current       632,436       154,151       29,597,064         Deferred       (77,510,016)       (16,514,479)       (5,273,224)         (76,877,580)       (16,360,328)       24,323,840		38,947,159	_	( · · · ) · · · ) · · · )
INCOME (LOSS) BEFORE INCOME TAX       24,852,892       (237,803,077)       (123,219,096)         PROVISION FOR (BENEFIT FROM)       INCOME TAX (Note 29)         Current       632,436       154,151       29,597,064         Deferred       (77,510,016)       (16,514,479)       (5,273,224)         (76,877,580)       (16,360,328)       24,323,840	<u></u>		(35,437,524)	(437,260,759)
PROVISION FOR (BENEFIT FROM) INCOME TAX (Note 29)         632,436         154,151         29,597,064           Current         (77,510,016)         (16,514,479)         (5,273,224)           (76,877,580)         (16,360,328)         24,323,840		(100,000,000)	(000,000,000)	(101,200,107)
INCOME TAX (Note 29)           Current         632,436         154,151         29,597,064           Deferred         (77,510,016)         (16,514,479)         (5,273,224)           (76,877,580)         (16,360,328)         24,323,840	INCOME (LOSS) BEFORE INCOME TAX	24,852,892	(237,803,077)	(123,219,096)
INCOME TAX (Note 29)           Current         632,436         154,151         29,597,064           Deferred         (77,510,016)         (16,514,479)         (5,273,224)           (76,877,580)         (16,360,328)         24,323,840				
Current         632,436         154,151         29,597,064           Deferred         (77,510,016)         (16,514,479)         (5,273,224)           (76,877,580)         (16,360,328)         24,323,840				
Deferred         (77,510,016)         (16,514,479)         (5,273,224)           (76,877,580)         (16,360,328)         24,323,840	INCOME TAX (Note 29)			
(76,877,580) (16,360,328) 24,323,840				29,597,064
<b>(76,877,580)</b> (16,360,328) 24,323,840	Deferred	(77,510,016)	(16,514,479)	(5,273,224)
		(76,877,580)	(16,360,328)	
<b>NET INCOME (LOSS)</b> ( <i>Carried Forward</i> ) <b>101.730.472</b> (221.442.749) (147.542.936)			/	
	<b>NET INCOME (LOSS)</b> (Carried Forward)	101,730,472	(221,442,749)	(147,542,936)



	June 30, 2021 (One Year)	June 30, 2020 (Three Months - Note 2)	March 31, 2020 (One Year - Note 2)
NET INCOME (LOSS) (Brought Forward)	₽101,730,472	(₽221,442,749)	(₽147,542,936)
OTHER COMPREHENSIVE INCOME (LOSS) Items not to be reclassified to profit or loss in subsequent years: Remeasurement gain (loss) on pension liability			
(Note 27) Fair value change in equity instruments	17,070,655	(7,482,375)	(11,820,517)
at FVOCI (Note 14) Income tax effect	1,169,224 (1,429,856)	(347,194) 748,238	7,822,494 1,192,304
OTHER COMPREHENSIVE INCOME (LOSS),			
NET OF TAX	16,810,023	(7,081,331)	(2,805,719)
TOTAL COMPREHENSIVE INCOME (LOSS)	₽118,540,495	(₽228,524,080)	(₽150,348,655)
Net Income (Loss) Attributable To			
Equity holders of the Parent Company	₽102,820,252	(₱220,359,761)	(₱135,956,820)
Non-controlling interests	(1,089,780)	(1,082,988)	(11,586,116)
	₽101,730,472	(₽221,442,749)	(₱147,542,936)
Total Comprehensive Income (Loss) Attributable To			
Equity holders of the Parent Company	₽119,444,571	(₽227,345,484)	(₱138,742,954)
Non-controlling interests	(904,076)	(1,178,596)	(11,605,701)
	₽118,540,495	(₽228,524,080)	(₱150,348,655)
Basic/Diluted Earnings (Losses) Per Share on Net Income (Loss) Attributable to Equity Holders of the Parent			
Company (Note 31)	<b>₽</b> 0.010	(₽0.022)	(₽0.014)
		/	

See accompanying Notes to Consolidated Financial Statements.



# **STI EDUCATION SYSTEMS HOLDINGS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY** FOR THE YEAR ENDED JUNE 30, 2021, THE THREE-MONTH PERIOD ENDED JUNE 30, 2020 AND THE YEAR ENDED MARCH 31, 2020

								Share in					
								Associates'					
								Fair Value	Other				
					Fair Value		Share in	Change	Comprehensive				
					Change in		Associates'	in Equity	Income			Equity	
					Equity		Cumulative	Instruments	Associated with			Attributable	
			Cost of Shares		Instruments at		Actuarial	Designated at	Noncurrent			to Non-	
		Additional	Held by a	Cumulative	FVOCI	Other Equity	Gain (Loss)	FVOCI	Asset	Retained		controlling	
	Capital Stock	Paid-in Capital	Subsidiary	Actuarial Gain	(Note 14)	Reserve	(Note 12)	(Note 12)	Held for Sale	Earnings	Total	Interests	Total Equity
Balance at July 1, 2020	₽4,952,403,462	₽1,119,127,301	(₽498,142,921)	₽3,803,874	₽10,998,066	<b>₽1,670,477,910</b>	₽321,569	(₽114)	₽90,645,302	₽4,006,680,084	₽8,015,358,713	₽82,592,356	₽8,097,951,069
Net income (loss)	-	-	-	-	-	-	-	-	-	102,820,252	102,820,252	(1,089,780)	101,730,472
Other comprehensive income	-	-	-	15,473,365	1,150,954	-	-	-	-	-	16,624,319	185,704	16,810,023
Total comprehensive income (loss)	-	-	-	15,473,365	1,150,954	-	-	-	-	102,820,252	119,444,571	(904,076)	118,540,495
Disposal of noncurrent asset held for													
sale (Note 9)	-	-	-	-	-	-	-	-	(90,645,302)	90,645,302	-	-	_
Dividend declaration	-	-	-	-	-	-	-	-	-	(34,796,184)	(34,796,184)	-	(34,796,184)
Share of non-controlling interest on													
dividends declared by a subsidiary													
(Note 20)	-	-	_	-	-	-	-	-	-	-	_	(535,442)	(535,442)
Balance at June 30, 2021	₽4,952,403,462	₽1,119,127,301	(₽498,142,921)	₽19,277,239	₽12,149,020	(₽1,670,477,910)	₽321,569	(₽114)	₽-	₽4,165,349,454	₽8,100,007,100	₽81,152,838	₽8,181,159,938

	Equity Attributable to Equity Holders of the Parent Company (Note 20)												
	Share in												
								Associates'					
								Fair Value					
							Share in	Change	Other				
					Fair Value		Associates'	in Equity	Comprehensive			Equity	
				(	Change in Equity		Cumulative	Instruments	Income			Attributable	
			Cost of Shares		Instruments at		Actuarial	Designated at	Associated with			to Non-	
		Additional	Held by a	Cumulative	FVOCI	Other Equity	Gain (Loss)	FVOCI	Noncurrent Asset	Retained		controlling	
	Capital Stock	Paid-in Capital	Subsidiary	Actuarial Gain	(Note 14)	Reserve	(Note 12)	(Note 12)	Held for Sale	Earnings	Total	Interests	Total Equity
Balance at April 1, 2020	₽4,952,403,462	₽1,119,127,301	(₽498,142,921)	₽10,446,933	₽11,340,730	(₽1,670,477,910)	₽321,569	(₽114)	₽90,645,302	₽4,227,039,845	₽8,242,704,197	₽83,770,952	₽8,326,475,149
Net loss	-	-	-	-	-	-	-	-	-	(220,359,761)	(220,359,761)	(1,082,988)	(221,442,749)
Other comprehensive loss	-	-	-	(6,643,059)	(342,664)	-	-	-	-	-	(6,985,723)	(95,608)	(7,081,331)
Total comprehensive loss	-	-	-	(6,643,059)	(342,664)	-	-	-	-	(220,359,761)	(227,345,484)	(1,178,596)	(228,524,080)
Balance at June 30, 2020	₽4,952,403,462	₽1,119,127,301	(₱498,142,921)	₽3,803,874	₽10,998,066	(₽1,670,477,910)	₽321,569	(₽114)	₽90,645,302	₽4,006,680,084	₽8,015,358,713	₽82,592,356	₽8,097,951,069



	Equity Attributable to Equity Holders of the Parent Company (Note 20)												
								Share in					
								Associates'					
								Fair Value	Other				
					Fair Value		Share in	Change	Comprehensive				
					Change in		Associates'	in Equity	Income			Equity	
					Equity		Cumulative	Instruments	Associated with			Attributable	
			Cost of Shares		Instruments at		Actuarial	Designated at	Noncurrent			to Non-	
		Additional	Held by a	Cumulative	FVOCI	Other Equity	Gain (Loss)	FVOCI	Asset	Retained		controlling	
	Capital Stock	Paid-in Capital	Subsidiary	Actuarial Gain	(Note 14)	Reserve	(Note 12)	(Note 12)	Held for Sale	Earnings	Total	Interests	Total Equity
Balance at April 1, 2019	₽4,952,403,462	₽1,119,127,301	(₽498,142,921)	₽20,950,751	₽3,623,046 (	₽1,670,477,910)	₽321,569	(₽114)	₽90,645,302	₽4,551,084,145	₽8,569,534,631	₽96,761,222	₽8,666,295,853
Net loss	-	-	-	-	-	_	-	-	-	(135,956,820)	(135,956,820)	(11,586,116)	(147,542,936)
Other comprehensive income (loss)	-	_	-	(10,503,818)	7,717,684	_	_	-	-	-	(2,786,134)	(19,585)	(2,805,719)
Total comprehensive income (loss)	-	-	-	(10,503,818)	7,717,684	-	-	-	-	(135,956,820)	(138,742,954)	(11,605,701)	(150,348,655)
Effect of business combinations													
(Note 38)	-	-	-	-	-	_	-	-	-	-	-	1,090,678	1,090,678
Dividend declaration (Note 20)	-	-	-	-	-	_	-	-	-	(188,087,480)	(188,087,480)	-	(188,087,480)
Share of non-controlling interest on													
dividends declared by a subsidiary													
(Note 20)	-	-	-	-	-	-	-	-	-	-	-	(2,475,247)	(2,475,247)
Balance at March 31, 2020	₽4,952,403,462	₽1,119,127,301	(₽498,142,921)	₽10,446,933	₽11,340,730 (	₽1,670,477,910)	₽321,569	(₽114)	₽90,645,302	₽4,227,039,845	₽8,242,704,197	₽83,770,952	₽8,326,475,149

See accompanying Notes to Consolidated Financial Statements.

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# STI EDUCATION SYSTEMS HOLDINGS, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2021, THE THREE-MONTH PERIOD ENDED JUNE 30, 2020 AND THE YEAR ENDED MARCH 31, 2020

	June 30, 2021 (One Year)	June 30, 2020 (Three Months - Note 2)	March 31, 2020 (One Year - Note 2)
CASH FLOWS FROM OPERATING ACTIVITIES			
Income (loss) before income tax Adjustments to reconcile income (loss) before income tax to net cash	₽24,852,892	(₽237,803,077)	(₱123,219,096)
flows:			
Depreciation and amortization (Notes 10, 11, 15, 23 and 25)	614,399,065	159,379,244	641,827,096
Interest expense (Notes 17, 18, 22 and 28)	337,065,915	84,442,945	340,079,069
Income on rent concessions (Notes 2 and 28)	(39,727,038)	-	_
Gain on:			
Sale of noncurrent asset held for sale, net of	(15 4(0 001)		
capital gains tax (Note 9)	(15,460,821)	-	(4.2(5.122))
Disposal of net assets (Note 38)	-	-	(4,365,123)
Provision for impairment of:			
Investments in and advances to associates and joint ventures (Note 25)	10 265 554		
Noncurrent asset held for sale (Note 9)	10,265,554	—	297,470,664
Loss on loan modification (Note 17)	8,298,502	_	297,470,004
Net change in net pension liabilities (Note 27)	7,077,277	4,600,580	15,619,292
Interest income (Notes 5, 6 and 22)	(5,691,709)	(1,949,082)	(13,014,317)
Equity in net (earnings) losses of associates and	(3,0)1,70))	(1,919,002)	(13,011,317)
joint ventures (Note 12)	4,603,590	1,361,267	(733,464)
Dividend income (Notes 12 and 14)	(798,524)	(6,640)	(1,773,661)
Unrealized foreign exchange gain	(543,220)	(*,* **)	(-,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Loss on sale of property and equipment	106,373	_	_
Operating income before working capital changes	944,447,856	10,025,237	1,151,890,460
Decrease (increase) in:			
Receivables	(142,938,422)	85,143,849	(209,353,955)
Inventories	(38,308,235)	(309,562)	17,663,302
Prepaid expenses and other current assets	(20,967,497)	6,270,506	10,570,176
Increase (decrease) in:			
Accounts payable and other current liabilities	(66,655,229)	53,759,048	(186,218,330)
Unearned tuition and other school fees	123,358,686	(85,828,643)	139,190,203
Other noncurrent liabilities	(72,466,115)	(16,546,058)	1,403,124
Net cash generated from operations	726,471,044	52,514,377	925,144,980
Income tax paid	(17,956,573)	(1,719,348)	(20,740,775)
Interest received	5,691,709	1,925,267	12,922,932
Net cash from operating activities	714,206,180	52,720,296	917,327,137
CASH FLOWS FROM INVESTING ACTIVITIES			
Proceeds from:			
Sale of noncurrent asset held for sale (Note 9)	480,540,000	_	_
Sale of property and equipment	356,131	_	_
Disposal of net assets (Note 38)	_	_	3,500,000)
Acquisitions of:			
Property and equipment (Notes 10 and 37)	(281,882,633)	(33,528,846)	(429,164,513)
Equity instruments designated at FVOCI (Note 14)	-	-	(10,000,000)
Cash acquired from business combination (Note 38)	_	-	1,443,724
Capital gains tax paid (Note 9)	(45,963,285)	-	-
Decrease (increase) in:	(10		
Advances to associates and joint ventures (Note 12)	(10,265,554)	(2.205.1.1)	-
Intangible and other noncurrent assets	4,384,874	(3,305,141)	(54,475,213)
Dividends received	6,640	6,640	2,584,938
Net cash from (used in) investing activities	147,176,173	(36,827,347)	(486,111,064)

(Forward)



	June 30, 2021 (One Year)	June 30, 2020 (Three Months - Note 2)	March 31, 2020 (One Year - Note 2)
CASH FLOWS FROM FINANCING ACTIVITIES			
Net proceeds from:			
Availment of long-term loans (Note 17)	₽397,000,000	₽-	₽794,000,000
Availment of short-term loans (Note 17)	400,000,000	_	468,000,000
Landbank ACADEME Program (Note 17)	21,971,627	-	-
Payments of:			
Short-term loans (Note 17)	(400,000,000)	—	(468,000,000)
Interest	(297,967,414)	(46,547,477)	(299,730,885)
Long-term loans (Note 17)	(239,400,000)	_	(519,600,000)
Lease liabilities (Note 28)	(73,912,834)	(19,794,799)	(107,361,024)
Dividends	(34,791,744)	(4,436)	(186,722,864)
Dividends to non-controlling interests (Note 20)	(535,442)	-	(2,475,247)
Net cash used in financing activities	(227,635,807)	(66,346,712)	(321,890,020)
EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS	543,220	_	
NET INCREASE (DECREASE) IN CASH			
AND CASH EQUIVALENTS	634,289,766	(50,453,763)	109,326,053
CASH AND CASH EQUIVALENTS			
AT BEGINNING OF PERIOD	836,213,825	886,667,588	777,341,535
CASH AND CASH EQUIVALENTS			

See accompanying Notes to Consolidated Financial Statements.



# STI EDUCATION SYSTEMS HOLDINGS, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### 1. Corporate Information

#### a. General

STI Education Systems Holdings, Inc. (STI Holdings or the Parent Company) and its subsidiaries (hereafter collectively referred to as the "Group") are all incorporated in the Philippines and registered with the Philippine Securities and Exchange Commission (SEC). STI Holdings was originally established in 1928 as the Philippine branch office of Theo H. Davies & Co., a Hawaiian corporation. It was reincorporated as a Philippine corporation and registered with the SEC on June 28, 1946. STI Holdings' shares were listed on the Philippine Stock Exchange (PSE) on October 12, 1976. The primary purpose of the Parent Company is to invest in, purchase or otherwise acquire and own, hold, use, sell, assign, transfer, lease, mortgage, pledge, exchange, or otherwise dispose of real properties as well as personal and movable property of any kind and description, including shares of stock, bonds, debentures, notes, evidence of indebtedness and other securities or obligations of any corporation or corporations, association or associations, domestic or foreign and to possess and exercise in respect thereof all the rights, powers and privileges of ownership, including all voting powers of any stock so owned, but not to act as dealer in securities, and to invest in and manage any company or institution. STI Holdings aims to focus on education and education-related activities and investments.

STI Holdings' registered office address, which is also its principal place of business is 7th Floor, STI Holdings Center, 6764 Ayala Avenue, Makati City 1226.

On September 20, 2019 and December 6, 2019, the Parent Company's Board of Directors (BOD) and stockholders, respectively, approved the amendments in its Articles of Incorporation and By-Laws, as follows: (1) change in the address of the Parent Company to reflect the change in the name of the building to STI Holdings Center and to state the full address; (2) change of the fiscal year of the Parent Company from starting on April 1 of each year and ending on March 31 of the following year to starting on July 1 of each year and ending on June 30 of the following year; and, (3) change in the date of its Annual Stockholders' meeting from every last Friday of September to every third Friday of November of each year. The SEC approved the amendments on January 29, 2020. The Philipine Bureau of Internal Revenue (BIR) approved the change in accounting period on July 13, 2020.

b. STI Education Services Group, Inc. and Subsidiaries (collectively referred to as "STI ESG")

In September 2012, STI ESG became a subsidiary of the Parent Company through a share-forshare swap agreement with the shareholders of STI ESG. STI Holdings' ownership of STI ESG is at 98.7% as at June 30, 2021 and 2020.

STI ESG is involved in establishing, maintaining, and operating educational institutions to provide pre-elementary, elementary, secondary, and tertiary as well as post-graduate courses, post secondary and lower tertiary non-degree programs. STI ESG also develops, adopts and/or acquires, entirely or in part, such curricula or academic services as may be necessary in the pursuance of its main activities, relating but not limited to information technology services, information technology-enabled services, education, hotel and restaurant management, engineering and business studies. STI ESG is also offering Senior High School (SHS).



STI ESG has investments in several entities which own and operate STI schools. STI schools may be operated either by: (a) STI ESG; (b) its subsidiaries; or (c) independent entrepreneurs (referred to as the "franchisees") under the terms of licensing agreements with STI ESG.

Other features of the licensing agreements are as follows:

- Exclusive right to use proprietary marks and information such as but not limited to courseware programs, operational manuals, methods, standards, systems, that are used exclusively in the STI network of schools;
- Continuing programs for faculty and personnel development, including evaluation and audit of pertinent staff;
- Development and adoption of the enrollment and registration system;
- Assistance on matters pertaining to financial and accounting procedures, faculty recruitment and selection, marketing and promotion, record keeping and others.

Merger with Several Majority and Wholly-owned Subsidiaries

On December 9, 2010, STI ESG's stockholders approved the following mergers:

- Phase 1: The merger of three (3) majority owned schools and fourteen (14) wholly-owned schools with STI ESG, with STI ESG as the surviving entity. The Phase 1 merger was approved by the Commission on Higher Education (CHED) and the SEC on March 15, 2011 and May 6, 2011, respectively.
- Phase 2: The merger of one (1) majority owned school and eight (8) wholly-owned preoperating schools with STI ESG, with STI ESG as the surviving entity. The Phase 2 merger was approved by CHED and the SEC on July 18, 2011 and August 31, 2011, respectively.

On September 25, 2013, STI ESG's BOD approved an amendment to the Phase 1 and 2 mergers whereby STI ESG would issue shares, at par value, to the stockholders of the non-controlling interests. In 2014, STI ESG issued 1.9 million additional shares at par value to the stockholders of one of the merged schools. As at October 7, 2021, the amendment is pending approval by the SEC.

As at October 7, 2021, STI ESG's request for confirmatory ruling on the tax-free merger from the BIR is still pending.

On September 5, 2019, the BOD of STI ESG approved the amendment of the following provisions to its By-Laws: (1) change of the principal address from Makati, Metro Manila to STI Academic Center Ortigas-Cainta, Ortigas Avenue Extension, Cainta, Rizal 1900; (2) change of the Nominations Committee to Corporate Governance Committee; (3) change of the fiscal year from beginning April 1 of each year and ending on March 31 of the following year to beginning July 1 of each year and ending on June 30 of the following year; and, (4) change of the date of its Annual Stockholders' meeting from every first Thursday of September of each year to every first Thursday of November of each year. The SEC approved the amendments on November 4, 2019. The BIR approved STI ESG's application for the change in accounting period on August 27, 2020.

On November 11, 2019, the SEC approved the incorporation of STI Training Academy, Inc. (STI Training Academy) with STI ESG owning 100.0% of the subscribed and issued capital stock. STI Training Academy, Inc. is established to operate a Technical Vocational Educational Institution, assessment center, and training center which shall provide courses of study to seafarers, officers,



cadets and other individuals involved or interested in maritime operations, subject to laws of the Philippines and various international regulations that regulate maritime operations, including training programs with Technical Education and Skills Development Authority (TESDA); and to provide other professional courses and training, such as tanker courses and their allied and security courses, including stewarding and culinary courses.

In September 2020, STI ESG announced the suspension of the operations of some of its owned schools namely: STI Cebu, STI Iloilo, STI Quezon Avenue and STI Tuguegarao for SY 2020-2021 and cessation of operations of STI Pagadian effective SY 2020-2021. Similarly, STI ESG announced the cessation of operations of some of its franchised schools namely: STI College Bohol, Inc. (STI Bohol), STI College Recto, Inc. (STI Recto), Sungold Technologies, Inc. (STI Zamboanga), STI College Pasay, Inc. (STI Pasay), STI College Dipolog, Inc. (STI Dipolog), STI College San Francisco, Inc. (STI San Francisco) and suspension of operations of STI College Parañaque, Inc. (STI Parañaque) effective SY 2020-2021. STI ESG determined that continuing the operations of these schools was no longer viable due to low enrollment turnout and/or the high cost of rental of facilities. As at June 30, 2021, STI ESG has a network of sixty (64) active schools comprising of sixty (60) colleges and four (4) education centers. Of the total, STI ESG owns thirty five (35) schools while franchisees operate 29 schools.

The students enrolled in the aforementioned schools were given the option to transfer to other STI schools. The suspension and cessation of operations of the STI schools mentioned above did not have a material financial impact to the Group.

c. STI West Negros University, Inc. (STI WNU)

In October 2013, the Parent Company acquired majority ownership interest in STI WNU. The consideration for the acquisition of STI WNU includes contingent consideration amounting to P151.5 million. As at June 30, 2021 and 2020, liability for contingent consideration recognized as "Nontrade payable" amounted to P67.0 million (see Note 16). As at June 30, 2021 and 2020, the Parent Company owns 99.9% of STI WNU.

STI WNU owns and operates STI West Negros University in Bacolod City. It offers elementary, secondary including SHS, tertiary education and post-graduate courses.

On December 9, 2015, the SEC approved the amendment of STI WNU's Articles of Incorporation allowing STI WNU to provide maritime training services that will offer and conduct training required by the Maritime Industry Authority (MARINA) for officers and crew on board Philippine and/or foreign-registered ships operating in Philippine and/or international waters.

On September 21, 2018, the SEC approved the amendment of STI WNU's Articles of Incorporation allowing the latter to provide technical-vocational education training services under TESDA and/or operate a Training Center as well as an Assessment Center, in relation to the said services.

On September 5, 2019, the BOD of STI WNU approved the amendments in its By-Laws, to wit: (1) change of the fiscal year from beginning April 1 of each year and ending on March 31 of the following year to beginning July 1 of each year and ending on June 30 of the following year; and (2) change in the date of its Annual Stockholders' meeting from the last Saturday of July to the fourth Thursday of November. The amendment of the By-Laws of STI WNU was approved by the SEC on March 5, 2020. The BIR approved STI WNU's application for the change in accounting period on June 26, 2020.



d. Information and Communications Technology Academy, Inc. (iACADEMY)

iACADEMY is a premier school that specializes in course offerings in animation, multimedia arts and design, fashion design and technology, software engineering, game development, film and visual effects, real estate management, data science, cloud computing and accountancy. It also offers SHS. It started in 2002 as a wholly-owned subsidiary of STI ESG until its acquisition by STI Holdings in September 2016, thus making iACADEMY a wholly-owned subsidiary of STI Holdings since September 30, 2016. iACADEMY's Nexus building is located along Yakal St. in Makati City.

On September 7, 2017, the Board of Governors (BOG) of iACADEMY approved the merger of iACADEMY and Neschester Corporation (Neschester), with iACADEMY as the surviving entity. The stockholders of both companies confirmed, ratified and approved the merger on the same date. The Plan of Merger between iACADEMY and Neschester was filed with the SEC on January 24, 2018 and was approved on April 10, 2018. In addition, on September 7, 2017, the stockholders and BOG of iACADEMY approved the increase in its authorized capital stock from P500.0 million to P1,000.0 million. The increase in authorized capital stock was likewise approved by the SEC on April 10, 2018. On May 11, 2018, iACADEMY issued 494,896,694 shares to STI Holdings in exchange for the net assets of Neschester as a result of the merger.

On December 4, 2018, iACADEMY and Neschester requested for a confirmatory ruling on the tax-free merger from the BIR. As at October 7, 2021, the request is pending with the BIR.

On July 11, 2019 the BOG and stockholders of iACADEMY, at separate meetings, approved the amendments in its Articles of Incorporation and By-Laws as follows: (1) change in its principal place of business; (2) amendment of its primary purpose to include [a] the offering of elementary, secondary and tertiary formal education and [b] to establish and provide Technical Vocational Education and Training (TVET); (3) change in its fiscal year from beginning April 1 of each year and ending on March 31 of the following year to beginning July 1 of each year and ending on June 30 of the following year; and (4) change in the date of its Annual Stockholders' meeting from every first Tuesday of September to every first Thursday of November. The SEC approved the amendments on January 3, 2020. On March 11, 2020, the BIR approved the change in fiscal year beginning July 1, 2020.

e. Attenborough Holdings Corp. (AHC)

AHC is a holding company which is a party to the Joint Venture Agreement and Shareholders' Agreement among the Parent Company, Philippine Women's University (PWU) and Unlad Resources Development Corporation (Unlad). Under the Agreements, AHC is set to own up to 20.0% of Unlad. AHC is also a party to the Omnibus Agreement it executed with the Parent Company and Unlad (see Note 33).

Since February 2015, STI Holdings owns 100.0% of AHC.

On March 1, 2016, AHC executed a Deed of Assignment wherein AHC assigned to STI Holdings its loan to Unlad, including capitalized foreclosure expenses, amounting to P66.7 million for a cash consideration of P73.8 million (see Note 33).

On September 20, 2019, the BOD and stockholders of AHC approved the amendments in its By-Laws, as follows: (1) change in its fiscal year from beginning April 1 of each year and ending on March 31 of the following year to beginning July 1 of each year and ending on June 30 of the following year; and (2) change in the date of its Annual Stockholders' meeting from every last



Thursday of July to every last Thursday of November. The SEC and BIR approved the amendments on January 29, 2020 and June 24, 2020, respectively.

The establishment, operation, administration and management of schools are subject to the existing laws, rules and regulations, policies, and standards of the Department of Education (DepEd), TESDA and the CHED pursuant to Batas Pambansa Bilang 232, otherwise known as the "Education Act of 1982," Republic Act (RA) No. 7796, otherwise known as the "TESDA Act of 1994," and RA No. 7722, otherwise known as the "Higher Education Act of 1994," respectively.

The accompanying consolidated financial statements were approved and authorized for issuance by the BOD of STI Holdings on October 7, 2021.

# 2. Basis of Preparation and Summary of the Group's Significant Accounting Policies

#### **Basis of Preparation**

The accompanying consolidated financial statements have been prepared on a historical cost basis, except for noncurrent asset held for sale which has been measured at fair value less costs to sell and equity instruments at FVOCI which have been measured at fair value. The consolidated financial statements are presented in Philippine Peso ( $\mathbb{P}$ ), which is the Parent Company's functional and presentation currency, and all values are rounded to the nearest peso, except when otherwise indicated.

The Group's short-period consolidated financial statements as at and for the three-month period ended June 30, 2020 have been prepared pursuant to the Parent Company's change in accounting period from fiscal year ending March 31 to fiscal year ending June 30, as discussed in Note 1, for purposes of filing with the SEC. The amounts reflected in the June 30, 2020 consolidated statement of comprehensive income, consolidated statement of changes in equity and, consolidated statement of cash flows and the related notes are for three months and, accordingly, are not comparable with the amounts in the June 30, 2021 and March 31, 2020 consolidated financial statements with each pertaining to a whole year.

#### Seasonality of Operations

The Group's business is linked to the academic cycle. For SY 2019-2020, both STI ESG and STI WNU started the school calendar of tertiary students in mid-July 2019 and ended in April 2020 while classes for the basic education and SHS of both schools started in June 2019 and ended in March 2020. iACADEMY starts its school calendar every July for tertiary level and August for SHS and ends in June and May, respectively. With the imposition of the Enhanced Community Quarantine (ECQ) and the General Community Quarantine (GCQ) in certain areas around the country, as discussed in Note 40, the schools in the Group transitioned to full remote learning and completed classes of tertiary students for SY 2019-2020 by the end of July 2020. Classes for the basic education and SHS for both STI ESG and STI WNU for the SY 2019-2020 were all completed by end of March 2020.

The tertiary students of the schools under the STI network and STI WNU were given three options to finish the second semester of SY 2019-2020, namely (1) online learning for those who were willing and could go online, may finish all their lessons via the eLearning Management System (eLMS); (2) offline learning for those who were willing to continue and finish all their lessons but could not go online, in which case handouts were provided to the students; or (3) face-to-face for those who could not go online and opted to wait until the Group could resume classes under the "new normal" operations with face-to-face classes combined with applicable learning modes. Classes of students who opted for online and offline studies resumed in the third week of May 2020 and were completed



as at July 30, 2020, while those who opted for face-to-face classes, later took their classes online and completed the same during 1<sup>st</sup> term of SY 2020-2021.

For SY 2020-2021, STI ESG and STI WNU started classes in September 2020 and ended in June of the following year; while iACADEMY started its classes in August 2020 and ended in May and July of the following year, for SHS and tertiary, respectively.

STI ESG and STI WNU introduced the ONline and ONsite Education at STI (ONE STI) Learning Model for SY 2020-2021. The ONE STI Learning Model is an innovative approach in student development that uses digital tools and online technology combined with invaluable hands-on practice and onsite engagements to achieve the students' academic objectives through a responsive learning experience.

iACADEMY's school calendar for SY 2019-2020 was originally set from August 2019 to May 2020 for SHS level and July 2019 to June 2020 for tertiary level. Classes for SHS and tertiary students were suspended due to the implementation of ECQ in March 2020. SHS modular classes of those who opted for online and offline studies resumed on April 15, 2020 and were completed in June 2020. The online classes of tertiary students resumed on April 15, 2020 and were completed on July 15, 2020.

For SY 2020-2021, iACADEMY introduced its fully online learning program entitled Guided Online Autonomous Learning (GOAL). GOAL is iACADEMY's systematic approach to guiding all the activities that involve the delivery of online instruction to the students, including online learning workshops, training for teachers on how to create high-quality modules, integrating project-based learning and teaching strategies into online learning, internationalization, and collaborating with parents and guardians. Classes for SHS and tertiary levels started on August 24, 2020 and August 28, 2020, respectively.

The Group uses a world-class and award-winning learning management system that is being used by schools and universities across the globe. This cloud-based eLMS gives teachers and students a two-way platform where they can collaborate, assign and submit homework, take assessments, and track learning progress, among others. The concept of online learning is not new to the Group, as the schools in the network have already implemented a blended learning model for the past six years in order that the students may continue their studies at home uninterrupted despite physical classroom disruptions. In this setup, all activities or modules would be delivered 100.0% online through the use of eLMS, Google Meet and Microsoft Teams.

Onsite learning refers to school activities to be conducted on-campus. Onsite activities shall follow the latest regulations issued by the Inter-Agency Task Force for the Management of Emerging Infectious Diseases (IATF), DepEd for SHS, TESDA and CHED for tertiary. In the event that onsite activities are prohibited by a government agency, activities or modules are to be delivered 100.0% online until onsite sessions are allowed. Face-to-face classes remain suspended and thus the Group has continued to conduct classes online as of June 30, 2021.

The revenues of the Group, which are mainly from tuition and other school fees, are recognized as income over the corresponding academic year to which they pertain. Accordingly, as it has been in its old fiscal year and even with its new fiscal year, as discussed in Note 1, the revenue of the Group is expected to be lower during the first quarter of the fiscal year as compared to the other quarters if the number of enrollees remains constant. This information is provided to allow for a proper appreciation of the results of operations of the Group. However, management has concluded that the Group's operation is not highly seasonal.



# Statement of Compliance

The accompanying consolidated financial statements have been prepared in accordance with Philippine Financial Reporting Standards (PFRSs). PFRSs include statements named PFRSs, Philippine Accounting Standards (PAS) and Philippine Interpretations based on equivalent interpretations from the International Financial Reporting Interpretations Committee (IFRIC) adopted by the Philippine Financial Reporting Standards Council (FRSC).

### Basis of Consolidation

The consolidated financial statements comprise the financial statements of the Parent Company and its subsidiaries as at June 30, 2021 and 2020, and for the year ended June 30, 2021, the three months ended June 30, 2020 and the year ended March 31, 2020.

Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee.

Specifically, the Parent Company controls an investee, if and only if, the Parent Company has:

- Power over the investee (i.e., existing rights that give it the current ability to direct the relevant activities of the investee);
- Exposure, or rights, to variable returns from its involvement with the investee; and
- The ability to use its power over the investee to affect its returns.

When the Parent Company has less than a majority of the voting or similar rights of an investee, the Parent Company considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- The contractual arrangement with the other vote holders of the investee
- Rights arising from other contractual arrangements
- The Parent Company's voting rights and potential voting rights

The Parent Company re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Parent Company obtains control over the subsidiary and ceases when the Parent Company loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated statement of comprehensive income from the date the Parent Company gains control until the date the Parent Company ceases to control the subsidiary.

Profit or loss and each component of other comprehensive income (OCI) are attributed to the equity holders of the Parent Company and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Group's accounting policies. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

A change in the ownership interest of a subsidiary, without loss of control, is accounted for as an equity transaction. If the Parent Company loses control over a subsidiary, it derecognizes the related assets (including goodwill), liabilities, non-controlling interest and other components of equity, while any resultant gain or loss is recognized in profit or loss. Any investment retained is recognized at fair value.



		Effective Percentage of Ownership					
		June 30, 2021		June 30, 2020		March	31, 2020
Subsidiaries	Principal Activities	Direct	Indirect	Direct	Indirect	Direct	Indirect
STIESG	Educational Institution	99	-	99	-	99	_
STI WNU	Educational Institution	99	_	99	-	99	-
iACADEMY	Educational Institution	100	_	100	-	100	-
AHC	Holding Company	100	-	100	-	100	_
STI College Tuguegarao, Inc. (STI Tuguegarao)	Educational Institution	-	99	-	99	-	99
STI College of Kalookan, Inc. (STI Caloocan) (a)	Educational Institution	-	99	-	99	-	99
STI College Batangas, Inc. (STI Batangas)	Educational Institution	-	99	-	99	-	99
STI College Iloilo, Inc. (STI Iloilo)	Educational Institution	_	99	-	99	_	99
STI College Tanauan, Inc. (STI Tanauan)	Educational Institution	_	99	-	99	_	99
STI Lipa, Inc. (STI Lipa)	Educational Institution	-	99	-	99	-	99
STI College Pagadian, Inc. (STI Pagadian)	Educational Institution	-	99	-	99	-	99
STI College Novaliches, Inc. (STI Novaliches)	Educational Institution	-	99	-	99	-	99
STI College of Santa Maria, Inc. (STI Sta. Maria)	Educational Institution	-	99	-	99	-	99
STI Training Academy <sup>(b)</sup>	Educational Institution	_	99	-	99	_	99
NAMEI Polytechnic Institute of Mandaluyong, Inc.(c)	Educational Institution	_	99	-	99	_	99
NAMEI Polytechnic Institute, Inc. <sup>(c)</sup>	Educational Institution	-	93	-	93	-	93
De Los Santos-STI College, Inc.							
(De Los Santos-STI College) (d)	Educational Institution	_	51	_	51	_	51
STI College Quezon Avenue, Inc. (STI QA) <sup>(e)</sup>	Educational Institution	_	51	_	51	-	51
(a) A subsidiary of STI ESG through a management contract	(see Note 4)						

The subsidiaries of STI Holdings, which are all incorporated in the Philippines, are as follows:

(b) A subsidiary incorporated on November 11, 2019

 <sup>(a)</sup> A substantiary incorporated on November 11, 2017
 <sup>(a)</sup> Collectively referred to as NAMEI, became subsidiaries starting April 1, 2019
 <sup>(d)</sup> On June 28, 2016, De Los Santos-STI College advised CHED of the suspension of its operations for SYs 2016-2017 and 2017-2018 as a result of the implementation of the Government's K to 12 program. CHED, in a letter reply dated July 1, 2016, said that De Los Santos-STI College may apply again for initial permits if it intends to offer the programs enumerated in its letter for SY 2018-2019. De Los Santos-STI College has not resumed its school operations as at October 7, 2021.

(e) A wholly-owned subsidiary of De Los Santos-STI College

Accounting Policies of Subsidiaries. The separate financial statements of subsidiaries are prepared using uniform accounting policies for like transactions and other events in similar circumstances.

The consolidated financial statements include the accounts of STI ESG and its subsidiaries as at June 30, except for the accounts of STI Tuguegarao, STI Caloocan, STI Iloilo and NAMEI, whose financial reporting date ends on December 31; and STI Batangas, STI Novaliches, STI Tanauan, STI Lipa, STI Pagadian, STI Sta. Maria, De Los Santos-STI College and STI QA whose financial reporting date ends on March 31. Adjustments are made for the effects of significant transactions or events that occur between the financial reporting date of the above-mentioned subsidiaries and the financial reporting date of the Group's consolidated financial statements.

Non-controlling Interests. Non-controlling interests represent the portion of profit or loss and net assets in the subsidiaries not held by the Parent Company and are presented in the profit or loss and within equity in the consolidated statement of financial position, separately from equity attributable to equity holders of the Parent Company.

On transactions with non-controlling interests without loss of control, the difference between the fair value of the consideration and the book value of the share in the net assets acquired or disposed is treated as an equity transaction and is presented as part of "Other equity reserve" within the equity section in the consolidated statement of financial position.



### Changes in Accounting Policies and Disclosures

The accounting policies adopted are consistent with those of the previous financial year, except for the adoption of new and amended standards effective as at July 1, 2020. The adoption of these new standards and amendments did not have any significant impact on the consolidated financial statements except otherwise stated.

Amendments to PFRS 3, Business Combinations, Definition of a Business

The amendments to PFRS 3 clarify that to be considered a business, an integrated set of activities and assets must include, at a minimum, an input and a substantive process that together significantly contribute to the ability to create output. Furthermore, it clarifies that a business can exist without including all of the inputs and processes needed to create outputs. These amendments may impact future periods should the Group enter into any business combinations.

• Amendments to PFRS 7, *Financial Instruments: Disclosures* and PFRS 9, *Financial Instruments*, *Interest Rate Benchmark Reform* 

The amendments to PFRS 9 provide a number of reliefs, which apply to all hedging relationships that are directly affected by the interest rate benchmark reform. A hedging relationship is affected if the reform gives rise to uncertainties about the timing and or amount of benchmark based cash flows of the hedged item or the hedging instrument.

• Amendments to PAS 1, Presentation of Financial Statements, and PAS 8, Accounting Policies, Changes in Accounting Estimates and Errors, Definition of Material

The amendments provide a new definition of material that states "information is material if omitting, misstating or obscuring it could reasonably be expected to influence decisions that the primary users of general purpose financial statements make on the basis of those financial statements, which provide financial information about a specific reporting entity."

The amendments clarify that materiality will depend on the nature or magnitude of information, either individually or in combination with other information, in the context of the financial statements. A misstatement of information is material if it could reasonably be expected to influence decisions made by the primary users.

Conceptual Framework for Financial Reporting issued on March 29, 2018

The Conceptual Framework is not a standard, and none of the concepts contained therein override the concepts or requirements in any standard. The purpose of the Conceptual Framework is to assist the standard-setters in developing standards, to help preparers develop consistent accounting policies where there is no applicable standard in place and to assist all parties to understand and interpret the standards.

The revised Conceptual Framework includes new concepts, provides updated definitions and recognition criteria for assets and liabilities and clarifies some important concepts.



 Amendments to PFRS 16, Coronavirus Disease 2019 (COVID-19)-related Rent Concessions beyond June 30, 2021

The amendments provide relief to lessees from applying the PFRS 16 requirement on lease modifications to rent concessions arising as a direct consequence of the COVID-19 pandemic. A lessee may elect not to assess whether a rent concession from a lessor is a lease modification if it meets all of the following criteria:

- The rent concession is a direct consequence of COVID-19;
- The change in lease payments results in a revised lease consideration that is substantially the same as, or less than, the lease consideration immediately preceding the change;
- Any reduction in lease payments affects only payments originally due on or before June 30, 2022; and
- There is no substantive change to other terms and conditions of the lease.

A lessee that applies this practical expedient will account for any change in lease payments resulting from the COVID-19 related rent concession in the same way it would account for a change that is not a lease modification, i.e., as a variable lease payment.

The amendments are effective for annual reporting periods beginning on or after April 1, 2021. Early adoption is permitted.

The Group has early adopted the amendments and applied the practical expedient for rent concessions granted to the Group that meet the aforementioned criteria resulting in recognition of other income amounting to  $\mathbb{P}39.7$  million which is presented under "Other income - net" in the consolidated statements of comprehensive income for the year ended June 30, 2021 (see Note 28).

# Standards Issued but Not Yet Effective

The standards and interpretations that are issued but not yet effective for the year ended June 30, 2021 are listed below. The Group intends to adopt these standards when they become effective. Adoption of these standards and interpretations are not expected to have any significant impact on the consolidated financial statements, except otherwise stated.

### Effective beginning on or after July 1, 2021

 Amendments to PFRS 9, PFRS 7, PFRS 4 and PFRS 16, Interest Rate Benchmark Reform – Phase 2

The amendments provide the following temporary reliefs which address the financial reporting effects when an interbank offered rate (IBOR) is replaced with an alternative nearly risk-free interest rate (RFR):

- Practical expedient for changes in the basis for determining the contractual cash flows as a result of IBOR reform
- Relief from discontinuing hedging relationships
- Relief from the separately identifiable requirement when an RFR instrument is designated as a hedge of a risk component



The Group shall also disclose information about:

- The nature and extent of risks to which the entity is exposed arising from financial instruments subject to IBOR reform, and how the entity manages those risks; and
- Their progress in completing the transition to alternative benchmark rates, and how the entity is managing that transition.

The amendments are effective for annual reporting periods beginning on or after January 1, 2021 and must be applied retrospectively, however, the Group is not required to restate prior periods.

Effective beginning on or after July 1, 2022

Amendments to PFRS 3, *Reference to the Conceptual Framework* 

The amendments are intended to replace a reference to the Framework for the Preparation and Presentation of Financial Statements, issued in 1989, with a reference to the Conceptual Framework for Financial Reporting issued in March 2018 without significantly changing its requirements. The amendments added an exception to the recognition principle of PFRS 3, *Business Combinations* to avoid the issue of potential 'day 2'gains or losses arising for liabilities and contingent liabilities that would be within the scope of PAS 37, *Provisions, Contingent Liabilities and Contingent Assets* or Philippine-IFRIC 21, *Levies*, if incurred separately.

At the same time, the amendments add a new paragraph to PFRS 3 to clarify that contingent assets do not qualify for recognition at the acquisition date.

The amendments are effective for annual reporting periods beginning on or after January 1, 2022 and must be applied prospectively.

Amendments to PAS 16, Plant and Equipment: Proceeds before Intended Use

The amendments prohibit entities deducting from the cost of an item of property, plant and equipment, any proceeds from selling items produced while bringing that asset to the location and condition necessary for it to be capable of operating in the manner intended by management. Instead, an entity recognizes the proceeds from selling such items, and the costs of producing those items, in profit or loss.

The amendment is effective for annual reporting periods beginning on or after January 1, 2022 and must be applied retrospectively to items of property, plant and equipment made available for use on or after the beginning of the earliest period presented when the entity first applies the amendment.

Amendments to PAS 37, Onerous Contracts – Costs of Fulfilling a Contract

The amendments specify which costs an entity needs to include when assessing whether a contract is onerous or loss-making. The amendments apply a "directly related cost approach". The costs that relate directly to a contract to provide goods or services include both incremental costs and an allocation of costs directly related to contract activities. General and administrative costs do not relate directly to a contract and are excluded unless they are explicitly chargeable to the counterparty under the contract.



The amendments are effective for annual reporting periods beginning on or after January 1, 2022. The Group will apply these amendments to contracts for which it has not yet fulfilled all its obligations at the beginning of the annual reporting period in which it first applies the amendments. The Group is currently assessing the impact of adopting the amendments to PAS 37.

- Annual Improvements to PFRSs 2018-2020 Cycle
  - Amendments to PFRS 1, *First-time Adoption of Philippines Financial Reporting Standards, Subsidiary as a first-time adopter*

The amendment permits a subsidiary that elects to apply paragraph D16(a) of PFRS 1 to measure cumulative translation differences using the amounts reported by the parent, based on the parent's date of transition to PFRS. This amendment is also applied to an associate or joint venture that elects to apply paragraph D16(a) of PFRS 1.

The amendment is effective for annual reporting periods beginning on or after January 1, 2022 with earlier adoption permitted. The amendments have no impact on the Group since the Group's subsidiaries, associates and joint ventures are not first-time adopters of PFRSs.

• Amendments to PFRS 9, *Financial Instruments*, *Fees in the '10 per cent' test for derecognition of financial liabilities* 

The amendment clarifies the fees that an entity includes when assessing whether the terms of a new or modified financial liability are substantially different from the terms of the original financial liability. These fees include only those paid or received between the borrower and the lender, including fees paid or received by either the borrower or lender on the other's behalf. An entity applies the amendment to financial liabilities that are modified or exchanged on or after the beginning of the annual reporting period in which the entity first applies the amendment.

The amendment is effective for annual reporting periods beginning on or after January 1, 2022 with earlier adoption permitted. The Group will apply the amendments to financial liabilities that are modified or exchanged on or after the beginning of the annual reporting period in which the entity first applies the amendment. The amendments are not expected to have a material impact on the Group.

Amendments to PAS 41, Agriculture, Taxation in fair value measurements

The amendment removes the requirement in paragraph 22 of PAS 41 that entities exclude cash flows for taxation when measuring the fair value of assets within the scope of PAS 41.

An entity applies the amendment prospectively to fair value measurements on or after the beginning of the first annual reporting period beginning on or after January 1, 2022 with earlier adoption permitted.

The amendments are not applicable to the Group since none of the entities within the Group have activities that are related with agriculture.



# Effective beginning on or after July 1, 2023

Amendments to PAS 1, Classification of Liabilities as Current or Non-current

The amendments clarify paragraphs 69 to 76 of PAS 1, *Presentation of Financial Statements*, to specify the requirements for classifying liabilities as current or non-current. The amendments clarify:

- What is meant by a right to defer settlement
- That a right to defer must exist at the end of the reporting period
- That classification is unaffected by the likelihood that an entity will exercise its deferral right
- That only if an embedded derivative in a convertible liability is itself an equity instrument would the terms of a liability not impact its classification

The amendments are effective for annual reporting periods beginning on or after January 1, 2023 and must be applied retrospectively. The Group is currently assessing the impact the amendments will have on current practice and whether existing loan agreements may require renegotiation.

PFRS 17, Insurance Contracts

PFRS 17 is a comprehensive new accounting standard for insurance contracts covering recognition and measurement, presentation and disclosure. Once effective, PFRS 17 will replace PFRS 4, *Insurance Contracts*. This new standard on insurance contracts applies to all types of insurance contracts (i.e., life, non-life, direct insurance and re-insurance), regardless of the type of entities that issue them, as well as to certain guarantees and financial instruments with discretionary participation features. A few scope exceptions will apply.

The overall objective of PFRS 17 is to provide an accounting model for insurance contracts that is more useful and consistent for insurers. In contrast to the requirements in PFRS 4, which are largely based on grandfathering previous local accounting policies, PFRS 17 provides a comprehensive model for insurance contracts, covering all relevant accounting aspects. The core of PFRS 17 is the general model, supplemented by:

- A specific adaptation for contracts with direct participation features (the variable fee approach)
- A simplified approach (the premium allocation approach) mainly for short-duration contracts

PFRS 17 is effective for reporting periods beginning on or after January 1, 2023, with comparative figures required. Early application is permitted.

The amendments are not applicable to the Group since none of the entities within the Group have activities that are predominantly connected with insurance or issuance of insurance contracts.

# Deferred effectivity

• Amendments to PFRS 10, Consolidated Financial Statements and PAS 28, Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

The amendments address the conflict between PFRS 10 and PAS 28 in dealing with the loss of control of a subsidiary that is sold or contributed to an associate or joint venture. The amendments clarify that a full gain or loss is recognized when a transfer to an associate or joint



venture involves a business as defined in PFRS 3. Any gain or loss resulting from the sale or contribution of assets that does not constitute a business, however, is recognized only to the extent of unrelated investors' interests in the associate or joint venture.

On January 13, 2016, the Financial Reporting Standards Council (FRSC) deferred the original effective date of April 1, 2016 of the said amendments until the International Accounting Standards Board (IASB) has completed its broader review of the research project on equity accounting that may result in the simplification of accounting for such transactions and of other aspects of accounting for associates and joint ventures.

The Group has not early adopted the previously mentioned standards. The Group continues to assess the impact of the above new, amended and improved accounting standards and interpretations that are effective subsequent to June 30, 2021 on its consolidated financial statements in the period of initial application. Additional disclosures required by these amendments will be included in the consolidated financial statements when these amendments are adopted.

#### Business Combination Involving Entities under Common Control

Where there are business combinations in which all the combining entities within the Group are ultimately controlled by the same ultimate parent before and after the business combination and that the control is not transitory (business combinations under common control), the Group may account such business combinations under the acquisition method of accounting or pooling of interests method, if the transaction was deemed to have substance from the perspective of the reporting entity. In determining whether the business combination has substance, factors such as the underlying purpose of the business combination and the involvement of parties other than the combining entities such as the non-controlling interest, shall be considered.

In cases where the business combination has no substance, the Group shall account for the transaction similar to a pooling of interests. The assets and liabilities of the acquired entities and that of the Group are reflected at their carrying values. The difference in the amount recognized and the fair value of the consideration given, is accounted for as an equity transaction, i.e., as either a contribution or distribution of equity. Further, when a subsidiary is disposed in a common control transaction, the difference in the amount recognized and the fair value of the consideration received, is also accounted for as an equity transaction. The Group records the difference as excess of consideration over carrying amount of disposed subsidiary and presents as separate component of equity in the consolidated statement of financial position.

Comparatives shall be restated to include balances and transactions of the entities that had been acquired at the beginning of the earliest period presented as if the companies had always been combined.

### **Business Combination and Goodwill**

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred, measured at acquisition date fair value, and the amount of any non-controlling interests in the acquiree. For each business combination, the Group elects whether to measure the non-controlling interests in the acquiree at fair value or at the proportionate share of the acquiree's identifiable net assets. Acquisition-related costs are expensed as incurred and included in administrative expenses.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree.

If the business combination is achieved in stages, any previously held equity interest is re-measured at its acquisition date fair value and any resulting gain or loss is recognized in profit or loss. It is then considered in the determination of goodwill. Any contingent consideration to be transferred by the acquirer will be recognized at fair value at the acquisition date. Contingent consideration classified as an asset or liability that is a financial instrument and within the scope of PFRS 9, is measured at fair value with changes in fair value recognized in profit or loss in accordance with PFRS 9. Other contingent consideration that is not within the scope of PFRS 9 is measured at fair value at each reporting date with changes in fair value recognized in profit or loss.

Goodwill acquired in a business combination is initially measured at cost (being the excess of the aggregate of the consideration transferred and the amount recognized for non-controlling interests and any previous interest held over the net identifiable assets acquired and liabilities assumed). If the fair value of the net assets acquired is in excess of the aggregate consideration transferred, the Group re-assesses whether it has correctly identified all of the assets acquired and all of the liabilities assumed and reviews the procedures used to measure the amounts to be recognized at the acquisition date. If the reassessment still results in an excess of the fair value of net assets acquired over the aggregate consideration transferred, then the gain is recognized in profit or loss.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating units (CGU) that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units.

Where goodwill has been allocated to a CGU and part of the operation within that unit is disposed of, the goodwill associated with the disposed operation is included in the carrying amount of the operation when determining the gain or loss on disposal. Goodwill disposed of in this circumstance is measured based on the relative values of the disposed operation and the portion of the CGU retained.

#### Current versus Noncurrent Classification

The Group presents assets and liabilities in the consolidated statement of financial position based on current or noncurrent classification.

An asset is current when:

- It is expected to be realized or intended to be sold or consumed in the normal operating cycle
- It is held primarily for the purpose of trading
- It is expected to be realized within twelve months after the reporting period, or
- It is cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period.

All other assets are classified as noncurrent.

A liability is current when:

- It is expected to be settled in the normal operating cycle;
- It is held primarily for the purpose of trading;
- It is due to be settled within twelve months after the reporting period; or
- There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period.

The Group classifies all other liabilities as noncurrent.



Deferred tax assets and liabilities are classified as noncurrent assets and liabilities, respectively.

# Fair Value Measurement

The Group measures financial instruments such as equity instruments at FVOCI at fair value at each reporting date. Also, fair values of investment properties and financial instruments measured at amortized cost are disclosed in Notes 11 and 35 to the consolidated financial statements, respectively.

Fair value is the estimated price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability

The principal or the most advantageous market must be accessible to the Group.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest. A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the consolidated financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

For assets and liabilities that are recognized in the consolidated financial statements on a recurring basis, the Group determines whether transfers have occurred between levels in the hierarchy by reassessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

Management determines the policies and procedures for both recurring fair value measurement and non-recurring measurement.

External valuers are involved for valuation of significant assets, such as investment property. Involvement of external valuers is decided upon annually. The current practice of the Group is to involve external valuers every two to three years depending on the circumstances including market conditions and requirements. Selection criteria include market knowledge, reputation, independence and whether professional standards are maintained. Management decides, after discussions with the external valuers, which valuation techniques and inputs to use for each case.



At each reporting date, the management analyzes the movements in the values of assets and liabilities which are required to be re-measured or re-assessed as per accounting policies. For this analysis, the management verifies the major inputs applied in the latest valuation by agreeing the information in the valuation computation to contracts and other relevant documents.

Management, in conjunction with the Group's external valuers, also compares each change in the fair value of each asset and liability with relevant external sources to determine whether the change is reasonable.

For the purpose of fair value disclosures, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

#### Cash and Cash Equivalents

Cash includes cash on hand and in banks. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash with original maturities of up to three months or less from date of acquisition and are subject to an insignificant risk of change in value.

#### **Financial Instruments**

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

a. Financial assets

*Initial Recognition and Measurement.* Financial assets are classified, at initial recognition, as subsequently measured at amortized cost, FVOCI and fair value through profit or loss (FVTPL).

The classification of financial assets at initial recognition depends on the financial asset's contractual cash flow characteristics and the Group's business model for managing them. The Group initially measures a financial asset at its fair value plus, in the case of a financial asset not at FVTPL, transaction costs.

In order for a financial asset to be classified and measured at amortized cost or FVOCI, it needs to give rise to cash flows that are solely payments of principal and interest (SPPI) on the principal amount outstanding. This assessment is referred to as the SPPI test and is performed at an instrument level. In making this assessment, the Group determines whether the contractual cash flows are consistent with a basic lending arrangement, i.e., interest includes consideration only for the time value of money, credit risk and other basic lending risks and costs associated with holding the financial asset for a particular period of time. In addition, interest can include a profit margin that is consistent with a basic lending arrangement. The assessment as to whether the cash flows meet the test is made in the currency in which the financial asset is denominated. Any other contractual terms that introduce exposure to risks or volatility in the contractual cash flows that is unrelated to a basic lending arrangement, such as exposure to changes in equity prices or commodity prices, do not give rise to contractual cash flows that are SPPI on the principal amount outstanding.

The Group's business model for managing financial assets refers to how it manages its financial assets in order to generate cash flows. The business model determines whether cash flows will result from collecting contractual cash flows, selling the financial assets, or both. It is determined at a level that reflects how groups of financial assets are managed together to achieve a particular business objective. The Group's business model does not depend on management's intentions for an individual instrument.



*Subsequent Measurement.* For purposes of subsequent measurement, financial assets are classified in four categories:

- Financial assets at amortized cost (debt instruments)
- Financial assets at FVOCI with recycling of cumulative gains and losses (debt instruments)
- Financial assets designated at FVOCI with no recycling of cumulative gains and losses upon derecognition (equity instruments), and
- Financial assets at FVTPL

As at June 30, 2021 and 2020, the Group has no debt instruments at FVOCI and financial assets at FVTPL.

- *a. Financial assets at amortized cost (debt instruments).* The Group measures financial assets at amortized cost if both of the following conditions are met:
  - The financial asset is held within a business model with the objective to hold financial assets in order to collect contractual cash flows; and
  - The contractual terms of the financial asset give rise on specified dates to cash flows that are SPPI on the principal amount outstanding.

Financial assets at amortized cost are initially recognized at fair value plus directly attributable transaction costs and subsequently measured at amortized cost using the effective interest (EIR) method, less any impairment in value. Gains and losses are recognized in profit or loss when the asset is derecognized, modified or impaired.

The Group's financial assets at amortized cost include cash and cash equivalents, receivables (except for advances to officers and employees) and rental and utility deposits under "Goodwill, intangible and other noncurrent assets" account as at June 30, 2021 and 2020.

b. Financial assets designated at FVOCI with no recycling of cumulative gains and losses upon derecognition (equity instruments). Upon initial recognition, the Group can elect to classify irrevocably its equity investments as equity instruments designated at FVOCI when they meet the definition of equity under PAS 32, *Financial Instruments: Presentation* and are not held for trading nor are contingent consideration recognized in a business combination in accordance with PFRS 3. The classification is determined on an instrument-by-instrument basis.

Gains and losses on these financial assets are never recycled to profit or loss. However, the Group may transfer the cumulative gain or loss within equity. Dividends are recognized as other income in profit or loss when the right of payment has been established, except when the Group benefits from such proceeds as a recovery of part of the cost of the financial asset, in which case, such gains are recorded in OCI. Equity instruments designated at FVOCI are not subject to impairment assessment.

The Group's listed and non-listed equity investments are classified under this category (see Note 14).

*Impairment of Financial Assets.* The Group recognizes an allowance for ECLs for all debt instruments not held at FVTPL. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expects to receive, discounted at an approximation of the original effective interest rate. The expected cash flows



will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

Financial assets migrate through the following three stages based on the change in credit quality since initial recognition:

*Stage 1: 12-month ECL.* For credit exposures where there have not been significant increases in credit risk since initial recognition and that are not credit-impaired upon origination, the portion of lifetime ECLs that represent the ECLs that result from default events that are possible within the 12-months after the reporting date are recognized.

*Stage 2: Lifetime ECL - not credit-impaired.* For credit exposures where there have been significant increases in credit risk since initial recognition on an individual or collective basis but are not credit-impaired, lifetime ECLs representing the ECLs that result from all possible default events over the expected life of the financial asset are recognized.

*Stage 3: Lifetime ECL - credit-impaired.* Financial assets are credit-impaired when one or more events that have a detrimental impact on the estimated future cash flows of those financial assets have occurred. For these credit exposures, lifetime ECLs are recognized and interest revenue is calculated by applying the credit-adjusted EIR to the amortized cost of the financial asset.

Loss allowances are recognized based on 12-month ECL for debt investment securities that are assessed to have low credit risk at the reporting date. A financial asset is considered to have low credit risk if:

- the financial instrument has a low risk of default;
- the borrower has a strong capacity to meet its contractual cash flow obligations in the near term; or
- adverse changes in economic and business conditions in the longer term may, but will not necessarily, reduce the ability of the borrower to fulfill its contractual cash flow obligations.

The Group considers a debt investment security to have low credit risk when its credit risk rating is equivalent to the globally understood definition of "investment grade", or when the exposure is less than 30 days past due. However, when there has been a significant increase in credit risk since origination, the allowance will be based on the lifetime ECL. The Group uses external credit ratings both to determine whether the debt instrument has significantly increased in credit risk and to estimate ECL. For exposures without external credit ratings, if contractual payments are more than 30 days past due, the credit risk is deemed to have increased significantly since initial recognition.

*Determining the Stage for Impairment.* The Group assesses whether there has been a significant increase in credit risk for financial assets since initial recognition by comparing the risk of a default occurring over the expected life between the reporting date and the date of initial recognition. The Group considers reasonable and supportable information that is relevant and available without undue cost or effort for this purpose. This includes quantitative and qualitative information and forward-looking analysis.

For receivables from students, the Group applies a simplified approach in calculating ECLs. Therefore, the Group does not track changes in credit risk but instead recognizes a loss allowance based on lifetime ECLs at each reporting date. As for the other financial assets, the Group applied a general approach in the calculation since these accounts had no significant deterioration in credit risk since their initial recognition.



*Modification of Financial Assets.* Where possible, the Group seeks to modify or re-negotiate the terms of its receivables from other parties. This may involve extending payment due dates, changing interest rates and agreeing to new payment conditions. The Group continuously reviews such accounts after modification of terms to ensure that payments are still likely to occur. The Group may also subsequently determine that the credit risk on such assets has significantly improved after modification, depending on the credit performance of the assets.

When the contractual cash flows of a financial asset are renegotiated or otherwise modified and the renegotiation or modification does not result in the derecognition of that financial asset, an entity shall recalculate the gross carrying amount of the financial asset and shall recognize a modification gain or loss in profit or loss. The gross carrying amount of the financial asset shall be recalculated as the present value of the renegotiated or modified contractual cash flows that are discounted at the financial asset's original effective interest rate (or credit-adjusted effective interest rate for purchased or originated credit-impaired financial assets). Any costs or fees incurred adjust the carrying amount of the modified financial asset and are amortized over the remaining term of the modified financial asset.

*Write-off Policy.* The Group writes off a financial asset after a certain period since the time the receivable has been determined to be impaired. Receivables are written off when the bad debts are likely to be irrecoverable and or it is uneconomic to pursue further the collection of the receivable after efforts made by the Group.

Financial assets written off may still be subject to enforcement activities under the Group's recovery procedures, taking into account legal advice where appropriate. Any recoveries made are recognized in profit or loss.

*Reclassification of Financial Assets.* The Group reclassifies its financial assets when, and only when, there is a change in the business model for managing the financial assets. Reclassifications shall be applied prospectively by the Group and any previously recognized gains, losses or interest shall not be restated. The Group does not reclassify its financial liabilities.

A change in the objective of the Group's business model must be effected before the reclassification date. The reclassification date is the beginning of the next reporting period following the change in the business model.

*Derecognition.* A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognized when:

- The rights to receive cash flows from the asset have expired; or
- The Group has transferred its rights to receive cash flows from the asset or has assumed an
  obligation to pay the received cash flows in full without material delay to a third party under
  a "pass-through" arrangement;
- The Group has transferred its right to receive cash flows from the asset and either (a) has transferred substantially all the risks and rewards of ownership of the asset, or (b) the Group has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if and to what extent it has retained the risks and rewards of ownership. When it has neither transferred nor retained substantially all of the risks and rewards of ownership of the asset nor transferred control of the asset, the Group continues to recognize the transferred asset to the extent of the Group's continuing involvement. In that case,



the Group also recognizes an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Group has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

b. Financial liabilities

*Initial Recognition and Measurement.* Financial liabilities are classified, at initial recognition, as financial liabilities at FVTPL, or as other financial liabilities.

The Group determines the classification of its financial liabilities at initial recognition.

Financial liabilities are recognized initially at fair value and in the case of other financial liabilities, net of directly attributable transaction costs which include STI ESG's bond issuance costs, such as, taxes and various fees paid to investment banks, law firms, auditors, regulators, and so on.

As at June 30, 2021 and 2020, the Group has no financial liabilities at FVTPL. The Group's financial liabilities as at June 30, 2021 and 2020 are measured at amortized cost.

Subsequent Measurement. After initial recognition, other financial liabilities are subsequently measured at amortized cost using the EIR method.

Gains and losses are recognized in the consolidated statement of comprehensive income when the liabilities are derecognized as well as through the EIR amortization process. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortization is included in the consolidated statement of comprehensive income.

Other financial liabilities include interest-bearing loans and borrowings, bonds payable, accounts payable and other current liabilities (excluding government and other statutory liabilities), lease liabilities, and other noncurrent liabilities (excluding advance rent and deferred lease liability).

*Derecognition.* A financial liability is derecognized when the obligation under the liability is discharged or canceled or has expired. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognized in the consolidated statement of comprehensive income.

The terms are substantially different if the discounted present value of the cash flows under the new terms, including any fees paid net of any fees received and discounted using the original effective interest rate, is at least 10.0% different from the discounted present value of the remaining cash flows of the original financial liability. If an exchange of debt instruments or modification of terms is accounted for as an extinguishment, any costs or fees incurred are recognized as part of the gain or loss on the extinguishment. If the exchange or modification is not accounted for as an extinguishment, any costs or fees incurred adjust the carrying amount of the liability and are amortized over the remaining term of the modified liability.



*Modifications of Financial Liability.* The Group considers both qualitative and quantitative factors in assessing whether a modification of financial liabilities is substantial or not. The terms are considered substantially different if the present value of the cash flows under the new terms, including any fees paid net of any fees received and discounted using the original effective interest rate, is at least 10% different from the present value of the remaining cash flows of the original financial liability. However, under certain circumstances, modification or exchange of a financial liability may still be considered substantial, even where the present value of the remaining cash flows of the original financial liability. There may be situations where the modification of the financial liability is so fundamental that immediate derecognition of the original financial liability is appropriate (e.g., restructuring a financial liability to include an embedded equity component).

Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability. The difference between the carrying value of the original financial liability and the fair value of the new liability is recognized in profit or loss in the consolidated statement of comprehensive income.

When the exchange or modification of the existing financial liability is not considered as substantial, the Group recalculates the gross carrying amount of the financial liability as the present value of the renegotiated or modified contractual cash flows discounted at the original EIR and recognizes a modification gain or loss in profit or loss.

If modification of terms is accounted for as an extinguishment, any costs or fees incurred are recognized as part of the gain or loss on the extinguishment. If the modification is not accounted for as an extinguishment, any costs or fees incurred adjust the carrying amount of the financial instrument and are amortized over the remaining term of the modified financial instrument.

c. Offsetting of financial instruments

Financial assets and liabilities are offset with the net amount reported in the consolidated statement of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. The Group assesses that it has a currently enforceable right of offset if the right is not contingent on a future event, and is legally enforceable in the normal course of business, event of default and event of insolvency or bankruptcy of the Group and all of the counterparties.

#### Inventories

Inventories are valued at the lower of cost and net realizable value (NRV). Cost is determined using the weighted average method. The NRV of educational materials is the selling price in the ordinary course of business, less estimated costs necessary to make the sale. The NRV of promotional and school materials and supplies is the current replacement cost.



### Prepaid Expenses and Other Current Assets

Prepaid expenses are carried at cost and are amortized on a straight-line basis over the period of expected usage, which is equal to or less than 12 months or within the normal operating cycle.

*Creditable Withholding Taxes (CWT).* CWT represents the amount of tax withheld by counterparties from the Group. These are recognized upon collection and are utilized as tax credits against income tax due as allowed by the Philippine taxation laws and regulations. CWT is presented as part of "Prepaid taxes" under the "Prepaid expenses and other current assets" account in the consolidated statement of financial position. CWT is stated at its estimated NRV.

#### Noncurrent Asset Held for Sale

The Group classifies a noncurrent asset as held for sale if its carrying amount will be recovered principally through a sale transaction rather than through continuing use. Such noncurrent asset classified as held for sale is measured at the lower of its carrying amount and fair value less costs to sell. Costs to sell are the incremental costs directly attributable to the sale.

The criteria for held for sale classification are regarded as met only when the asset is available for immediate sale in its present condition and the sale is highly probable. Management must be committed to a plan to sell, which is expected to be completed within one year from the date of the classification, and an active program to locate a buyer and complete the plan must have been initiated. Further, the asset must be actively marketed for sale at a price that is reasonable in relation to its current fair value. Actions required to complete the plan to sell should indicate that it is unlikely that significant changes to the plan will be made or that the plan will be withdrawn.

Investment properties are not depreciated or amortized once classified as held for sale. Equity method of accounting for investment in shares of an associate ceases upon classification of the investment as a noncurrent asset held for sale. Noncurrent asset held for sale is presented separately as part of current assets in the consolidated statement of financial position.

#### Property and Equipment

The Group's property and equipment consists of land, buildings, equipment, furniture and fixtures, leasehold improvements, library holdings, construction in-progress and right-of-use (ROU) assets that do not qualify as investment properties.

Property and equipment, except land, are stated at cost less accumulated depreciation, amortization and any impairment in value, excluding the costs of day-to-day servicing. The initial cost of property and equipment comprises its construction cost or purchase price and any directly attributable costs of bringing the property and equipment to its working condition and location for its intended use. Such cost includes the cost of replacing part of such property and equipment when that cost is incurred and the recognition criteria are met. Land is stated at cost less any impairment in value.

The Group recognizes ROU assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). ROU assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities. The initial cost of ROU assets includes the amount of lease liabilities recognized, initial direct costs incurred, lease payments made at or before the commencement date less any lease incentives received and estimate of costs to be incurred by the lessee in dismantling or removing the underlying asset.

Unless the Group is reasonably certain to obtain ownership of the leased asset at the end of the lease term, the recognized ROU assets are depreciated on a straight-line basis over the shorter of its estimated useful life and the lease term. ROU assets are subject to impairment.



Depreciation and amortization are computed using the straight-line method over the following estimated useful lives or lease term (in the case of ROU assets), whichever is shorter:

Asset Type	Number of Years
Buildings	20 to 25 years
Office and school equipment	3 to 15 years
Office and school furniture and fixtures	3 to 5 years
Leasehold improvements	5 years or terms of the lease agreement, whichever is shorter
Transportation equipment	3 to 5 years
Computer equipment and peripherals	3 years
Library holdings	5 years
Machineries and equipment	10 years
Right-of-use asset - land	25 years
Right-of-use asset - building	2 to 25 years
Right-of-use asset - transportation	3 to 4 years
equipment	

The estimated useful lives and the depreciation and amortization method are reviewed periodically to ensure that the periods and depreciation and amortization method are consistent with the expected pattern of economic benefits from items of property and equipment.

Fully depreciated assets are retained in the accounts until they are no longer in use and no further depreciation and amortization is charged to current operations.

An item of property and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the consolidated statement of comprehensive income in the year the asset is derecognized.

Construction-in-progress represents structures under construction and is stated at cost less any impairment in value. This includes cost of construction and other direct costs, including any interest on borrowed funds during the construction period. Construction-in-progress is not depreciated until the relevant assets are completed and become available for operational use.

#### **Investment Properties**

Investment properties include land and buildings held by the Group for capital appreciation and rental purposes. Investment properties also include right-of-use asset involving a building that is being subleased. Buildings are carried at cost less accumulated depreciation and any impairment in value, while land is carried at cost less any impairment in value. The carrying amount includes the cost of constructing a significant portion of an existing investment property if the recognition criteria are met; and excludes the costs of day-to-day servicing of an investment property.

Depreciation of buildings is computed on a straight-line basis over 20 to 25 years. Unless the Group is reasonably certain to obtain ownership of the leased building at the end of the lease term, the recognized right-of-use asset is depreciated on a straight-line basis over the shorter of their estimated useful life and lease term. The asset's useful life and method of depreciation are reviewed and adjusted, if appropriate, at each financial year-end.



Investment properties are derecognized when either they have been disposed of or when the investment property is permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gains or losses on the retirement or disposal of an investment property are recognized in the consolidated statement of comprehensive income in the year of retirement or disposal.

Transfers are made to investment property when, and only when, there is a change in use, evidenced by ending of owner-occupation or commencement of an operating lease to another party. Transfers are made from investment property when there is a change in use, evidenced by commencement of owner-occupation or commencement of development with a view to sell.

For a transfer from investment property to owner-occupied property or inventories, the cost of property for subsequent accounting is its carrying value at the date of change in use. If the property occupied by the Group as an owner-occupied property becomes an investment property, the Group accounts for such property in accordance with the policy stated under property and equipment up to the date of change in use.

Construction-in-progress represents structures under construction and is stated at cost less any impairment in value. This includes the cost of construction and other direct costs, including any interest on borrowed funds during the construction period. Construction-in-progress is not depreciated until the relevant assets are completed and become available for use, capital appreciation and or rental purposes.

#### Borrowing Costs

Borrowing costs are capitalized if they are directly attributable to the acquisition, construction or production of a qualifying asset. Qualifying assets are assets that necessarily take a substantial period of time to get ready for its intended use or sale. To the extent that funds are borrowed specifically for the purpose of obtaining a qualifying asset, the amount of borrowing costs eligible for capitalization on that asset shall be determined as the actual borrowing costs incurred on that borrowing during the year less any investment income on the temporary investment of those borrowings. To the extent that funds are borrowed generally and used for the purpose of obtaining a qualifying asset, the amount of borrowing costs eligible for capitalization shall be determined by applying a capitalizable rate to the expenditures on that asset. The capitalization rate shall be the weighted average of the borrowing costs applicable to all borrowings that are outstanding during the year, other than borrowings made specifically for the purpose of obtaining a qualifying asset. The amount of borrowing costs costs capitalization and used for the amount of borrowing costs applicable to all borrowings that are outstanding during the year, other than borrowings made specifically for the purpose of obtaining a qualifying asset.

Capitalization of borrowing costs commences when the activities necessary to prepare the asset for intended use are in progress and expenditures and borrowing costs are being incurred. Borrowing costs are capitalized until the asset is available for their intended use. If the resulting carrying amount of the asset exceeds its recoverable amount, an impairment loss is recognized. Borrowing costs include interest charges and other costs incurred in connection with the borrowing of funds, as well as exchange differences arising from foreign currency borrowings used to finance these projects, to the extent that they are regarded as an adjustment to interest costs.

All other borrowing costs are expensed as incurred in the year in which they occur.

#### Asset Acquisition

When property is acquired, through corporate acquisitions or otherwise, management considers the substance of the assets and activities of the acquired entity in determining whether the acquisition represents an acquisition of a business.



When such an acquisition is not judged to be an acquisition of a business, it is not treated as a business combination. Rather, the cost to acquire the entity is allocated between the identifiable assets and liabilities of the entity based on their relative fair values at the acquisition date. Accordingly, no goodwill or additional deferred tax arises.

#### Investments in Associates and Joint Ventures

An associate is an entity over which the Group has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee, but is not control or joint control over those policies.

The Group has interests in Philippine Healthcare Educators, Inc. (PHEI) and STI-PHNS Outsourcing Corporation (STI-PHNS), both joint ventures. A joint venture is a type of joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the joint venture. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require unanimous consent of the parties sharing control.

The considerations made in determining significant influence or joint control are similar to those necessary to determine control over subsidiaries.

The Group's interests in associates and joint ventures are accounted for using the equity method. Under the equity method, the investment in an associate or a joint venture is initially recognized at cost. The carrying amount of the investment is adjusted to recognize changes in the Group's share of net assets of the associate or joint venture since the acquisition date. Goodwill relating to the associate or joint venture is included in the carrying amount of the investment and is neither amortized nor individually tested for impairment.

The consolidated statement of comprehensive income reflects the Group's share of the results of operations of the associate or joint venture. Any change in OCI of those investees is presented as part of the Group's OCI. In addition, when there has been a change recognized directly in the equity of the associate or joint venture, the Group recognizes its share of any changes, when applicable, in the consolidated statement of changes in equity. Unrealized gains and losses resulting from transactions between the Group and the associate or joint venture are eliminated to the extent of the interest in the associate or joint venture.

The aggregate of the Group's share of profit or loss of an associate and a joint venture is shown on the face of the consolidated statement of comprehensive income outside operating profit and represents profit or loss after tax and non-controlling interests in the subsidiaries of the associate or joint venture.

The financial reporting dates of the associates, joint ventures and the Parent Company are identical, except for Synergia Human Capital Solutions, Inc. (Synergia) and Global Resource for Outsourced Workers, Inc. (GROW) which have December 31 as financial reporting date, and the associates' and joint ventures' accounting policies conform to those used by the Group for like transactions and events in similar circumstances. Adjustments are made for the Group's share in the effects of significant transactions or events that occur between the financial reporting date of the above-mentioned associates and joint ventures and the financial reporting date of the Group's consolidated financial statements.

After application of the equity method, the Group determines whether it is necessary to recognize any impairment loss on its investment in associates and joint ventures. The Group determines at each financial reporting date whether there is any objective evidence that the investment in associates and joint ventures is impaired. If this is the case, the Group calculates the amount of impairment as the



difference between the recoverable amount of the associate and joint venture and its carrying value and recognizes the amount in profit or loss.

Upon loss of significant influence over the associate or joint control over the joint venture, the Group measures and recognizes any retained investment at its fair value. Any difference between the carrying amount of the associate or joint venture upon loss of significant influence or joint control and the fair value of the retained investment and proceeds from disposal is recognized in profit or loss.

The associates of the Group, which are all incorporated in the Philippines, are as follows :

		Effective Percentage of Ownership					
	-	June 30	, 2021	June 30,	2020	March 31	, 2020
Associate	Principal Activities	Direct	Indirect	Direct	Indirect	Direct	Indirect
Accent Healthcare/STI-Banawe, Inc.	Medical and related						
(STI Accent) <sup>(a)</sup>	services	49	-	49	_	49	_
STI College Alabang, Inc.							
(STI Alabang)	Educational Institution	40	-	40	_	40	_
Synergia <sup>(a)</sup>	Management Consulting						
, ,	Services	30	_	30	_	30	_
STI Marikina	Educational Institution	24	_	24	_	24	_
Maestro Holdings <sup>(b)</sup>	Holding Company	-	-	20	_	20	_
GROW	Recruitment Agency	17	3	17	3	17	3
STI Holdings	Holding Company	5	_	5	_	5	_
<sup>(a)</sup> Dormant entities							

<sup>(b)</sup> STI ESG's 20% stake in Maestro Holdings was sold on December 15, 2020 (see Note 9)

#### Intangible Assets

Intangible assets acquired separately are measured on initial recognition at cost. Following initial recognition, intangible assets are carried at cost less any accumulated amortization in the case of intangible assets with finite lives, and any accumulated impairment losses.

The useful lives of intangible assets are assessed as either finite or indefinite. Intangible assets with finite lives are amortized over the economic useful life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortization period and the amortization method for an intangible asset with a finite useful life are reviewed at least at each financial year-end. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset are accounted for by changing the amortization period or method, as appropriate, and are treated as changes in accounting estimates. The amortization expense on intangible assets with finite lives is recognized in the consolidated statement of comprehensive income in the expense category consistent with the function of the intangible asset.

Intangible assets with indefinite useful lives are not amortized, but are tested for impairment annually, either individually or at the CGU level. The assessment of indefinite life is reviewed annually to determine whether the indefinite life continues to be supportable. If not, the change in useful life from indefinite to finite is made on a prospective basis.

The Group has assessed the intangible assets as having a finite useful life, which is the shorter of its contractual term or economic life. Amortization is on a straight-line basis over the estimated useful lives of three years.

Gains or losses arising from derecognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognized in the consolidated statement of comprehensive income when the asset is derecognized.



### Impairment of Nonfinancial Assets

The carrying values of investments in and advances to associates and joint ventures, property and equipment, investment properties, intangible assets and advances to suppliers are reviewed for impairment when events or changes in circumstances indicate that the carrying value may not be recoverable. When an indicator of impairment exists or when an annual impairment testing for an asset is required, the Group makes a formal estimate of recoverable amount. Recoverable amount is the higher of an asset's (or CGU's) fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets, in which case the recoverable amount is assessed as part of the CGU to which it belongs. Where the carrying amount of an asset (or CGU) exceeds its recoverable amount, the asset (or CGU) is considered impaired and is written down to its recoverable amount.

In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset (or CGU). In determining fair value less costs to sell, an appropriate valuation model is used. These calculations are corroborated by valuation multiples, quoted share prices for publicly traded securities or other available fair value indicators.

Provisions for impairment are recognized in the consolidated statement of comprehensive income in those expense categories consistent with the function of the impaired asset, except for assets previously revalued where the revaluation was taken to equity. In this case, the impairment is also recognized in equity up to the amount of any previous revaluation.

For nonfinancial assets, excluding goodwill and intangible assets with indefinite useful life, an assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation and amortization, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in profit or loss unless the asset is carried at a revalued amount, in which case the reversal is treated as a revaluation increase. After such a reversal, the depreciation and amortization expense is adjusted in future years to allocate the asset's revised carrying amount, less any residual value, on a systematic basis over its remaining life.

#### Goodwill

Goodwill is reviewed for impairment, annually or more frequently if events or changes in circumstances indicate that the carrying value may be impaired. Impairment is determined for goodwill by assessing the recoverable amount of the CGUs, to which goodwill relates. Where the recoverable amount of the CGU (or group of CGUs) is less than the carrying amount of the CGU (or group of CGUs) to which the goodwill has been allocated, an impairment loss is recognized in the consolidated statement of comprehensive income. Impairment losses relating to goodwill cannot be reversed for subsequent increases in its recoverable amount in future periods. The Group performs its annual impairment test of goodwill at the end of each reporting period.

#### Unearned Tuition and Other School Fees

Unearned tuition and other school fees refer to the portion of student assessment initially recorded as a liability account at the start of the school term and recognized to earned income proportionately until the end of the related school term. This also includes advance payment for tuition and other



school fees for the school year commencing after the financial reporting date. This represents contract liabilities under PFRS 15, *Revenue from Contracts with Customers*.

#### Provisions

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. When the Group expects a provision to be reimbursed, such as under an insurance contract, the reimbursement is recognized as a separate asset but only when the reimbursement is virtually certain. The expense relating to any provision is presented in consolidated statement of comprehensive income, net of any reimbursement. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flow at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. When discounting is used, the increase in the provision due to the passage of time is recognized as "Interest expense" in the consolidated statement of comprehensive income.

#### Capital Stock and Additional Paid-in Capital

Common stock is measured at par value for all shares issued. Incremental costs incurred directly attributable to the issuance of new shares are shown in equity as a deduction from proceeds, net of tax. Proceeds and/or fair value of consideration received in excess of par value are recognized as additional paid-in capital.

#### Cost of Shares Held by a Subsidiary

Cost of shares held by a subsidiary is accounted for similar to treasury shares which are recorded at cost. Own equity instruments which are reacquired are deducted from equity. No gain or loss is recognized in profit or loss on the purchase, sale, issuance or the cancellation of the Group's own equity instruments.

#### Retained Earnings and Dividend on Common Stock of the Parent Company

The amount included in retained earnings includes profit attributable to the Parent Company's equity holders and reduced by dividends on capital stocks. Dividends on capital stocks are recognized as liability and deducted from equity when approved by the BOD of the Parent Company. Dividends for the year that are approved after the financial reporting date are dealt with as an event after the financial reporting period.

#### Earnings/Losses Per Share Attributable to the Equity Holders of the Parent Company

Earnings/loss per share is computed by dividing net income attributed to equity holders of the Parent Company for the year by the weighted average number of shares issued and outstanding after giving retroactive effect to any stock split and stock dividend declaration, if any.

Diluted EPS is calculated by dividing the net income attributable to equity holders of the Parent Company by the weighted average number of common shares outstanding during the year adjusted for the effects of any dilutive convertible common shares.

#### Revenue Recognition

Revenue from contracts with customers is recognized when control of the goods or services is transferred to the customer at an amount that reflects the consideration to which the Group expects to be entitled in exchange for those goods or services. The Group assesses whether it is acting as a principal or an agent in every revenue arrangement. It is acting as a principal when it has the primary responsibility for providing the goods or services. The Group also acts as a principal when it has the discretion in establishing the prices and bears inventory and credit risk. Revenue is measured at the fair value of the consideration received, excluding discounts, rebates and value-added tax (VAT).



The following are contract balances relative to PFRS 15:

*Tuition and Other School Fee Receivables.* Receivables represent the Group's right to an amount of consideration that is unconditional (i.e., only the passage of time is required before payment of the consideration is due).

*Contract Liabilities.* A contract liability is the obligation to transfer goods or services to a customer for which the Group has received consideration (or an amount of consideration is due) from the customer. If a customer pays consideration before the Group transfers goods or services to the customer, a contract liability is recognized. Contract liabilities are recognized as revenue when the Group performs its performance obligations under the contract. The Group's "Unearned tuition and other school fees" account represents contract liabilities which will be recognized as revenue when the related educational services are rendered. This includes advance payment for tuition and other school fees for the school year commencing after the financial reporting date.

The following specific recognition criteria must also be met before revenue is recognized:

*Tuition and Other School Fees.* Revenue from tuition and other school fees is satisfied over time using the output method and is recognized as income over the corresponding school term to which they pertain using the output method on the basis of the time lapsed over the service period. Fees received pertaining to the school year commencing after the financial reporting date are recorded under the "Unearned tuition and other school fees" account in the consolidated statement of financial position. Unearned tuition and other school fees are amortized over the related school term.

*Educational Services and Royalty Fees.* Revenue from educational services and royalty fees is satisfied over time based on a percentage of monthly franchise receipts and is recognized on an accrual basis in accordance with the terms of the licensing agreements.

*Sale of Educational Materials and Supplies.* Revenue is satisfied at a point in time and is recognized at the time of sale when control of the goods is transferred to the customer.

*Other Revenues.* Other revenues include income related to the software license subscriptions provided to franchised schools. These revenues are satisfied at a point in time and are recognized at the time of sale when control or rights to the goods or services are transferred to the customer.

The following are the revenue streams outside the scope of PFRS 15:

*Rental Income.* Rental income is recognized on a straight-line basis over the term of the lease agreement.

*Dividend Income.* Revenue is recognized when the Group's right to receive the payment is established.

*Interest Income*. Interest income is recognized as the interest accrues considering the effective yield on the asset.

### Costs and Expenses

Costs and expenses are decreases in economic benefits during the accounting period in the form of outflows or decrease of assets or incurrence of liabilities that result in decreases in equity, other than those relating to distributions to equity participants. Costs and expenses are recognized in profit or loss in the year these are incurred.



Pension Costs

The Group has the following pension plans (Plan) covering substantially all of its regular and permanent employees:

Entity	Type of Plan
STI ESG	Funded, noncontributory defined benefit plan
STI WNU	Funded, noncontributory defined benefit plan
iACADEMY	Unfunded, noncontributory defined benefit plan
Indirect subsidiaries (except De Los Santos -	
STI College and STI QA)	Unfunded, noncontributory defined benefit plan
De Los Santos-STI College and STI QA	Funded, defined contribution plan

*Defined Benefit Plans*. The net defined benefit liability or asset is the aggregate of the present value of the defined benefit obligation at the end of the reporting period reduced by the fair value of plan assets (if any), adjusted for any effect of limiting a net defined benefit asset to the asset ceiling. The asset ceiling is the present value of any economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

The cost of providing benefits under the defined benefit plans is actuarially determined using the projected unit credit method.

Defined benefit costs comprise the following:

- Service cost
- Net interest on the net defined benefit liability or asset
- Remeasurements of net defined benefit liability or asset

Service costs which include current service costs, past service costs and gains or losses on nonroutine settlements are recognized as expense in the consolidated statement of comprehensive income. Past service costs are recognized when plan amendment or curtailment occurs. These amounts are calculated periodically by independent qualified actuaries.

Net interest on the net defined benefit liability or asset is the change during the period in the net defined benefit liability or asset that arises from the passage of time which is determined by applying the discount rate based on government bonds to the net defined benefit liability or asset. Net interest on the net defined benefit liability or asset is recognized as expense or income in the consolidated statement of comprehensive income.

Remeasurements comprising actuarial gains and losses, return on plan assets and any change in the effect of the asset ceiling (excluding net interest on defined benefit liability) are recognized immediately in OCI in the period in which they arise. Remeasurements are not reclassified to profit or loss in subsequent periods.

Plan assets are assets that are held by a long-term employee benefit fund or qualifying insurance policies. Plan assets are not available to the creditors of the Group, nor can they be paid directly to the Group. Fair value of plan assets is based on market price information. When no market price is available, the fair value of plan assets is estimated by discounting expected future cash flows using a discount rate that reflects both the risk associated with the plan assets and the maturity or expected disposal date of those assets (or, if they have no maturity, the expected period until the settlement of the related obligations).



The Group's right to be reimbursed of some or all of the expenditure required to settle a defined benefit obligation is recognized as a separate asset at fair value when and only when reimbursement is virtually certain.

*Defined Contribution Plan.* De Los Santos-STI College and STI QA are members of the Catholic Educational Association of the Philippines Retirement Plan (CEAP). CEAP is a funded, noncontributory, defined contribution plan covering De Los Santos-STI College's and STI QA's qualified employees under which De Los Santos-STI College and STI QA pay fixed contributions based on the employees' monthly salaries. De Los Santos-STI College and STI QA, however, are covered under RA No. 7641, the Philippine Retirement Law, which provides for its qualified employees a defined benefit (DB) minimum guarantee. The DB minimum guarantee is equivalent to a certain percentage of the monthly salary payable to an employee at normal retirement age with the required credited years of service based on the provisions of RA No. 7641.

Accordingly, De Los Santos-STI College and STI QA account for their retirement obligations under the higher of the DB obligation relating to the minimum guarantee and the obligation arising from the defined contribution (DC) plan. For the DB minimum guarantee plan, the liability is determined based on the present value of the excess of the projected DB obligation over the projected DC obligation at the end of the reporting period. The DB obligation is calculated annually by a qualified independent actuary using the projected unit credit method. De Los Santos - STI College and STI QA determine the net interest expense (income) on the net DB liability (asset) for the period by applying the discount rate used to measure the DB obligation at the beginning of the annual period to the then net DB liability (asset), taking into account any changes in the net DB liability (asset) during the period as a result of contributions and benefit payments. Net interest expense and other expenses related to the DB plan are recognized in profit or loss.

The DC liability, on the other hand, is measured at the fair value of the DC assets upon which the DC benefits depend, with an adjustment for margin on asset returns, if any, where this is reflected in the DC benefits. Remeasurements of the net DB liability, which comprise actuarial gains and losses, the return on plan assets (excluding interest) and the effect of the asset ceiling (if any, excluding interest), are recognized immediately in OCI.

When the benefits of a plan are changed or when a plan is curtailed, the resulting change in benefit that relates to past service or the gain or loss on curtailment is recognized immediately in profit or loss. De Los Santos-STI College and STI QA recognize gains or losses on the settlement of a DB plan when the settlement occurs.

#### Leases

The determination whether an arrangement is, or contains, a lease is based on the substance of the arrangement at the inception date of whether the fulfillment of the arrangement is dependent on the use of a specific asset or the arrangement conveys a right to use the asset, even if that right is not explicitly specified in the arrangement. A reassessment is made after the inception of the lease only if one of the following applies: (a) there is a change in contractual terms, other than a renewal or extension of the agreement; (b) a renewal option is exercised or extension granted, unless the term of the renewal or extension was initially included in the lease term; (c) there is a change in the determination of whether the fulfillment is dependent on a specified asset; or (d) there is a substantial change to the asset.

Where a reassessment is made, lease accounting shall commence or cease from the date when the change in circumstances gave rise to the reassessment for scenarios (a), (c) or (d) and the date of renewal or extension period for scenario (b).



The Group applies a single recognition and measurement approach for all leases, except for shortterm leases and leases of low-value assets. The Group recognizes lease liabilities to make lease payments and ROU assets representing the right to use the underlying assets.

*Right-of-use Assets.* The Group classifies its ROU assets as part of property and equipment; and investment properties. Refer to the accounting policies in property and equipment; and investment properties sections.

*Lease Liabilities.* At the commencement date of the lease, the Group recognizes lease liabilities measured at the present value of lease payments to be made over the remaining lease term. The lease payments include fixed payments (including in-substance fixed payments, as applicable) less any lease incentives receivable and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Group and payments of penalties for terminating a lease, if the lease term reflects the Group exercising the option to terminate.

In calculating the present value of lease payments, the Group uses the IBR at the lease commencement date if the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made.

In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the in-substance fixed lease payments or a change in the assessment to purchase the underlying asset.

*Short-term Leases and Leases with Low-value Assets.* The Group applies the short-term lease recognition exemption to its short-term leases of equipment (i.e., those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the lease of low-value assets recognition exemption to leases of equipment that are considered to be low value. Lease payments on short-term leases and leases of low-value assets are recognized as expense on a straight-line basis over the lease term.

*Lease Modification*. Lease modification is defined as a change in the scope of a lease, or the consideration for a lease, that was not part of the original terms and conditions of the lease (for example, adding or terminating the right to use one or more underlying assets, or extending or shortening the contractual lease term).

The Group shall account for a modification to a lease as a new lease from the effective date of the modification, considering any prepaid or accrued lease payments relating to the original lease as part of the lease payments for the new lease. If a change in lease payments does not meet the definition of a lease modification, that change would generally be accounted for as a negative variable lease payment. A lessee recognizes the effect of the rent concession by recognizing the reduction in payment as other income in profit or loss in the consolidated statement of comprehensive income.

*Group as Lessor*. Leases where the Group does not transfer substantially all the risk and benefits of ownership of the asset are classified as operating lease. Initial direct cost incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognized over the lease term on the same bases as rental income.



# Taxes

*Current Tax.* Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authority. The tax rates and tax laws used to compute the amount are those that are enacted or substantially enacted at the financial reporting date.

*Deferred Tax.* Deferred tax is provided using the liability method on temporary differences at the financial reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes. Deferred tax liabilities are recognized for all taxable temporary differences, except:

- when the deferred tax liability arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting income nor taxable income or loss;
- in respect of taxable temporary differences associated with investments in subsidiaries and associates and interests in joint ventures, when the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets are recognized for all deductible temporary differences and carryforward benefit of net operating loss carryover (NOLCO), unused tax credits from excess minimum corporate income tax (MCIT) over regular corporate income tax (RCIT), and to the extent that it is probable that taxable income will be available against which the deductible temporary differences and carryforward benefits NOLCO and MCIT can be utilized, except:

- when the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting income nor taxable income or loss;
- in respect of deductible temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, deferred tax assets are recognized only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable income will be available against which the temporary differences can be utilized.

The carrying amount of deferred tax assets is reviewed at each financial reporting date and reduced to the extent that it is no longer probable that sufficient future taxable profit will be available to allow all or part of the deferred tax assets to be utilized. Unrecognized deferred tax assets are reassessed at each financial reporting date and are recognized to the extent that it has become probable that future taxable income will allow the deferred tax assets to be recovered.

Deferred tax assets and deferred tax liabilities are measured at the tax rates that are expected to apply in the year when the asset is realized or the liability is settled, based on tax rates and tax laws that have been enacted or substantially enacted at the financial reporting date.

Deferred tax relating to items recognized outside profit or loss is recognized outside profit or loss. Deferred tax items are recognized in correlation to the underlying transactions either in OCI or directly in equity.

Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to offset current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.



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*Value-added Tax (VAT)*. Revenue, expenses and assets are recognized net of the amount of VAT, except:

- when the VAT incurred on a purchase of assets or services is not recoverable from the taxation authority, in which case the VAT is recognized as part of the cost of acquisition of the asset or as part of the expense item as applicable; or
- receivables and payables that are stated with the amount of VAT included.

The net amount of VAT recoverable from, or payable to, the taxation authority is included as part of "Prepaid taxes" under the "Prepaid expenses and other current assets" account or "Accounts payable and other current liabilities" account in the consolidated statement of financial position.

# **Operating Segment**

For management purposes, the Group is organized into business units based on the geographical location of the students and assets. Financial information about operating segments is presented in Note 3 to the consolidated financial statements.

# Contingencies

Contingent liabilities are not recognized in the consolidated financial statements. These are disclosed in the notes to consolidated financial statements unless the possibility of an outflow of resources embodying economic benefits is remote. A contingent asset is not recognized in the consolidated financial statements but disclosed in the notes to consolidated financial statements when an inflow of economic benefits is probable.

# Events after the Reporting Period

Post year-end events that provide additional information about the Group's financial position at the financial reporting date (adjusting events) are reflected in the consolidated financial statements. Post year-end events that are not adjusting events are disclosed in the notes to consolidated financial statements when material.

# 3. Segment Information

For management purposes, the Group is organized into business units based on the geographical location of the students and assets, and has five reportable segments as follows:

- a. Metro Manila
- b. Northern Luzon
- c. Southern Luzon
- d. Visayas
- e. Mindanao

Management monitors operating results of its business segments separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on operating profit or loss and is measured consistently with profit and loss in the consolidated financial statements.

On a consolidated basis, the Group's performance is evaluated based on consolidated net income (loss) and EBITDA, defined as earnings (losses) before interest expense, interest income, provision for income tax, depreciation and amortization, equity in net losses (earnings) of associates and joint ventures, provision for impairment of noncurrent asset held for sale and nonrecurring gains (losses) such as gain on sale of noncurrent asset held for sale (net of capital gains tax), income on rent



concessions, loss on loan modification, gain on sale on disposal of net assets, and gain on foreign exchange differences. Depreciation and interest expenses for purposes of this computation exclude those related to ROU assets and lease liabilities, respectively.

The following table shows the reconciliation of the consolidated net income (loss) to consolidated EBITDA:

		June 30, 2020	March 31, 2020
	June 30, 2021	(Three Months - see	(One Year -
	(One Year)	Note 2)	see Note 2)
Consolidated net income (loss)	₽101,730,472	(₱221,442,749)	(₱147,542,936)
Depreciation and amortization*			
(see Notes 10, 11, 15, 23 and 25)	537,108,249	138,468,707	560,364,754
Interest expense* (see Notes 17, 18, 22			
and 28)	301,536,491	74,861,815	299,255,874
Provision for (benefit from) income tax	(76,877,580)	(16,360,328)	24,323,840
Income on rent concessions			
(see Notes 2 and 28)	(39,727,038)	—	-
Gain on sale of noncurrent asset held for			
sale, net of capital gains tax**			
(see Notes 4 and 9)	(15,460,821)	_	-
Loss on loan modification (see Note 17)	8,298,502	_	-
Interest income (see Notes 5, 6 and 22)	(5,691,709)	(1,949,082)	(13,014,317)
Foreign exchange gain - net	(3,869,142)	-	-
Equity in net losses (earnings) of			
associates and joint ventures			
(see Note 12)	4,603,590	1,361,267	(733,464)
Provision for impairment of noncurrent			
asset held for sale (see Notes 4 and 9)	-	_	297,470,664
Gain on disposal of net assets (see Note 9)	_	_	(4,365,123)
Consolidated EBITDA	₽811,651,014	(₱25,060,370)	₽1,015,759,292
*Domuosiation and interest our man ouclude these not	and the DOLL surrents		

\*Depreciation and interest expense exclude those related to ROU assets, presented under "Property and equipment" and "Investment properties" accounts, and lease liabilities, respectively. \*\*Net of capital gains tax amounting to P45.9 million paid during the year ended June 30, 2021.

# Inter-Segment Transactions

Segment revenue, segment expenses and operating results include transfers among geographical segments. The transfers are accounted for at market prices charged to unrelated customers for similar services. Such transfers are eliminated upon consolidation.



# Geographical Segment Data

The following tables present revenue and income information regarding geographical segments for the year ended June 30, 2021, the three-month period ended June 30, 2020 and the year ended March 31, 2020:

	June 30, 2021 (One Year)					
	Metro Manila	Northern Luzon	Southern Luzon	Visayas	Mindanao	Consolidated
Revenues						
External revenue	₽1,155,999,591	₽138,515,524	₽523,630,921	₽222,436,557	₽49,997,624	₽2,090,580,217
Results						
Income (loss) before other income (expenses) and income tax	(35,295,403)	(2,584,788)	179,615,112	59,705,062	(8,219,803)	193,220,180
Interest expense	(320,664,413)	(4,989,637)	(7,057,175)	(1,429,120)	(2,925,570)	(337,065,915)
Other income	153,419,523	7,362,793	2,895,222	1,303,272	2,629,698	167,610,508
Benefit from (provision for) income tax	84,500,157	(189,770)	498,048	(7,850,455)	(80,400)	76,877,580
Interest income	5,044,289	55,958	243,715	336,552	11,195	5,691,709
Equity in net losses of associates and joint ventures	(4,603,590)	-	, _	-	- -	(4,603,590)
Net Income (Loss)	(₽117,599,437)	(₽345,444)	₽176,194,922	₽52,065,311	(₽8,584,880)	₽101,730,472

#### EBITDA

# ₽811,651,014

	June 30, 2020 (Three Months - see Note 2)					
	Metro Manila	Northern Luzon	Southern Luzon	Visayas	Mindanao	Consolidated
Revenues				-		
External revenue	₽145,559,127	₽7,241,392	₽28,189,143	₽13,393,422	₽2,504,643	₽196,887,727
Results						
Loss before other income (expenses) and income tax	(108,776,030)	(21,391,314)	(39,613,601)	(23,883,274)	(8,701,334)	(202,365,553)
Interest expense	(79,417,441)	(1,390,713)	(1,832,473)	(947,908)	(854,410)	(84,442,945)
Other income	48,371,249	_	_	46,357	_	48,417,606
Benefit from income tax	14,287,419	_	_	2,072,909	_	16,360,328
Interest income	1,792,230	14,693	107,793	30,918	3,448	1,949,082
Equity in net losses of associates and joint ventures	(1,361,267)	_	_	_	_	(1,361,267)
Net Loss	(₱125,103,840)	(₽22,767,334)	(₽41,338,281)	(₽22,680,998)	(₽9,552,296)	(₽221,442,749

EBITDA	(₱25,060,370)



	March 31, 2020 (One Year - see Note 2)					
	Metro Manila	Northern Luzon	Southern Luzon	Visayas	Mindanao	Consolidated
Revenues						
External revenue	₽1,571,846,374	₽151,701,650	₽638,446,135	₽259,830,000	₽52,799,970	₽2,674,624,129
Results						
Income (loss) before other income (expenses) and income tax	113,396,775	(18,570,719)	210,486,682	31,203,444	(22,474,519)	314,041,663
Interest expense	(314,909,754)	(5,866,114)	(7,671,854)	(8,005,274)	(3,626,073)	(340,079,069)
Other income (expenses)	(113,843,994)	467,589	1,551,032	782,929	112,973	(110,929,471)
Provision for income tax	(21,330,063)	-	-	(2,993,777)	-	(24,323,840)
Interest income	11,252,574	52,763	642,305	1,054,827	11,848	13,014,317
Equity in net earnings of associates and joint ventures	733,464	-	-	_	-	733,464
Net Income (Loss)	(₽324,700,998)	(₽23,916,481)	₽205,008,165	₽22,042,149	(₽25,975,771)	(147,542,936)
EBITDA						₽1,015,759,292

The following tables present certain assets and liabilities information regarding geographical segments as at June 30, 2021 and 2020:

	June 30, 2021						
	Metro Manila	Northern Luzon	Southern Luzon	Visayas	Mindanao	Consolidated	
Assets and Liabilities							
Segment assets <sup>(a)</sup>	₽10,835,166,262	₽813,510,696	₽1,055,085,741	₽566,544,416	₽149,568,632	₽13,419,875,747	
Noncurrent asset held for sale	1,020,728,064	-	-	-	-	1,020,728,064	
Investments in and advances to associates and joint ventures	38,733,075	-	-	-	-	38,733,075	
Goodwill	231,680,294	-	-	15,681,232	-	247,361,526	
Deferred tax assets - net	19,963,944	1,273,873	5,653,273	6,212,828	1,677,763	34,781,681	
Total Assets	₽12,146,271,639	₽814,784,569	₽1,060,739,014	₽588,438,476	₽151,246,395	₽ 14,761,480,093	
Segment liabilities <sup>(b)</sup>	₽648,925,286	₽54,233,156	₽107,450,933	₽73,096,014	₽38,137,730	₽921,843,119	
Interest-bearing loans and borrowings	1,980,245,946	_	_	_		1,980,245,946	
Bonds payable	2,973,082,875	_	_	_	_	2,973,082,875	
Pension liabilities - net	58,732,468	5,293,944	10,473,090	29,023,923	1,886,039	105,409,464	
Lease liabilities	271,649,612	68,171,906	99,537,001	8,105,526	37,353,339	484,817,384	
Deferred tax liabilities - net	114,921,367	-			-	114,921,367	
Total Liabilities	₽6,047,557,554	₽127,699,006	₽217,461,024	₽110,225,463	₽77,377,108	₽6,580,320,155	
Other Segment Information							
Capital expenditure -							
Property and equipment						₽298,613,757	
Depreciation and amortization <sup>(c)</sup>						537,108,249	
Noncash expenses other than depreciation and amortization						68,676,525	

(a) Segment assets exclude noncurrent asset held for sale, investments in and advances to associates and joint ventures, goodwill and net deferred tax assets.



(b) Segment liabilities exclude interest-bearing loans and borrowings, bonds payable, net pension liabilities, lease liabilities and deferred tax liabilities.
 (c) Depreciation and amortization excludes those related to ROU assets.

	June 30, 2020					
	Metro Manila	Northern Luzon	Southern Luzon	Visayas	Mindanao	Consolidated
Assets and Liabilities						
Segment assets <sup>(a)</sup>	₽11,542,199,801	₽835,073,144	₽959,895,983	₽559,018,437	₽148,792,889	₽14,044,980,254
Noncurrent asset held for sale	419,115,894	-	-	-	-	419,115,894
Investments in and advances to associates and joint ventures	43,336,665	-	-	-	-	43,336,665
Goodwill	229,750,336	-	-	15,681,232	-	245,431,568
Deferred tax assets - net	61,091,080	906,468	1,701,851	13,671,718	80,132	77,451,249
Total Assets	₽12,295,493,776	₽835,979,612	₽961,597,834	₽588,371,387	₽148,873,021	₽14,830,315,630
Segment liabilities <sup>(b)</sup>	₽841,876,091	₽45,962,613	₽88,543,503	₽66,215,639	₽31,393,474	₽1,073,991,320
Interest-bearing loans and borrowings	1,751,211,241	-	-	39,400,000	-	1,790,611,241
Bonds payable	2,966,097,772	-	-	-	-	2,966,097,772
Pension liabilities - net	66,480,596	4,699,923	10,403,110	32,072,340	1,746,872	115,402,841
Lease liabilities	296,077,163	82,870,413	102,454,338	21,752,743	49,435,634	552,590,291
Deferred tax liabilities - net	233,671,096	_		-	-	233,671,096
Total Liabilities	₽6,155,413,959	₽133,532,949	₽201,400,951	₽159,440,722	₽82,575,980	₽6,732,364,561

# **Other Segment Information** Capital expenditure -

Property and equipment	<b>₽</b> 34,112,929
Depreciation and amortization <sup>(6)</sup>	138,468,707
Noncash expenses other than depreciation and amortization	10,828,850
<ul> <li>(d) Segment assets exclude noncurrent asset held for sale, investments in and advances to associates and joint ventures, goodwill and net deferred tax assets.</li> <li>(e) Segment liabilities exclude interest-bearing loans and borrowings, bonds payable, net pension liabilities, lease liabilities and deferred tax liabilities.</li> <li>(f) Depreciation and amortization excludes those related to ROU assets.</li> </ul>	



	March 31, 2020					
	Metro Manila	Northern Luzon	Southern Luzon	Visayas	Mindanao	Consolidated
Assets and Liabilities						
Segment assets <sup>(a)</sup>	₽11,728,813,097	₽862,538,856	₽1,056,229,769	₽580,643,671	₽161,317,517	₽14,389,542,910
Noncurrent asset held for sale	419,115,894	-	-	-	-	419,115,894
Investments in and advances to associates and joint ventures	44,697,932	-	-	-	-	44,697,932
Goodwill	229,750,336	-	-	15,681,232	-	245,431,568
Deferred tax assets - net	46,443,167	781,979	1,477,235	11,601,842	82,085	60,386,308
Total Assets	₽12,468,820,426	₽863,320,835	₽1,057,707,004	₽607,926,745	₽161,399,602	₽15,159,174,612
Segment liabilities <sup>(b)</sup>	₽944,840,183	₽45,187,635	₽97,823,096	₽61,008,111	₽29,313,862	₽1,178,172,887
Interest-bearing loans and borrowings	1,750,623,301	-		39,400,000	-	1,790,023,301
Bonds payable	2,964,418,162	-	-	-	-	2,964,418,162
Pension liabilities - net	55,741,443	4,559,234	10,064,894	31,362,742	1,683,970	103,412,283
Obligations under finance lease	298,472,423	84,981,927	104,329,597	23,381,858	51,638,155	562,803,960
Deferred tax liabilities	233,868,870	_	-	-	-	233,868,870
Total Liabilities	₽6,247,964,382	₽134,728,796	₽212,217,587	₽155,152,711	₽82,635,987	₽6,832,699,463

# **Other Segment Information** Capital expenditure -

Capital expenditure -	
Property and equipment	₽507,433,001
Depreciation and amortization <sup>(c)</sup>	560,364,754
Noncash expenses other than depreciation and amortization	81,390,573
(a) Segment assets exclude noncurrent asset held for sale, investments in and advances to associates and joint ventures, goodwill and net deferred tax assets.	
<sup>(b)</sup> Segment liabilities exclude interest-bearing loans and borrowings, bonds payable, net pension liabilities, obligations under finance lease and deferred tax liabilities. <sup>(c)</sup> Depreciation and amortization excludes those related to ROU assets	
Deprectation and amortization excludes inose related to KOO asses	



# 4. Significant Accounting Judgments, Estimates and Assumptions

The preparation of the consolidated financial statements in conformity with PFRSs requires management to make judgments, estimates and assumptions that affect the amounts reported in the consolidated financial statements and related notes. The estimates used are based upon management's evaluation of relevant facts and circumstances as at the date of the consolidated financial statements, giving due consideration to materiality. Actual results could differ from such estimates.

The Group believes the following represents a summary of these significant judgments, estimates and assumptions and related impact and associated risks in its consolidated financial statements.

In response to the COVID-19 oubreak, which has caused global economic disruption, the Group has implemented programs to minimize the risks related to COVID-19 and continue its operations.

Management has considered the impactof COVID-19 pandemic on the Group's significant accounting judgments and estimates and there are no changes to the significant judgments and estimates in the June 30, 2021 and 2020 consolidated financial statements from those applied in the previous financial year, other than for those disclosed under this section.

# Judgments

In the process of applying the Group's accounting policies, management has made the following judgments, apart from those involving estimations, which have the most significant effect on the amounts recognized in the consolidated financial statements.

*Recognition of Revenue from Tuition and Other School Fees, Educational Services and Royalty Fees over time.* The Group concluded that tuition and other school fees, educational services and royalty fees are to be recognized over time using the output method on the basis of time lapsed over the service period as it provides a representation of the Group's performance in transferring control of the services to the students. The fact that another entity would not need to re-perform the service that the Group has provided to date demonstrates that the students and franchisees simultaneously receive and consume the benefits of the Group's performance as it performs.

*Recognition of Revenue from the Sale of Educational Materials and Supplies at a Point in Time.* Revenue from the sale of educational materials and supplies is recognized at the point in time when the control of the asset is transferred to the customer, generally upon receipt of the goods by franchisees and students. It is also the point in which the customer has a present obligation to pay for the asset and the Group has transferred physical possession of the asset.

*Determination of Control Arising from a Management Contract.* STI ESG has a management contract with STI Caloocan. Management has concluded that STI ESG, in substance, has the power to direct its relevant activities and has the means to obtain majority of the benefits of STI Caloocan, a non-stock corporation, through the management contract. Management has assessed that it has control over STI Caloocan and accordingly, classifies the entity as subsidiary effective from the date control was obtained.

# Classification and Measurement of Financial Assets

# a. Contractual Cash Flows Assessment

For each financial asset, the Group assesses the contractual terms to identify whether the instrument is consistent with the concept of SPPI.



"Principal" for the purpose of this test is defined as the fair value of the financial asset at initial recognition and may change over the life of the financial asset if there are payments of principal or amortization of the premium/discount. "Interest" is defined as the compensation for the time value of money and credit risk although it can also include compensation for other lending risks such as liquidity, administrative costs and profit margin.

The most significant elements of interest within a lending arrangement are typically the consideration for the time value of money and credit risk. To make the SPPI assessment, the Group applies judgment and considers relevant factors such as the currency in which the financial asset is denominated and the period for which the interest rate is set.

In contrast, contractual terms that introduce a more than de minimis exposure to risks or volatility in the contractual cash flows that are unrelated to a basic lending arrangement do not give rise to contractual cash flows that are SPPI on the amount outstanding. In such cases, the financial asset is required to be measured at FVTPL.

# b. Evaluation of Business Model in Managing Financial Instruments

The Group determines its business model at the level that best reflects how it manages financial assets to achieve its business objective. The Group's business model is not assessed on an instrument-by-instrument basis but at a higher level of aggregated portfolios.

In determining the classification of a financial instrument under PFRS 9, the Group evaluates in which business model a financial instrument or a portfolio of financial instruments belong to taking into consideration the objectives of each business model established by the Group, various risks and the expected frequency, value, timing, as well as the manner of compensation for them.

The business model assessment is based on reasonably expected scenarios without taking "worst case" or "stress case" scenarios into account. If cash flows after initial recognition are realized in a way that is different from the Group's original expectations, the Group does not change the classification of the remaining financial assets held in that business model but incorporates such information when assessing newly originated or newly purchased financial assets going forward.

*Noncurrent Asset Held for Sale.* On June 24, 2021, the Parent Company's BOD approved the sale to an interested buyer of the Parent Company's properties located in Quezon City ("Quezon City dacion properties") which were obtained by the Parent Company through the deeds of dacion in 2016 as these properties have not been used in business since acquisition. Management considered these properties to meet the criteria to be classified as held for sale for the following reasons:

- The BOD approved the disposition of the Quezon City dacion properties
- The Quezon City dacion properties are available for immediate sale in its present condition
- Negotiations with an interested buyer have been initiated
- The properties will be sold at a price approximating its current fair value
- Management expects to complete the sale within one year from the date of classification

As a result of the classification as noncurrent asset held for sale, the Parent Company ceased to account for the properties as investment properties effective June 30, 2021 and carried such properties at the lower of its carrying amount and fair value less costs to sell. No impairment loss was recognized as a result of such classification (see Notes 9 and 11).



On June 27, 2017, STI ESG's BOD approved the disposition of STI ESG's shares in Maestro Holdings to enable STI ESG to focus on its core business of offering educational services. Management considered the investment in the shares of Maestro Holdings to meet the criteria to be classified as held for sale for the following reasons:

- The BOD approved the disposition of the shares in Maestro Holdings
- The investment in the shares of Maestro Holdings is available for immediate sale in its present condition
- Actions to locate a buyer and complete the sale have been initiated
- The shares will be sold at a price approximating its current fair value
- Management expects to complete the sale within one year from the date of classification.

As a result of the classification as noncurrent asset held for sale, STI ESG ceased the use of the equity method of accounting for its investment in Maestro Holdings effective June 30, 2017 and was carried at the lower of its carrying amount and fair value less costs to sell.

On September 24, 2020, STI ESG's BOD approved the sale of its 20% stake in Maestro Holdings to a third-party investor for a consideration higher than its present carrying value, subject to completion of certain closing conditions.

On December 11, 2020, the BOD of STI ESG approved the sale of STI ESG's 20% stake in Maestro Holdings to Chita SPC Limited, for and on behalf of its segregated portfolio Cam Sea Special Opportunities Fund Segregated Portfolio (Chita SPC Limited), for a purchase price US\$10.0 million, subject to such terms and conditions as are beneficial to the interest of STI ESG (see Note 9).

*Contingencies.* The Group is currently a party in a number of cases involving claims and disputes related to collection of receivables and labor. The Group's estimate of the probable costs for the resolution of these claims has been developed in consultation with outside legal counsels handling defense in these matters and is based upon an analysis of potential results. Management and its legal counsels believe that the Group has substantial legal and factual bases for its position and are of the opinion that losses arising from these legal actions, if any, will not have a material adverse impact on the consolidated financial statements. It is possible, however, that future results of operations could be materially affected by changes in the estimates or in the effectiveness of strategies relating to these proceedings (see Note 33).

# Estimates and Assumptions

The key assumptions concerning the future and other key sources of estimation uncertainty at the financial reporting date that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

*Measurement of Expected Credit Losses.* ECLs are derived from unbiased and probability-weighted estimates of expected loss, and are measured as follows:

- Financial assets that are not credit-impaired at the reporting date: as the present value of all cash shortfalls over the expected life of the financial asset discounted by the effective interest rate. The cash shortfall is the difference between the cash flows due to the Group in accordance with the contract and the cash flows that the Group expects to receive.
- Financial assets that are credit-impaired at the reporting date: as the difference between the gross carrying amount and the present value of estimated future cash flows discounted by the credit-adjusted effective interest rate.



The ECL is measured on either a 12-month or lifetime basis depending on whether a significant increase in credit risk has occurred since initial recognition or whether an asset is considered to be credit-impaired. ECLs are the discounted product of the Probability of Default (PD), Loss Given Default (LGD), and Exposure at Default (EAD), defined as follows:

- *Probability of Default.* The PD represents the likelihood of a borrower defaulting on its financial obligation, either over the next 12 months, or over the remaining life of the obligation. PD estimates are estimates at a certain date, which are calculated based on statistical rating models based on internally compiled data comprising both quantitative and qualitative factors. Where it is available, market data may also be used to derive the PD.
- *Loss Given Default.* LGD represents the Group's expectation of the extent of loss on a defaulted exposure, taking into account the mitigating effect of collateral, its expected value when realized and the time value of money.
- *Exposure at Default*. EAD is based on the amounts the Group expects to be owed at the time of default, over the next 12 months or over the remaining lifetime.

*Simplified Approach for Receivables from Students.* The Group applies the simplified approach in calculating ECLs of receivables from students. The Group develops loss rates based on days past due for each grouping of receivables per school term. The methodology is initially based on the Group's historically observed default rates. The Group then adjusts the historical credit loss experience using forward-looking information. At every reporting date, the historical default rates are updated and changes in the forward-looking estimates are analyzed.

The assessment of the correlation between historical default rates, forecast economic conditions and ECLs is a significant estimate. The amount of ECLs is sensitive to changes in circumstances and of forecast economic conditions. The Group's historical credit loss experience and forecast of economic conditions may also not be representative of the customer's actual default in the future.

The Group's impairment calculations are outputs of statistical models with a number of underlying assumptions regarding the choice of variable inputs and their interdependencies. Elements of the impairment models that are considered accounting judgments and estimates include:

- The Group's criteria for defining default and for assessing if there has been a significant increase in credit risk;
- The segmentation of financial assets when impairment is assessed on a collective basis;
- The choice of inputs and the various formulas used in the impairment calculation;
- Determination of relationships between macroeconomic scenarios and, economic inputs, such as unemployment levels and collateral values, and the effect on PDs, EADs and LGDs; and
- Selection of forward-looking macroeconomic scenarios and their probability weightings, to derive the economic inputs into the impairment models.

It is the Group's policy to regularly review its models in the context of actual loss experience and adjust when necessary. The Group has considered the impact of the COVID-19 pandemic on the ECLs of its financial instruments, mainly receivables from students. The amount and timing of the ECLs, as well as the probability assigned thereto, have been based on the available information at the end of the first three months subsequent to report date. As a result of this review, the probability of default of receivables from students that are due subsequent to report date was adjusted accordingly. Additional scenario analysis was incorporated which considered differing severity and duration assumptions relating to the global pandemic. This included probability-weighted shocks to annual



gross domestic product (GDP) and consequential impacts on unemployment and other economic variables.

As uncertainties in market trend and economic conditions may remain persistent amidst the continuous spread of COVID-19, actual results in the future periods may differ from the estimates.

*Incorporation of Forward-looking Information*. The Group incorporates forward-looking information into both its assessment of whether the credit risk of an instrument has increased significantly since its initial recognition and its measurement of ECL.

The Group has identified and documented key drivers of credit risk and credit losses of each portfolio of financial instruments and, using an analysis of historical data, has estimated relationships between macro-economic variables and credit risk and credit losses.

The macro-economic variables include the following key indicators for the Philippines: unemployment rates, inflation rates and GDP growth rate. The inputs and models used for calculating ECL may not always capture all characteristics of the market at the date of the consolidated financial statements. To reflect this, qualitative adjustments or overlays are occasionally made as temporary adjustments when such differences are significantly material.

The Group has not identified any uncertain event that it has assessed to be relevant to the risk of a default occurring but where it is not able to estimate the impact on ECL due to lack of reasonable and supportable information.

The Group recognized provision for ECL, net of reversal, amounting to  $\mathbb{P}41.8$  million,  $\mathbb{P}6.3$  million and  $\mathbb{P}57.4$  million for the year ended June 30, 2021, the three-month period ended June 30, 2020 and the year ended March 31, 2020, respectively. Allowance for ECL on receivables amounted to  $\mathbb{P}209.5$  million and  $\mathbb{P}231.4$  million as at June 30, 2021 and 2020, respectively. The carrying amounts of receivables as at June 30, 2021 and 2020 are disclosed in Note 6.

*Valuation of Noncurrent Asset Held for Sale.* PFRS 5 requires noncurrent assets held for sale to be carried at the lower of fair value less costs to sell and its carrying amount.

For the investment properties held for sale, the Group engaged an independent professionally qualified appraiser to deternine the fair value of the properties. The Level 3 fair value of these properties was derived using the market approach. The market approach is a comparative approach to value which considers the sale of similar or substitute properties and related market data and establishes a value estimate by a process involving comparison.

For the investment held for sale, management used the adjusted consolidated net assets value of PhilPlans First, Inc. (PhilPlans) and discounted cash flows from the financial budget covering five years approved by the management of Philippine Life Financial Assurance Corporation (PhilLife) and PhilhealthCare, Inc. (PhilCare) in estimating the fair value of Maestro Holdings. Philplans consists primarily of investments in listed equity instruments, government bonds, other fixed-income securities (accounts valued at Level 1 and Level 2) and pre-need reserves. Management used a discount rate for the discounted cash flows of PhilLife and PhilCare equal to the prevailing rates of return for a group having substantially the same risks and characteristics. Key assumptions used by management are growth rates, long-term growth rate, discount rates, discount on lack of control (DLOC), discount on lack of marketability (DLOM), and estimated costs to sell (under Level 3).



The Group recognized a provision for impairment of noncurrent asset held for sale amounting to P297.5 million for the year ended March 31, 2020. No impairment was recognized for the year ended June 30, 2021 and the three-month period ended June 30, 2020. As at June 30, 2021 and 2020, the carrying value of the noncurrent asset held for sale amounted to P1,020.7 million and P419.1 million, respectively (see Notes 9 and 11).

*Estimating Useful Lives of Nonfinancial Assets.* Management determines the estimated useful lives and the related depreciation and amortization charges for its property and equipment, investment properties (excluding land) and intangible assets based on the period over which the property and equipment, investment properties and intangible assets are expected to provide economic benefits. Management's estimation of the useful lives of property and equipment, investment properties and intangible assets while for industry practice, internal technical evaluation, and experience with similar assets while for intangible assets. These estimations are reviewed periodically and could change significantly due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of the assets. A reduction in the estimated useful lives of property and equipment, investment properties and intangible assets.

There were no changes in the estimated useful lives of the Group's property and equipment, investment properties and intangible assets as at June 30, 2021 and 2020. The carrying values of nonfinancial assets subject to depreciation and amortization are as follows:

	June 30, 2021	June 30, 2020
Property and equipment (excluding land and		
construction in-progress) (see Note 10)	₽6,362,118,533	₽6,709,410,352
Investment properties (excluding land) (see Note 11)	537,346,207	597,359,505
Intangible assets (see Note 15)	47,476,586	41,963,660

*Impairment of Nonfinancial Assets.* PFRSs require nonfinancial assets, excluding goodwill and intangible assets with indefinite useful life, to be tested for impairment when certain impairment indicators are present, irrespective of whether there are any indications of impairment. Nonfinancial assets include property and equipment, investment properties, investment in and advances to associates and joint ventures and intangible assets and other noncurrent assets.

Management is required to make estimates and assumptions to determine the future cash flows to be generated from the continued use and ultimate disposition of these assets in order to determine the value of these assets. While the Group believes that the assumptions used are reasonable and appropriate, these estimates and assumptions can materially affect the consolidated financial statements. Future adverse events may cause management to conclude that the affected assets are impaired and may have a material impact on the financial condition and results of operations of the Group. The carrying value of property and equipment, investment properties, investment in and advances to associates and joint ventures and intangible assets and other noncurrent assets are disclosed in Notes 10, 11, 12, 13 and 15, respectively.

The Group recognized a provision for impairment of investments in and advances to associates and joint ventures amounting to P10.3 million for the year ended June 30, 2021. No impairment was recognized for the three-month period ended June 30, 2020 and the year ended March 31, 2020 (see Note 25). As at June 30, 2021 and 2020, the carrying value of the investments in and advances to associates and joint ventures amounted to P38.7 million and P43.3 million, respectively (see Note 12).



*Impairment of Goodwill and Intangible Assets with Indefinite Useful Life.* Acquisition method requires extensive use of accounting estimates and judgments to allocate the purchase price to the fair market values of the acquiree's identifiable assets, liabilities and contingent liabilities at the acquisition date. It also requires the acquirer to recognize any goodwill as the excess of the acquisition cost over the fair value of the acquiree's identifiable assets, liabilities and contingent liabilities. The Group's business acquisitions have resulted in goodwill and intangible assets with indefinite useful life which are subject to an annual impairment testing. This requires an estimation of the value in use of the CGUs to which the goodwill and intangible assets with indefinite useful life are allocated. Estimating the value in use requires the Group to make an estimate of the expected future cash flows from the CGU and also to choose a suitable discount rate in order to calculate the present value of those cash flows.

The Group also reviewed its business and operations to take into consideration the estimated impact and effects of the COVID-19 pandemic on its operations. Using the updated information and various scenarios of future financial performance and cash flows, an assessment of the recoverability of certain assets as at reporting date was conducted.

The recoverable amounts of CGUs have been determined based on value in use calculations using cash flow projections covering a five-year period based on long-range plans approved by management. The significant assumptions used in the value in use calculations are forecasted revenue growth, EBITDA margins, long-term growth rate and discount rate.

Management used an appropriate discount rate for cash flows equal to the prevailing rates of return for a group having substantially the same risks and characteristics. Management used the weighted average cost of capital (WACC) wherein the source of the costs of equity and debt financing are weighted. The weighted average cost of capital is the overall required return on the CGUs. A pre-tax discount rate ranging from 10.41% to 10.55% and from 9.52% to 10.03% were used as at June 30, 2021 and 2020, respectively. The growth rate used in extrapolating cash flows beyond the period covered by the CGUs' recent budgets was 5.00%.

Impairment testing showed that the CGUs' recoverable amounts were greater than their carrying amounts. No provision for impairment losses on goodwill are recognized for the year ended June 30, 2021 and the three-month period ended June 30, 2020. Goodwill amounted to P247.4 million and P245.4 million as at June 30, 2021 and 2020; while intangible assets with indefinite useful life amounted to P27.6 million as at June 30, 2021 and 2020 (see Note 15).

*Realizability of Deferred Tax Assets.* Deferred tax assets are recognized for all deductible temporary differences and carryforward benefits of NOLCO and MCIT to the extent that it is probable that taxable profit will be available against which the deductible temporary differences and carryforward benefits of NOLCO and MCIT can be utilized. Significant management judgment is required to determine the amount of deferred tax assets that can be recognized, based upon the likely timing and level of future taxable profits together with future tax planning strategies.

Deferred tax assets recognized as at June 30, 2021 and 2020 are disclosed in Note 29 to the consolidated financial statements.



*Measurement of Lease Liabilities.* The Group's lease liabilities are measured based on the present value of lease payments over the lease term using the Group's IBR.

# Determination of Lease Term

The Group has several lease contracts that include extension and termination options. The Group applies judgement in evaluating whether it is reasonably certain whether or not to exercise the option to renew or terminate the lease. That is, it considers all relevant factors that create an economic incentive for it to exercise either the renewal or termination. After the commencement date, the Group reassesses the lease term if there is a significant event or change in circumstances that is within its control and affects its ability to exercise or not to exercise the option to renew or to terminate (e.g., construction of significant leasehold improvements).

The Group determined that renewal periods of leases with longer periods are not included as part of the lease term as these are not reasonably certain to be exercised.

## • Estimating the Incremental Borrowing Rate

The Group cannot readily determine the interest rate implicit in the lease, therefore, it uses its IBR to measure lease liabilities. The IBR is the rate of interest that the Group would have to pay to borrow over a similar term, and with a similar security, the funds necessary to obtain an asset of a similar value to the ROU asset in a similar economic environment. The IBR therefore reflects what the Group 'would have to pay', which requires estimation when no observable rates are available or when they need to be adjusted to reflect the terms and conditions of the lease. The Group estimates the IBR using observable inputs (such as market interest rates) when available and is required to make certain entity-specific estimates.

The Group's lease liabilities as at June 30, 2021 and 2020 are disclosed in Note 28 to the consolidated financial statements.

*Determining Pension Liabilities.* The determination of the obligation and cost for pension benefits is dependent on the selection of certain assumptions provided by the Group to its actuaries in calculating such amounts. Those assumptions are described in Note 27 and include among others, discount rate and future salary increases. In accordance with Revised PAS 19, *Employee Benefits,* actual results that differ from the Group's assumptions are included in OCI and are not reclassified to profit or loss in subsequent periods. While it is believed that the Group's assumptions are reasonable and appropriate, significant differences in actual experience or significant changes in assumptions may materially affect the Group's pension and other pension obligations.

The carrying value of net pension liabilities amounted to P105.4 million and P115.4 million as at June 30, 2021 and 2020, respectively (see Note 27).

# 5. Cash and Cash Equivalents

	June 30, 2021	June 30, 2020
Cash on hand and in banks	₽799,348,838	₽603,264,669
Cash equivalents	671,154,753	232,949,156
	₽1,470,503,591	₽836,213,825



Cash in banks earn interest at the prevailing bank deposit rates. Cash equivalents are short-term placements which are made for varying periods of up to three months depending on the immediate cash requirements of the Group and earn interest at the prevailing short-term investment rates.

Interest earned from cash in banks and cash equivalents for the year ended June 30, 2021, the three-month period ended June 30, 2020 and the year ended March 31, 2020 amounted to  $\mathbb{P}4.6$  million,  $\mathbb{P}1.6$  million, and  $\mathbb{P}12.2$  million respectively (see Note 22).

# 6. Receivables

	June 30, 2021	June 30, 2020
Tuition and other school fees	₽477,215,476	₽490,444,586
Educational services (see Note 30)	126,893,999	88,314,034
Rent, utilities and other related receivables		
(see Note 30)	33,674,798	75,126,065
Advances to officers and employees (see Note 30)	20,875,796	29,644,333
Dividend receivable	791,884	_
Others	36,291,673	102,873,763
	695,743,626	786,402,781
Less allowance for expected credit losses	209,492,730	231,433,398
	₽486,250,896	₽554,969,383

The terms and conditions of the receivables are as follows:

a. Tuition and other school fees receivables include receivables from students, DepEd, CHED and Development Bank of the Philippines (DBP).

On March 17, 2021, STI ESG executed a memorandum of agreement with DBP for the implementation of the DBP Resources for Inclusive and Sustainable Education Program (DBP RISE). The program grants financial assistance to deserving students from the ranks of underprivileged Filipino families who aspire to pursue studies in DBP-accredited public and private tertiary schools. DBP RISE covers (1) the total cost of tuition fees for all year levels of the entire course or program based on the partner school's tuition fees structure which is determined at the beginning of the first term of the course or program for SY 2020-2021, and (2) student support fund which covers other school fees, miscellaneous fees, and living allowance that will be determined and set by DBP.

These receivables are noninterest-bearing. Receivables from students are normally collected on or before the date of major examinations while receivables from DepEd, CHED and DBP are expected to be collected in full within the next fiscal year.

b. Educational services receivables pertain to receivables from franchisees arising from educational services, royalty fees and other charges. These receivables are generally noninterest-bearing and are normally collected within 30 days. Interest is charged on past due accounts.

Interest earned from past due accounts amounted to P0.9 million, P0.3 million and P0.7 million for the year ended June 30, 2021, the three-month period ended June 30, 2020 and the year ended March 31, 2020, respectively (see Note 22).



- c. Rent, utilities and other related receivables are normally collected within the next financial year.
- d. Advances to officers and employees are normally liquidated within one month.
- e. Dividend receivable pertains to dividends declared by De Los Santos Medical Center, Inc. (DLSMC), formerly De Los Santos General Hospital, in June 2021 which were received by STI ESG on July 15, 2021.
- f. As at June 30, 2020, other receivables account includes ₱75.5 million receivables from a franchisee, STI College Tanay, Inc. (STI Tanay). On November 4, 2019, STI ESG and DBP entered into a Deed of Assignment wherein DBP assigned, transferred and conveyed, without recourse, all its collectibles from STI Tanay to STI ESG for a consideration of ₱75.5 million. DBP likewise granted to STI ESG all the rights, title and interest in and to the loan, the Promissory Notes and the underlying collaterals and security covering the loan and Promissory Notes, as well as full power and authority to demand, collect and receive payment on the said loan and Promissory Notes.

This loan of STI Tanay is secured by real estate mortgages over the following properties: 1) the land and building where STI Tanay is situated, including all improvements therein, and registered in the name of STI College Tanay, Inc., and 2) a third-party mortgage over land and building including improvements therein, located in Pasig City. Using the latest available appraisal report dated June 2019, the appraised value of these properties amounted to P89.4 million.

STI ESG is currently in the process of having the Deed of Assignment and Addendum annotated on the Transfer Certificates of Title (TCTs) covering the said properties in Tanay, Rizal and Pasig City.

STI ESG started foreclosure proceedings after several demand/collection letters were sent to STI Tanay.

The Extrajudicial Foreclosure Sale for the property located in Pasig City was conducted on March 16, 2021 by the Office of the Clerk of Court of Pasig City. At the conclusion of the Extrajudicial Foreclosure Sale, STI ESG was declared as the winning bidder for the said Pasig City property. On July 14, 2021, the Office of the Clerk of Court of the Regional Trial Court of Pasig City issued the Certificate of Sale which indicates the sale to STI ESG, by public auction, of the said Pasig Property. The one (1) year redemption period will commence from the annotation of the Certificate of Sale on the TCT covering the property in Pasig City.

STI ESG has filed a Petition for Extrajudicial Foreclosure for the property located in Tanay with the Office of the Clerk of Court of the Regional Trial Court of Morong. The Notice of Foreclosure Sale shall be issued by the Office of the Clerk of Court of the Regional Trial Court of Morong upon showing proof of the annotation of the Deed of Assignment and Addendum on the TCT covering the property in Tanay, Rizal. As at October 7, 2021, STI ESG is in the process of complying with certain requirements of the Clerk of Court of Rizal for the foreclosure proceedings.

As at June 30, 2021, the outstanding receivable was reclassified to noncurrent asset under "Goodwill, intangible and other noncurrent assets" account (see Note 15).



This account also includes receivables from a former franchisee, vendors, and SSS, amounting to  $\mathbb{P}1.6$  million,  $\mathbb{P}6.7$  million and  $\mathbb{P}4.4$  million, respectively, as at June 30, 2021 and amounting to  $\mathbb{P}1.6$  million,  $\mathbb{P}6.3$  million and  $\mathbb{P}5.7$  million, respectively, as at June 30, 2020. These receivables are expected to be collected within the next reporting period.

The movements in the allowance for expected credit losses are as follows:

	June 30, 2021 (One Year)				
	Tuition and Other School Fees	Others	Total		
Balance at beginning of year	₽227,264,607	₽4,168,791	₽231,433,398		
Provisions (see Note 25) Write-off	38,362,990 (63,725,280)	3,421,622	41,784,612 (63,725,280)		
Balance at end of year	₽201,902,317	₽7,590,413	₽209,492,730		

	June 30, 2020 (Three Months - see Note 2)				
	Tuition				
	and Other				
	School Fees	Others	Total		
Balance at beginning of period	₽221,015,836	₽4,096,893	₽225,112,729		
Provisions (see Note 25)	6,248,771	71,898	6,320,669		
Balance at end of period	₽227,264,607	₽4,168,791	₽231,433,398		

# 7. Inventories

	June 30, 2021	June 30, 2020
At cost:		
Educational materials:		
Uniforms	₽141,968,660	₽108,075,481
Textbooks and other education-related		
materials	14,943,391	10,848,316
	156,912,051	118,923,797
Promotional materials:		
Proware materials	13,761,674	14,006,403
Marketing materials	3,514,387	3,029,945
	17,276,061	17,036,348
School materials and supplies	4,583,559	4,442,892
	₽178,771,671	₽140,403,037

The carrying value of inventories carried at net realizable value is nil as at June 30, 2021 and 2020. Inventories recognized as obsolete, substantially composed of old tertiary uniforms and textbooks, with original cost of P16.5 million and P15.7 million as at June 30, 2021 and 2020, respectively, are fully provided with allowance for inventory obsolescence.



Provision for inventory obsolescence resulting from excess of cost over net realizable value of inventories for the years ended June 30, 2021 and March 31, 2020 amounted to P0.8 million and P4.8 million, respectively (nil for the three-month period ended June 30, 2020) (see Note 25).

Inventories charged to cost of educational materials and supplies sold amounted to P20.1 million, P0.5 million and P113.1 million for the year ended June 30, 2021, the three-month period ended June 30, 2020 and the year ended March 31, 2020, respectively (see Note 24).

# 8. Prepaid Expenses and Other Current Assets

	June 30, 2021	June 30, 2020
Prepaid taxes	₽44,275,128	₽29,864,468
Input VAT -net	14,792,832	22,455,943
Prepaid subscriptions and licenses	13,060,678	2,185,199
Prepaid insurance	11,830,587	7,538,541
Excess contributions to CEAP (see Note 27)	2,315,227	3,005,913
Prepaid internet cost	2,137,464	_
Advances to suppliers	1,643,208	2,693,569
Software maintenance cost	1,567,359	1,149,237
Prepaid rent	686,577	835,200
Others	1,063,883	1,633,561
	₽93,372,943	₽71,361,631

Prepaid taxes are substantially attributed to creditable taxes withheld by lessees and represent excess creditable withholding taxes over tax due which will be applied against income tax due of the following period. This account also includes prepayments for business and real property taxes which will be recognized as expense over the period covered.

Net input VAT represents the remaining balance after application against any output VAT and is recoverable in future periods. Input VAT are primarily from the purchase of goods and services.

Prepaid subscriptions and licenses primarily pertain to Microsoft, Adobe Acrobat license, Adobe Creative Cloud, eLMS, Sangfor Firewall, Sophos Firewall, Toon Boom Harmony and Autodesk subscriptions for SY 2021-2022. Sangfor Firewall is a security device used to protect the head office and school's network from internal and external while Autodesk refers to the software used to design school building blueprints. These subscriptions are normally renewed annually and are amortized in accordance with the terms of the agreements.

Prepaid insurance primarily represents fire and building insurance and health coverage of employees which were paid in advance and are recognized as expense over the period of coverage, which is within next reporting period.

Excess contributions to CEAP pertain to contributions made by De Los Santos-STI College and STI QA to CEAP which are already considered forfeited pension benefits of those employees who can no longer avail their pension benefits either because they did not meet the required tenure of ten years or they did not reach the retirement age of sixty (60) when they left the service or when De Los Santos-STI College has already advanced the benefits of qualified employees. The excess contributions will be offset against De Los Santos-STI College's and STI QA's future required contributions to CEAP (see Note 27).



Prepaid internet cost represents advance payment for the cost of data connectivity for the students. STI ESG partnered with Smart Communications, Inc. (Smart) and Globe Telecom, Inc. (Globe) to provide students with a 34GB Smart SIM and up to 20GB Globe data plan or load per month, respectively. Through this, students may access their eLMS, Microsoft Office 365 accounts, One STI Student Portal app, and other collaborative online learning tools anytime.

Advances to suppliers mainly include down payments for rental of venues for company events and laboratory and electrical supplies.

Software maintenance cost includes annual support and maintenance charges for the use of the Group's accounting and enrollment systems which are amortized in accordance with the terms of the agreements.

Prepaid rent pertains to advance rent paid for the lease of land and building spaces which are applied to the monthly rental in accordance with the term of the lease agreements.

# 9. Noncurrent Asset Held for Sale

# **Quezon City Properties**

Noncurrent asset held for sale amounting to P1,020.7 million as at June 30, 2021 represents the carrying value of the land, building and land improvements located in Quezon City ("Quezon City dacion properties") which were obtained by the Parent Company through the deeds of dacion in 2016 (see Note 11).

On June 24, 2021, the Parent Company's BOD approved the sale of the Quezon City dacion properties to a potential buyer as these properties have not been used in business since acquisition. Negotiations with the interested buyer are ongoing as at June 30, 2021. With the classification as noncurrent asset held for sale, the Parent Company ceased the accounting for the Quezon City dacion properties as investment properties on June 30, 2021 and carried the said properties at the lower of its carrying amount and fair value less costs to sell. No impairment loss was recognized as a result of such classification.

#### Maestro Holdings

Noncurrent asset held for sale amounting to  $\mathbb{P}419.1$  million as at June 30, 2020 represents the carrying value of STI ESG's 20% ownership in Maestro Holdings. Maestro Holdings owns 100.0% of PhilPlans, 99.89% of PhilCare, 90.77% of PhilLife and 100.0% of Banclife Insurance Co. Inc. (Banclife). PhilPlans is a leading pre-need company, providing innovative pension, education and life plans. It used to own 65.0% of Rosehills Memorial Management, Inc. (RMMI), a company engaged in the operation and management of a memorial park, memorial and interment services and sale of memorial products, until its sale to Maestro Holdings in February 2021. PhilCare is a Health Maintenance Organization (HMO) that provides effective and quality health services and operates through its own clinics and through nationwide accredited clinics and hospitals. PhilLife provides financial services, such as individual, family and group life insurance, investment plans and loan privilege programs. Banclife is formerly engaged in the life insurance business in the Philippines. It ceased operations in March 2013.

On June 27, 2017, STI ESG's BOD approved the disposal of its 20% stake in Maestro Holdings to enable STI ESG to focus on its core business of offering educational services. With the classification as noncurrent asset held for sale on June 30, 2017, STI ESG ceased the use of the equity method of accounting for its investment in Maestro Holdings and the investment was carried at the lower of its carrying amount or fair value less costs to sell.



STI ESG recognized a provision for impairment of ₱297.5 million for the year ended March 31, 2020 as a result of the decline in the fair value of Maestro Holdings. The decline in fair value as at March 31, 2020 is an impact of the COVID-19 pandemic and the ensuing economic and market disruptions across markets and industries. The fair value was estimated using adjusted consolidated net assets value which consists significantly of investments in listed equity instruments, government bonds, other fixed-income securities (accounts valued at Level 1 and Level 2) and pre-need reserves of PhilPlans, and discounted cash flows from the financial budget covering five years approved by the management of PhilLife and PhilCare. No provision for impairment was recognized for the year ended June 30, 2021 and the three-month period ended June 30, 2020.

Key assumptions used for the discounted cash flows of PhilLife and PhilCare (under Level 3) are growth rates for: net premiums (7.00% y-o-y growth), claims (30.00% of net premiums), enrollees' fee (9.31% to 9.66%) and enrollees' claims (70.00% of enrollees' fees); long-term growth rate (5.70%); and discount rates (13.80% to 15.10%). Other key assumptions used in determining the fair value less costs to sell include DLOC and DLOM (15.00% to 20.00%) and estimated costs to sell (5.00%) (see Note 4).

On September 24, 2020, STI ESG's BOD approved the sale to a third-party investor for a consideration higher than its present carrying value, subject to completion of certain closing conditions.

On December 11, 2020, STI ESG's BOD approved the sale of STI ESG's 20% stake in Maestro Holdings to Chita SPC Limited for a purchase price of US\$10.0 million, subject to such terms and conditions as are beneficial to the interest of STI ESG.

On December 15, 2020, STI ESG and Chita SPC Limited executed a deed of absolute sale wherein the latter offered to purchase all 1,281,484 shares of STI ESG in Maestro Holdings representing 20% ownership, for a total consideration of US\$10.0 million, equivalent to  $\mathbb{P}480.5$  million. The amount of US\$10.0 million has been fully received by STI ESG. This transaction resulted in a gain amounting to  $\mathbb{P}15.5$  million (net of capital gains tax of  $\mathbb{P}45.9$  million) which is presented as "gain on sale of noncurrent asset held for sale, net of capital gains tax" in the consolidated statement of comprehensive income for the year ended June 30, 2021. The difference between the selling price of  $\mathbb{P}480.5$  million and the carrying value of STI ESG's 20% stake in Maestro Holdings of  $\mathbb{P}419.1$  million amounted to a gain of  $\mathbb{P}61.4$  million. The capital gains tax of  $\mathbb{P}45.9$  million represents 15.0% of  $\mathbb{P}306.4$  million, which is the difference between the selling price and the acquisition cost of investment amounting to  $\mathbb{P}174.1$  million. The sale also resulted in the reclassification of other comprehensive income associated with noncurrent asset held for sale to retained earnings and other equity reserve amounting to  $\mathbb{P}89.9$  million and  $\mathbb{P}0.7$  million, respectively (see Note 20).



# 10. Property and Equipment

						Jun	e 30, 2021 (One Ye	ar)					
			Office	Office			Computer Equipment					Right-of-Use Asset -	
	Land	Buildings	and School Equipment	Furniture and Fixtures	Leasehold Improvements	Transportation Equipment	and Peripherals	Library Holdings	Construction In-Progress	Right-of-Use Asset – Land	Right-of-Use Asset - Building	Transportation Equipment	Total
Cost, Net of Accumulated Depreciation													
and Amortization													
Balance at beginning of period	₽3,204,910,694	₽5,889,268,463	₽239,311,564	₽78,878,572	₽71,917,411	₽5,105,581	₽78,751,183	₽21,855,038	<b>₽</b> 199,316,318	₽132,631,411	₽176,286,353		₽10,113,637,364
Additions	2,870,012	129,755,055	51,848,172	8,784,807	1,777,994	216,065	6,354,738	7,310,904	89,696,010	-	26,771,300	9,909,772	335,294,829
Reclassification from other noncurrent assets													
(see Note 15)	183,051,923	-	-	-	-	-	-	-	-	-	-	-	183,051,923
Reclassifications	-	15,678,326	(5,201,563)	-	(9,818,441)	5,134	-	20,544	(684,000)	-	-	-	-
Effect of business combinations (see Note 38)	-	-	717,716	153,987	135,323	-	-	55,865	-	-	-	_	1,062,891
Lease termination (see Note 28)	-	-	-	-	-	-		_	-	-	(19,095,588)	(2,592,066)	(21,687,654)
Disposal	-	-	(86)	(6,476)	-	-	(122,594)	(14)	-	-	-	(333,333)	
Depreciation and amortization (see Notes 23 and 25)	-	(320,456,970)	(83,696,878)	(27,793,062)	(22,809,449)	(2,390,809)	(40,061,697)	(8,217,729)	-	(7,810,535)	(48,614,350)	(7,765,881)	(11) / / / /
Balance at end of period	₽3,390,832,629	₽5,714,244,874	₽202,978,925	₽60,017,828	₽41,202,838	₽2,935,971	₽44,921,630	₽21,024,608	₽288,328,328	₽124,820,876	₽135,347,715	₽14,623,268	₽10,041,279,490
At June 30, 2021: Cost Accumulated depreciation and amortization	₽3,390,832,629 _	₽7,705,215,421 1,990,970,547	₽915,233,248 712,254,323	₽380,014,622 319,996,794	₽269,879,358 228,676,520	₽22,048,622 19,112,651	₽494,501,071 449,579,441	₽217,122,699 196,098,091	₽288,328,328 _	₽142,394,578 17,573,702	₽232,939,134 97,591,419	₽68,363,305 53,740,037	₽14,126,873,015 4,085,593,525
Net book value	₽3,390,832,629	₽5,714,244,874	₽202,978,925	₽60,017,828	₽41,202,838	₽2,935,971	₽44,921,630	₽21,024,608	₽288,328,328	₽124,820,876	₽135,347,715		₽10,041,279,490
				· ·			* *			· ·	· ·	· ·	· · ·
						June 30, 202	0 (Three Months -	see Note 2)					
							Computer					Right-of-Use	
			Office	Office			Equipment					Asset -	
			and School	Furniture	Leasehold	Transportation	and	Library	Construction	Right-of-Use	Right-of-Use	Transportation	
	Land	Buildings	Equipment	and Fixtures	Improvements	Equipment	Peripherals	Holdings	In-Progress	Asset - Land	Asset - Building	Equipment	Total
Cost, Net of Accumulated Depreciation and Amortization													
Balance at beginning of period	₽3,204,910,694	₽5,965,240,054	₽258,364,605	₽86,297,358	₽78,679,587	₽5,839,904	₽89,825,193	₽23,437,535	₽171,629,273	₽134,584,044	₽190,235,164	₽17,138,856	₽10,226,182,267
Additions	-	2,509,426	2,444,566	53,218	-	-	973,555	445,119	27,687,045	-	-	-	34,112,929
Depreciation and amortization (see Notes 23 and 25)	-	(78,481,017)	(21,497,607)	(7,472,004)	(6,762,176)	(734,323)	(12,047,565)	(2,027,616)	-	(1,952,633)		(1,734,080)	( .)
Balance at end of period	₽3,204,910,694	₽5,889,268,463	₽239,311,564	₽78,878,572	₽71,917,411	₽5,105,581	₽78,751,183	₽21,855,038	₽199,316,318	₽132,631,411	₽176,286,353	₽15,404,776	₽10,113,637,364

At June 30, 2020:											
Cost	₽3,204,910,694 ₽7,551,716,878	₽884,696,848	₽380,958,002	₽379,324,004	₽24,526,545	₽522,384,877	₽218,748,312	₽199,316,318	₽142,394,578	₽244,196,456	₽61,548,948 ₽13,814,722,460
Accumulated depreciation and amortization	- 1,662,448,415	645,385,284	302,079,430	307,406,593	19,420,964	443,633,694	196,893,274	-	9,763,167	67,910,103	46,144,172 3,701,085,096
Net book value	₽3,204,910,694 ₽5,889,268,463	₽239,311,564	₽78,878,572	₽71,917,411	₽5,105,581	₽78,751,183	₽21,855,038	₽199,316,318	₽132,631,411	₽176,286,353	₽15,404,776 ₽10,113,637,364

There were no idle property and equipment as at June 30, 2021 and 2020.



# Additions

Land. On April 23, 2021, STI ESG and Heva Management & Development Corporation (HMDC) executed a deed of absolute sale for the purchase of a parcel of land with an area of 2,615 square meters situated in West Diversion Road, Iloilo City for a total consideration of  $\mathbb{P}183.1$  million. As such, STI ESG reclassified the deposit for asset acquisition to land under "Property and equipment" as at June 30, 2021 (see Note 15). STI ESG paid the real property tax and documentary stamp tax for the transfer of ownership amounting to  $\mathbb{P}2.8$  million during the year ended June 30, 2021. As at June 30, 2021, the property has an aggregate cost of  $\mathbb{P}185.9$  million, inclusive of the related taxes. The property is intended to be the new site for STI Iloilo.

Property and Equipment under Construction. As at June 30, 2021 and 2020, the construction-inprogress account pertains substantially to the construction of STI Academic Center Legazpi. The related contract costs amounted to P379.1 million, inclusive of materials, cost of labor and overhead and all other costs necessary for the completion of the project. Located at Rizal St., Cabangan East in Legazpi City, the four-storey school building was built on a 4,149-square-meter property with an estimated capacity of 2,500 SHS and tertiary students. The construction works for STI Legazpi were completed in August 2021.

*Capitalized Borrowing Costs.* Total borrowing costs capitalized as part of property and equipment amounted to P2.8 million, P0.01 million and P5.4 million for the year ended June 30, 2021, the three-month period ended June 30, 2020 and the year ended March 31, 2020, respectively. The average interest capitalization rates were 5.62%, 5.90% and 5.97% for the year ended June 30, 2021, the three-month period ended June 30, 2020 and the year ended March 31, 2020, respectively, which were the effective rates of the borrowings.

# Collaterals

iACADEMY's outstanding long-term loan is secured by a real estate mortgage on the Yakal land and the building, and all other facilities, machineries, equipment and improvements therein (see Note 17). As at June 30, 2021 and 2020, the total carrying value of the mortgaged land, building, machineries and equipment amounted to P1,444.2 million and P1,486.3 million, respectively.

Transportation equipment, recognized as right-of-use assets, are pledged as security for the related lease liabilities as at June 30, 2021 and 2020 (see Note 28). The net book value of these equipment amounted to ₱14.6 million and ₱15.4 million as at June 30, 2021 and 2020, respectively.

#### 11. Investment Properties

	June 30, 2021 (One Year)					
_	Land and Land Improvements	Condominium Units and Buildings	Right-of-Use Asset - Building	Total		
Cost:						
Balance at beginning of year	₽1,313,385,559	₽665,357,550	₽133,183,838	₽2,111,926,947		
Reclassification to noncurrent asset held for						
sale (see Note 9)	(1,004,659,301)	(29,124,000)	-	(1,033,783,301)		
Balance at end of year	308,726,258	636,233,550	133,183,838	1,078,143,646		
Accumulated depreciation:						
Balance at beginning of year	-	184,806,821	16,375,062	201,181,883		
Depreciation (see Note 25)	-	30,844,485	13,100,050	43,944,535		
Reclassification to noncurrent asset held for						
sale (see Note 9)	-	(13,055,237)	-	(13,055,237)		
Balance at end of year	-	202,596,069	29,475,112	232,071,181		
Net book value	₽308,726,258	₽433,637,481	₽103,708,726	₽846,072,465		



	June 30, 2020 (Three Months - see Note 2)							
	Land and	i i i i i i i i i i i i i i i i i i i						
	Land Improvements	Units and Buildings	Asset - Building	Total				
Cost:	Improvements	and Bundings	- Building	Total				
Balance at beginning and end of period	₽1,313,385,559	₽665,357,550	₽133,183,838	₽2,111,926,947				
Accumulated depreciation:								
Balance at beginning of period	-	177,058,898	13,100,049	190,158,947				
Depreciation (see Note 25)	—	7,747,923	3,275,013	11,022,936				
Balance at end of period	_	184,806,821	16,375,062	201,181,883				
Net book value	₽1,313,385,559	₽480,550,729	₽116,808,776	₽1,910,745,064				

As at June 30, 2021, investment properties primarily include buildings of the Group which are held for office or commercial lease.

As at June 30, 2020, investment properties primarily include parcels of land and buildings and land improvements located in Quezon City and Davao City currently held by the Parent Company for capital appreciation and are not used in business.

These properties were obtained by the Parent Company from Unlad through the Deeds of Dacion executed on March 31, 2016 (pursuant to a Memorandum of Agreement as discussed in Note 33) for a total dacion price of  $\mathbb{P}911.0$  million as settlement of the outstanding obligations of Unlad and PWU to the Parent Company, arising from the loans extended by the Parent Company to PWU and Unlad when the Parent Company acceded, in November 2011, to the Joint Venture Agreement and Shareholders' Agreement (the "Agreements") by and among PWU, Unlad, an Individual and Mr. Eusebio H. Tanco (EHT), STI Holdings' BOD Chairman, for the formation of a strategic arrangement with regard to the efficient management and operation of PWU (see Note 33). PWU is a private non-stock, non-profit educational institution, which provides basic, secondary, and tertiary education to its students while Unlad is a real estate company controlled by the Benitez Family and has some assets which are used to support the educational thrust of PWU. The properties were recognized at fair value amounting to  $\mathbb{P}1,280.5$  million at dacion date.

As discussed in Note 9, on June 24, 2021, the Parent Company's BOD approved the sale of the Quezon City dacion properties. Consequently, the carrying value of these properties amounting to P1,020.7 million was reclassified to "Noncurrent asset held for sale" under current assets (see Note 9).

# Fair Value

The fair values of the Group's investment properties were determined by an independent professionally qualified appraiser accredited by the SEC. The fair value represents the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

## Land

Level 3 fair value of land was derived using the market approach. The market approach is a comparative approach to value which considers the sale of similar or substitute properties and related market data and establishes a value estimate by a process involving comparison. Listings and offerings may also be considered. Sales price of comparable land in close proximity (external factor) are adjusted for differences in key attributes (internal factors) such as location and size.



Using the latest available valuation report as at June 30, 2021, the following shows the valuation technique used in measuring the fair value of the land, as well as the significant unobservable inputs used:

Fair value of Quezon City and Davao properties Valuation technique Unobservable input

Relationship of unobservable inputs to fair value

₽2,117,723,000\* Market approach Net price per square meter, location, size, depth, influence, and time element The higher the price per square meter, the higher the fair value to P1,776.2 million classified as noncurrent asset held

\*Includes Quezon City dacion properties with fair value amounting to P1,776.2 million classified as noncurrent asset held for sale as at June 30, 2021 (see Note 9)

Fair value of STI ESG's land Valuation technique Unobservable input Relationship of unobservable inputs to fair value ₽134,287,000 Market approach Net price per square meter The higher the price per square meter, the higher the fair value

#### Condominium Units and Buildings

Level 3 fair values of STI ESG's condominium units and buildings have also been derived using the market approach.

Using the latest available valuation report as at June 30, 2021, the following table shows the valuation technique used in measuring the fair value of STI ESG's buildings, as well as the significant unobservable inputs used:

Fair value Valuation technique Unobservable input Relationship of unobservable inputs to fair value ₽1,462,838,000 Market approach Net price per square meter The higher the price per square meter, the higher the fair value

Level 3 fair values of the Parent Company's buildings and improvements have been derived using the cost approach. The cost approach is a comparative approach to the value of property or another asset that considers as a substitute for the purchase of a given property, the possibility of constructing another property that is an equivalent to the original or one that could furnish equal utility with no undue cost resulting from delay. As at June 30, 2020, the fair value of the Parent Company's buildings and improvements under investment properties amounted to P35.6 million.

The highest and best use of the Quezon City and Davao properties is mixed-use residential and commercial land development; and institutional land development, respectively, while the highest and best use of STI ESG's land, condominium units and buildings is commercial utility.

## Rental

Rental income earned from investment properties amounted to  $\mathbb{P}110.7$  million,  $\mathbb{P}46.5$  million and  $\mathbb{P}169.5$  million for the year ended June 30, 2021, the three-month period ended June 30, 2020 and the year ended March 31, 2020, respectively (see Note 28). Direct operating expenses, including real property taxes, insurance, janitorial, security services and repairs and maintenance, arising from investment properties for the year ended June 30, 2021, the three-month period ended June 30, 2020 and the year ended March 31, 2020 amounted to  $\mathbb{P}9.9$  million,  $\mathbb{P}2.6$  million, and  $\mathbb{P}10.6$  million, respectively.



	June 30, 2021 (One Year)	June 30, 2020 (Three Months - see Note 2
Investments		
Acquisition costs	₽46,563,409	₽46,563,409
Accumulated equity in net earnings:		
Balance at beginning of period	(3,556,050)	(2,194,783)
Equity in net losses of associates and joint		
ventures	(4,603,590)	(1,361,267)
Balance at end of period	(8,159,640)	(3,556,050)
Accumulated share in associates' other		
comprehensive loss:		
Balance at beginning and end of period	329,306	329,306
	38,733,075	43,336,665
Advances (see Note 30)	48,134,540	37,868,986
Less allowance for impairment loss	48,134,540	37,868,986
		_
	₽38,733,075	₽43,336,665

# 12. Investments in and Advances to Associates and Joint Ventures

Movements in the allowance for impairment in value of investments in and advances to associates and joint ventures are as follows:

		June 30, 2020		
	June 30, 2021 (Three months -			
	(One Year)	see Note 2)		
Balance at beginning of period	₽37,868,986	₽37,868,986		
Provision for impairment loss (see Note 25)	10,265,554	_		
Balance at end of period	₽48,134,540	₽37,868,986		

The carrying values of the Group's investments in and advances to associates and joint ventures are as follows:

	June 30, 2021	June 30, 2020
Associates:		
STI Accent*	₽48,134,540	₽37,868,986
STI Alabang*	20,970,887	24,873,546
GROW	13,513,225	14,109,539
Joint venture - PHEI (see Note 13)	4,248,963	4,353,580
	86,867,615	81,205,651
Allowance for impairment loss	48,134,540	37,868,986
	₽38,733,075	₽43,336,665

\*The share in equity of these associates for year ended June 30, 2021, and for the three-month period ended June 30, 2020 is not material.

As at June 30, 2021 and 2020, the carrying amount of the investments in STI Marikina, Synergia, STI Accent and PHNS amounted to nil. The Group received dividends from STI Marikina which was recognized as income amounting to ₱1.0 million for the year ended March 31, 2020.



Information about the associates are discussed below:

The carrying amount of the Group's investments in STI Alabang, GROW, and STI Marikina represents the aggregate carrying values of individually immaterial associates.

The aggregate financial information of individually immaterial associates is as follows:

	June 30, 2021	June 30, 2020	March 31, 2020
Current assets	₽194,050,957	₽174,217,900	₽177,665,351
Noncurrent assets	41,929,742	39,855,675	40,436,151
Current liabilities	(154,859,791)	(109,629,086)	(106,685,234)
Noncurrent liabilities	(17,953,621)	(15,610,013)	(15,340,787)
Equity	₽63,167,287	₽88,834,476	₽96,075,481
		June 30, 2020	March 31, 2020
	June 30, 2021	(Three Months -	(One Year -
	(One Year)	see Note 2)	see Note 2)
Revenues	₽172,522,598	₽46,707,334	₽489,941,910
Expenses	(186,048,513)	(52,037,224)	(493,140,183)
Total comprehensive loss	(₽13,525,915)	(₽5,329,890)	(₱3,198,273)
Share in total comprehensive	(D.4. (0.2. 500)	(D1 2(1 2(7)))	D722 4C4
income (loss)	(₽4,603,590)	(₱1,361,267)	₽733,464

STI Accent is engaged in providing medical and other related services. It ceased operations on June 20, 2012 after the contract of usufruct between STI Accent and Dr. Fe Del Mundo Medical Center Foundation Philippines, Inc. to operate the hospital and its related healthcare service businesses was rescinded in May 2012. As at June 30, 2021 and 2020, allowance for impairment loss on STI ESG's investment in STI Accent and related advances amounted to P48.1 million and P37.9 million, respectively.

Terms and conditions relating to advances to associates and joint ventures are disclosed in Note 30 to the consolidated financial statements.

# 13. Interests in Joint Ventures

## <u>PHEI</u>

On March 19, 2004, STI ESG, together with the University of Makati (UMak) and another shareholder, incorporated PHEI in the Philippines. STI ESG and UMak each owns 40.0% of the equity of PHEI with the balance owned by another shareholder. PHEI is envisioned as the College of Nursing of UMak.

The following are certain key terms under the agreement signed in 2003 by STI ESG and UMak:

- a. STI ESG shall be primarily responsible for the design of the curriculum for the Bachelor's Degree in Nursing (BSN) and Master's Degree in Nursing Informatics, with such curriculum duly approved by the University Council of UMak;
- b. UMak will allow the use of its premises as the campus of BSN while the premises of iACADEMY will be the campus of the post graduate degree; and



c. STI ESG will recruit the nursing faculty while UMak will provide the faculty for basic courses that are non-technical in nature.

The cost of STI ESG's investment in PHEI amounted to P5.0 million while its carrying value amounted to P4.2 million as at June 30, 2021 and 2020.

## STI-PHNS

On September 16, 2005, GROW and PHNS International Holdings, Inc., a company incorporated in Dallas, Texas, USA, entered into a Joint Venture Agreement (JVA). Under the JVA, the parties have agreed to incorporate a joint venture company in the Philippines and set certain terms with regards to capitalization, organization, conduct of business and the extent of their participation in the management of affairs of the joint venture company for the primary purpose of engaging, directly or indirectly, in the business of medical transcription and other related business in the Philippines. As a result of the JVA, the parties incorporated STI-PHNS where each has a 50.0% ownership of the outstanding capital stock of STI-PHNS.

A Deed of Assignment between GROW and STI ESG was executed on May 5, 2006 to transfer all the rights of GROW in the JVA to the latter.

STI-PHNS ceased operations in 2014. On April 7, 2016, the BOD of STI-PHNS ratified the resolution approving the cessation of the business activities of STI-PHNS effective March 1, 2013 and approved the resolution to shorten the corporate term of STI-PHNS until June 30, 2017. On the same date, the BOD of Summit Technologies, Inc. (Summit) ratified the resolution approving the cessation of operations and closure of the business of Summit effective February 28, 2013 and March 1, 2013, respectively, and approved the resolution to shorten the corporate term of Summit until June 30, 2017. Summit is a 89.51%-subsidiary of STI-PHNS. Summit is primarily engaged in encoding, transcribing, translating or converting information, data, documents, files and records of whatever form into usable electronic information or database for use with software programs or other information or database application. The amendments to the STI-PHNS' and Summit's Articles of Incorporation for shortening of the corporate term were approved by the SEC on July 12, 2016 and June 7, 2016, respectively.

The cost of STI ESG's investment in PHNS amounted to  $\clubsuit$ 5.6 million, equivalent to the allowance for impairment loss recognized as at June 30, 2021 and 2020. The carrying value of STI ESG's investment in PHNS amounted to nil as at June 30, 2021 and 2020.

The Group's share in the net losses of its joint ventures amounted to  $\mathbb{P}0.1$  million for the year ended June 30, 2021, while share in the net earnings amounted to  $\mathbb{P}0.8$  million and  $\mathbb{P}2.1$  million for the three-month period ended June 30, 2020, and the year ended March 31, 2020, respectively, which were are all individually immaterial.

# 14. Equity Instruments at Fair Value through Other Comprehensive Income (FVOCI)

	June 30, 2021	June 30, 2020
Quoted equity shares	₽5,285,174	₽4,105,250
Unquoted equity shares	63,862,558	63,873,258
	₽69,147,732	₽67,978,508



a. Equity Shares

*Quoted Equity Shares.* The quoted equity shares above pertain to shares listed in the PSE, as well as trade club shares. These are carried at fair value with cumulative changes in fair values presented as a separate component in equity under the "Fair value change in equity instruments at FVOCI" account in the consolidated statements of financial position. The fair values of these shares are based on the quoted market price as at the financial reporting date.

Unquoted Equity Shares. Unquoted equity shares pertain to shares which are not listed in a stock exchange.

In January 2019, First Pacific Investment Ltd., PLDT, Inc., Benpro Inc., Pilipinas Global Network Limited, Cignal TV, Inc., Suha-PH, Inc., Happyfeet Esports team and STI ESG entered into an investment and shareholders agreement whereby the parties agreed to form Philippine Online Sports League Inc., a stock association, which will establish, operate and maintain a national multi-game Esports league in the Philippines with the aim to promote and develop Esports in the country. Esports is a growing sport internationally and in the Philippines. With this, Philippine Online Sports League Inc. was incorporated on September 30, 2019 with the SEC. It has an authorized capital stock of  $\mathbb{P}155.0$  million divided into 1.25 million common shares and 200.0 thousand preferred shares with a par value of  $\mathbb{P}100.0$  per common share and  $\mathbb{P}150.0$  per preferred share. The initial subscribed and paid-up capital of Philippine Online Sports League Inc. is  $\mathbb{P}90.0$  million of which STI ESG subscribed to and paid  $\mathbb{P}10.0$  million for 100.0 thousand shares at  $\mathbb{P}100.0$  par value per share.

STI ESG recognized dividend income from unquoted equity shares at FVOCI amounting to P0.8 million for the years ended June 30, 2021 and March 31, 2020 (nil for the three-month period ended June 30, 2020).

The rollforward analysis of the "Fair value change in equity instruments at FVOCI" account as shown in the equity section of the consolidated statements of financial position follows:

		June 30, 2020
	<b>June 30, 2021</b> (T	nree Months -
	(One Year)	see Note 2)
Balance at beginning of period	₽11,141,040	₽11,488,234
Fair value change	1,169,224	(347,194)
Balance at end of period (see Note 20)	₽12,310,264	₽11,141,040

## b. Pledged Shares

On June 3, 2013, STI ESG executed a deed of pledge on all of its DLSMC shares in favor of Neptune Stroika Holdings, Inc., now known as Metro Pacific Hospital Holdings, Inc. (MPHHI), a wholly-owned subsidiary of Metro Pacific Investments Corporation (MPIC), to cover the indemnity obligations of STI ESG enumerated in its investment agreement entered into in 2013 with MPIC. On January 3, 2020, STI ESG received the notice of termination of the deed of pledge and as such, MPHHI released STI ESG from its liability. The pledged share certificates have likewise been released to STI ESG. The carrying value of the investment in DLSMC amounted to ₱29.0 million and ₱28.2 million as at June 30, 2021 and 2020, respectively.



	June 30, 2021	June 30, 2020
Goodwill	₽247,361,526	₽245,431,568
Receivable from STI Tanay (see Note 6)	75,478,724	_
Intangible assets (see Note 38)	47,476,586	41,963,660
Advances to suppliers	36,978,001	53,353,624
Rental and utility deposits (see Note 28)	36,756,267	39,420,502
Deferred input VAT	20,989,671	23,637,543
Deposits for acquisition of shares of stock	11,974,596	-
Deposit for asset acquisitions (see Notes 10 and 38)	-	185,951,923
Others (see Note 6)	4,823,114	5,344,188
	₽481,838,485	₽595,103,008

# 15. Goodwill, Intangible and Other Noncurrent Assets

# Goodwill

As at June 30, 2021 and 2020, the Group's goodwill acquired through business combinations have been allocated to select schools which are considered as separate CGUs:

	June 30, 2021	June 30, 2020
STI Caloocan	₽64,147,877	₽64,147,877
STI Cubao	28,327,670	28,327,670
STI Pasay-EDSA	22,292,630	22,292,630
STI Novaliches (see Note 19)	21,803,322	21,803,322
NAMEI (see Note 38)	21,231,234	21,231,234
STI Bacolod	15,681,232	15,681,232
STI Global City	11,360,085	11,360,085
STI Sta. Mesa	11,213,342	11,213,342
STI Lipa	8,857,790	8,857,790
STI Ortigas-Cainta	7,476,448	7,476,448
STI Dagupan	6,835,818	6,835,818
STI Meycauayan	5,460,587	5,460,587
STI Tanauan	4,873,058	4,873,058
STI Iloilo	3,806,173	3,806,173
STI Las Piñas	2,922,530	2,922,530
STI Batangas	2,585,492	2,585,492
STI Kalibo	2,474,216	2,474,216
STI Naga	2,305,368	2,305,368
STI Sta. Maria	1,776,696	1,776,696
STI Calbayog (see Note 38)	1,325,721	_
STI Dumaguete (see Note 38)	604,237	
	247,361,526	₽245,431,568

Management performs its impairment test at the end of each reporting period for all the CGUs. The recoverable amounts are computed based on value-in-use calculations using cash flow projections. Future cash flows are discounted using a pre-tax discount rate ranging from 10.41% to 10.55% and from 9.52% to 10.03% as at June 30, 2021 and 2020, respectively. The cash flow projections are based on a five-year financial planning period as approved by senior management. The growth rate used to extrapolate the cash flows of the unit beyond the five-year period is 5.00%. The management used forecasted revenue increase ranging from 0.59% to 137.6% for the next five years except for select CGU with forecasted revenue decrease ranging from 6.83% to 13.32% in the next two years, considering the impact of COVID-19 pandemic. In 2020, the management used forecasted revenue



decrease ranging from 10.19% to 46.93% on all CGUs for SY 2020-2021 and forecasted revenue increase on all CGUs ranging from 2.16% to 54.07% in the next five years. No provision for impairment on goodwill was recognized for the years ended June 30, 2021 and March 31, 2020 and the three-month period ended June 30, 2020.

## Key assumptions used in the value-in-use calculations

The calculations of value-in-use for the CGUs are most sensitive to the following assumptions:

- Forecasted revenue growth Revenue forecasts are management's best estimates considering factors such as historical/industry trends, target market analysis, government regulations and other economic factors. Revenue forecast of each CGU is primarily dependent to number of students enrolled and tuition fee rates which vary for each school.
- EBITDA margin It is a measure of a firm's profit that includes all expenses except interest and income tax expenses. It is the difference between operating revenues and operating expenses. Earnings before tax differ for each CGU and are based on historical data and future plans for each CGU which may be affected by expected capital expenditures and number of projected students.
- Discount rate Discount rates represent the current market assessment of the risks specific to each CGU, taking into consideration the time value of money and individual risks of the underlying assets that have not been incorporated in the cash flow estimates. The discount rate calculation is based on the specific circumstances of the Group and its operating segments and is derived from its WACC. The Group used the WACC rate as affected by the beta of companies with similar activities and capital structure with the CGUs. WACC is also affected by costs of debt and capital based on average lending rates for a 10-year term due to assumption that the CGUs will exist beyond ten (10) years.
- Long-term growth rate Rates are based on published industry research.

#### Sensitivity to changes in assumptions

With regard to the assessment of value-in-use of the CGUs, management believes that a reasonably possible change in the assumptions would not cause the carrying values of the CGUs to materially exceed their recoverable amounts.

#### Receivable from STI Tanay

Other noncurrent assets include ₱75.5 million receivables from STI Tanay as at June 30, 2021 (see Note 6).

#### Intangible Assets

Intangible assets represent the Group's accounting and school management software which are being amortized over their estimated useful lives.

It also includes the license to operate a maritime school and related agreements which the Group identified as intangible assets for purposes of estimating the fair value of NAMEI's net assets acquired by STI ESG. Such intangible assets with indefinite useful life, representing the fair value of the license and agreements, amounted to P27.6 million as at June 30, 2021 and 2020 (see Note 38).



The rollforward analyses of this account follow:

		June 30, 2020
	June 30, 2021	(Three Months -
	(One Year)	see Note 2
Cost, net of accumulated amortization:		
Balance at beginning of period	₽41,963,660	₽42,487,584
Additions (see Note 38)	6,350,096	1,174,552
Amortization (see Notes 23 and 25)	(837,170)	(1,698,476)
Balance at end of period	₽47,476,586	₽41,963,660
Cost	₽109,417,890	₽103,067,794
Accumulated amortization	61,941,304	61,104,134
Net carrying amount	₽47,476,586	₽41,963,660

# Advances to Suppliers

Advances to suppliers primarily pertain to advance payments made in relation to the acquisition of property and equipment and construction of buildings (see Note 10). These will be reclassified to the "Property and equipment" account when the goods are received or the services are rendered.

# Rental and Utility Deposits

This account includes security deposits paid to utility companies and for warehouse, school and office space rentals in accordance with the respective lease agreements.

## Deferred Input VAT

This account represents input VAT which is expected to be recovered beyond one year (see Note 8).

# Deposits for Acquisition of Shares of Stock

In November 2020, STI ESG paid an aggregate amount of ₱12.0 million representing deposit for the acquisition of shares of stock in De Los Santos-STI College (DLS-STI College) held by the shareholders owning 48.0% of the outstanding capital stock. On August 3, 2021, STI ESG paid the remaining ₱4.0 million to one of the shareholders. In the same month, the shareholders of DLS-STI College and STI ESG entered into deeds of absolute sale wherein STI ESG purchased shares aggregating 480,000, representing 48.0% of issued and outstanding capital stock of DLS-STI College, for a total consideration of ₱16.0 million.

# Deposit for Asset Acquisitions

This account primarily consists of deposits for the purchase of a property in Iloilo aggregating to P183.1 million as at June 30, 2020. Real property tax and documentary stamp tax for the transfer of ownership to STI ESG aggregating to P2.8 million were paid during the year ended June 30, 2021 (see Note 10). The property has a total of 2,615 square meters and is intended to be the new site for STI Iloilo. On April 23, 2021, STI ESG and HMDC executed a Deed of Absolute Sale for the said property. Consequently, STI ESG reclassified the deposit to land under "Property and equipment" (see Note 10). The balance as at June 30, 2020 also includes the down payment amounting to P2.9 million for the acquisition of STI Calbayog and STI Dumaguete (see Note 38).



	June 30, 2021	June 30, 2020
Accounts payable (see Note 30)	₽464,212,251	₽486,337,001
Nontrade payable (see Notes 33 and 40)	67,000,000	67,000,000
Dividends payable (see Note 20)	25,934,641	25,930,201
Accrued expenses:		
Contracted services	42,072,232	47,667,932
Interest	33,505,531	35,221,629
School-related expenses	30,604,440	20,416,313
Salaries, wages and benefits	29,152,557	18,819,785
Utilities	9,647,443	23,145,303
Advertising and promotion	4,346,613	2,463,007
Rent (see Note 28)	4,295,441	17,626,933
Others	6,104,115	7,653,398
Current portion of payable to STI Diamond		
(see Note 19)	24,140,773	22,639,257
Statutory payables	23,356,254	22,614,682
Student organization fund	10,004,360	8,599,132
Network events fund	9,525,376	5,044,587
Current portion of advance rent (see Note 19)	7,154,403	24,179,810
Current portion of refundable deposits (see Note 19)	3,273,940	8,469,032
Others	12,707,010	10,657,623
	₽807,037,380	₽854,485,625

# 16. Accounts Payable and Other Current Liabilities

The terms and conditions of the above liabilities are as follows:

- a. Accounts payable are noninterest-bearing and are normally settled within a 30 to 60-day term.
- b. Nontrade payable pertains to a contingent consideration in relation to the acquisition of STI WNU. On September 6, 2021, the Parent Company and the Agustin Family, former STI WNU shareholders, reached a Compromise Agreement for the payment of ₱25.0 million as final and full settlement of the latter's claim against the former (see Notes 33 and 40).
- c. Dividends payable pertains to dividends declared which are unclaimed as of reporting date and are due on demand.
- d. Accrued expenses, network events fund, student organization fund and other payables are expected to be settled within the next financial year.
- e. Statutory payables primarily include taxes payable and other payables to government agencies which are normally settled within 30 days.
- f. Advance rent pertains to amount received by the Group which will be earned and applied within the next financial year.
- g. Refundable deposits pertain to security deposits from existing lease agreements which are expected to be settled within the next financial year.
- h. Terms and conditions of payables to related parties are disclosed in Note 30 to the consolidated financial statements.



# 17. Interest-bearing Loans and Borrowings

	June 30, 2021	June 30, 2020
Term loan facilities <sup>(a)</sup>	₽1,710,111,915	₽1,391,211,241
Corporate Notes Facility <sup>(b)</sup>	248,144,353	399,400,000
Landbank ACADEME Program <sup>(a)</sup>	21,989,678	-
	1,980,245,946	1,790,611,241
Less current portion	208,812,671	358,566,076
Noncurrent portion	₽1,771,433,275	₽1,432,045,165

<sup>(a)</sup>Net of unamortized debt issuance costs of P10.0 million and P8.8 million as at June 30, 2021 and 2020, respectively. <sup>(b)</sup>Inclusive of unamortized premium of P8.1 million as at June 30, 2021.

#### Term Loan Facilities

*iACADEMY.* On September 28, 2017, iACADEMY, as Borrower, and Neschester, as Third Party Mortgagor, entered into an Omnibus Loan and Security Agreement (Omnibus Agreement) with China Banking Corporation (China Bank) granting iACADEMY a Term Loan Facility amounting to  $\mathbb{P}800.0$  million to refinance the  $\mathbb{P}200.0$  million short-term loan and partially finance the cost of construction of iACADEMY's Yakal campus. The long-term loan is secured by a real estate mortgage on the Yakal land and the building constructed thereon, and all other facilities, machineries equipment and improvements therein (see Note 10). The long-term loan shall mature on the 10th year anniversary of the initial drawdown on the Term Loan Facility (the Loan Maturity Date). The maturity date of subsequent drawdowns made within the availability period shall coincide with the Loan Maturity Date.

iACADEMY made the following drawdowns:

		Interest at
Date of drawdown	Amount	Drawdown Date
September 29, 2017	₽200,000,000	4.4025%
January 10, 2018	130,000,000	4.4057%
April 5, 2018	240,000,000	4.6932%
May 15, 2018	130,000,000	5.1928%
October 26, 2018	100,000,000	7.9266%
	₽800,000,000	

On September 28, 2018, the total drawdown amounting to P700.0 million was repriced at an interest rate of 6.8444%. The loan facility has a term of 10 years, with a 3-year grace period on the principal repayment. The principal is payable semi-annually starting September 29, 2020, while the interest is payable semi-annually in arrears every March 29 and September 29 of each year. The interest rate shall be repriced one business day prior to each of the later interest payment date of the two relevant interest periods. Interest rate is determined based on the 1-year PHP Bloomberg Valuation Service (BVAL) reference rate plus a margin of 1.50% per annum which interest rate shall in no case be lower than the sum of the BSP Overnight Lending Facility Rate and one-half percent (0.50%) per annum.

On September 13, 2019, China Bank approved iACADEMY's request to partially prepay the term loan. iACADEMY paid P200.0 million on September 30, 2019. On September 27, 2019, the total loan balance of P600.0 million was repriced at an interest rate of 5.3030%. On September 28, 2020, the loan balance of P560.0 million was repriced at 3.3727%.



Fiscal year	Amount
2021	₽80,000,000
2022	80,000,000
2023	80,000,000
2024	80,000,000
2025	80,000,000
2026	80,000,000
2027	80,000,000
2028	40,000,000
	₽600,000,000

With the prepayment made on September 30, 2019, China Bank approved the future repayment of the loan principal as follows:

Breakdown of iACADEMY's Term Loan follows:

	<b>June 30, 2021</b>	June 30, 2020
Balance at beginning of period	₽600,000,000	₽600,000,000
Payments	(80,000,000)	-
	520,000,000	600,000,000
Unamortized debt issuance costs	(2,657,030)	(3,481,952)
Balance at end of period	517,342,970	596,518,048
Less current portion	79,267,918	79,166,076
Noncurrent portion	₽438,075,052	₽517,351,972

These loans are due based on the following schedule:

Fiscal year	Amount
2022	₽80,000,000
2023	80,000,000
2024	80,000,000
2025	80,000,000
2026	80,000,000
2027	80,000,000
2028	40,000,000
	₽520,000,000

On September 16, 2021, China Bank approved iACADEMY's request to partially prepay the term loan and the waiver of the prepayment penalty. On September 29, 2021, iACADEMY paid the P40.0 million regular amortization plus the prepayment of P120.0 million. The prepayment shall be applied in the inverse order of maturity according to the repayment schedule. The prepayment penalty of 3% was waived by China Bank.



With the prepayment made, China Bank approved the future repayment of the loan principal as follows:

Fiscal year	Amount
2022	₽40,000,000
2023	80,000,000
2024	80,000,000
2025	80,000,000
2026	80,000,000
	₽360,000,000

On September 28, 2021, the loan balance of ₱360.0 million was repriced at an interest rate of 3.2068%.

iACADEMY incurred costs related to the availment of the loan amounting to  $\mathbb{P}8.2$  million. These costs were capitalized and amortized using the EIR method. These are presented as a contra-liability account in the consolidated statements of financial position. The carrying value of the transaction costs amounted to  $\mathbb{P}2.7$  million and  $\mathbb{P}3.5$  million as at June 30, 2021 and 2020, respectively. Amortization of transaction costs recognized as interest expense amounted to  $\mathbb{P}0.8$  million,  $\mathbb{P}0.2$  million and  $\mathbb{P}2.6$  million for the year ended June 30, 2021, the three-month period ended June 30, 2020 and the year ended March 31, 2020, respectively.

The Omnibus Agreement contains, among others, covenants regarding incurring additional debt and declaration of dividends, to the extent that such will result in a breach of the required debt service cover and debt-to-equity ratios. The required financial ratios are:

- (1) Debt service cover ratio of a minimum of 1.05x, which is the ratio of EBITDA for immediately preceding twelve (12) months to debt service due in the next 12 months.
- (2) Debt-to-equity ratio of not more than 2.0x, computed by dividing total liabilities (excluding unearned tuition and other school fees) by total equity.

As at June 30, 2021 and 2020, iACADEMY has complied with the above covenants.

STI ESG. On May 7, 2019, STI ESG and China Bank entered into a seven-year term loan agreement up to the amount of  $\mathbb{P}1,200.0$  million. The credit facility is unsecured and is available for a period of one year from May 7, 2019, the date of signing of the loan agreement. The proceeds of this loan shall be used for the (i) financing of campus expansion projects (ii) acquisition of schools (iii) refinancing of short-term loans incurred for projects and (iv) other general corporate purposes. The agreement provides for a grace period in principal repayments of two (2) years from the initial drawdown date. Principal repayments shall be made in ten (10) equal semi-annual installments beginning six (6) months from the end of the grace period.

As stated in the Term Loan Agreement, STI ESG has elected to fix the interest on each drawdown on a per annum basis based on the higher of 1-year BVAL rate plus an interest spread of 1.50% divided by the Applicable Interest Premium Factor, or the agreed Floor rate divided by the Applicable Interest Premium Factor. On the Initial Interest Rate Resetting Date, the applicable interest rate per annum for all drawdowns would be collectively reset based on the higher of 1-year BVAL rate plus an interest spread of 1.50% divided by the Applicable Interest Premium Factor, or the agreed Floor rate divided by the Applicable Interest Premium Factor, or the agreed Floor rate divided by the Applicable Interest Premium Factor, or the agreed Floor rate divided by the Applicable Interest Premium Factor.



STI ESG may, on any Interest Resetting Date and upon serving a written notice, elect to fix the interest rate for the remaining period of the loan based on the higher of applicable BVAL rate plus an interest spread of 1.50% divided by the Applicable Interest Premium Factor, or the agreed Floor rate divided by the Applicable Interest Premium Factor.

On July 3, 2020, STI ESG and China Bank executed the Amendment to the Term Loan Agreement dated May 7, 2019 to amend the availability period of the Term Loan Facility. The Term Loan Facility was made available to the Borrower on any business day for the period beginning on the date of the Term Loan Agreement and ending on the earliest of: (a) July 31, 2020; (b) the date the Term Loan Facility is fully drawn; or (c) the date the Lender's commitment to extend the Term Loan Agreement. At various dates during the year ended March 31, 2020, STI ESG availed of loans aggregating to P800.0 million subject to interest rates ranging from 5.81% to 6.31%. In July 2020, STI ESG availed of loans aggregating to P400.0 million subject to an interest rate of 5.81%. Interest rates for all drawdowns from the Term Loan Facility were repriced at a rate of 5.56% effective September 20, 2020. As at July 31, 2020, the Term Loan Facility is fully drawn at P1,200.0 million. The proceeds from these loans were used for capital expenditures and working capital requirements.

The Agreement prescribes that the following financial covenants shall be observed and computed based on STI ESG's consolidated financial statements:

- 1. Debt-to-equity ratio of not more than 1.50x, computed by dividing Total Liabilities by Total Equity. For purposes of this computation, Total Liabilities shall exclude Unearned Tuition and Other School Fees, and
- 2. Debt Service Cover Ratio of a minimum of 1.05x, which is the ratio of EBITDA to Debt Service.

As at June 30, 2021 and 2020, STI ESG is compliant with the required ratios.

China Bank approved the temporary waiver of the DSCR requirement covering the period ended June 30, 2021 (see discussion on Waivers of Certain Covenants in this note). DSCR as at June 30, 2021 and 2020 is 1.46:1.00 and 1.62:1.00, respectively. As at June 30, 2021 and 2020, STI ESG complied with the said covenants.

Breakdown of STI ESG's Term Loan follows:

	June 30, 2021	June 30, 2020
Balance at beginning of period	₽800,000,000	₽800,000,000
Proceeds	400,000,000	_
	1,200,000,000	800,000,000
Unamortized debt issuance costs	(7,231,055)	(5,306,808)
Balance at end of period	1,192,768,945	794,693,192
Less current portion	120,000,000	_
Noncurrent portion	₽1,072,768,945	₽794,693,192



Fiscal Year	Amount
2022	₽120,000,000
2023	240,000,000
2024	240,000,000
2025	240,000,000
2026	240,000,000
2027	120,000,000
	₽1,200,000,000

These loans are unsecured and are due based on the following schedule:

On September 16, 2021, ChinaBank approved STI ESG's request to allow a principal prepayment in the amount of P240.0 million to be applied to the existing P1,200.0 million Term Loan Facility, under the Term Loan Agreement dated May 7, 2019. Further, ChinaBank reduced the prepayment penalty from 3% to 1.5% based on the amount to be prepaid. On September 20, 2021, STI ESG made a prepayment aggregating to P243.6 million, including the 1.5% prepayment penalty. The prepayment has been applied in the direct order of maturity and as such, applied on amortizations due on March 19, 2022, and September 19, 2022, according to the repayment schedule shown above.

The revised repayment schedule, after the application of the principal prepayment, are as follows:

Fiscal Year	Amount
2023	₽120,000,000
2024	240,000,000
2025	240,000,000
2026	240,000,000
2027	120,000,000
	₽960,000,000

# Corporate Notes Facility

On March 20, 2014, STI ESG entered into a Corporate Notes Facility Agreement (Credit Facility Agreement) with China Bank granting STI ESG a credit facility amounting to  $\neq$ 3.0 billion with a term of either 5 or 7 years. The facility is available in two tranches of  $\neq$ 1.5 billion each. The net proceeds from the issuance of the notes were used for capital expenditures and other general corporate purposes.

On May 9, 2014, the first drawdown date, STI ESG elected to have a 7-year term loan with floating interest based on the 1-year PDST-F plus a margin of two percent (2.00%) per annum, which interest rate shall in no case be lower than the BSP overnight rate plus a margin of three-fourths percent (0.75%) per annum, which is subject to repricing.

An Accession Agreement to the Credit Facility Agreement was executed on December 16, 2014 among STI ESG, STI WNU and China Bank whereby STI WNU acceded to the Credit Facility entered into by STI ESG with China Bank in March 2014. In addition, an Amendment and Supplemental Agreement was also executed by the parties on the same date. The Amendment and Supplemental Agreement allowed STI WNU to draw up to ₱300.0 million from the facility.

On December 19, 2014, STI ESG advised China Bank that it will not be availing of tranche 2 of the Credit Facility Agreement thus limiting the facility available to STI ESG to P1,500 million. On the same date, STI WNU availed the amount of P300.0 million under the same terms and conditions as that of STI ESG's Credit Facility, which has a term of seven (7) years with floating interest based on



the 1-year PDST-F plus a margin of two percent (2.00%) per annum, which interest rate shall in no case be lower than the BSP overnight rate plus a margin of three-fourths percent (0.75%) per annum and is subject to annual repricing every January 31. This loan is secured by a Comprehensive Surety issued by the Parent Company.

In 2015, STI ESG availed a total of P1,200.0 million loans with interest ranging from 4.34% to 4.75%. The interest rate for the outstanding balance of Corporate Notes Facility amounting to P240.0 million was reprized at 5.56% effective February 1, 2021.

STI ESG has made payments totaling to P120.0 million and P240.0 million for the years ended June 30, 2021 and March 31, 2020, respectively, and nil for the three-month period ended June 30, 2020.

STI WNU has made payments on the Corporate Notes Facility totaling to  $\mathbb{P}39.4$  million and  $\mathbb{P}79.6$  million for the years ended June 30, 2021 and March 31, 2020, respectively (nil for the three-month period ended June 30, 2020). Of the amount paid by STI WNU for the year ended June 30, 2021,  $\mathbb{P}19.6$  million pertains to the payment made in January 2021, as full and final settlement of its loan from the Corporate Notes Facility.

The Credit Facility Agreement, together with the Accession Agreement, contains, among others, covenants regarding incurring additional debt and declaration of dividends, to the extent that such will result in a breach of the required debt-to-equity and debt service cover ratios (DSCR). STI ESG and STI WNU were required to maintain a debt-to-equity ratio of not more than 1.00:1.00 and debt service cover ratio of not less than 1.10:1.00.

On January 19, 2017, STI ESG, STI WNU and China Bank executed a Second Amendment and Supplemental Agreement to the Corporate Notes Facility Agreement. Significant amendments are as follows:

- a) change in interest rate of either (1) the 1-year benchmark rate (PDST-R2) plus a margin of 1.50% per annum which interest rate shall in no case be lower than 3.75% per annum or (2) the 3-month benchmark rate plus a margin of 1.50% per annum which interest rate shall in no case be lower than 3.50% per annum.
- b) amendments on the required financial ratios, whereby STI ESG shall maintain the following ratios which shall be computed based on the consolidated financial statements:
  - Debt-to-equity ratio of not more than 1.50x, computed by dividing total debt by total equity. For the purpose of this computation, total debt shall exclude unearned tuition and other school fees;
  - (2) Debt service cover ratio of a minimum of 1.05x.

The required DSCR of a minimum of 1.10x for STI WNU remained the same.

China Bank approved the temporary waiver of the DSCR requirement covering the period ended March 31, 2021 and September 30, 2020 for STI ESG and STI WNU, respectively (see discussion on the Waiver of Certain Covenants). STI WNU has fully paid its loan from the Corporate Notes Facility as of June 30, 2021.

As at June 30, 2020, STI ESG and STI WNU had complied with the above covenants.



On January 29, 2021, STI ESG and China Bank executed a Third Amendment and Supplemental Agreement to the Corporate Notes Facility Agreement with an outstanding balance of ₱240.0 million.

Significant changes to the terms and conditions of the Corporate Notes Facility Agreement of STI ESG are as follows:

- a) amendment of the maturity date from July 31, 2021 to September 19, 2026, with the first equal semi-annual amortization of ₱30.0 million to start on March 19, 2023;
- amendment of the interest rate repricing date for the interest period commencing on January 31, 2021 while all succeeding interest rate repricing dates shall be on the interest payment date of the interest period ending on September 19 of every year, thereafter;
- c) amendment of the interest period commencing on January 31, 2021 and each successive period of six months commencing from September 19, 2021 and ending on the relevant maturity date; and
- d) amendment of the 1-year Benchmark Rate plus a margin of 1.50% per annum which interest rate shall in no case be lower than 5.50% per annum for the interest period covering January 31, 2021 to September 18, 2021 and 6.25% per annum for each succeeding interest period thereafter.

The above modification of terms and conditions resulted in the recognition of a loss on loan modification amounting to  $\mathbb{P}8.3$  million in the consolidated statement of comprehensive income for the year ended June 30, 2021.

Breakdown of the Group's Credit Facility Agreement follows:

	June 30, 2021	June 30, 2020
Balance at beginning of period	₽399,400,000	₽399,400,000
Payments	(159,400,000)	—
	240,000,000	399,400,000
Unamortized premium on corporate notes	8,144,353	_
Balance at end of period	248,144,353	399,400,000
Less current portion	_	279,400,000
Noncurrent portion	₽248,144,353	₽120,000,000

These loans are unsecured and, with the January 29, 2021 amendment, are due based on the following schedule:

Fiscal Year	Amount
2023	₽30,000,000
2024	60,000,000
2025	60,000,000
2026	60,000,000
2027	30,000,000
	₽240,000,000



### Waivers of Certain Covenants

- a. On June 23, 2020, STI ESG requested China Bank for the waivers of certain covenants in its Term Loan Agreement and Corporate Notes Facility Agreement in connection with STI ESG's availment of the Land Bank of the Philippines (LandBank) ACcess to Academic Development to Empower the Masses towards Endless Opportunities (ACADEME) Program. On July 23, 2020, China Bank approved the waiver of the following covenants:
  - Assignment of revenues/income. The Borrower/Issuer shall not assign, transfer or
    otherwise convey any right to receive any of its income or revenues except when such
    assignment, transfer, or conveyance: (i) is made on an arm's length basis under normal
    commercial terms; or (ii) is required by Law; and, in either case, does not result in a
    Material Adverse Effect and provided that the Borrower/Issuer shall notify the
    Lender/Note Holder in the event that any of the above transactions are entered into with
    related parties or any of the Subsidiaries or Affiliates of the Borrower/Issuer;
  - Encumbrances. The Borrower/Issuer shall not permit any Indebtedness to be secured by or to benefit from any Lien, in favor of any creditor or class of creditors on, or in respect of, any present or future assets or revenues of the Issuer or the right of the Issuer in receiving income; and
  - Ranking of Notes. The Borrower/Issuer shall ensure that for so long as any Note is
    outstanding, the Issuer shall not incur or permit to arise any Indebtedness which ranks
    ahead of the Notes whether it be by virtue of being evidenced by a public instrument as
    provided by Article 2244, paragraph 14 of the Civil Code of the Philippines, as the same
    may be amended from time to time, or otherwise.
- b. On July 23, 2020, China Bank approved the temporary waiver of the DSCR requirement on both the Term Loan and the Corporate Notes Facility Agreements with STI ESG covering the period ended March 31, 2021. On December 18, 2020, China Bank approved the temporary waiver of the DSCR requirement covering the period ended December 31, 2020 and the period ending June 30, 2021.
- c. On August 7, 2020, STI WNU requested China Bank for consent to avail of LandBank's ACADEME Lending Program by way of participation to the extent of ₱10.0 million in the Term Loan/Rediscounting Facility approved by LandBank in favor of STI ESG and the waiver of certain covenants in the Corporate Notes Facility Agreement dated March 20, 2014 and the Accession Agreement dated December 16, 2014. On September 8, 2020, China Bank approved the waiver of the following covenants in relation to the availment of STI WNU of LandBank's ACADEME Lending Program.
  - the waiver of Section 7.01(s) re: Ranking of Notes which requires STI WNU to ensure that for as long as any Note is outstanding, STI WNU shall not incur or permit to arise any Indebtedness which ranks ahead of the Notes insofar as the same relates to the availment by STI WNU of LandBank's ACADEME Lending Program, to be secured by the corporate surety of STI Education System Holdings, Inc. and the assignment of the sub-promissory notes to be executed by the parents or benefactors of STI WNU's students in favor of LandBank;
  - the waiver of Section 7.02(g) of the Corporate Notes Facility Agreement re: Assignment of Revenues and Income which prohibits STI WNU from assigning, transferring or conveying its right to receive income or revenues insofar as such assignment relates to the requirement of LandBank to assign the sub-promissory notes to be executed by the parents or benefactors



of STI WNU's students in favor of LandBank as security for the ACADEME Lending Program;

the waiver of Section 7.02(o) of the Corporate Notes Facility Agreement re: Encumbrances which prohibits STI WNU from permitting any Indebtedness to be secured by or to benefit from any Lien in favor of any creditor or class of creditors on or in respect of any present or future assets or revenues of STI WNU or the right of STI WNU in receiving income in relation to the requirement of LandBank to assign the sub promissory notes to be executed by the parents or benefactors of STI WNU's students in favor of LandBank as security for the ACADEME Lending Program; and

China Bank likewise approved the one-time waiver of the DSCR testing covering the period ended September 30, 2020 in relation to the Corporate Notes Facility Agreement.

- d. On August 7, 2020, iACADEMY requested China Bank for consent to avail of LandBank's ACADEME Lending Program by way of participation to the extent of ₱10.0 million in the Term Loan/Rediscounting Facility approved by LandBank in favor of STI ESG in the amount of ₱250.0 million and waiver of certain covenants in the Omnibus Loan and Security Agreement dated September 28, 2017. On September 8, 2020, China Bank approved the waiver of the following covenants in relation to the availment of iACADEMY of LandBank's ACADEME Lending Program:
  - the waiver of Section 16.01(u) of the Omnibus Agreement re: Ranking of Notes which requires iACADEMY to ensure that for as long as any Note is outstanding, iACADEMY shall not incur or permit to arise any Indebtedness which ranks ahead of the Notes insofar as the same relates to the availment by iACADEMY of LandBank's Academe Lending Program, to be secured by the corporate surety of STI Education System Holdings, Inc. and the assignment of the sub promissory notes to be executed by the parents or benefactors of iACADEMY's students in favor of LandBank;
  - the waiver of Section 16.02(k) of the Omnibus Agreement re: Encumbrances which prohibits iACADEMY from permitting any Indebtedness to be secured by or to benefit from any Lien in favor of any creditor or class of creditors on or in respect of any present or future assets or revenues of iACADEMY or the right of iACADEMY to receive income in relation to the requirement of LandBank to assign the sub promissory notes to be executed by the parents or benefactors of iACADEMY's students in favor of LandBank as security for the ACADEME Lending Program; and
  - the waiver of Section 16.02(m) of the Omnibus Agreement re: Assignment of Revenues and Income which prohibits iACADEMY from assigning, transferring or conveying its right to receive income or revenues insofar as such assignment relates to the requirement of LandBank to assign the sub promissory notes to be executed by the parents or benefactors of iACADEMY's students in favor of LandBank as security for the ACADEME Lending Program.

## LandBank ACADEME Program

On July 22, 2020, LandBank approved a ₱250.0 million Term Loan/Rediscounting Line Facility under its ACADEME Lending Program in favor of STI ESG to finance the 'study now, pay later' program of the government for students amid the financial difficulties facing families due to the COVID-19 pandemic. The LandBank ACADEME Program is a refinancing/rediscounting facility for Promissory Notes issued by the parents or benefactors of students to enable said students to enroll, continue and complete their studies. The school can borrow up to 70.0% of the amount stated in



the Promissory Note issued by the parents/benefactors of the students. This loan from LandBank is subject to 3.0% interest per annum. Interest and principal are payable annually in arrears. The term of the borrowing is coterminous with the promissory note to be issued by the parents/benefactors of the students, which in no case shall exceed three (3) years. The loans covered by these promissory notes to be issued by the parents/benefactors of students are interest-free.

The ₱250.0 million Term Loan/Rediscounting Line Facility approved for STI ESG is secured by a Comprehensive Surety issued by STI Holdings.

On September 16, 2020, the Rediscounting Agreement with LandBank was executed by STI ESG in relation to this loan arrangement. Further, on the same date, the Comprehensive Surety Agreement was executed by STI Holdings in favor of LandBank. As at June 30, 2021, STI ESG has drawn from its Term Loan/Rediscounting Line Facility with LandBank an aggregate amount of P22.1 million, of which P9.5 million is due within the next twelve months. The term of the borrowing is coterminous with the promissory notes executed by the parents/benefactors of the students. The first and second drawdowns amounting to P10.0 million and P12.1 million, respectively, are maturing in August 2022 and January 2023, respectively, for the 20-month tenor and August 2023 and January 2024, respectively, for the 30-month tenor.

#### Short-term Loans

On January 22, 2021, STI ESG availed of a loan from Security Bank Corporation amounting to  $\mathbb{P}100.0$  million subject to an interest rate of 4.75%. The loan was fully settled in March 2021. The credit line is on a clean basis. The proceeds from this loan were used for working capital requirements.

On August 24, 2020, STI ESG made a loan drawdown from its short-term credit line with Bank of the Philippine Islands (BPI) amounting to  $\frac{1}{2}300.0$  million with a term of one year. The interest rate is 4.25% subject to quarterly repricing. The credit line is on a clean basis. This loan was fully settled on February 26, 2021. The proceeds from this loan were used for working capital requirements.

STI ESG availed of loans from BPI aggregating to P468.0 million during the year ended March 31, 2020. These loans were subject to interest rates ranging from 4.75% to 5.75%. The short-term loans were unsecured and were fully settled as at March 31, 2020. The proceeds from these loans were used for working capital requirements.

#### Interest Expense

On October 29, 2018, the Bankers Association of the Philippines launched the BVAL Reference Rates replacing the set of PDST Reference Rates (PDST-R1 & PDST-R2). Hence, starting the interest period January 31, 2019, the benchmark rate for the loans of STI ESG and STI WNU is the BVAL reference rate for one-year tenor.

Interest expense on the loans for the year ended June 30, 2021, the three-month period ended June 30, 2020 and the year ended March 31, 2020 amounted to P109.5 million and P26.5 million and P110.3 million, respectively (see Note 22).



## 18. Bonds Payable

	June 30, 2021	June 30, 2020
Principal:		
Fixed-rate bonds due 2024	₽2,180,000,000	₽2,180,000,000
Fixed-rate bonds due 2027	820,000,000	820,000,000
	3,000,000,000	3,000,000,000
Less unamortized debt issuance costs	26,917,125	33,902,228
	₽2,973,082,875	₽2,966,097,772

On March 23, 2017, STI ESG issued the first tranche of its ₱5,000.0 million fixed-rate bonds program under its 3-year shelf registration with the SEC which ended on March 9, 2020. The bonds, amounting to an aggregate of ₱3,000.0 million were listed through the PDEx, with interest payable quarterly and were issued with a fixed rate 5.8085% for the 7-year series, due 2024, and 6.3756% for the 10-year series, due 2027. The bonds were rated 'PRS Aa' by the Philippine Rating Services Corporation (PhilRatings) in 2017. In January 2021, PhilRatings changed the Issue Credit Rating for STI ESG's outstanding bond issuance to PRS A plus, with a Negative Outlook, from PRS Aa, with a Stable Outlook. Obligations rated PRS A have favorable investment attributes and are considered as upper-medium grade obligations. Although these obligations are somewhat more susceptible to the adverse effects of changes in economic conditions, STI ESG's capacity to meet its financial commitments on the obligation is still strong. A 'plus' or 'minus' sign may be added to further qualify ratings. A Negative Outlook, on the other hand, indicates that there is a potential for the present credit rating to be downgraded in the next twelve (12) months.

Proceeds of the issuance were used to finance the campus expansion projects, refinancing of the short-term loans incurred for the acquisition of land, and for other general corporate requirements of STI ESG.

The bonds include an embedded derivative in the form of an early redemption option that gives STI ESG the option, but not the obligation, to redeem in whole (and not in part), the outstanding bonds before the relevant maturity date, based on a certain price depending on the fixed early redemption option dates. Management has assessed that the early redemption option is closely related to the bonds and would not require to be separated from the value of the bonds and accounted for as a derivative. Subsequent reassessment is required when there has been a change in the terms of the contract that significantly modifies the cash flows.

	Interest		Interest	Principal	Carrying V	alue as at	
Issued	Payable	Term	Rate	Amount	June 30, 2021	June 30,2020	Features
2017	Quarterly	7 years	5.8085%	₽2,180,000,000	₽2,162,693,089	₽2,157,043,093	Callable on the 3rd month after the 5th anniversary of Issue Date and on the 6th anniversary of Issue Date
2017	Quarterly	10 years	6.3756%	820,000,000	810,389,786	809,054,679	Callable from the 7th anniversary issue and every year thereafter until the 9th anniversary issue date
				₽3,000,000,000	₽2,973,082,875	₽2,966,097,772	

A summary of the terms of STI ESG's issued bonds follows:



## Covenants

The bonds provide certain restrictions and requirements with respect to, among others, change in majority ownership and management, merger or consolidation with other corporation resulting in loss of control over the overall resulting entity and sale, lease, transfer or otherwise disposal of all or substantially all of its assets. The Credit Facility Agreement also contains, among others, covenants regarding incurring additional debt and declaration of dividends. STI ESG is required to maintain a debt-to-equity ratio of not more than 1.50:1.00 and debt service cover ratio of not less than 1.05:1.00 computed based on the consolidated financial statements.

STI ESG's debt-to-equity and debt service cover ratios as at June 30, 2021 and 2020 are as follows:

	June 30, 2021	June 30, 2020
Total liabilities <sup>(a)</sup>	₽5,441,261,355	₽5,225,836,891
Total equity	5,802,472,205	5,888,520,185
Debt-to-equity	0.94:1.00	0.89:1.00
<sup>(a)</sup> Excluding unearned tuition and other school fees		
	June 30, 2021	June 30, 2020
EBITDA <sup>(b)</sup>	₽628,477,871	₽789,899,217
Total interest-bearing liabilities <sup>(c)</sup>	444,004,514	488,916,326
Debt service cover	1.42:1.00	1.62:1.00

<sup>(b)</sup>*EBITDA for the last twelve months* 

(c) Total principal and interest due in the next twelve months

STI ESG obtained the required consent of the holders of the Bonds (the "Record Bondholders"), which include among others, the waiver of the DSCR requirement up to June 30, 2023 (see Amendments to the Trust Agreement). As at June 30, 2021 and 2020, STI ESG has complied with the above covenants.

#### Amendments to the Trust Agreement

On July 20, 2020, STI ESG delivered to China Banking Corporation - Trust and Asset Management Group, in its capacity as trustee (the "Trustee") for the Series 7Y Bonds due 2024 and the Series 10Y Bonds due 2027 (collectively, the "Bonds") a Consent Solicitation Statement (the "Consent Solicitation Statement") and the annexed Consent Form (the "Consent Form") in connection with the proposed amendments to the Trust Agreement dated March 10, 2017 (the "Trust Agreement") governing the Bonds issued by STI ESG. Pursuant to the Consent Solicitation Statement, STI ESG sought the consent of the Record Bondholders to certain proposed amendments to the Trust Agreement. The Proposed Amendments are (1) the waiver of Section 7.02(a) of the Trust Agreement which prohibits the Issuer from incurring or suffering to exist any Lien upon any assets or revenues, present and future, of the Issuer in relation to the requirement of LandBank to assign the subpromissory notes to be executed by the parents or benefactors of the Issuer's students in favor of LandBank as security for the ACADEME Lending Program (2) the waiver of Section 7.02(b) of the Trust Agreement which prohibits the Issuer from incurring Indebtedness or entering into any loan facility agreement secured by or to be secured by a lien upon any assets and revenues, present and future, whether registered or unregistered, of the Issuer, unless the Issuer has made or will make effective provisions, satisfactory to the Record Bondholders in the latter's absolute discretion, whereby the Lien thereby created will secure, on an equal first ranking and ratable basis, any and all obligations of the Issuer under the Trust Agreement and such other Indebtedness which the Lien purports to secure; (3) the waiver of Section 7.02(f) of the Trust Agreement which prohibits the Issuer from assigning, transferring or conveying its right to receive income or revenues insofar as such assignment relates to the requirement of LandBank to assign the sub-promissory notes to be executed by the parents or benefactors of STI ESG's students in favor of LandBank as security for the



ACADEME Lending Program; and (4) the waiver of the DSCR up to June 30, 2023, as provided under Section 7.01(k) of the Trust Agreement. The Proposed Amendments will not alter the interest rate or maturity date of the Bonds, the Issuer's obligation to make principal and interest payments on the Bonds, or the substantive effect of any other covenant or provision of the Bonds. The Trustee certified as of August 15, 2020, that it has obtained the required consent of the Record Bondholders holding or representing at least fifty percent (50%) plus one peso (Php1.00) of the aggregate principal amount of the Bonds to the Proposed Amendments to the Trust Agreement governing the Bonds. On August 19, 2020, pursuant to the Consent Solicitation Statement, STI ESG and the Trustee executed the Supplemental Trust Agreement incorporating the Proposed Amendments, as follows:

Amendments Relating to Negative Covenants Waiver

Effective as of Execution Date, the following amendments shall be deemed to have been made to Section 7.02 (Negative Covenants of the Issuer) of the Trust Agreement:

(a) Section 7.02(a) of the Trust Agreement is hereby amended to read as follows:

"directly or indirectly, incur or suffer to exist, or permit any Subsidiary to directly or indirectly incur or suffer to exist, any Lien other than Permitted Liens upon any assets and revenues, present and future, of the Issuer and its Subsidiaries, as the case may be, except for the assignment by the Issuer to LandBank of sub-promissory notes to be executed by the parents or benefactors of the Issuer's students as security for the ACADEME Lending Program of LandBank";

(b) Section 7.02(b) of the Trust Agreement is hereby amended to read as follows: "incur Indebtedness or enter into, or permit any Subsidiary to enter into, any loan facility agreement secured by or to be secured by a Lien upon any assets and revenues, present and future, whether registered or unregistered, of the Issuer or any Subsidiary, as the case may be, xxx except for the assignment by the Issuer to LandBank of sub-promissory notes to be executed by the parents or benefactors of the Issuer's students as security for the ACADEME Lending Program of LandBank";

(c) Section 7.02(f) of the Trust Agreement is hereby amended to read as follows:

"assign, transfer or otherwise convey any right to receive any of its income or revenues unless in the ordinary course of business, or unless otherwise required by applicable law, except for the assignment by the Issuer to LandBank of sub-promissory notes to be executed by the parents or benefactors of the Issuer's students as security for the ACADEME Lending Program of LandBank";

Amendment Relating to DSCR Waiver

Effective as of the date stated in the Majority Bondholders' Consent, the following amendment shall be deemed to have been made to Section 7.01(k) of the Trust Agreement:

(k) maintain and observe the following financial ratios:

(i) DSCR of not less than 1.05:1, provided that this DSCR shall be waived up to June 30, 2023.



## Bond Issuance Costs

In 2017, STI ESG incurred costs related to the issuance of the bonds amounting to  $\clubsuit$ 53.9 million. These costs were capitalized and amortized using the EIR method. The carrying value of the unamortized bond issuance costs amounted to  $\clubsuit$ 26.9 million and  $\clubsuit$ 33.9 million as at June 30, 2021 and 2020, respectively. Amortization of bond issuance costs amounting to  $\clubsuit$ 7.0 million,  $\clubsuit$ 1.7 million and  $\clubsuit$ 6.4 million for the year ended June 30, 2021, the three-month period ended June 30, 2020 and the year ended March 31, 2020, respectively, were recognized as part of the "Interest expense" account in the consolidated statements of comprehensive income (see Note 22).

## Interest Expense

Interest expense (including amortization of bond issuance costs), net of amount capitalized as property and equipment, associated with the bonds payable recognized in the consolidated statements of comprehensive income amounted to P185.9 million, P46.6 million and P183.7 million for the year ended June 30, 2021, the three-month period ended June 30, 2020 and the year ended March 31, 2020, respectively (see Notes 10 and 22).

#### June 30, 2021 June 30, 2020 Refundable deposits - net of current portion (see Notes 16 and 28) ₽7,248,762 ₽28,562,994 Advance rent - net of current portion (see Notes 16 and 28) 4,417,107 43,552,022 Deferred lease liability 924,829 2,531,321 Deferred output VAT 370,674 2,211,880 Payable to STI Diamond - net of current portion (see Note 16) 16,640,773

## 19. Other Noncurrent Liabilities

Refundable deposits are held by the Group throughout the term of the lease and are refunded in full to the lessee at the end of the lease term if the lessee has performed fully and observed all of the conditions and provisions in the lease. Refundable deposits are presented in the consolidated statements of financial position at amortized cost. The difference between the fair value at initial recognition and the notional amount of the refundable deposit is charged to "Deferred lease liability" and amortized on a straight-line basis over the respective lease term.

Advance rent pertains to amount received by the Group which will be earned and applied to future rentals for periods more than one year after the reporting date.

Payable to STI Diamond represents STI Novaliches' obligations to STI Diamond resulting from the assignment, transfer and conveyance of all rights, title and interest in assets and liabilities of STI Diamond to STI Novaliches in 2016. The total carrying value of the unpaid purchase price as at June 30, 2021 which is due in the next twelve months amounted to P24.1 million. The total carrying value of the unpaid purchase price as at June 30, 2020 amounted to P39.3 million, P22.6 million of which represents the current portion. The current portion of the payable is recorded under the "Accounts payable and other current liabilities" account as at June 30, 2021 and 2020, respectively (see Note 16).



₽93,498,990

₽12,961,372

## 20. Equity

#### Capital Stock

Details as at June 30, 2021 and 2020 are as follows:

	Shares	Amount
Common stock - ₱0.50 par value per share		
Authorized	10,000,000,000	₽5,000,000,000
Issued and outstanding	9,904,806,924	4,952,403,462

Set out below is the Parent Company's track record of registration of its securities:

	Number of	Issue/	
Date of Approval	Authorized	Issued	Offer Price
December 4, 2007*	1,103,000,000	307,182,211	₽0.50
November 25, 2011**	1,103,000,000	795,817,789	0.60
September 28, 2012***	10,000,000,000	5,901,806,924	2.22
November 7, 2012	10,000,000,000	2,627,000,000	0.90
November 28, 2012	10,000,000,000	273,000,000	0.90

Date when the registration statement covering such securities was rendered effective by the SEC. Date when the Parent Company filed SEC form 10-1(k) (Notice of Exempt Transaction) with the SEC in accordance with the Securities Regulation Code and its Implementing Rules and Regulations.

\*\*\* Date when the SEC approved the increase in authorized capital stock.

As at June 30, 2021 and 2020, the Parent Company has a total number of shareholders on record of 1,265 and 1,266, respectively.

## Cost of Shares Held by a Subsidiary

This account represents STI Holdings shares owned by STI ESG as at June 30, 2021 and 2020 which are treated as treasury shares in the consolidated statements of financial position.

Details of the account as at June 30, 2021 and 2020 are as follows:

Number of shares	500,433,895
Cost	₽498,142,921

Dividends received by STI ESG related to these shares amounting to ₱1.9 million and ₱10.0 million for the years ended June 30, 2021 and March 31, 2020 (nil for the three-month period ended June 30, 2020) were offset against the dividends declared as shown in the consolidated statements of changes in equity.



### Other Comprehensive Income and Non-controlling Interests

		June 30, 2021	
	Attributable to Equity Holders of the Parent	Non-controlling	
	Company	interests	Total
Cumulative actuarial gain (loss) (see Note 27)	₽19,277,239	(₱360,105)	₽18,917,134
Fair value changes in equity instruments at	1 19,10,10	(1000,100)	1 10,9 1 1,10
FVOCI (see Note 14)	12,149,020	161,244	12,310,264
Share in associates' cumulative actuarial gain			
(see Note 12)	321,569	7,853	329,422
Share in associates' unrealized fair value loss on			
equity instruments designated at FVOCI	(114)		(110
(see Note 12)	<u>(114)</u> ₽31,747,714	<u>(2)</u> (₽191,010)	(116) ₽31,556,704
	¥31,/4/,/14	(#191,010)	#31,550,704
		June 30, 2020	
	Attributable to		
	Equity Holders		
	of the Parent	Non-controlling	
	Company	interests	Total
Cumulative actuarial gain (loss) (see Note 27) Fair value changes in equity instruments at	₽3,803,874	(₱360,105)	₽3,443,769
FVOCI (see Note 14)	10,998,066	142,974	11,141,040
Share in associates' cumulative actuarial gain			
(see Note 12)	321,569	7,853	329,422
Share in associates' unrealized fair value loss on equity instruments designated at FVOCI			
(see Note 12)	(114)	(2)	(116)
	₽15,123,395	(₱209,280)	₽14,914,115
		March 21, 2020	
	Attributable to	March 31, 2020	
	Equity Holders		
	of the Parent	Non-controlling	
	Company	interests	Total
Cumulative actuarial gain (see Note 27)	₽10,446,933	₽479,211	₽10,926,144
Fair value changes in equity instruments at FVOCI (see Note 14)	11,340,730	147,504	11,488,234
Share in associates' cumulative actuarial gain	11,0.0,700	1.1,001	11,100,201
(see Note 12)	321,569	7,853	329,422
Share in associates' unrealized fair value loss on equity instruments designated at FVOCI		-	
(see Note 12)	(114)	(2)	(116)
	₽22,109,118	₽634,566	₽22,743,684

Dividends declared by subsidiaries to non-controlling interest owners amounted to P0.5 million and P2.5 million for the years ended June 30, 2021 and March 31, 2020, respectively (nil for the three-month period ended June 30, 2020).

# Other Comprehensive Income and Other Equity Reserves associated with Noncurrent Asset Held for Sale (see Note 9)

As at June 30, 2021, the cumulative balance of other comprehensive income associated with noncurrent asset held for sale was reclassified to retained earnings and other equity reserve amounting to P89.9 million and P0.7 million, respectively, following the disposal of STI ESG's 20% share in the ownership of Maestro Holdings.



	Attributable to Equity Holders of the Parent Company	Non-controlling Interests	Total
Share in associates':			
Fair value change in equity			
instruments at FVOCI	₽107,103,936	₽1,454,685	₽108,558,621
Remeasurement loss on life			
insurance reserves	(17,854,179)	(242,495)	(18,096,674)
Cumulative actuarial gain	676,660	9,190	685,850
Other equity reserve	718,885	9,764	728,649
	₽90,645,302	₽1,231,144	₽91,876,446

As of June 30, 2020, the cumulative balance of other comprehensive income associated with noncurrent asset held for sale consists of:

### Retained Earnings

a) On November 20, 2020, cash dividends amounting to ₱0.0037 per share or the aggregate amount of ₱36.6 million were declared by the Parent Company's BOD in favor of all stockholders of record as at December 29, 2020, payable on January 26, 2021.

On December 6, 2019, cash dividends amounting to P0.02 per share or the aggregate amount of P198.1 million were declared by the Parent Company's BOD in favor of all stockholders of record as at December 20, 2019, payable on January 15, 2020.

As at June 30, 2021 and 2020, unclaimed dividends amounting to ₱11.0 million pertaining to dividend declarations from 1998 to 2018 are recognized as "Dividends payable" under "Accounts payable and other current liabilities" account in the consolidated statements of financial position (see Note 16).

b) Consolidated retained earnings include undeclared retained earnings of subsidiaries and share in net earnings of associates amounting to ₱2,702.7 million and ₱2,633.6 million as at June 30, 2021 and 2020, respectively. The Parent Company's retained earnings available for dividend declaration, computed based on the guidelines provided in the SEC Memorandum Circular No. 11, amounted to ₱1,712.9 million and ₱1,430.5 million as at June 30, 2021 and 2020, respectively.

*Policy on Dividends Declaration*. On September 29, 2017, the Parent Company's BOD adopted a policy on the declaration of dividends starting with Fiscal Year 2017-2018.

The BOD approved a dividend declaration policy of not less than 25.0% of the core income of STI Holdings from the previous fiscal year, subject to compliance with the requirements of applicable laws and regulations, statutory limitations and/or restrictions, terms and conditions which may be imposed on STI Holdings by lenders or other financial institutions, and its investment plans and financial condition.

Core income is defined as consolidated net income after income tax derived from STI Holdings' main business which is education, and other recurring income.

The amount of dividends will be reviewed periodically by the BOD in light of the earnings, financial conditions, cash flows, capital requirements and other considerations, while maintaining a level of capitalization that is commercially sound and sufficient to ensure that the Parent Company can operate on a standalone basis.



Dividends shall be declared and paid out of the Parent Company's unrestricted retained earnings which shall be payable in cash, property or stock to all shareholders on the basis of outstanding stock held by them. Unless otherwise required by law, the BOD, at its sole discretion, shall determine the amount, type and date of payment of the dividends to the shareholders, taking into account various factors, including:

- the level of the Parent Company's earnings, cash flow, return on equity and retained earnings;
- its results for and its financial condition at the end of the year in respect of which the dividend is to be paid and its expected financial performance;
- the projected levels of capital expenditures and other investment programs;
- restrictions on payments of dividends that may be imposed on it by any of its financing arrangements and current or prospective debt service requirements; and
- such other factors as the BOD deems appropriate.

## 21. Revenues

Disaggregated Revenue Information

The table below shows the disaggregation of revenues of the Group by type of services or goods for year ended June 30, 2021, the three-month period ended June 30, 2020 and the year ended March 31, 2020:

		June 30, 2020	March 31, 2020
	June 30, 2021	(Three Months -	(One Year -
	(One Year)	see Note 2)	see Note 2)
Tuition and other school fees	₽1,882,717,358	₽165,626,597	₽2,303,456,918
Educational services	107,311,098	21,182,148	140,705,289
Royalty fees	10,560,747	1,963,548	12,950,012
Sale of educational materials			
and supplies	24,904,944	998,130	149,755,626
Other revenues	65,086,070	7,117,304	67,756,284
Total consolidated revenues	₽2,090,580,217	₽196,887,727	₽2,674,624,129

Timing of Revenue Recognition

		June 30, 2020	March 31, 2020
	June 30, 2021	(Three Months -	(One Year -
	(One Year)	see Note 2)	see Note 2)
Services transferred over time	₽2,000,589,203	₽188,772,293	₽2,457,112,219
Goods and services transferred at			
a point in time	89,991,014	8,115,434	217,511,910
	₽2,090,580,217	₽196,887,727	₽2,674,624,129

## Contract Balances

The Group's receivables are disclosed in Note 6 while the contract liabilities are presented as "Unearned tuition and other school fees" in the consolidated statements of financial position. Significant changes in the contract liabilities include the conduct of online classes in May 2020 up to July 2020 to complete the SY 2019-2020 that extended collection of tuition and other school fees after June 30, 2020 and the shift in the school calendar of SHS and tertiary students from June 2019 to March 2020 and from July 2019 to April 2020, respectively, to September 2020 to up to June 2021 for SY 2020-2021 for both STI ESG and STI WNU, while in the case of iACADEMY, the school



calendars for SY 2019-2020 for SHS and tertiary levels were from August 2019 to May 2020 and July 2019 to June 2020, respectively, to August 2020 to up to May 2021 and July 2021 in SY 2020-2021 for SHS and tertiary levels, respectively, (see Note 2) that resulted to the change in the timing of revenue recognition.

Revenue recognized from amounts included in the contract liabilities at the beginning of the period amounted to P117.7 million, P248.9 million and P174.1 million for the year ended June 30, 2021, the three-month period ended June 30, 2020 and the year ended March 31, 2020.

There was no revenue recognized from performance obligations satisfied in previous years for the year ended June 30, 2021, the three-month period ended June 30, 2020 and the year ended March 31, 2020.

### Performance Obligations

The performance obligations related to revenue from tuition and other school fees, educational services, and royalty fees are satisfied over time since the student and the franchisees receive and consume the benefit provided by the Group's performance. The payment for these services is normally due within the related school term.

On the other hand, the performance obligations related to the sale of educational materials and supplies and other revenues are satisfied upon receipt by the customers since the control of the goods and products is transferred at this point. The payment for the sale of educational materials and supplies is generally due within 30 days from delivery.

As at June 30, 2021 and 2020, the transaction price allocated to the remaining performance obligations (unsatisfied or partially satisfied) which are expected to be satisfied within one year amounted to P101.7 million and P117.6 million, respectively. These pertain to the advance payment for tuition and other school fees for the school year commencing after the financial reporting date and will be recognized as tuition and other school fees within one year. On the other hand, the Group does not have any performance obligations that are expected to be satisfied in more than one year.

## 22. Interest Income and Interest Expense

Sources of interest income are as follows:

		June 30, 2020	March 31, 2020
		(Three Months -	(One Year -
	June 30, 2021	see Notes 2	see Notes 2
	(One Year)	and 39)	and 39)
Cash and cash equivalents			
(see Note 5)	₽4,569,663	₽1,598,409	₽12,247,167
Past due accounts receivables			
(see Note 6)	946,940	326,858	675,765
Others	175,106	23,815	91,385
	₽5,691,709	₽1,949,082	₽13,014,317



Sources of interest expense are as follows:

		June 30, 2020 (Three Months -	March 31, 2020 (One Year -
	June 30, 2021	see Notes 2	see Notes 2
	(One Year)	and 39)	and 39)
Bonds payable			
(see Note 18)	₽185,890,324	₽46,550,147	₽183,737,468
Interest-bearing loans and			
borrowings (see Note 17)	110,332,251	26,465,065	110,301,925
Lease liabilities (see Note 28)	35,529,424	9,581,130	40,823,195
Others	5,313,916	1,846,603	5,216,481
	₽337,065,915	₽84,442,945	₽340,079,069

## 23. Cost of Educational Services

	June 30, 2021 (One Year)	June 30, 2020 (Three Months - see Notes 2 and 39)	March 31, 2020 (One Year - see Notes 2 and 39)
Depreciation and amortization			,
(see Note 10)	₽382,310,903	₽94,980,562	₽399,002,361
Faculty salaries and benefits			
(see Notes 26 and 27)	286,086,335	51,292,165	357,973,946
Student activities and programs	123,484,014	7,202,296	105,073,043
Rental (see Note 28)	23,469,936	5,917,068	29,627,623
Software maintenance	19,774,986	4,426,628	19,424,457
School materials and supplies	3,581,520	948,715	15,830,617
Courseware development costs	1,818,376	1,017,868	10,249,143
Others	11,675,735	453,284	11,274,193
	₽852,201,805	₽166,238,586	₽948,455,383

## 24. Cost of Educational Materials and Supplies Sold

		June 30, 2020	March 31, 2020
		(Three Months -	(One Year -
	June 30, 2021	see Notes 2	see Notes 2
	(One Year)	and 39)	and 39)
Educational materials and			
supplies	₽18,060,810	₽31,608	₽98,853,444
Promotional materials	2,013,287	432,921	14,250,152
	₽20,074,097	₽464,529	₽113,103,596

	June 30, 2021 (One Year)	June 30, 2020 (Three Months - see Notes 2 and 39)	March 31, 2020 (One Year - see Notes 2 and 39)
Salaries, wages and benefits			
(see Notes 26 and 27)	₽309,025,450	₽76,479,443	₽361,763,307
Depreciation and amortization	121 000 161	61 200 602	212 821 725
(see Notes 10, 11 and 15) Professional fees	232,088,162	64,398,682	242,824,735
Outside services	80,430,921	16,498,403	81,453,601
	71,003,211	19,137,072	131,702,887
Advertising and promotions	53,110,317	3,158,064	61,882,531
Light and water Provision for:	51,736,303	13,336,415	138,677,113
Expected credit losses			
(see Note 6)	41,784,612	6,320,669	57,392,395
Impairment of investments in	41,704,012	0,520,007	51,572,575
and advances to			
associates and joint			
ventures (see Note 12)	10,265,554	_	_
Inventory obsolescence	10,200,001		
(see Note 7)	790,579	_	4,805,445
Taxes and licenses	33,404,656	7,050,092	42,376,544
Transportation	26,360,918	4,415,258	31,721,067
Insurance	18,830,946	3,812,816	18,078,222
Repairs and maintenance	17,007,289	1,276,570	24,688,277
Meetings and conferences	16,594,573	3,762,951	18,879,560
Communication	12,635,668	3,081,210	12,495,294
Entertainment, amusement			
and recreation	11,783,780	2,629,371	14,644,702
Rental (see Note 28)	11,742,923	2,989,259	16,940,437
Office supplies	6,628,701	1,443,240	16,358,633
Software maintenance	3,706,757	783,919	3,011,481
Association dues	1,438,254	357,558	1,410,175
Others	14,714,561	1,619,173	17,917,081
	₽1,025,084,135	₽232,550,165	₽1,299,023,487

# 25. General and Administrative Expenses

## 26. Personnel Costs

		June 30, 2020	March 31, 2020
	June 30, 2021	(Three Months - see Notes 2	(One Year - see Notes 2
	(One Year)	and 39)	and 39)
Salaries and wages	(One rear)	and 57)	and $57$
(see Notes 23 and 25)	₽527,282,777	₽111,087,285	₽626,435,424
Pension expense (see Note 27)	15,835,779	4,518,546	19,263,134
Other employee benefits	51,993,229	12,165,777	74,038,695
	₽595,111,785	₽127,771,608	₽719,737,253



## 27. Pension Plans

#### Defined Benefit Plans

The Group (except iACADEMY, De Los Santos-STI College and STI QA) has separate, funded, noncontributory, defined benefit pension plans covering substantially all of its faculty and regular employees. The benefits are based on the faculties' and employees' salaries and length of service.

Under the existing regulatory framework, RA No. 7641 (Retirement Pay Law) requires a provision for retirement pay to qualified private sector employees in the absence of any retirement plan in the entity, provided however that the employee's retirement benefits under any collective bargaining and other agreements shall not be less than those provided under the law. The law does not require minimum funding of the plan.

Retirement benefits are payable in the event of termination of employment due to: (i) early, normal, or late retirement; (ii) physical disability; (iii) voluntary resignation; or (iv) involuntary separation from service. For plan members retiring under normal, early or late terms, the retirement benefit is equal to a percentage of final monthly salary for every year of credited service.

In case of involuntary separation from service, the benefit is determined in accordance with the Termination Pay provision under the Philippine Labor Code or similar legislation on involuntary termination.

The funds are administered by a trustee bank under the supervision of the Board of Trustees of the plan. The Board of Trustees is responsible for the investment of the assets. It defines the investment strategy as often as necessary, at least annually, especially in the case of significant market developments or changes to the structure of the plan participants. When defining the investment strategy, it takes account of the plans' objectives, benefit obligations and risk capacity. The investment strategy is defined in the form of a long-term target structure (Investment policy). The Board of Trustees implements the Investment policy in accordance with the investment strategy as well as various principles and objectives.

The following tables summarize the components of the Group's net pension expense recognized in the consolidated statements of comprehensive income for the year ended June 30, 2021, the three-month period ended June 30, 2020 and the year ended March 31, 2020 and the net pension assets/liabilities recognized in the consolidated statements of financial position as at June 30, 2021 and 2020:

	June 30, 2021 (One Year)	June 30, 2020 (Three Months - see Note 2)	March 31, 2020 (One Year - see Note 2)
Pension expense (recognized under the "Salaries, wages and			
benefits" account):			
Current service cost	₽11,699,365	₽3,329,276	₽14,605,079
Net interest cost	4,136,522	1,178,907	4,587,655
	₽15,835,887	₽4,508,183	₽19,192,734



	June 30, 2021	June 30, 2020	March 31, 2020
Net pension liabilities (recognized			
in the consolidated statements			
of financial position):			
Present value of defined			
benefit obligations	₽186,305,635	₽208,183,187	₽202,456,804
Fair value of plan assets	(80,896,171)	(92,780,346)	(99,044,521)
	₽105,409,464	₽115,402,841	₽103,412,283

The Group offsets its pension assets and pension liabilities on a per company basis for presentation in the consolidated statements of financial position since pension assets are restricted for the settlement of pension liabilities only.

	June 30, 2021 (One Year)	June 30, 2020 (Three Months - see Note 2)	March 31, 2020 (One Year - see Note 2)
Changes in the present value of			
defined benefit obligations:			
Balance at beginning of period	₽208,183,187	₽202,456,804	₽194,680,346
Current service cost	11,699,365	3,329,276	14,605,079
Interest cost	7,805,168	2,397,107	11,565,582
Settlement gain	(549,826)	_	_
Benefits paid	(26,822,868)	_	(3,573,447)
Actuarial loss (gain) on			
obligations:			
Deviations of experience			
from assumptions	(4,326,241)	_	(5,729,876)
Financial assumptions	(8,982,910)	_	(13,057,507)
Demographic assumptions	(700,240)	_	4,045,870
Effect of disposal of net assets			
(see Note 9)	-	—	(79,243)
Balance at end of period	₽186,305,635	₽208,183,187	₽202,456,804
Changes in the fair value of plan			
assets:			
Balance at beginning of period	₽92,780,346	₽99,044,521	₽118,628,624
Actual returns (losses) on plan			
assets	3,668,645	(6,333,837)	6,977,927
Contributions	8,346,028	_	3,573,447
Benefits paid	(26,960,112)	_	(3,573,447)
Actuarial gain (losses) on plan			
assets	3,061,264	69,662	(26,562,030)
Balance at end of period	₽80,896,171	₽92,780,346	₽99,044,521



The principal assumptions used in determining pension liabilities are shown below:

	June 30, 2021	June 30, 2020	March 31, 2020
Discount rate	4.29%-5.03%	4.91%-5.03%	4.91%-5.03%
Future salary increases	3.00%-5.00%	3.00%-5.00%	3.00%-5.00%

The maximum economic benefit available is a combination of expected refunds from the plan and reductions in future contributions.

The major categories of the Group's total plan assets as a percentage of the fair value of the total plan assets are as follows:

	June 30, 2021	June 30, 2020	March 31, 2020
Cash and cash equivalents	2%	6%	_
Short-term fixed income	58%	63%	66%
Investments in equity securities	34%	. 23%	32%
Investments in debt securities	6%	8%	2%
	100%	100%	100%

The plan assets of the Group are maintained by Union Bank of the Philippines, United Coconut Planters Bank and Rizal Commercial Banking Corporation Trust and Investments Group.

Details of the Group's net assets available for plan benefits and their related market values are as follows:

	June 30, 2021	June 30, 2020
Cash	₽1,546,344	₽5,869,338
Short-term fixed income	46,899,343	58,266,087
Investments in:		
Equity securities	27,214,177	21,547,147
Government securities	5,236,307	7,094,929
Others	_	2,845
	₽80,896,171	₽92,780,346

Short-term Fixed Income. Short-term fixed income investment includes time deposits and special savings deposits.

*Investments in Equity Securities.* Investments in equity securities pertain to STI ESG's Retirement Fund investment in the shares of the Parent Company which has a fair value of P0.39 and P0.30 per share as at June 30, 2021 and 2020, respectively.

Total unrealized losses from investments in equity securities of related parties amounted to P7.7 million and P14.0 million as at June 30, 2021 and 2020, respectively.

*Investments in Government Securities.* Investments in government securities include treasury bills and fixed-term treasury notes with maturities ranging from 1 to 25 years and bear interest rates ranging from 3.25% to 6.38%. These securities are fully guaranteed by the Government of the Republic of the Philippines.



Management performs Asset-Liability Matching Study annually. The overall investment policy and strategy of the Group's defined benefit plans are guided by the objective of achieving an investment return which, together with contributions, ensures that there will be sufficient assets to pay pension benefits as they fall due while also mitigating the various risk of the plans. The Group's current strategic investment strategy consists of 58.0% of short-term fixed income, 34.0% of equity instruments and minimal cash and cash equivalents and debt securities.

The average duration of the defined benefit obligation of the entities in the Group as at June 30, 2021 ranges from 12 to 17 years.

Shown below is the maturity analysis of the undiscounted benefit payments as at June 30, 2021 and June 30, 2020:

	June 30, 2021	June 30, 2020
Less than one year	₽45,295,853	₽49,892,915
More than one year to five years	65,698,479	79,477,926
More than five years to ten years	82,711,399	81,005,148
More than ten years to fifteen years	102,480,194	121,954,682
More than fifteen years to twenty years	135,167,530	165,942,624
More than twenty years	157,514,668	197,238,638

The expected contribution of the Group in 2021 is ₱8.3 million.

The sensitivity analysis below has been determined based on reasonably possible changes of each significant assumption on the defined benefit obligation as at the end of the reporting period, assuming all other assumptions are held constant:

	Effect on Present V	Effect on Present Value of Define Benefit Obligation		
	June 30, 2021	June 30, 2020	March 31, 2020	
Discount rates				
Increase by 1%	(₽13,440,669)	(₱13,743,092)	(₱13,743,092)	
Decrease by 1%	15,915,189	16,200,531	16,200,531	
Future salary increases				
Increase by 1%	15,972,824	14,887,610	14,887,610	
Decrease by 1%	(13,964,240)	(14,332,801)	(14,332,801)	
Employee turnover				
Increase by 10%	(1,163,092)	1,895,235	1,895,235	
Decrease by 10%	1,163,092	(1,895,235)	(1,895,235)	

## Defined Contribution Plans

De Los Santos-STI College and STI QA have funded, noncontributory defined contribution plan (De Los Santos Plan) covering all regular and permanent employees and is a participating employer in CEAP Retirement Plan. The De Los Santos Plan has a defined contribution format wherein the obligation is limited to specified contributions to the De Los Santos Plan and the employee's contribution is optional.

De Los Santos-STI College and STI QA's contributions consist of future service cost and past service cost. Future service cost is equal to 4.00% of employee's monthly salary from the date an employee becomes a member of CEAP. Past service cost is equal to 5.00% of the employees' average monthly salary for a 12 month period, immediately preceding the date of De Los Santos-STI College and STI QA's participation in CEAP, multiplied by the number of years of past service amortized over 10 years. Future service refers to the periods of covered employment on or after the date of De Los



Santos-STI College and STI QA's participation in CEAP. Past service refers to the continuous service of an employee from the date the employee met the requirements for membership in the retirement plan to the date of acceptance of De Los Santos-STI College and STI QA as a Participating Employer in CEAP Retirement Plan. In addition, De Los Santos-STI College and STI QA give the employee an option to make a personal contribution to the fund at an amount not to exceed 4.00% of his monthly salary. De Los Santos-STI College and STI QA then provide an additional contribution of 1.00% of the employee's contribution based on the latter's years of tenure. Although the De Los Santos Plan has a defined contribution format, the Group regularly monitors compliance with RA No. 7641. As at June 30, 2021 and 2020, the Group is in compliance with the requirements of RA No. 7641.

As at June 30, 2021 and 2020, De Los Santos-STI College and STI QA have excess contributions to CEAP amounting to  $\mathbb{P}2.3$  million and  $\mathbb{P}3.0$  million, respectively. These excess contributions are classified as prepaid expense and will be offset against De Los Santos-STI College and STI QA's future required contributions to CEAP (see Note 8).

Philippine Interpretations Committee Q&A No. 2013-03 requires De Los Santos-STI College's defined contribution plan to be accounted for as defined benefit plan due to the minimum retirement benefits mandated under RA No. 7641. Actuarial valuation of De Los Santos-STI College's pension is performed every year-end. Based on the latest actuarial valuation, the minimum retirement benefit provided under RA No. 7641 exceeded the accumulated contribution and earnings under the Plan. However, the amount is not significant.

Pension expense recognized by De Los Santos-STI College and STI QA amounted to P0.01 million for year ended June 30, 2021 and for the three-month period ended June 30, 2020 and P0.1 million for the year ended March 31, 2020.

	June 30, 2020	March 31, 2020
June 30, 2021	(Three Months -	(One Year -
(One Year)	see Note 2)	see Note 2)
₽15,825,647	₽4,497,818	₽19,192,734
10,132	10,363	70,400
₽15,835,779	₽4,508,181	₽19,263,134
	(One Year) ₱15,825,647 10,132	June 30, 2021         (Three Months - see Note 2)           ₱15,825,647         ₱4,497,818           10,132         10,363

Total pension expense recognized in profit or loss follows:

## 28. Leases

## As Lessor

The Group entered into several lease agreements, as lessors, on their buildings and condominium units under operating lease agreements with varying terms and periods ranging from 2 to 10 years. Certain leases are subject to annual repricing based on a pre-agreed rate.

The Group also earns rental income from concessionaires and for the occasional use of the Group's properties primarily used for school operations such as auditorium, classrooms and gymnasiums.

Total rental income for the year ended June 30, 2021, the three-month period ended June 30, 2020 and the year ended March 31, 2020 amounted to P116.8 million, P48.4 million, and P180.4 million, respectively (see Notes 11 and 30).



The Group receives refundable deposits as security for its observance and faithful compliance with the terms and conditions of the lease agreements and advanced rental payment which will be applied on the last months of the lease, presented under "Other noncurrent liabilities" in the consolidated statement of financial position (see Note 19).

Deposit liabilities, recorded under "Other noncurrent liabilities" account in the consolidated statements of financial position, pertain to the advances and refundable deposits made by the lessees to iACADEMY. For the year ended June 30, 2021, deposit liabilities of P26.2 million was applied against the rent and utilities receivable from a lessee upon pretermination of the sublease. As at June 30, 2021 and 2020, deposit liabilities amounted to P3.4 million and P33.2 million, respectively.

Future minimum rental receivable for the remaining lease terms as at June 30, 2021 and 2020 follows:

	June 30, 2021	June 30, 2020
Within one year	₽56,360,617	₽174,510,273
After one year but not more than five years	65,654,275	257,146,297
Total	₽122,014,892	₽431,656,570

#### As Lessee

The Group leases land and building spaces, where the corporate office and schools are located, under operating lease agreements with varying terms and periods ranging from 1 to 25 years. The lease rates are subject to annual repricing based on a pre-agreed rate. Certain transportation equipment were acquired under lease agreements with varying terms and periods ranging from 3 to 5 years.

Total rental expense charged to operations for the year ended June 30, 2021, the three-month period ended June 30, 2020 and the year ended March 31, 2020 amounted to P35.2 million, P8.9 million, and P46.6 million, respectively (see Notes 23 and 25).

The Group paid the lessors refundable deposits equivalent to several months of rental payments as security for their observance and faithful compliance with the terms and conditions of the agreement (see Note 15).

The following are the amounts recognized in the consolidated statement of comprehensive income:

	June 30, 2021 (One Year)	June 30, 2020 (Three Months - see Note 2)	March 31, 2020 (One Year - see Note 2)
Depreciation expense of right-of-use			
assets included in property and equipment and investment			
properties (see Notes 10 and 11)	₽77,290,816	₽20,910,537	₽81,462,342
Interest expense on lease liabilities	35,529,424	9,581,130	40,823,195
(see Note 22) Expenses relating to short-term leases	33,329,424	9,381,130	40,825,195
(see Notes 23 and 25)	32,324,847	8,899,010	45,706,139
Variable lease payments (see Notes 23			
and 25)	1,181,467	7,317	861,921
Total amount recognized in the			
consolidated statements of			
comprehensive income	₽146,326,554	₽39,397,994	₽168,853,597



As a consequence of the COVID-19 pandemic, some lessors of the Group provided rent concessions for the year ended June 30, 2021 (none for the three-month period ended June 30, 2020 and the year ended March 31, 2020) such as discounts ranging from 25.0% to 50.0% of rental payments, waiver of rent for a certain month, or deferral of rental over six to twelve months, among others. The Group applied the practical expedient provided by the amendments to PFRS 16 for rent concessions granted to the Group that meet the aforementioned criteria resulting in recognition of income from rent concessions aggregating to  $\mathbb{P}39.7$  million recognized under "Other income - net" in the June 30, 2021 consolidated statement of comprehensive income (see Note 2).

For the year ended June 30, 2021, the Group exercised termination option for some operating leases resulting in the reversal of the ROU assets and lease liabilities amounting to P22.8 million and P24.0 million, respectively. The net effect of the reversal amounting to P1.2 million was recognized as other income under "Other income – net" in the June 30, 2021 consolidated statement of comprehensive income.

The rollforward analysis of lease liabilities as at June 30, 2021 and 2020 are as follows:

		June 30, 2020
	June 30, 2021	(Three Months -
	(One Year)	see Note 2)
Balance at beginning of year	₽552,590,291	₽562,803,960
Additions (see Note 10)	34,994,849	_
Lease terminations	(23,969,027)	_
Rent concessions (see Note 2)	(39,727,038)	_
Interest expense (see Note 22)	34,841,143	9,581,130
Payments	(73,912,834)	(19,794,799)
Balance at end of year	484,817,384	552,590,291
Less current portion	75,745,111	90,805,276
Non-current portion	₽409,072,273	₽461,785,015

Shown below is the maturity analysis of the undiscounted lease payments:

	June 30, 2021	June 30, 2020
Within one year	₽100,353,952	₽100,891,956
After one year but not more than five years	306,447,270	305,463,610
More than five years	270,698,292	246,970,206
Total	₽677,499,514	₽653,325,772

## 29. Income Tax

All domestic subsidiaries qualifying as private educational institutions are subject to tax under RA No. 8424, "An Act Amending the National Internal Revenue Code, as amended, and For Other Purposes" which was passed into law effective January 1, 1998. Title II Chapter IV - Tax on Corporations - Sec 27(B) of the said Act defines and provides that: a "Proprietary Educational Institution" is any private school maintained and administered by private individuals or groups with an issued permit to operate from DepEd, CHED, or TESDA, as the case may be, in accordance with the existing laws and regulations and shall pay a tax of ten percent (10.0%) on its taxable income.



The Corporate Recovery and Tax Incentives for Enterprises (CREATE) Bill was signed by President Rodrigo Duterte on March 26, 2021 as RA No. 11534 and was published in Business Mirror on March 27, 2021 and took effect 15 days after its complete publication on April 11, 2021. CREATE Law introduces reforms to the corporate income tax and incentives systems to attract more investments and maintain fiscal prudence and stability in the Philippines.

The following are the key changes to the Philippine tax law pursuant to the CREATE Act which have an impact on the Group:

- Preferential income tax rate for proprietary educational institutions which is reduced from 10.0% to 1.0% effective July 1, 2020 to June 30, 2023.
- Corporate income tax rate is reduced from 30.0% to 20.0% for domestic corporations with net taxable income not exceeding ₱5.0 million and with total assets not exceeding ₱100.0 million. All other domestic corporations and resident foreign corporations are subject to 25.0% income tax. Said reductions are effective July 1, 2020.
- MCIT rate is reduced from 2.0% to 1.0% effective July 1, 2020 to June 30, 2023.
- Exemption from the determination of gain or loss from any exchange of property for stocks in corporations under certain conditions amending Section 40, Subsection C of the National Internal Revenue Code of 1997 which includes among others the merger and consolidation.
- Imposition of improperly accumulated earnings tax (IAET) is repealed.

The enactment of the CREATE Act resulted in lower provision for current income tax of the Group by  $\mathbb{P}4.1$  million for the year ended June 30, 2021. The Group likewise remeasured its deferred tax assets and liabilities. This resulted in reduction of net deferred tax assets and net deferred tax liabilities by  $\mathbb{P}24.8$  million and  $\mathbb{P}4.4$  million, respectively, for the year ended June 30, 2021.

The components of recognized net deferred tax assets and net deferred tax liabilities are as follows:

	June 30, 2021	June 30, 2020
Deferred tax assets:		
Lease liabilities	₽38,069,525	₽52,380,915
NOLCO	13,449,469	16,201,040
Pension liabilities (see Note 27)	6,629,626	11,526,438
Allowance for expected credit losses		
(see Note 6)	6,202,256	23,143,340
Excess of cost over net realizable value of		
inventories (see Note 7)	1,649,612	1,646,017
Unearned tuition and other school fees	875,486	14,841,679
Unamortized loan premium	430,114	_
Advance rent	107,609	6,275,376
	67,413,697	126,014,805
Deferred tax liabilities:		
Right-of-use assets (see Note 10)	(28,550,847)	(42,214,861)
Intangible assets (see Note 15)	(2,762,187)	(2,762,187)
Unamortized debt issue costs (see Note 17)	(967,465)	(1,849,562)

(Forward)



	June 30, 2021	June 30, 2020
Excess of rental under operating lease computed		
on a straight-line basis	(₽283,640)	(₽1,697,159)
Unamortized deposit discount	(39,785)	(39,785)
Accrued rent income under PFRS 16	(21,292)	_
Unrealized foreign exchange gain	(6,800)	-
	(32,632,016)	(48,563,554)
Net deferred tax assets	₽34,781,681	₽77,451,251
	June 30, 2021	June 30, 2020
Deferred tax liabilities:		
Excess of fair values over carrying values of net		
assets acquired in business combination	(₽120,957,403)	(₽123,126,255)
Excess of fair value over dacion price	_	(110,861,700)
Right-of-use assets (see Note 10)	_	(1,856,523)
Deferred tax assets:		
Allowance for expected credit losses		
(see Note 7)	5,063,933	_
Pension liabilities (see Note 27)	492,354	_
Unamortized past service cost (see Note 27)	452,330	_
Unearned tuition and other school fees	27,419	_
Lease liabilities (see Note 28)	_	2,173,382
Net deferred tax liabilities	(₽114,921,367)	(₽233,671,096)

Certain deferred tax assets of the Group were not recognized as at June 30, 2021 and 2020 as it is not probable that future taxable profits will be sufficient against which these can be utilized.

The following are the deductible temporary differences and unused NOLCO and MCIT for which no deferred tax assets were recognized:

	June 30, 2021	June 30, 2020
NOLCO	₽241,894,762	₽119,689,714
Allowance for impairment of advances to associates		
(see Note 10)	48,134,540	37,868,986
MCIT	1,103,962	1,285,521
Pension liabilities (see Note 27)	-	201,600
	₽291,133,264	₽159,045,821

On September 30, 2020, the BIR issued Revenue Regulations No. 25-2020 implementing Section 4(bbbb) of "Bayanihan to Recover As One Act" which states that the NOLCO incurred for taxable years 2020 and 2021 can be carried over and claimed as a deduction from gross income for the next five (5) consecutive taxable years immediately following the year of such loss.

As at June 30, 2021 and 2020, the Group did not recognize any deferred tax asset on the provision for impairment on investment in an associate because management does not expect to generate enough capital gains against which these capital losses can be offset. The Group, likewise, did not recognize any deferred tax asset on the provision for impairment losses on advances to associates and joint ventures since no deduction is expected to be claimed upon actual write-off of these advances in the future.



The Group has incurred NOLCO before the taxable year 2020 which can be claimed as deduction from the regular taxable income for the next three (3) consecutive taxable years as follows:

Year	Availment Period	Amount	Applied	Expired	Amount
2020	2021-2023	₽46,189,820	_	_	₽46,189,820
2019	2020-2022	49,525,901	—	_	49,525,901
2018	2019-2021	23,470,776	—	(23,470,776)	—
		₽119,186,497	₽_	(₱23,470,776)	₽95,715,721

The Parent Company's MCIT which can be claimed as deduction from future regular income tax due follows:

Year Incurred	Expiry Date	Amount
2021	2024	₽196,696
2020	2023	99,300
2020	2023	405,841
2019	2022	402,125
		₽1,103,962

The Group has incurred NOLCO for the year ended June 30, 2021 and the three-month ended June 30, 2020 which can be claimed as deduction from the regular taxable income for the next five (5) consecutive taxable years pursuant to the Bayanihan to Recover As One Act, as follows:

	Availment				
Period	Period	Amount	Applied	Expired	Amount
2021	2022-2026	₽241,421,689	₽-	₽	₽241,421,689
April-June 2020	2021-2025	146,855,667	(1,739,772)	_	145,115,895
		₽388,277,356	(₽1,739,772)	₽	₽386,537,584

As at June 30, 2021 and 2020, the Group also did not recognize any deferred tax assets on the provision for impairment losses on investment in associate because management does not expect to generate enough capital gains against which these capital losses can be offset.

The reconciliation of the provision for (benefit from) income tax on income (loss) before income tax computed at the effect of the applicable statutory income tax rate to the provision for (benefit from) income tax as shown in the consolidated statements of comprehensive income is summarized as follows:

		June 30, 2020	
	June 30, 2021	(Three Months -	March 31, 2020
	(One Year)	see Note 2)	(One Year)
Provision for (benefit from) income tax at			
statutory income tax rate	₽6,213,223	(₽71,340,923)	(₽36,965,729)
Income tax effects of:			
Nondeductible expenses	7,268,238	108,609	89,457,177
Gain on sale of noncurrent asset held			
for sale	(3,865,200)	_	_

(Forward)



		June 30, 2020	
	June 30, 2021	(Three Months -	March 31, 2020
	(One Year)	see Note 2)	(One Year)
Interest income already subjected			
to final tax	(₽1,422,927)	(₽479,521)	(₽3,674,151)
Equity in net losses (earnings) of			
associates and joint ventures	1,150,898	943,316	(220,039)
Difference in income tax rates			
and others	(86,221,812)	54,408,191	(24,273,418)
Provision for (benefit from) income tax	(₽76,877,580)	(₱16,360,328)	₽24,323,840

Others include income tax effect of change in unrecognized deferred tax assets and expired NOLCO and MCIT.

## **30. Related Party Transactions**

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial and operating decisions. This includes: (a) enterprises or individuals owning, directly or indirectly through one or more intermediaries, control or are controlled by, or under common control with the Parent Company; (b) associates; and (c) enterprises or individuals owning, directly or indirectly, an interest in the voting power of the company that gives them significant influence over the company, key management personnel, including directors and officers of the Group and close members of the family of any such enterprise or individual.

The following are the Group's transactions with its related parties:

	Amount of Transactions during the Period			Outst: Receivable	anding (Payable)		
	June 30,		March 31, 2020	X 20	1 20		
<b>Related Party</b>	2021 (One Year)	(Three Months - see Note 2)	(One Year - see Note 2)	June 30, 2021	June 30, 2020	Terms	Conditions
Associates		,	,				
STI Accent							
Reimbursement for various expenses and other charges	₽10,265,554	₽–	₽_	₽48,134,540	₽37,868,986	30 days upon receipt of billings; noninterest-bearing	Unsecured; with provision for g ECL
GROW Rental income and other	1 000 024	150 122	505 110	4 295 040	0 1 41 0 4 2	20.1	TT 1
charges	1,099,024	150,123	585,110	4,285,040	8,141,842	30 days upon receipt of billings	Unsecured; no impairment
STI Alabang							
Educational services and sale of educational materials and supplies	8,817,268	1,510,534	12,283,237	13,775,359	7,251,613	30 days upon receipt of billings; noninterest-bearing	Unsecured; no impairment g
STI Marikina							
Educational services and sale of educational materials and supplies	7,892,475	1,333,914	12,116,812	230,760	147,455	30 days upon receipt of billings; noninterest-bearing	Unsecured; no impairment g
Dividends received	_	_	1,171,260	_	_	Due and demandable; noninterest-bearing	,

(Forward)



				Outsta			
	Amount of Transactions during the Period Receivable (Payable)		(Payable)	ble)			
	June 30.	2020	2020				
		Three Months -	(One Year -	June 30,	June 30,		
Related Party	(One Year)	see Note 2)	see Note 2)	2021	2020	Terms	Conditions
Affiliates*							
PhilCare							
Facility sharing and other charges	₽11,089,313	₽3,364,512	₽9,983,938	₽4,177,665	₽38,338	30 days upon receipt of billings; noninterest-bearing	Unsecured; no impairment
HMO coverage	14,423,473	3,780,532	6,943,344	(760,690)	-	30 days upon receipt of billings; noninterest-bearing	
Refundable deposits	-	-	_	(1,820,984)	(1,820,984)		
Reimbursement for various expenses	80,715	-	-	-	-	30 days upon receipt of billings; noninterest-bearing	
Phil First Insurance							2
Co., Inc. Utilities and other	224,924	_	_	255,596	37,112	30 days upon receipt	Unsecured:
charges	221,921			200,070	57,112	of billings; noninterest-bearing	no impairment
Rental and other charges	4,455,441	1,085,027	4,321,084	-	(270,900)	30 days upon receipt of billings; noninterest-bearing	
Insurance	18,681,237	2,632,610	8,808,123	(9,170)	(213,103)	30 days upon receipt of billings; noninterest-bearing	Unsecured
Philippines First Condominium						noninterest-ocaring	5
Corporation Association dues and other charges	8,860,618	2,854,461	10,648,261	(3,454)	(2,861,758)	30 days upon receipt of billings; noninterest-bearing	Unsecured
PhilLife						noninterest-ocaring	5
Facility sharing, utilities and other charges	12,854,647	5,067,737	10,797,071	1,181,571	5,719,642	30 days upon receipt of billings; noninterest-bearing	Unsecured; no impairment
Insurance	542,444	_	171,387	-	-	30 days upon receipt o billings; noninterest-bearing	fUnsecured
<i>Officers and employees</i> Advances for various expenses	16,003,768	4,070,013	30,963,493	20,875,796	29,644,333	Liquidated within one month; noninterest bearing	Unsecured;
Others Facility sharing and other charges	300,000	75,000	345,087	1,449,223	1,746,187	30 days upon receipt of billings; noninterest-bearing	Unsecured; no impairment
Advertising and promotion charges	626,116	100,000	400,000	-	(200,000)	30 days upon receipt of billings; noninterest-bearing	Unsecured
				₽91,771,252	₽85,228,763	noninterest-bearing	5

\*Affiliates are entities under common control of a majority Shareholder

Related party receivables and payables are generally settled in cash.



Outstanding receivables from related parties, before any allowance for impairment, and payables arising from these transactions are summarized below:

	June 30, 2021	June 30, 2020
Advances to associates and joint ventures		
(see Note 12)	₽48,134,540	₽37,868,986
Advances to officers and employees (see Note 6)	20,875,796	29,644,333
Educational services (see Note 6)	14,006,119	7,399,068
Rent, utilities and other related receivables		
(see Note 6)	11,349,095	15,683,121
Accounts payable (see Note 16)	(2,594,298)	(5,366,745)
	₽91,771,252	₽85,228,763

Outstanding balances of transactions with subsidiaries which were eliminated at the consolidated financial statements follow:

			Outstanding Receivable				
	Amount of Transactions during the Period			(Pa	yable)		
		June 30,	March 31,				
	June 30,	2020	2020				
	2021 (	Three Months -	(One Year -	June 30,	June 30,		
Category	(One Year)	see Note 2)	see Note 2)	2021	2020	Terms	Conditions
Subsidiaries STI ESG							
Advisory fee	₽14,400,000	₽3,600,000	₽14,400,000	₽-	₽1,200,000	30 days upon receipt of billings; Noninterest-bearing	Unsecured; no impairment
Reimbursements	16,938	_	770,363	-	-	30 days upon receipt of billings; noninterest-bearing	Unsecured
Dividends paid	1,851,602	_	10,008,658	-	_	Due and demandable; noninterest-bearing	Unsecured
Dividend received	39,464,558	_	182,437,383	-	-	Due and demandable; noninterest-bearing	Unsecured
STI WNU							
Advisory fee	3,600,000	900,000	3,600,000	-	_	30 days upon receipt of billings; noninterest-bearing	Unsecured
AHC						U	
Payable to AHC	-	-	-	(63,778,000)	(63,778,000)	Payable upon demand; noninterest-bearing	Unsecured
Subscription payable	-	-	-	(64,000,000)	(64,000,000)	Noninterest-bearing	Unsecured
iACADEMY Advisory fee	722,500	255,000	1,020,000	-	-	30 days upon receipt of billings; Noninterest-bearing	Unsecured

The Parent Company executed Surety Agreements in relation to its subsidiaries' loan facilities with China Bank and LandBank (see Notes 17 and 33).



## Compensation and Benefits of Key Management Personnel

Compensation and benefits of key management personnel of the Group are as follows:

		June 30, 2020	March 31, 2020
	June 30, 2021	(Three Months -	(One Year -
	(One Year)	see Note 2)	see Note 2)
Short-term employee benefits	₽63,364,230	₽15,096,413	₽66,046,902
Post-employment benefits	3,992,478	1,286,325	3,675,429
	₽67,356,708	₽16,382,738	₽69,722,331

## Material Related Party Transactions Policy

The Parent Company's BOD shall approve all material related party transactions before their commencement. Transactions amounting to the materiality threshold of ten percent (10%) or more of the consolidated total assets that were entered into with an unrelated party that subsequently becomes a related party are excluded from the limits and approval process requirements. The Parent Company may set a lower threshold upon determination by the BOD of the risk of the related party transactions to cause damage to the Parent Company and its stockholders.

# 31. Basic and Diluted Earnings (Losses) Per Share on Net Income (Loss) Attributable to Equity Holders of the Parent Company

The table below shows the summary of net income (loss) and weighted average number of common shares outstanding used in the calculation of earnings (losses) per share for the year ended June 30, 2021, the three-month period ended June 30, 2020 and the year ended March 31, 2020:

		June 30, 2020	March 31, 2020
	June 30, 2021	(Three Months -	(One Year -
	(One Year)	see Note 2)	see Note 2)
Net income (loss) attributable to			
equity holders of STI Holdings	₽102,820,252	(₱220,359,761)	(₱135,956,820)
Common shares outstanding at			
beginning and end of period			
(see Note 20)	9,904,806,924	9,904,806,924	9,904,806,924
Basic and diluted earnings (losses)			
per share on net income (loss)			
attributable to equity holders of			
STI Holdings	<b>₽</b> 0.010	(₽0.022)	(₽0.014)

The basic and diluted earnings (losses) per share are the same for the year ended June 30, 2021, the three-month period ended June 30, 2020 and the year ended March 31, 2020 as there are no dilutive potential common shares.



## 32. STI Gift of Knowledge Certificates (GOKs)

On December 9, 2002, the BOD of STI ESG approved the offer for sale and issue of up to  $\mathbb{P}2.0$  billion worth of GOKs.

The STI GOKs are noninterest-bearing certificates that entitle the holders or any designated scholars to redeem academic units in any member of the STI Group or equivalent academic units in any STI school on certain designated redemption dates or, to require STI ESG to pay in cash the par value of the outstanding STI GOKs on designated graduation dates. The redemption dates range from the SY 2004-2005 to six years from date of issue of the STI GOKs. The graduation dates range from four to ten years from issue date. A total offer size of 2,409,600 academic units for the entire STI Group or its equivalent units in any STI school will be offered at serial redemption dates at their corresponding par values.

In 2003, the SEC issued an Order of Registration and a Certificate of Permit to Sell Securities for the said STI GOKs.

STI ESG is planning to amend the terms of the GOKs to conform with future business strategies. As at October 7, 2021, there has been no sale nor issuance of GOKs. Hence, pursuant to Section 17.2 (a) of the Securities Regulation Code (SRC), STI ESG is not required to file the reports required under Section 17 of the SRC.

## 33. Contingencies and Commitments

## **Contingencies**

a. Agreements with PWU and Unlad. In various dates in 2011, 2012 and 2013, the Parent Company and AHC extended loans and advances to PWU and Unlad by virtue of several agreements (collectively, "Loan Documents"), which were secured by mortgages over PWU and Unlad properties, entered into among the Parent Company, AHC, PWU and Unlad in the total principal amount of ₱513.0 million. Upon the non-adherence to the terms and conditions stated in the agreements, the Parent Company and AHC served notices of default to PWU and Unlad in December 2014, and demanded the payment of the total combined amount of approximately ₱926.0 million, inclusive of interests, penalties, fees and taxes.

Upon failure to pay the aforesaid loan, the Parent Company and AHC enforced its rights under the aforesaid agreements and mortgages and filed several Petitions for Extra-Judicial Foreclosure of Real Estate Mortgage on (a) PWU Indiana and Taft Properties with the Office of the Clerk of Court and Ex-Officio Sheriff of the Regional Trial Court (RTC) of Manila, (b) Unlad's properties in Quezon City and (c) Davao Property with the Office of the Clerk of Court and Ex-Officio Sheriff of the RTC of Quezon City and Davao, respectively, in February 2015.

On March 13, 2015, Dr. Helena Z. Benitez (HZB) filed a Creditor-Initiated Petition for Rehabilitation of PWU in RTC Manila (PWU Rehabilitation Case). The PWU Rehabilitation Case was raffled to Branch 46 of the RTC Manila (Rehabilitation Court).

On March 26, 2015, the Parent Company filed a Notice of Claim with the Rehabilitation Court.

On August 29, 2015, the Rehabilitation Court rendered a decision dismissing the PWU Rehabilitation Case.



After filing of the Motion for Reconsideration and responsive pleadings thereto, on January 21, 2016, the Rehabilitation Court denied the respective Motions for Reconsideration filed by HZB and PWU.

Extra-judicial foreclosure sales were conducted in various dates in 2015 and 2016 for the above mentioned properties and the Parent Company was declared as the winning bidder for all extra-judicial foreclosure sales held.

On March 1, 2016, the Parent Company and AHC executed a Deed of Assignment wherein AHC assigned its loan to Unlad, including capitalized foreclosure expenses, amounting to P66.7 million for a cash consideration of P73.8 million.

On March 22, 2016, the Parent Company, PWU, Unlad, and HZB entered into a MOA for the extinguishment and settlement of the outstanding obligations of PWU and Unlad to the Parent Company. The MOA includes, among others, the execution of the following on March 31, 2016:

- Deed of Dacion en pago of Quezon City Properties and Davao Property (collectively referred to as the "Deeds") in favor of the Parent Company
- Release and cancellation of mortgages over the Manila Properties to be executed by the Parent Company

The MOA also provided that the Parent Company would be committed to fund and advance all taxes, expenses and fees to the extent of P150.0 million in order to obtain the CAR and the issuance of new TCT and TD in favor of the Parent Company. In the event that such expenses would be less than P150.0 million, the excess would be given to Unlad. However, if the P150.0 million would be insufficient to cover the expenses, the Parent Company would provide the deficiency without any right of reimbursement from Unlad.

Consequently, the Parent Company recognized the Quezon City and Davao properties as "Investment properties" (see Notes 9 and 11).

Relative to the above, the following cases have been filed:

(i). Complaint filed by the Heirs of the Family of Villa-Abrille relative to Unlad's Davao Property. On October 21, 2015, the Parent Company and AHC each received copies of the Complaint filed by the Heirs of Carlos Villa-Abrille, Heirs of Luisa Villa-Abrille, Heirs of Candelaria V.A. Tan, Heirs of Adolfo V.A. Lim, Heirs of Saya V.A. Lim Chiu, Heirs of Guinga V.A. Lim Lu, Heirs of Rosalia V.A. Lim Lua, Heirs of Lorenzo V.A. Lim, and Heirs of Fermin Abella against the Philippine Women's Educational Association ("PWEA"), Unlad, the Parent Company, and AHC for cancellation of certificate of title, reconveyance of real property, declaration of nullity of real estate mortgage, damages, and attorney's fees. The subject matter of the case is Unlad's property located in Davao City.

The Plaintiffs claim that ownership of Unlad's property in Davao City should revert back to them because PWEA and Unlad violated the restrictions contained in the Deed of Sale covering the property. The restrictions referred to by the Plaintiffs provide that PWEA shall use the land for educational purposes only and shall not subdivide the land for purposes of resale or lease to other persons. The Plaintiffs also claim that the real estate mortgage constituted over Unlad's property in Davao City in favor of the Parent Company and AHC should be declared null and void because PWEA and Unlad have no capacity to mortgage the property based on the restrictions contained in the Deed of Sale.



The Parent Company and AHC filed two (2) Motions to Dismiss before Branch 10 of the Regional Trial Court of Davao City. In the First Motion to Dismiss, the Parent Company and AHC asserted that the Plaintiffs' cause of action against PWEA and Unlad has prescribed considering that the alleged violation of the restrictions in the Deed of Sale occurred in 1987 or more than ten (10) years from the filing of the case. In addition, Plaintiffs cannot seek the cancellation of the real estate mortgage in favor of the Parent Company and AHC because (a) Plaintiffs are not privy/real parties in interest to the said mortgage, and (b) the restrictions in the title and Deed of Sale do not prohibit the mortgage of the subject property.

In the Second Motion to Dismiss, the Parent Company and AHC informed the Trial Court that they were able to discover that the Plaintiffs filed a similar case against PWEA and Unlad with another Trial Court of Davao City (Civil Case No. 20,415-90 filed before Branch 15 of the Regional Trial Court of Davao City), which was dismissed without qualifications for their failure to comply with the said Trial Court's order. Said dismissal was eventually affirmed with finality by the Supreme Court. Because of this information, the Parent Company and AHC moved to dismiss the case for res judicata and willful and deliberate forum shopping for filing the same case to the Trial Court.

After filing their respective responsive pleadings to the above-mentioned Motion(s) to Dismiss, the Trial Court issued the Order dated October 20, 2016, which granted the Motions to Dismiss and dismissed the instant case on the basis of (a) prescription, and (b) res judicata. The Trial Court likewise affirmed that there were no violations of the provisions and/or restrictions in the Deed of Sale annotated on the title of the subject property because (a) the mortgage of the subject property between the Parent Company and AHC and Unlad is not a prohibited act; and (b) there is no allegation that the subject property shall not be used by the Parent Company and AHC for educational purpose.

After the Plaintiffs filed an appeal to said adverse decision, the Court of Appeals-Cagayan de Oro affirmed the aforementioned findings by the Trial Court in its Decision dated August 17, 2018.

After filing a Petition for Review before the Supreme Court, the Supreme Court issued the Resolution dated July 24, 2019, which denied the Petition filed by the Plaintiffs. The Supreme Court determined that the Plaintiffs failed to show that the Court of Appeals committed any reversible error in the challenged decision and resolution of dismissing their case.

On July 28, 2020, the Parent Company received the Entry of Judgment on the aforesaid Resolution.

With the issuance of the Entry of Judgement, the case is terminated.

#### (ii). Arbitration Case and Derivative Suit filed by Mr. Conrado Benitez II.

a. Mr. Conrado L. Benitez II (the Claimant) filed on June 28, 2016 a Request for Arbitration, with the Philippine Dispute Resolution Center, Inc. ("PDRCI"), for and on behalf of PWU and Unlad, wherein he requested that the directors/trustees and stockholders/members of Unlad and PWU, EHT, the Parent Company, Mr. Alfredo Abelardo B. Benitez ("ABB") and AHC (collectively, the "Respondents") submit the alleged dispute over the settlement of the loan obligations of PWU and Unlad as provided in the arbitration clause of the Joint Venture Agreement and Omnibus Agreement (the "Loan Documents").



In the said Arbitration Case, the Claimant asserted that PWU and Unlad are not in default in their obligations under the Loan Documents. The obligations provided therein, specifically obtaining a tax free ruling for Property for Share Swap Transaction from the BIR, is an impossible condition. Consequently, the foreclosures on the securities of the Loan Documents, real properties of PWU and Unlad, were null and void because (a) failure to submit the case for arbitration and (b) PWU and Unlad are not in default. Based on such circumstances, the Claimant sought, among others, the (a) renegotiation, or (b) rescission of the Loan Documents. Should the Loan Documents be rescinded, the Claimant also sought that PWU and Unlad shall be allowed twelve months to sell the Davao and Quezon City Properties to return the alleged investments made by the Parent Company, EHT, ABB and AHC. Lastly, the Claimant sought the payment of attorney's fees of not less than P5.0 million, P0.5 million of which is for expenses and reimbursement of cost of suit, expenses, and other fees.

After receiving the Notice of Arbitration and being informed that the required fees have not been paid by the Claimant, the Parent Company, AHC, and EHT filed an Entry of Appearance with Manifestation ("Manifestation"). In the Manifestation, they informed the PDRCI that the Claimant should be compelled to pay said fees before the arbitration proceedings can proceed.

On September 7, 2016, the PDRCI issued a *Notice* dated August 26, 2016, which informed the parties to the instant case that the proceedings are suspended until the Claimant settles the outstanding provisional advance on cost for filing the instant case.

The Parent Company sent a letter dated July 2, 2020 addressed to the Office of the Secretariat-General of PDRCI. In the said letter, the Parent Company informed the PDRCI about the death of the Claimant. The Parent Company also moved for the PDRCI to dismiss and/or consider the case withdrawn due to the non-payment of the provisional advance on cost for more than three (3) years.

As at October 7, 2021, the PDRCI have not issued any response to said letter.

b. After filing the Request for Arbitration, Mr. Conrado L. Benitez II (the "Petitioner") then filed on June 29, 2016 a derivative suit for himself and on behalf of Unlad and PWU against directors/trustees and stockholders/members of Unlad and PWU, EHT, the Parent Company, ABB and AHC (collectively, the "Defendants") docketed as Civil Case No. 16-136130 in the RTC of Manila (the "Derivative Suit"). The Derivative Suit was raffled to Branch 24 of the RTC of Manila presided over by Judge Ma. Victoria A. Soriano-Villadolid.

In the Derivative Suit, the Petitioner primarily asserts that the Parent Company, EHT, ABB and AHC should submit themselves to the arbitration proceedings filed with the PDRCI because the Loan Documents required any alleged dispute over the same to be resolved through arbitration. Consequently, the Petitioner alleges that the foreclosure proceedings and settlement of the obligations of PWU and Unlad as evidenced by the MOA dated March 22, 2016 executed by PWU and Unlad with the Parent Company and AHC are null and void for not complying with the aforesaid arbitration clause. Likewise, the Petitioner sought the payment of attorney's fees not less than P1.0 million, P0.1 million for expenses and cost of suit.



On July 26, 2016, the Parent Company and AHC filed their Joint Answer with Compulsory Counterclaim (Joint Answer). In the Joint Answer, the Parent Company and AHC asserted that the instant case is a mere harassment and nuisance suit, and a deliberate form of forum shopping when the Petitioner filed the Arbitration Case for the same purpose. Likewise, the Petitioner cannot compel the corporations to submit themselves to arbitration because (a) the parties to the Loan Documents have already settled any disputes, and (b) the said corporations are not stockholders and members of PWU and Unlad. Lastly, the relevant laws allow the Parent Company and AHC to institute foreclosure proceedings even if there is an arbitration clause.

Simultaneously, EHT filed his Answer wherein he asserted that the Petitioner cannot compel him to submit himself to arbitration when he is not a party to the Loan Documents.

Meanwhile, the other co-defendants, namely (a) ABB, and (b) Dr. Jose Francisco and Marco Benitez, filed their respective Answer(s) to the Complaint.

After the termination of Court-Annexed Mediation and pre-trial conference, the Petitioner manifested that the Trial Court should proceed to resolve the case based on the pleadings and affidavits already filed by the parties in accordance with Interim Rules Governing Intra-Corporate Controversies.

On July 5, 2017, the Parent Company, AHC and EHT received the Trial Court's Order dated June 23, 2017. In the Order, the parties were required to file their respective Memoranda within twenty (20) days from receipt thereof in order for the Trial Court to proceed to render judgment, full or otherwise, based on all of the pleadings and evidence submitted by the parties in relation and pursuant to Rule 4, Section 4 of the Interim Rules of Procedure Governing Intra-Corporate Controversies under RA No. 8799 ("Interim Rules").

On July 25, 2017, all of the parties filed their respective Memoranda.

On February 9, 2018, the Parent Company received the Decision dated January 19, 2018, which dismissed the case. In the Decision, the Trial Court deemed that Petitioner failed to establish fraud or bad faith on the part of the Defendants. Consequently, the Trial Court cannot contravene in the agreement among the Parent Company, Unlad, PWU and AHC to amicably settle the outstanding obligations of PWU and Unlad to AHC and the Parent Company.

On February 28, 2018, the Parent Company, AHC and EHT received the Plaintiffs' Petition for Review of the aforesaid Decision filed with the Court of Appeals – Manila and docketed as C.A. G.R. No. 154654.

While the said Petition for Review is pending, the Parent Company filed a Motion to Cancel Lis Pendens. In the Motion, the Parent Company alleged that the Plaintiff annotated the instant case as a lis pendens on the titles of the Parent Company over the Quezon City properties subject of the amicable settlement with Unlad. Considering the impropriety and/or invalidity of the same, the Parent Company sought for the Court of Appeals to order the cancellation of the lis pendens.

On April 24, 2019, the Parent Company received the Court of Appeals' *Resolution* requiring all of the parties to file their respective Memoranda. Upon submission of the same, the case would be submitted for resolution.

On May 9, 2019, the Parent Company, AHC and EHT filed their Joint-Memorandum.

While the appeal of the Petitioner is pending, the Parent Company filed a Manifestation and Motion dated July 29, 2020. In the said Manifestation and Motion, the Parent Company informed the Court of Appeals about the death of the Petitioner on March 28, 2020. Consequently, the Parent Company moved for the resolution and dismissal of the said appeal.

The Petitioner's counsel filed a Notice and Motion dated August 14, 2020, which also informed the Court of Appeals about the death of the Petitioner. Consequently, said counsel moved that the Petitioner be substituted by his wife and children.

In response thereto, the Parent Company filed its Comment/Opposition dated August 24, 2020. In the Comment/Opposition, the Parent Company argued that the Petitioner cannot be substituted because he can only be substituted by a member of PWU and stockholder of Unlad. The wife and children of the Petitioner cannot be members of PWU because membership in PWU is non-transferable.

Said issue on substitution is subject for resolution by the Court of Appeals.

As at October 7, 2021, the appeal of the Petitioner and Motion to Cancel Lis Pendens of the Parent Company remain pending for resolution by the Court of Appeals.

(iii) Ejectment Case against Philippine Women's College of Davao, Inc. involving Unlad's Davao Property. On March 11, 2019, the Parent Company filed the Complaint for Unlawful Detainer against Philippine Women's College of Davao, Inc. ("PWC-Davao"), initially filed against Philippine Women's University of Davao, to recover possession of a portion of the parcel of land covered by Transfer Certificate of Title (TCT) No. T-129545 registered under the name of the former situated along University Ave and Richardo, Matina, Davao City being used as a parking area (the "Subject Premises") by the latter.

The Subject Premises formed part of the 40,184 sq.m., more or less, (the "Property") parcel of land formerly registered under the name of "Unlad". After Unlad transferred ownership of the Property to the Parent Company, the Parent Company demanded from PWC-Davao to vacate the Subject Premises.

Despite said demands, PWC-Davao refused to vacate the Subject Premises.

On May 28, 2019, the Parent Company received the Answer with Compulsory Counterclaim dated May 14, 2019. In the Answer, PWC-Davao asserted the following defenses:

- (1) The defendant should be Philippine Women's College of Davao, Inc.;
- (2) PWC-Davao has been in an open, notorious and peaceful possession of the Subject Premises since in or about the 1950's and not by mere tolerance of or any contract with the Parent Company;
- (3) The proceedings should be suspended in light of the pending derivative suit filed by Mr. Conrado Benitez II; and



(4) The Parent Company came to court with unclean hands when it allegedly took possession of the Property sans the Subject Premises.

The case was referred to Court-Annexed Mediation on September 26, 2019 by the Trial Court through its Order dated July 23, 2019.

Both parties attended the aforesaid mediation hearing. During the mediation hearing, the Parent Company insisted that it should be in possession of the Subject Premises.

Without offering any proposal to amicably settle the case, the counsel and representative of PWC-Davao rejected aforesaid position and moved to terminate the mediation hearing.

Consequently, the Mediator terminated the Court-Annexed Mediation due to failure of the parties to amicably settle. As provided by law, the Mediator referred the above-captioned case back to the Court.

The Trial Court scheduled the case for pre-trial on October 22, 2021.

b. *Specific Performance Case filed by the Agustin family*. The Agustin family filed a Specific Performance case against the Parent Company for the payment by the latter of the remaining balance of the purchase price for the sale of the Agustin family's shares in STI WNU.

The Agustin family alleges in their Complaint that based on the Share Purchase Agreement and Deed of Absolute Sale they executed with the Parent Company, the price of their shares in STI WNU has been pegged at ₱400.0 million. Despite these two agreements, the Parent Company refuses to pay the full purchase price for the STI WNU shares they acquired from the Agustin family.

In its Answer, the Parent Company stated that the Agustin family is not entitled to the full purchase price of their STI WNU shares because they have not complied with all the requirements for its release. In particular, the Agustin family has not been able to deliver the Commission on Higher Education permits for the operation of STI WNU's Maritime Program as provided in the MOA, and the Share Purchase Agreement. In addition, there are other trade receivables in favor of STI WNU wherein full satisfaction of the same entitles the Agustin family a portion of the purchase price.

In order to expedite the proceedings, the Agustin family were able to submit the case for summary judgment by the Trial Court. Despite the opposition thereto, the Trial Court rendered its Decision dated April 4, 2018 (the "Summary Judgment"). In the Summary Judgment, the Trial Court ordered the Parent Company to pay the Agustin family the amount of ₱50.0 million with legal interest from the filing of the case until full payment only.

While the Parent Company filed a Motion for Reconsideration Ex Abudanti Ad Cautelam on the Summary Judgment, the Agustin family filed a motion to execute the judgment by the Trial Court.

Both Motion(s) were denied by the Trial Court in its Order dated August 6, 2018.



On September 11, 2018, the Parent Company filed and paid the corresponding docket fees for its Notice of Appeal Ex Abudanti Ad Cautelam (Notice of Appeal) on the said Summary Judgment

Upon motion by the Agustin family, the Trial Court granted their Motion for Execution Pending Appeal dated September 5, 2018.

While the record of the case was still with the Trial Court, the Parent Company immediately filed the Urgent Motion for Reconsideration with alternative prayer for Motion to Stay Discretionary Execution Pending Appeal dated December 14, 2018.

After due hearing by the Trial Court on the Motion(s), the Trial Court (a) denied the Urgent Motion for Reconsideration but (b) granted the Motion to Stay Discretionary Execution Pending Appeal upon posting of a supersedeas bond amounting to ₱100.0 million (the "Stay Order").

After the Agustin family filed a Motion for Reconsideration on the Stay Order, the Trial Court denied the same in its Order dated March 14, 2019.

The following are the related cases filed by the parties before the Court of Appeals – Cebu (collectively, the "CA Cases"):

(i) Ordinary Appeal of the Parent Company (CA G.R. CV No. 07140)

After the approval of the Notice of Appeal and transmittal of the records of the case, the Court of Appeals required the Parent Company to file its Appellant's Brief.

After the parties filed their respective Brief(s), the Court of Appeals issued the *Decision* dated May 26, 2021. In the *Decision*, the Court of Appeals denied the appeal on the ground that the Parent Company failed to expressly plead in its *Answer* as one of its affirmative defenses, that there was failure of the written agreement to express true intent of the parties" in order to invoke parole evidence. Consequently, the Court of Appeals determined that the price provided in the *Share Purchase Agreement* and *Deed of Absolute Sale* shall governed the transaction.

On July 21, 2021, the Parent Company filed its *Motion for Reconsideration* wherein it cited the pertinent portions of the *Answer* showing that it raised as a defense that there was failure of the written agreement to express true intent of the parties. In the said *Motion*, the Parent Company sought to reverse the *Decision* dated May 26, 2021 or in the alternative remand the case for further proceedings in relation to the introduction of parole evidence.

The Agustin family may file a Comment to the Motion for Reconsideration within the period to be granted by the Court of Appeals.

(ii) Petition for Certiorari filed by the Agustin family (CA G.R. CV No. 12663)

After the Trial Court suspended the execution of the Summary Judgment upon posting by the Parent Company of a supersedeas bond of ₱100.0 million, the Agustin family sought to annul the Stay Order by filing a Petition for Certiorari dated April 10, 2019 before the Court of Appeals.

After the parties filed their responsive pleadings, the Court of Appeals issued the Decision dated July 26, 2021, which denied the Petition, and upheld the suspension of the execution of the Summary Judgement pending appeal.



While the aforesaid CA Cases were pending, the parties decided to amicably settle and terminated said cases by executing in counterparts the Compromise Agreement dated September 6, 2021 and September 10, 2021 and filing a *Joint Motion for Judgment Based on Compromise Agreement* dated September 20, 2021. In the Compromise Agreement, the Parent Company agreed to pay the Agustin family the amount of P25.0 million as final and full settlement of the latter's claim against the former in the aforementioned cases (see Notes 16 and 40).

In addition, the parties agreed to review the financial records of STI WNU to determine the status of the Agustin family guarantee on the collectability of the trade receivables, and the release, if any, of the P27.3 million to the Agustin family as provided in the *Share Purchase Agreement*.

As of October 7, 2021, the parties are still waiting for the Court of Appeals to issue the appropriate *Resolution(s)*, which will approve the Compromise Agreement and/or will terminate the CA Cases.

#### c. Labor Cases.

(i) A former employee filed a Petition with the Supreme Court after the Court of Appeals affirmed the dismissal by the National Labor Relations Commission ("NLRC") of the former employee's claims of illegal dismissal against STI ESG ("illegal Dismissal Case"). On August 13, 2014, STI ESG received the Supreme Court's Decision dated July 9, 2014 which (a) annulled the decision of the Court of Appeals and (b) ordered that STI ESG to reinstate the former employee to her former position, and pay (i) the exact salary, benefits, privileges and emoluments which the current holder of the position was receiving, (ii) damages and (iii) backwages from the date of the former employee's dismissal until fully paid, with legal interest (the "SC Decision").

On November 17, 2014, the Supreme Court issued a resolution which denied with finality STI ESG's Motion for Reconsideration.

The parties participated in the pre-execution conference of the said SC Decision before a Labor Arbiter in order to determine the total monetary judgment award in favor of the former employee. During the same conference, both parties agreed that the former employee should receive separation pay in lieu of reinstatement. Consequently, the former employee would receive only a monetary award arising from the SC Decision.

Pursuant to STI ESG's computation of said award, it paid total amount of  $\mathbb{P}4.2$  million, exclusive of withholding taxes, to the former employee. Based on said payment, STI ESG moved for the Labor Arbiter to issue a resolution that STI ESG has fully paid the judgment award of the former employee. While the former employee admitted receiving the aforesaid amount, she manifested that the same was only partial payment of the judgment award.

The former employee maintains that the computation of STI ESG is incorrect because the latter deemed that the former's alleged waiver of reinstatement pending appeal by STI ESG on the Illegal Dismissal Case in October 2006 interrupted the running of backwages until present day. The former employee refused to acknowledge that there was such valid waiver on reinstatement pending appeal. Consequently, the former employee averred that she should receive the amount of P11.0 million, less payments already made by STI ESG.



On September 9, 2020, the Labor Arbiter issued the Order, wherein he affirmed that the former employee's refusal to report to work in October 2006 interrupted the running of backwages. Consequently, the former employee was entitled to receive backwages from May 2004 until October 2006. The Labor Arbiter further determined that the attorney's fees of 10% should be computed from the total monetary award of the former employee, including the separation pay in lieu of reinstatement.

Based on said findings, the Labor Arbiter determined that the former employee's total monetary award amounted to around  $\mathbb{P}4.4$  million. Considering the prior payments made by STI ESG to the former employee, STI ESG is ordered to pay the former employee the balance of  $\mathbb{P}0.2$  million.

The former employee sought to appeal said findings by filing a Notice of Appeal with attached Memorandum instead of a Verified Petition under Rule XII of the NLRC Rules.

After STI ESG opposed said appeal on the ground of improper remedy, the Labor Arbiter issued an Order dated November 5, 2020. In the Order, the Labor Arbiter "noted without action" said appeal considering that the same is a prohibited pleading. The Labor Arbiter further stated that no other pleading and/or motion in relation to said appeal shall be entertained by the NLRC.

On November 25, 2020, STI ESG received a verified petition under Rule XII of the NLRC Rules ("Petition") filed by the former employee to question the Order of the Labor Arbiter treating her appeal as "noted without action". In the Petition, the former employee sought for the NLRC to consider/allow her erroneous appeal as a Petition filed under Rule XII of the NLRC Rules in resolving the correct computation on the monetary award of the former employee.

After STI ESG filed its Comment to the Petition, the NLRC denied the Petition filed by the former employee. The NLRC affirmed that the former employee failed to comply with the required mode of appeal on an order for execution issued by the Labor Arbiter.

On May 14, 2021, STI ESG received a Petition for Certiorari filed by the former employee with the Court of Appeals.

As at October 7, 2021, the Court of Appeals has not issued any Resolution requiring STI ESG to file its Comment to the Petition for a Certiorari.

(ii) A former IT Instructor who eventually became the IT Program Head of STI College Cagayan de Oro, a school owned by STI ESG, filed an illegal dismissal case against STI College Cagayan de Oro on the ground that she was constructively dismissed when upon returning from preventive suspension, she allegedly no longer had any work to go back to because the STI ESG-owned company purportedly removed her workplace from the school premises. For its part, STI ESG countered the complainant's claim that she was dismissed by presenting the complainant's one-liner resignation letter.

The labor arbiter decided that there was neither an illegal dismissal nor resignation to speak of in this case, hence, the parties were ordered to return to status quo which meant reinstatement of complainant to her former position but without backwages, separation pay, or similar benefits. Nevertheless, STI ESG was ordered to pay complainant the amount of P7.4 thousand representing her unpaid salary for the period March 10-30, 2014. However, the NLRC overturned the labor arbiter's decision upon a dubious motion for partial reconsideration declaring complainant to have been illegally dismissed and ordering STI ESG



not only to reinstate her but also to pay her full backwages computed from the time compensation was withheld up to the date of actual reinstatement. STI ESG moved to reconsider the NLRC's decision but to no avail. At present, a Petition for Certiorari questioning the decision of the NLRC is pending before the Court of Appeals.

On May 12, 2017, STI ESG received a copy of a Motion for Execution with Prayer for Payment of Separation Pay in Lieu of Reinstatement filed by Complainant-Appellant seeking the issuance of a writ of execution for the implementation of the Resolution dated June 30, 2016 issued by the Honorable Eight Division, National Labor Relations Commission, Cagayan de Oro City. On May 22, 2017, STI ESG filed its Opposition to the Motion for Execution with Prayer for Payment of Separation Pay in Lieu of Reinstatement.

Subsequently, a hearing on the motion for execution was set on June 5, 2017. In the said hearing, STI ESG reiterated that it is amenable to reinstating complainant but as a Part-time Full Load faculty member. Complainant countered that she is not interested in reinstatement but would rather be paid her backwages and separation pay. When asked for how much is she willing to settle the matter amicably, she insisted that she be paid the total amount of her backwages and separation pay. When asked if STI ESG has any counter-offer on the payment of backwages and separation pay, STI ESG manifested that it already filed its opposition thereto and that there is still a need for the official computation of the same. At that point, the hearing officer showed STI ESG a computation of the backwages which amounted to P0.5 million. STI ESG then manifested that it will bring the matter to STI ESG's opposition. The hearing officer then said that upon submission of said reply, the motion for execution is deemed submitted for resolution.

Also, in the motion for execution, it was also alleged that the Court of Appeals already denied the Petition for Certiorari of STI ESG. However, STI ESG did not receive any copy of the said resolution by the Court of Appeals. Upon inquiry with the Court of Appeals, it appeared that the copy of the resolution dismissing the petition for certiorari was returned to sender due to "RTS-UNKNOWN ADDRESS". Apparently, the indicated address of counsel of record simply states Ortigas Ave., Extension, Cainta, Rizal. STI ESG then filed a manifestation with the Court of Appeals manifesting that it has yet to receive a copy of their minute resolution and clarifying that the complete address where a copy of the said resolution may be sent is "3<sup>rd</sup> Flr. STI Academic Center, Ortigas Avenue Extension, Cainta, Rizal 1900".

On June 2, 2017, STI ESG received a copy of the Minute Resolution dated January 12, 2017 dismissing its Petition for Certiorari based on the following grounds: a) failure to attach a copy of the Resolution dated June 30, 2017 of the NLRC; b) failure to attach the Secretary Certificate authorizing Mario Malferrari, Jr. as representative for STI ESG to file the petition for certiorari; c) failure to verify the petition; and d) failure to attach affidavit of service.

On June 21, 2017, STI ESG filed its Motion for Reconsideration.

Meanwhile, on July 12, 2017, STI ESG received an Order from the Office of the Labor Arbiter granting the Motion for Execution filed by Complainant. On July 21, 2017, STI ESG received a copy of the Writ of Execution issued by Office of the Labor Arbiter directing the payment of P0.5 million to Complainant and her immediate reinstatement. In compliance with the Writ of Execution, Complainant was paid the amount of P0.5 million and was reinstated to her former position.



On November 7, 2017, STI ESG received a copy of the Resolution of the Court of Appeals dated September 25, 2017 on its motion for reconsideration. The Court of Appeals resolved to grant the motion for reconsideration and reinstated STI ESG's petition for certiorari. The complainant was then directed to file her comment to the petition within ten (10) days from receipt of the said resolution and STI ESG was given five (5) days to file its reply to Complainant's comment.

On January 31, 2018, STI ESG received a copy of a Minute Resolution dated January 15, 2018 issued by the Court of Appeals which resolved that Complainant is deemed to have waived her filing of a comment to the petition for certiorari and directed the parties to file their respective memorandum within fifteen (15) days from receipt of said minute resolution. Thereafter, the petition for certiorari is deemed submitted for decision.

On February 15, 2018, STI ESG filed through registered mail its Memorandum with the 22<sup>nd</sup> Division, Court of Appeals, CDO. On April 25, 2018, STI ESG received a copy of Complainant's Memorandum. In a resolution of the Court of Appeals dated April 19, 2018, with the filing of the parties' respective memorandum, the Court declared the petition submitted for decision.

On July 11, 2018, STI ESG received a copy of the Decision of the 21st Division, Court of Appeals, CDO, setting aside the resolution of the NLRC declaring complainant to have been illegally dismissed and awarding the payment of backwages. In the same decision, the Court of Appeals dismissed the charge of illegal dismissal for lack of merit. However, STI College CDO was directed to pay complainant the sum of P7.4 thousand representing her unpaid salary for the period March 10-30, 2014.

On September 5, 2018, STI ESG received a copy of the Motion for Reconsideration filed by the complainant with the Court of Appeals (Special Former Twenty-First [21st] Division). On October 31, 2018, STI ESG received the resolution of the said court directing STI ESG to file its Comment to the Motion for Reconsideration filed by the complainant within ten (10) days from notice. On November 12, 2018, STI ESG filed its Comment to the Motion for Reconsideration of the complainant. With the filing of the Comment, the Motion for Reconsideration is deemed submitted for resolution.

On January 24, 2019, STI ESG received a copy of the Resolution of the Court of Appeals (Special Former Twenty-First [21<sup>st</sup>] Division) denying the Motion for Reconsideration filed by the complainant. On April 22, 2019, STI ESG received a copy of the Entry of Judgment of the Decision dated June 29, 2018.

On July 2, 2019, STI ESG sent a demand letter to recover the amount previously awarded to complainant. As at October 7, 2021, STI ESG is preparing the necessary motion for the recovery of the P0.5 million.

(iii) The case stemmed from a Complaint for illegal dismissal filed by former employees of STI Davao. They were formerly the Chief Executive Officer (CEO) and Chief Operating Officer (COO), respectively, of STI Davao, until they were separated from service effective June 23, 2009.

On September 3, 2009, STI Davao filed a Motion to Dismiss before the Labor Arbiter and prayed for the dismissal of the Complaint for illegal dismissal on the ground that the Labor Arbiter and the NLRC have no jurisdiction over the case. STI Davao argued thatComplainants are not mere employees, but are rather corporate officers, of STI Davao.



As such, the controversy involving their removal involves an intra-corporate dispute which falls within the jurisdiction of the regular courts.

On December 16, 2009, the Labor Arbiter issued an Order which granted the Motion to Dismiss filed by STI Davao. The Labor Arbiter ruled that Complainants are corporate officers, and are not mere employees, of STI Davao.

Not satisfied with the ruling of the Labor Arbiter, Complainants filed an appeal before the NLRC. On September 30, 2010, the NLRC issued a Resolution affirming the Labor Arbiter's Order dated December 16, 2009 finding that Complainants are corporate officers whose removal from office is not within the ambit of the jurisdiction of the NLRC. While they subsequently filed a Motion for Reconsideration, such motion was denied by the NLRC.

Complainants then elevated the case to the Court of Appeals via a Petition for Certiorari. On February 14, 2014, the Court of Appeals rendered a Decision annulling the assailed Resolutions of the NLRC and found that Complainants are not corporate officers, but are rather mere employees, of STI Davao. The case was thus ordered to be remanded to the Labor Arbiter for reception of evidence. While STI Davao filed a Motion for Reconsideration, such motion was denied by the Court of Appeals.

STI Davao eventually elevated the case to the Supreme Court via a Petition for Review on Certiorari. Unfortunately, through a Resolution dated August 19, 2015, the Supreme Court denied the Petition. STI Davao's Motion for Reconsideration was likewise denied by the Supreme Court.

On August 23, 2017, STI Davao received a Notice of Hearing from the Office of Labor Arbiter for a preliminary conference set on September 18, 2017. STI Davao attended the said hearing. During the hearing, Complainants proposed for the amicable settlement of their claims the payment of their separation pay, backwages, monetary benefits, as well as damages with attorney's fees. STI Davao requested that Complainants provide the exact amount of what they are asking for the amicable settlement of their claims. Another hearing was made for October 26, 2017 for the continuation of the preliminary conference.

In the October 26, 2017 hearing, Complainants provided STI Davao with a computation of what they are willing to accept for the amicable settlement of the case with total amount of P33.2 million.

In the December 5, 2017 hearing, considering the substantial amount being demanded by Complainants for the amicable settlement of their claims, no amicable settlement was reached by the parties, hence, they were directed to file their respective position papers within ten days from the receipt of the order from the Office of the Labor Arbiter. The last day of the ten-day period to file STI Davao's position paper was on February 5, 2018. However, a Motion for Extension of Time to File Position Paper was filed by STI Davao on February 5, 2018.

On February 19, 2018, STI ESG filed its position paper by registered mail. In the Position Paper, the following important points were raised: (1) the complainants' termination from employment is clearly legal having been grounded on just and valid causes since (a) the adoption of STI ESG's Basic Operations Manual and Code of Conduct providing, among others, disciplinary rules and regulations on willful disobedience of the lawful orders, instructions, policies and procedure of STI ESG, is well within the ambit of management prerogative, (b) complainants' willful disregard and violation of STI ESG's Basic Operations



Manual and Code of Conduct providing guidelines and standards for employees to effectively go about their roles and prohibiting willful disobedience as well as failure to perform assigned tasks, constitute sufficient bases for termination of employment, (c) complainants' acts or omissions in willful disregard of STI ESG's general work policies and procedures, amounted to gross and habitual neglect of duties, (d) complainants' willful disregard of STI ESG's operating procedures and systems amounted to serious misconduct, and (e) STI ESG's evidence sufficiently established facts and incidents upon which the loss of confidence in the complainants may fairly be made to rest considering that (i) complainants held a position of trust and confidence, and (ii) complainants' termination was based on willful breach of trust and founded on clearly established facts; (2) the School observed the requirements of due process before effecting complainants' dismissal from employment; (3) complainants are not entitled to their claims for reinstatement and the payment of monetary benefits, such as allowance, as well as damages and attorney's fees; and (4) complainants have no cause of action for illegal suspension and against individual respondent of STI ESG.

On March 14, 2018, STI ESG received a copy of the Position Paper of complainants. On April 5, 2018, STI ESG filed its Reply to the Position Paper of complainants. In said reply, STI ESG emphasized the following important points: (1) STI ESG's prerogative to terminate the complainants' employment on just and valid causes does not run afoul with the enshrined right to security of tenure; (2) complainants' termination from employment was warranted by just and valid grounds as (a) the just and valid causes were proven with substantial evidence, and (b) the penalty of dismissal is warranted under the circumstances; (3) there is no necessity to dwell on the issue of whether the respondents observed and complied with the requirements of due process before effecting complainants' dismissal from employment; and (4) complainants are not entitled to their claim for reinstatement with payment of full backwages, and other monetary claims such as damages and attorney's fees.

In a decision dated June 28, 2018, the labor arbiter dismissed the complaint for lack of merit. On August 2, 2018, STI ESG received a copy of the Memorandum of Appeal filed by complainants with the NLRC. On August 28, 2018, STI ESG filed its Answer to Appeal with the Eighth Division of the NLRC in Cagayan De Oro City where it was emphasized that the complainants had failed to show that the Arbiter a quo committed grave abuse of discretion and/or serious errors in rendering the assailed Decision, particularly in declaring that the complainants were lawfully terminated on the ground of loss of trust and confidence. In support of STI ESG's counter-arguments to the complainants' arguments, STI ESG stressed on the following important points: (a) the Appeal is just a 90% verbatim reproduction of the facts, arguments and discussion in their Position Paper; and (b) there was no such grave error shown in the case at bar considering that there is more than sufficient basis for the School to lose the trust and confidence it bestowed upon the complainants (i) as one of the complainants demonstrated, through repeated infractions, that complainant is not fit to continue undertaking the serious task and heavy responsibility of a CEO, and this holds true for the other complainant, being the COO of STI Davao, (ii) the willful act of disregarding the Operating Procedures and Systems equates to abuse of authority and, therefore, is sufficient basis for STI to lose its trust and confidence on the complainants, and (iii) the task of ensuring the integrity of the RFA by warranting the completeness and accuracy of the information and required supporting documents thereto, definitely falls within the complainants' scope of responsibilities.

In a Decision dated February 13, 2019, the Eighth Division of the NLRC in Cagayan De Oro City dismissed the Appeal filed by the complainants and hereby affirmed the earlier Decision of Labor Arbiter dated June 28, 2018. A motion for reconsideration dated March 4, 2019 was filed by the complainants. On March 25, 2019, STI ESG filed its



Opposition to the Motion for Reconsideration filed by the complainants. In a Resolution dated March 26, 2019, the Eighth Division of the NLRC in Cagayan De Oro City denied the Motion for Reconsideration filed by the complainants.

On June 10, 2019, STI ESG received a copy of the Petition for Certiorari filed by complainants with the Court of Appeals in Cagayan De Oro City. On July 4, 2019, STI ESG received a copy of the Resolution dated June 25, 2019 of the Court of Appeals in Cagayan De Oro City dismissing the Petition for Certiorari filed by complainants for failure to comply with the requirements for filing said petition.

A motion for reconsideration dated July 18, 2019 on the said resolution of the Court of Appeals in Cagayan De Oro City dismissing the Petition for Certiorari was filed by complainants. As at September 11, 2019, STI ESG filed its Comment to the motion for reconsideration of the complainants.

In a Resolution dated January 31, 2021, the Supreme Court dismissed the Petition for Certiorari filed by the complainants for being filed out of time.

On April 7, 2021, STI ESG received a copy of the Motion for Reconsideration filed by one of the complainants. On May 5, 2021, STI ESG filed its comment on the Motion for Reconsideration. In a Resolution dated July 12, 2021, the Special Second Division of the Supreme Court denied the Motion for Reconsideration filed by one of the complainants and directed the issuance of Entry of Final Judgement.

As at October 7, 2021, STI ESG is yet to receive the Entry of Final Judgement.

d. *Specific Performance Case.* STI College Cebu, Inc. (STI Cebu) and STI ESG's Finance Officer were named defendants in a case filed by certain individuals for specific performance and damages. In their Complaint, the Plaintiffs sought the execution of Deed of Absolute Sale over a parcel of land situated in Cebu City on the bases of an alleged perfected contract to sell.

The Defendants filed the Consolidated Answer to the Amended Complaint on August 30, 2017. In the Consolidated Answer, Defendants asserted that there is no perfected contract to sell or of sale between STI ESG and the Plaintiffs considering that (a) there is no Board approval on the sale of the Subject Property; (b) lack of definite terms and conditions thereof; and (c) STI ESG's Finance Officer has no authority to bind STI ESG on the alleged contract to sell or sale of the Subject Property.

After the parties completed the presentation of evidence and filed their respective Memoranda, the Defendants received the Decision of the Trial Court on June 22, 2020.

In the Decision dated June 18, 2020, the Trial Court determined that there was no perfected contract to sell over the Property. The Trial Court affirmed that the Plaintiffs failed to obtain the consent of STI ESG. There was no evidence showing that STI ESG, through its Board of Directors, (a) gave its consent to the sale or (b) authorized Defendant Finance Officer to sell the Property in favor of the Plaintiffs.

However, the Trial Court determined that Defendant Finance Officer is liable to pay the Plaintiffs the total amount of P0.2 million representing temperate and exemplary damages ("Damages"). The Trial Court determined that the actions of STI ESG's Finance Officer insofar as (a) receipt of the earnest money, (b) lack of written authority from STI ESG during the negotiation and (c)



continued assurances to the Plaintiffs in relation to the BIR ruling on the tax-free exchange and then sudden withdrawal from the transaction constitute bad faith.

Lastly, the Trial Court ordered STI ESG to return the amount of  $\mathbb{P}0.3$  million it received from the Plaintiffs as "earnest money" with interest rate of six percent (6%) per annum from receipt thereof on March 30, 2011 until latter's tender of the same to the Plaintiffs on July 2, 2015.

Both parties filed their respective Partial Motion for Reconsideration insofar as the (a) dismissal of the Complaint and (b) award of Damages.

On August 25, 2020, the Trial Court issued its Order, which modified the Decision only insofar as requiring STI ESG's Finance Officer to pay an additional P50.0 thousand as attorney's fees in favor of the Plaintiffs. The rest of the findings in the Decision is affirmed.

Both the Plaintiffs and the Finance Officer filed their respective Notice of Appeal.

On December 1, 2020, STI ESG and the Defendant Finance Officer received the Notice, which requires the Appellants (Plaintiffs and the Defendant Finance Officer) to file their respective Appellant's Brief within forty-five (45) days from receipt of the Notice.

On January 25, 2021, STI ESG received the Appellant's Brief filed by the Plaintiffs.

On March 11, 2021, STI ESG filed its Appellee's Brief.

On May 6, 2021, STI ESG received the Reply Brief filed by the Plaintiffs.

Unless the Court of Appeals require additional pleadings, the appeal filed by the Plaintiffs is submitted for resolution.

e. Complaint for Damages filed by GATE (formerly STI-College Santiago, Inc.). Global Academy of Technology and Entrepreneurship, Inc. (GATE) filed a complaint for Damages against STI ESG for its non-renewal of the Licensing Agreement despite the former's alleged compliance of the latter's audit recommendations. On the basis of such alleged invalid non-renewal of the Licensing Agreement, GATE seeks for (a) moral damages in the amount of ₱0.5 million, (b) exemplary damages in the amount of ₱0.5 million and (c) attorney's fees in the amount of 15% of the amount to be awarded and ₱3.0 thousand per court appearance.

On June 9, 2017, STI ESG filed its Answer to the Complaint. In the Answer, STI ESG reiterated its position that GATE has no cause of action against it because its decision not to renew the Licensing Agreement is in accordance with contractual stipulations therein that its renewal is upon mutual agreement of both parties. Considering the effectivity period of the Licensing Agreement expired on March 31, 2016 without being renewed by both parties, GATE cannot claim any damages for STI ESG's lawful exercise of its rights under the Licensing Agreement.

After the parties completed the presentation of their respective evidence, STI ESG received the Decision of the Trial Court on February 4, 2020.

In the Decision dated January 16, 2020, the Trial Court dismissed the instant case because the Plaintiffs failed to establish that STI ESG acted in abuse of rights when it refused to renew the Licensing Agreement with the Plaintiffs. The Trial Court confirmed that said Agreement clearly provided that the same can only be renewed by mutual agreement of the parties.



The Trial Court also ordered the payment by the Plaintiffs of STI ESG's counterclaim in the amount of P0.3 million as attorney's fees plus cost of suit.

Despite filing a Motion for Reconsideration, the Trial Court affirmed its dismissal of the Plaintiff's claim and the award of litigation cost in favor of STI ESG in an Order dated July 6, 2020.

On August 3, 2020, STI ESG received the Notice of Appeal filed by the Plaintiff.

On April 19, 2021, STI ESG received the Notice from the Court of Appeals, which required the Plaintiff to file its Appellant's Brief within forty-five (45) days from receipt thereof. STI ESG will have the same period to file its Appellee's Brief counted from its receipt of the Appellant's Brief.

On June 4, 2021, STI ESG received the Appellant's Brief.

On July 29, 2021, STI ESG filed its Appellee's Brief.

Unless the Court of Appeals require the parties to file other pleadings, the case is deemed submitted for resolution.

f. *Criminal Case.* A complaint for qualified theft was filed by STI ESG against its former school accounting supervisor and acting school accountant (former supervisor/accountant). In the complaint, STI ESG alleged that said former supervisor/accountant manipulated the payroll registers of STI College Global City by including the name of a former faculty member of STI College Global City in the payroll registers and placing a corresponding salary and  $13^{th}$  month pay beside said faculty member's name. The salary of said former faculty member was deposited in a bank account belonging to the former supervisor/accountant. The total amount deposited to the bank account of the former supervisor/accountant through this scheme amounted to P0.2 million.

The complaint for qualified theft was filed with Office of the City Prosecutor of Taguig City. Summons to the former supervisor/accountant was returned undelivered despite STI ESG providing additional addresses of the former supervisor/accountant where the summons could be served.

After the former supervisor/accountant failed to appear on two preliminary investigations, the complaint was submitted for resolution.

On September 8, 2016, STI ESG filed an Ex-Parte Motion for Early Resolution to resolve the case pointing out that more than 16 months have elapsed since the matter was submitted for resolution.

As at October 7, 2021, the Office of the City Prosecutor of Taguig City has yet to issue a resolution in the instant case.

g. Breach of Contract. STI ESG engaged the services of Mobeelity Innovations, Inc. (MOBEELITY) to deploy its digital classroom pilot, also known as e-Learning Management System (eLMS) and MOBEELITY committed to provide the necessary applications suite of the intended learning management system of STI ESG.



MOBEELITY undertook to provide STI ESG with access to the EDU 2.0 LMS (now known as NEO) and iMEET virtual classroom. MOBEELITY committed to provide STI ESG with online and on-site technical support for the implementation of the EDU 2.0 LMS and iMEET virtual classroom. Furthermore, MOBEELITY committed to provide STI ESG with all updates and modifications to EDU 2.0 LMS and iMEET virtual classroom free of charge. Out of these 2 platforms, STI ESG was only able to avail of and utilize the EDU 2.0 LMS under the agreement.

MOBEELITY provided STI ESG access to the EDU 2.0 LMS. EDU 2.0 LMS is a product of Cypher Learning, and MOBEELITY was an authorized reseller of this product. In accordance with the terms of the Agreement, STI ESG paid MOBEELITY the sum of ₱3.3 million as downpayment for services to be rendered by MOBEELITY for the First Semester of SY 2016-2017 or from June to November 2016.

On June 12, 2016, it came to the attention of STI ESG that Cypher Learning had terminated its relationship with MOBEELITY due to the fraudulent acts committed by MOBEELITY against Cypher Learning.

Pursuant to the arbitration clause of the Memorandum dated September 8, 2014 (Memorandum) executed by STI ESG and MOBEELITY, STI ESG initiated the instant ad hoc arbitration to settle a dispute involving the reimbursement of ₱3.3 million by MOBEELITY due to a breach of its obligations under the Memorandum.

After due proceedings, the Arbitral Tribunal issued the arbitral award dated August 9, 2018 wherein MOBEELITY is required to pay STI ESG the amount of P3.3 million and arbitration cost of P0.9 million.

STI ESG, through counsel, will file the appropriate petition before the Regional Trial Court of Makati City for the execution of the aforesaid arbitral award as required by law. However, STI ESG needs to identify any assets of MOBEELITY in order for the motion for execution to be effective.

The Group recognized a provision for impairment of the receivable from MOBEELITY amounting to P3.5 million for the year ended June 30, 2021 (see Note 25).

h. *Syndicated Estafa*. This is a complaint filed against STI ESG and its director by the president of a franchisee of STI ESG with the Provincial Prosecution Office of Rizal.

In the complaint, said officer alleged that STI ESG illegally took over the operations of STI Tanay, and used the tuition fees it collected for its benefit. Based on his estimation, said alleged tuition fees was around P12.0 million.

On December 29, 2020, STI ESG, through its representative, filed its Counter-Affidavit and presented evidence/documents showing that STI ESG managed STI Tanay (a) when said officer initially allowed the same while there was an ongoing negotiation for the purchase of STI Tanay, and (b) the take-over provisions of the Licensing Agreement triggered by the violations committed by the franchisee on said agreement.

Moreover, STI ESG further asserted that the complaint should be dismissed because the aforesaid president failed to attach/present a written authority from STI Tanay, which allowed him to file the complaint, and represent said corporation in the proceedings.



Lastly, said president included as a respondent a director who was not involved in the operations and management of STI Tanay during the take-over of STI ESG.

On September 28, 2021, STI ESG received the Resolution dated February 4, 2021 which dismissed the complaint.

The complainant may file a Motion for Reconsideration on the aforesaid dismissal within fifteen (15) days from his receipt of the Resolution.

- i. Extra-Judicial Foreclosure
  - i. STI ESG filed two (2) Petition(s) for Extra-Judicial Foreclosure of Real Estate Mortgage under Act No. 3135, as amended (Petitions) over properties located in (a) Pasig and (b) Morong, Rizal.

On November 4, 2019, DBP and STI ESG executed a Deed of Assignment, wherein the latter acquired all rights and obligations arising from the following:

- a. Term Loan Agreement dated February 10, 2014 between DBP and STI Tanay for a loan amounting to ₱51.0 million, which is supported by four (4) Promissory Notes (Subject Loan);
- b. Term Loan Agreement dated April 5, 2016 between DBP and STI Tanay for a loan amounting to ₱24.5 million, which is supported by five (5) Promissory Notes (Subject Loan);
- c. Credit Line Agreement dated June 7, 2018 wherein DBP extended a credit line to STI Tanay up to a maximum amount of ₱6.0 million (Credit Line);
- d. Real Estate Mortgage dated May 5, 2014 executed by STI Tanay in favor of DBP over a parcel of land and improvements with an area of 5,502 sq.m. located in Tanay, Rizal, which contains a provision allowing the foreclosure of mortgage extrajudicially in accordance with Act No. 3135 (Mortgage); and
- e. Additional Real Estate Mortgage dated April 8, 2016 executed by STI Tanay, and Alejandro J. Bernardo married to Loretta Jabson Bernardo (Third Party Mortgagor) in favor of DBP over a parcel of land with an area of 567 sq.m. located in Pasig City (Subject Property), which contains a provision allowing the foreclosure of mortgage extrajudicially in accordance with Act No. 3135 (Mortgage).

Said Deed of Assignment includes other loans obtained by STI Tanay from DBP (collectively, the "Loans").

Due to STI Tanay's failure to pay the Loans, STI ESG sent a Notice of Default dated February 14, 2020 to STI Tanay and Third Party Mortgagor. In the said Notice, STI ESG declared that the loans of STI Tanay amounting to ₱80.3 million as of December 31, 2019 to be immediately due and demandable, and STI ESG demanded full payment thereof.

Due to STI Tanay's failure to pay said Loans, STI ESG filed the instant Petition to foreclose the property covered by the Mortgage for the satisfaction of the former's outstanding obligation in the subject Loan and Credit Line amounting to ₱99.0 million as of November 30, 2020.



With respect to the Pasig Property, the same was foreclosed, and STI ESG was declared as the winning bidder. A Certificate of Sale was annotated on the title on August 5, 2021. Consequently, the one (1) year redemption period started to run on said date of annotation on the title.

With respect to the Morong Property, STI ESG is complying with certain requirements of the Clerk of Court of Rizal for the foreclosure proceedings.

 This is a Complaint for annulment of Extrajudicial Foreclosure Proceedings with application for 72-hour and 20-day Temporary Restraining Order ("TRO") and/or Writ of Preliminary Injunction (Complaint) filed by STI Tanay and Spouses Alejandro J. Bernardo and Loretta Jabson Bernardo (Mortgagors) (collectively, the "Plaintiffs") against the named Defendants.

On June 22, 2021, STI ESG received the Complaint.

Based on the Complaint, the Plaintiffs alleged that STI ESG, as the assignee of the loan of STI Tanay with DBP, foreclosed on the Mortgagors' parcel of land with an area of 567 sq.m. located in Pasig City (Subject Property).

While the Complaint did not allege any procedural and/or substantive defects on the foreclosure proceedings, the Plaintiffs attempted to use the alleged illegal take-over of the operations of STI Tanay to support the instant case.

Based on the said allegations in the Complaint, the Plaintiffs sought for the issuance of restraining orders to enjoin the registration of the Certificate of Sale and the alleged takeover of STI Tanay.

After the due proceedings on the TRO, the Trial Court denied the issuance of the TRO and/or Writ of Preliminary Injunction on July 12, 2021.

Considering the issuance of Supreme Court's Circulars which ordered the physical closure of courts and suspension of filing of any pleading, STI ESG has yet to file its Answer to the Complaint.

j. *Criminal Case.* On January 30, 2020, iACADEMY filed a complaint against its former Cashier for qualified theft for the total amount of ₱1.7 million for the period of January 24, 2018 until July 2, 2019 from the cash collections of iACADEMY.

Based on the complaint, the former Cashier manipulated the Daily Cash Collection Summary Reports submitted to iACADEMY by tampering (a) deposit slips; (b) official receipts and (c) other documents and making it appear that the payments received for rental payments on the use of iACADEMY's Auditorium were from other collections of iACADEMY, which she received as its Cashier. Considering said rental payments should have been recorded as part of the collection, the cash collection from other transactions reported by the former Cashier to have been received and deposited in the bank accounts of iACADEMY, is understated. Through this scheme, the former Cashier stole the corresponding amount appearing in the said tampered documents from the cash collection, which should have been deposited in iACADEMY's bank accounts.

Despite receipt of summons, the former Cashier failed to appear at the preliminary investigation hearings.



After due proceedings, an Information for twenty-seven (27) counts of qualified theft was filed by the City Prosecutor of Makati City against the former Cashier before the Regional Trial Court of Makati City.

During arraignment on June 18, 2021, the former Cashier pleaded "not guilty" of the charges. While the case was scheduled for pre-trial by the Trial Court on August 4, 2021, the same was cancelled due to declaration of placing the National Capital Region (NCR) under Enhanced Community Quarantine, and the physical closure of all courts in areas under ECQ as provided in Supreme Court's Circular No. 56-2021.

As of October 7, 2021, the Trial Court has yet to issue a Notice to all the parties on the new schedule for pre-trial.

k. Due to the nature of their business, STI ESG, STI WNU and iACADEMY are involved in various legal proceedings, both as plaintiff and defendant, from time to time. The majority of outstanding litigation involves illegal dismissal cases under which faculty members have brought claims against STI ESG and STI WNU by reason of their faculty contract and/or employment contracts. STI ESG, STI WNU and iACADEMY are not engaged in any legal or arbitration proceedings (either as plaintiff or defendant), including those which are pending or known to be contemplated and their respective BODs have no knowledge of any proceedings pending or threatened against STI ESG, STI WNU and iACADEMY or any facts likely to give rise to any litigation, claims or proceedings which might materially affect their financial position or business. Management and their legal counsels believe that STI ESG, STI WNU and iACADEMY have substantial legal and factual bases for their position and are of the opinion that losses arising from these legal actions and proceedings, if any, will not have a material adverse impact on the Group's consolidated financial position as well as in the results of their operations.

#### Commitments

a. Financial Commitments

*STI ESG*. The P250.0 million Term Loan/Rediscounting Line Facility approved for STI ESG is secured by a Comprehensive Surety issued by the Parent Company in favor of LandBank executed on September 16, 2020. As at June 30, 2021, STI ESG has drawn from its Term Loan/Rediscounting Line Facility an aggregate amount of P22.1 million, of which P9.5 million is due within the next twelve months.

STI ESG has a  $\ge 115.0$  million domestic bills purchase lines from various local banks as at June 30, 2021, specifically for the purchase of local and regional clearing checks. Interest on drawdown from such facility is waived except when drawn against returned checks, to which the interest shall be the prevailing lending rate of such local bank. This facility is on a clean basis.

*STI WNU*. On November 25, 2014, the BOD of the Parent Company approved and authorized the execution, delivery and performance of the Surety Agreement with China Bank as security for the following obligations of STI WNU: (a) a credit line of  $\clubsuit$ 5.0 million; (b) a long-term loan in the principal amount of  $\clubsuit$ 300.0 million; and (c) bridge financing in the amount of  $\clubsuit$ 20.0 million.

As at June 30, 2020, STI WNU's outstanding long-term loan amounted to P39.4 million. The loan was fully settled on January 31, 2021. The P5.0 million credit line has never been availed and has not been renewed.



b. Capital Commitments

As at June 30, 2021, STI ESG has contractual commitments and obligations for the construction of STI Legazpi with an aggregate project cost of P251.8 million of which P238.3 million and P170.5 million have been paid as at June 30, 2021 and 2020, respectively.

STI WNU likewise has contractual commitments and obligations for the construction of school buildings and upgrade of its facilities aggregating to P7.1 million and P16.7 million as at June 30, 2021 and 2020, respectively. Of these, P5.4 million and P13.7 million have been paid as at June 30, 2021 and 2020, respectively.

iACADEMY has contractual commitments and obligations for the construction of its Yakal Campus totaling ₱1,059.6 million as at June 30, 2021 and 2020. Of these, ₱982.9 million have been paid as at June 30, 2021 and 2020.

- c. Others
  - i. On April 21, 2017, STI ESG, Mr. Tony Tan Caktiong (TTC), STI Tanauan, and Injap Investments, Inc. (Injap), referred collectively as the Joint Venture Parties, entered into an agreement to transform STI Tanauan into a Joint Venture Company which shall operate a farm-to-table school that offers courses ranging from farm production to food services.

The Joint Venture Parties also agreed to increase STI Tanauan's authorized capital stock to an amount that will be agreed by the Joint Venture Parties in a separate agreement. As agreed by the Joint Venture Parties, the increase in the authorized capital stock will be made through STI Tanauan's declaration of stock dividends to STI ESG based on STI Tanauan's unrestricted retained earnings as of March 31, 2017 and cash payments by the Joint Venture Parties.

The equity sharing in the Joint Venture Company would be 60.0%, 25.0% and 15.0% for STI ESG, TTC and Injap, respectively.

On June 21, 2017, in separate meetings, the stockholders and the BOD of STI Tanauan approved the increase in the authorized capital stock of the corporation from  $\mathbb{P}1.0$  million divided into 10,000 shares with a par value of  $\mathbb{P}100$  to  $\mathbb{P}75.0$  million divided into 750,000 shares with a par value of  $\mathbb{P}100$ . The increase will be funded through the declaration of stock dividends and cash subscriptions by the shareholders. In the same meeting, the stockholders and the BOD approved the declaration of 150,000 shares as stock dividends with an aggregate par value of  $\mathbb{P}15.0$  million to be distributed to stockholders of record as of March 31, 2017 based on the unrestricted retained earnings of STI Tanauan as shown in its audited financial statements as of March 31, 2017.

On January 24, 2018, STI ESG subscribed to and fully paid for 35,000 shares at a subscription price of P495 per share for a total of P17.3 million.

On February 26, 2018, STI Tanauan applied with the SEC to increase its authorized capital stock from ₱1.0 million to ₱75.0 million.

On March 2, 2018, the SEC approved the increase and issued the Certificate of Approval on Increase of Capital Stock.

On March 3, 2018, STI Tanauan issued to STI ESG stock dividends of 150,000 shares and 35,000 shares as subscribed by the latter.



Considering the pandemic and its effects in the economy, the parties decided to hold the project in abeyance. In the meantime, STI Tanauan remains as a wholly-owned subsidiary of STI ESG and is continuing its operations.

- ii. On December 17, 2018, the CHED, Unified Student Financial Assistance System for Tertiary Education Board (UniFAST) and STI ESG signed a memorandum of agreement to avail of the Tertiary Education Subsidy (TES) and Student Loan Program (SLP) for its students under the "Universal Access to Quality Tertiary Education Act (UAQTEA)" and its Implementing Rules and Regulations (IRR). The RA No. 10931 or the UAQTEA and its IRR provide among others, that to support the cost of tertiary education or any part or portion thereof, TES and SLP are established for all Filipino students who shall enroll in undergraduate and postsecondary programs of private HEIs. Accordingly, the TES and the SLP shall be administered by the UniFAST Board. The annual TES for students, subject to guidelines and implementing rules and regulations on the release of TES, enrolled in SUCs or CHED recognized LUCs is ₱40.0 thousand. Students enrolled in select HEIs and are qualified to receive the TES, are entitled to ₱60.0 thousand. The subsidy is for Tuition and other related school fees and should cover the living allowance, books, supplies, transportation and miscellaneous expense. Additional benefits are likewise given to Persons with Disabilities (PWDs) and graduates of programs with licensure exams amounting to ₱30.0 thousand per annum and ₱10.0 thousand, respectively. Under this TES Program, CHED pays directly the schools where these students enrolled.
- iii. On October 21, 2019, STI ESG, acting on its own and in behalf of NAMEI Polytechnic Institute Inc. (collectively referred to as "STI") and Raft Shore People, Inc. (RAFT), entered into a Cooperation Agreement (the "Agreement") to work together to ensure that the seafarers of the Philippines continue to be the preferred employees of international shipping companies. In summary, the parties agree as follows:
  - a. Establish a culinary school offering modular culinary courses which shall prepare the students to work on board cruise vessels and to jointly oversee the preparation and implementation of modular culinary and catering courses.
  - b. To jointly oversee the preparation and implementation of the curriculum for courses such as Bachelor of Science in Marine Transportation, Bachelor of Science in Marine Engineering, Senior High School Maritime track and Maritime Information Technology Programs. The parties likewise endeavor to enhance the curriculum with electives or additional modular courses in keeping with the requirements of the international shipping industry and the International Convention on Standards of Training, Certification and Watchkeeping for Seafarers (STCW).
  - c. To engage the Dean and other administrators as well as the members of the faculty who are professionals and are highly qualified to provide the students with the requisite education and training which will prepare them for work on board vessels.

The parties recognize that RAFT has already incurred expenses, including faculty costs in preparation for this cooperation agreement. As such, STI will reimburse RAFT US\$150,000, with 50.0% payable upon signing of the agreement while the remaining 50.0% will be payable within calendar year 2020. Additionally, and as compensation for jointly overseeing and providing academic governance, selection and management of faculty, as well as curriculum and courseware preparation and implementation for the courses agreed upon, STI shall pay RAFT the sum of US\$10,000 per month beginning January 2020. The parties also agreed that a variable compensation of 5.00% of the tuition fee shall be paid to RAFT when the student population



reaches 2,000 plus an additional 1.00% variable compensation for every 1,000 enrollees while RAFT shall receive 5.00% of tuition fee for the culinary/hospitality programs upon reaching a student population of 2,000 plus 1.00% variable compensation for every 1,000 enrollees. Said variable compensation may be increased from year to year at the discretion of the governing board.

In light of the effects of the pandemic in the operation of schools and in the economy as a whole, the parties agreed to hold the implementation of the agreements stated in the foregoing paragraph in abeyance.

# 34. Financial Risk Management Objectives and Policies

The principal financial instruments of the Group comprise cash and cash equivalents and interestbearing loans and borrowings. The main purpose of these financial instruments is to raise working capital and major capital investment financing for the Group's school operations. The Group has various other financial assets and liabilities such as receivables, accounts payable and other current liabilities which arise directly from its operations.

The main risks arising from the Group's financial instruments are liquidity risk, credit risk and interest rate risk. The Group's BOD and management reviews and agrees on the policies for managing each of these risks as summarized below.

#### Liquidity Risk

Liquidity risk arises from the possibility that the Group may encounter difficulties in raising funds to meet its currently maturing commitments. The Group's liquidity profile is managed to be able to finance its operations and capital expenditures and other financial obligations. To cover its financing requirements, the Group uses internally-generated funds and interest-bearing loans and borrowings. As part of its liquidity risk management program, the Group regularly evaluates the projected and actual cash flow information and continuously assesses conditions in the financial markets for opportunities to pursue fund-raising initiatives.

Any excess funds are primarily invested in short-dated and principal-protected bank products that provide the flexibility of withdrawing the funds anytime. The Group regularly evaluates available financial products and monitors market conditions for opportunities to enhance yields at acceptable risk levels.

The Group's current liabilities are mostly made up of trade liabilities with 30 to 60-day payment terms, current portion of interest-bearing loans and borrowings that are expected to mature within one year after reporting date. On the other hand, the biggest components of the Group's current assets are cash and cash equivalents, receivables from students and franchisees and advances to associates and joint ventures with credit terms of thirty (30) days.

As at June 30, 2021 and 2020, the Group's current assets amounted to P3,249.6 million and P2,022.1 million, respectively, while current liabilities amounted to P1,193.4 million and P1,429.9 million, respectively.

As part of the Group's liquidity risk management program, management regularly evaluates the projected and actual cash flow information.



In relation to the Group's interest-bearing loans and borrowings, the debt service cover ratio, based on the consolidated financial statements of the Group, is also monitored on a regular basis. The debt service cover ratio is equivalent to the consolidated EBITDA divided by total principal and interests due for the next twelve months. The Group monitors its debt service cover ratio to keep it at a level acceptable to the Group, the lender bank and the STI ESG bondholders. The Group's policy is to keep the debt service cover ratio not lower than 1.05:1.00. DSCR as at June 30, 2021 and 2020 is 1.50:1.00 and 1.72:1.00, respectively (see Notes 17 and 18).

The tables below summarize the maturity profile of the Group's financial assets held for liquidity purposes and other financial liabilities as at financial reporting date based on undiscounted contractual payments.

Receivables*       76,612,040       -       142,695,422       118,784,664       127,282,974         Deposits (included as part of "Prepaid expenses and other current assets" and "Goodwill, intangible and other noncurrent assets" accounts)       -       -       62,720       1,057,575       36,004,867         Equity investments designated at FVOCI       -       -       -       69,147,732       P119,842,239       P232,435,573       Financial Liabilities         Other financial Liabilities       P1,547,115,631       P-       P142,758,142       P119,842,239       P232,435,573       Financial Liabilities         Accounts payable and other current liabilities**       P606,321,260       P-       P22,441,871       P80,763,592       P-         Nontrade payable       67,000,000       -       -       -       -       -       -         Bonds payable:       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -	Total ₽1,470,503,59 465,375,10 37,125,16 69,147,73 ₽2,042,151,58
Loans and receivables: Cash and cash equivalents P1,470,503,591 P.	465,375,100 37,125,16 69,147,732
Cash and cash equivalents         P1,470,503,591         P-	465,375,100 37,125,16 69,147,732
Receivables*       76,612,040       -       142,695,422       118,784,664       127,282,974         Deposits (included as part of "Prepaid expenses and other current assets" and "Goodwill, intangible and other noncurrent assets" accounts)       -       -       62,720       1,057,575       36,004,867         Equity investments designated at FVOCI       -       -       -       69,147,732       -       69,147,732         Financial Liabilities       P1,547,115,631       P       P142,758,142       P119,842,239       P232,435,573       -         Financial Liabilities       Accounts payable and other current liabilities**       P606,321,260       P-       P22,441,871       P80,763,592       P-         Nontrade payable       67,000,000       -       -       -       -       -         Bonds payable:       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -	465,375,100 37,125,16 69,147,732
Deposits (included as part of "Prepaid expenses and other current assets" and "Goodwill, intangible and other noncurrent assets" accounts)       -       -       62,720       1.057,575       36,004,867         Equity investments designated at FVOCI       -       -       -       -       69,147,732         Financial Liabilities       P1,547,115,631       P-       P142,758,142       P119,842,239       P232,435,573         Gother financial liabilities:       Accounts payable and other current liabilities**       P606,321,260       P-       P22,441,871       P80,763,592       P-         Nontrade payable       67,000,000       -       -       -       -       -         Principal       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -	37,125,162 69,147,732
expenses and other current assets" and "Goodwill, intangible and other noncurrent assets" accounts)       -       -       62,720       1,057,575       36,004,867         Equity investments designated at FVOCI       -       -       -       69,147,732         P1,547,115,631       P-       P142,758,142       P119,842,239       P232,435,573       9         Source of the financial liabilities       Accounts payable and other current liabilities**       P606,321,260       P-       P22,441,871       P80,763,592       P-         Nontrade payable and other current liabilities**       P606,321,260       P-       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       - <td>69,147,732</td>	69,147,732
"Goodwill, intangible and other noncurrent assets" accounts)       -       -       62,720       1,057,575       36,004,867         Equity investments designated at FVOCI       -       -       -       69,147,732         P10       P1547,115,631       P       P142,758,142       P119,842,239       P232,435,573       P         Financial Liabilities       Other financial liabilities:       Accounts payable and other current liabilities**       P606,321,260       P       P22,441,871       P80,763,592       P         Nontrade payable       67,000,000       -       -       -       -       -         Bonds payable:       -       -       -       -       -       -       -         Principal       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -	69,147,732
noncurrent assets" accounts)       -       -       62,720       1,057,575       36,004,867         Equity investments designated at FVOCI       -       -       -       -       69,147,732         P1,547,115,631       P-       P142,758,142       P119,842,239       P232,435,573       9         Financial Liabilities       Other financial liabilities:       Accounts payable and other current       P       P22,441,871       P80,763,592       P         Nontrade payable       67,000,000       -       -       -       -       -         Bonds payable:       -       -       -       -       -       -         Principal       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       - <td< td=""><td>69,147,732</td></td<>	69,147,732
Equity investments designated at FVOCI       -       -       -       -       69,147,732         P1,547,115,631       P       P142,758,142       P119,842,239       P232,435,573       P3,000,000       P3,000,000<	69,147,732
P1.547,115,631         P-         P142,758,142         P119,842,239         P232,435,573         P           Financial Liabilities         Other financial Liabilities:         Accounts payable and other current liabilities**         P606,321,260         P-         P22,441,871         P80,763,592         P-           Nontrade payable and other current liabilities**         P606,321,260         P-         P22,441,871         P80,763,592         P-           Nontrade payable         67,000,000         -         -         -         -         -           Principal         -         -         -         -         -         -         -           Interest         -         -         -         -         178,905,220         514,650,200           Interest         -         -         -         178,905,220         514,650,200           Interest         -         -         39,267,918         169,544,753         1,773,177,007           Interest         -         -         -         23,099,090         69,297,269         577,145,562           Other noncurrent liabilities***         -         -         -         -         7,248,762           P673,321,260         P-         P130,304,626         P548,666,301 <td< td=""><td></td></td<>	
Financial Liabilities         Other financial liabilities         Accounts payable and other current liabilities**       P606,321,260       P.       P22,441,871       P80,763,592       P.         Nontrade payable and other current liabilities**       P606,321,260       P.       P22,441,871       P80,763,592       P.         Nontrade payable and other current liabilities**       P606,321,260       P.       P22,441,871       P80,763,592       P.         Nontrade payable and other current liabilities**       67,000,000       -       -       -       -         Principal       -       -       -       -       -       -       -         Interest       -       -       -       178,905,220       514,650,200       -       -       -       3,000,000,000       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -<	DO 040 151 50
Other financial liabilities:       Accounts payable and other current       P606,321,260       P-       P22,441,871       P80,763,592       P-         Nontrade payable       67,000,000       -       -       -       -       -         Bonds payable:       -       -       -       -       -       -       -         Principal       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -	+2,042,151,50
Accounts payable and other current liabilities**       P606,321,260       P-       P22,441,871       P80,763,592       P-         Nontrade payable       67,000,000       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       - <td></td>	
liabilities**       P606,321,260       P-       P22,441,871       P80,763,592       P-         Nontrade payable       67,000,000       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -	
Nontrade payable       67,000,000       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -<	
Bonds payable:       Principal       -       -       -       -       3,000,000,000         Interest       -       -       -       178,905,220       514,650,200         Interest       -       -       -       178,905,220       514,650,200         Interest       -       -       39,267,918       169,544,753       1,773,177,007         Interest       -       -       45,495,747       50,155,467       241,452,156         Lease liabilities       -       -       23,099,090       69,297,269       577,145,562         Other noncurrent liabilities***       -       -       -       -       7,248,762         P673,321,260       P       P130,304,626       P548,666,301       P6,113,673,687       1         June 30, 2020       -       -       -       -       -       7,248,762         Financial Assets       -       -       -       -       7,248,762         Loans and receivables:       -       -       2 to 3 Months       3 to 12 Months       1 Year         Financial Assets       -       -       -       -       -       -       -         Loans and receivables:       -       P836,213,825       P <t< td=""><td>₽709,526,72.</td></t<>	₽709,526,72.
Principal       -       -       -       -       3,000,000,000         Interest       -       -       -       178,905,220       514,650,200         Interest       -       -       39,267,918       169,544,753       1,773,177,007         Interest       -       -       45,495,747       50,155,467       241,452,156         Lease liabilities       -       -       23,099,090       69,297,269       577,145,562         Other noncurrent liabilities***       -       -       -       7,248,762         P673,321,260       P-       P130,304,626       P548,666,301       P6,113,673,687         June 30, 2020       June 30, 2020       June 30, 2020       June 30, 2020         Due and Demandable       2 Months       2 to 3 Months       3 to 12 Months       1 Year         Financial Assets       Loans and receivables:       Cash and cash equivalents       P836,213,825       P-       P-       P-       P-	67,000,00
Interest     -     -     -     178,905,220     514,650,200       Interest-bearing loans and borrowings:     -     -     39,267,918     169,544,753     1,773,177,007       Interest     -     -     45,495,747     50,155,467     241,452,156       Lease liabilities     -     -     23,099,090     69,297,269     577,145,562       Other noncurrent liabilities***     -     -     -     7,248,762       P673,321,260     P-     P130,304,626     P548,666,301     P6,113,673,687       June 30, 2020     -     -     -     7,248,762       Financial Assets     -     -     -     More than       Loans and receivables:     -     2 Months     2 to 3 Months     3 to 12 Months     1 Year       Cash and cash equivalents     P836,213,825     P-     P-     P-     P-	
Interest-bearing loans and borrowings:       -       -       39,267,918       169,544,753       1,773,177,007         Interest       -       -       45,495,747       50,155,467       241,452,156         Lease liabilities       -       -       23,099,090       69,297,269       577,145,562         Other noncurrent liabilities***       -       -       -       7,248,762 <b>P673,321,260 P</b> - <b>P130,304,626 P548,666,301 P6,113,673,687</b> June 30, 2020       -       -       -       7,248,762         Due and Demandable       2 Months       2 to 3 Months       3 to 12 Months       1 Year         Financial Assets       -       -       -       -       -         Cash and cash equivalents       P836,213,825       P-       P-       P-       P-	3,000,000,000
Principal       -       -       39,267,918       169,544,753       1,773,177,007         Interest       -       -       45,495,747       50,155,467       241,452,156         Lease liabilities       -       -       23,099,090       69,297,269       577,145,562         Other noncurrent liabilities***       -       -       -       -       7,248,762         P673,321,260       P-       P130,304,626       ₱548,666,301       ₱6,113,673,687       1         June 30, 2020         June 30, 2020         Due and Less than Demandable       2 to 3 Months       3 to 12 Months       1 Year         Financial Assets         Loans and receivables:       Cash and cash equivalents       P836,213,825       P-       P-       P-       P-	693,555,420
Interest       -       -       45,495,747       50,155,467       241,452,156         Lease liabilities       -       -       23,099,090       69,297,269       577,145,562         Other noncurrent liabilities***       -       -       -       7,248,762         P673,321,260       P-       P130,304,626       P548,666,301       P6,113,673,687       1         June 30, 2020       Due and       Less than       More than         Demandable       2 Months       2 to 3 Months       3 to 12 Months       1 Year         Financial Assets       Loans and receivables:       Cash and cash equivalents       P836,213,825       P-       P-       P-       P-	
Lease liabilities         -         -         23,099,090         69,297,269         577,145,562           Other noncurrent liabilities***         -         -         -         -         7,248,762           P673,321,260         P-         P130,304,626         P548,666,301         P6,113,673,687         P6,113,673,687           June 30, 2020           Due and Less than Demandable         2 to 3 Months         3 to 12 Months         1 Year           Financial Assets         Loans and receivables:         Cash and cash equivalents         P836,213,825         P-         P-         P-         P-	1,981,989,67
Other noncurrent liabilities***             7,248,762           P673,321,260         P         P130,304,626         P548,666,301         P6,113,673,687         P6,113,673,687 <td>337,103,37</td>	337,103,37
P673,321,260         P-         P130,304,626         P548,666,301         P6,113,673,687         P6,113,673,687	669,541,921
June 30, 2020       Due and     Less than     More than       Demandable     2 Months     2 to 3 Months     3 to 12 Months     1 Year       Financial Assets     Loans and receivables:     P836,213,825     P     P     P     P	7,248,762
Due and Demandable     Less than 2 Months     More than 3 to 12 Months       Financial Assets       Loans and receivables: Cash and cash equivalents	₽7,465,965,874
Demandable     2 Months     2 to 3 Months     3 to 12 Months     1 Year       Financial Assets       Loans and receivables:       Cash and cash equivalents       P836,213,825       P       P	
Financial Assets       Loans and receivables:       Cash and cash equivalents       P836,213,825       P       P	
Cans and receivables: Cash and cash equivalents P836,213,825 P P P P P	Total
Cash and cash equivalents         ₱836,213,825         ₱-         ₱-         ₱-         ₱-         ₱-	
	₽836,213,82
Receivables* 206,867,143 – 37,493,836 53,816,070 227,148,001	525,325,050
Deposits (included as part of "Prepaid	
expenses and other current assets" and	
"Goodwill, intangible and other	
noncurrent assets" accounts) – – – 792,775 38,944,422	39,737,19
Equity investments designated at FVOCI – – – – 67,978,508	67,978,508
₽1,043,080,968 ₽ ₽37,493,836 ₽54,608,845 ₽334,070,931	₽1,469,254,580
Financial Linklitics	
Financial Liabilities Other financial liabilities:	
Accounts payable and other current	
Iabilities** ₱650,912,021 ₱84,000 ₱12,431,525 ₱40,035,228 ₱37,228,359	DE 40 (01 10
Nontrade payable 67,000,000	₽740,691,133

naonnues	F030,912,021	F04,000	F12,451,525	F40,035,228	F37,220,339	F/40,091,133
Nontrade payable	67,000,000	-	-	-	_	67,000,000
Bonds payable:						
Principal	-	_	-	_	3,000,000,000	3,000,000,000
Interest	-	_		178,905,220	693,555,420	872,460,640
Interest-bearing loans and borrowings:						
Principal	-	-	-	358,566,076	1,440,833,924	1,799,400,000
Interest	-	-		56,889,431	135,235,903	192,125,334
Lease liabilities	-	-	23,253,391	69,760,172	552,433,816	645,447,379
Other noncurrent liabilities***	-	-	-	-	45,203,767	45,203,767
	₽717,912,021	₽84,000	₽35,684,916	₽704,156,127	₽5,904,491,189	₽7,362,328,253

\*Excluding advances to officers and employees amounting to P20.9 million and P29.6 million as at June 30, 2021 and 2020, respectively.

\*\* Excluding taxes payable, SSS, Philhealth, Pag-ibig benefits payable and advance rent amounting to P30.5 million and P46.8 million as at June 30, 2021 and 2020, respectively. \*\*\*Excluding advance rent, deferred lease liability and deferred output VAT amounting to P5.7 million and P48.3 million as at June 30, 2021 and 2020, respectively..



As at June 30, 2021 and 2020, the Group's current ratios are as follows:

	June 30, 2021	June 30, 2020
Current assets	₽3,249,627,165	₽2,022,063,770
Current liabilities	1,193,439,529	1,429,863,682
Current ratios	2.72:1.00	1.41:1.00

#### Credit Risk

Credit risk is the risk that the Group will incur a loss arising from students, franchisees or other counterparties who fail to discharge their contractual obligations. The Group manages and controls credit risk by setting limits on the amount of risk that the Group is willing to accept for individual counterparties and by monitoring expenses in relation to such limits.

It is the Group's policy to require the students to pay all their tuition and other school fees before they can get their report cards and other credentials. In addition, receivable balances are monitored on an ongoing basis with the result that the Group's exposure to bad debts is not significant.

With respect to credit risk arising from the other financial assets of the Group, which comprise cash and cash equivalents and equity instruments at FVOCI, the Group's exposure to credit risk arises from default of the counterparty, with a maximum exposure equal to the carrying amount of these instruments. As at June 30, 2021 and 2020, there is no significant concentration of credit risk.

*Credit Risk Exposures.* The table below shows the maximum exposure to credit risk for the components of the consolidated statements of financial position:

	Ju	ne 30, 2021	Ju	ne 30, 2020
	Gross	Net	Gross	Net
	Maximum	Maximum	Maximum	Maximum
	Exposure <sup>(1)</sup>	Exposure <sup>(2)</sup>	Exposure <sup>(1)</sup>	Exposure <sup>(2)</sup>
Financial Assets				
Loans and receivables:				
Cash and cash equivalents				
(excluding cash on hand)	₽1,469,235,742	₽1,443,987,688	₽834,849,112	₽809,172,405
Receivables*	465,375,100	465,057,001	525,325,050	525,325,050
Rental deposits (included as part of				
the "Goodwill, intangible				
and other noncurrent assets"				
account)	37,125,162	37,125,162	39,733,197	39,733,197
	₽1,971,736,004	₽1,946,169,851	₽1,399,907,359	₽1,374,230,652

\* Excluding advances to officers and employees amounting to ₽20.9 million and ₽29.6 million as at June 30, 2021 and 2020, respectively.

(1) Gross financial assets before taking into account any collateral held or other credit enhancements or offsetting arrangements.

(2) Gross financial assets after taking into account any collateral held or other credit enhancements or offsetting arrangements or insurance in case of bank deposits.



*Credit Quality per Class of Financial Asset.* The tables below show the credit quality by class of financial assets based on the Group's credit rating system as at June 30, 2021 and 2020:

	June 30, 2021					
	Stage 1	Stage 2	Stage 3			
	12-month	Lifetime	Credit			
	ECL	ECL	Impaired	Total		
Class A	₽1,620,662,348	₽365,687,253	₽-	₽1,986,349,601		
Class B	-	121,759,900	_	121,759,900		
Class C	_	116,662,322	6,369,483	123,031,805		
Gross carrying amount	1,620,662,348	604,109,475	6,369,483	2,231,141,306		
ECL	1,220,931	201,902,316	6,369,483	209,492,730		
Carrying amount	₽1,619,441,417	₽402,207,159	₽-	₽2,021,648,576		

		June 30, 2020					
	Stage 1	Stage 2	Stage 3				
	12-month	Lifetime	Credit				
	ECL	ECL	Impaired	Total			
Class A	₽1,022,736,639	₽216,227,660	₽–	₽1,238,964,299			
Class B	_	206,942,726	_	206,942,726			
Class C	_	155,588,234	4,168,791	159,757,025			
Gross carrying amount	1,022,736,639	578,758,620	4,168,791	1,605,664,050			
ECL	_	227,264,607	4,168,791	231,433,398			
Carrying amount	₽1,022,736,639	₽351,494,013	₽_	₽1,374,230,652			

The following credit quality categories of financial assets are managed by the Group as internal credit ratings. The credit quality of the financial assets was determined as follows:

- Class A Cash and cash equivalent and Rental and utility deposits are classified as "Class A" based on the good credit standing or rating of the counterparty. Receivables classified as "Class A" are those with high probability of collection and/or customer or counterparties who possess strong to very strong capacity to meet its obligations.
- Class B *Receivables* from customers who settle their obligations within tolerable delays.
- Class C *Receivables* from customers with payment behavior normally extending beyond the credit terms and have a high probability of becoming impaired.

The table below shows the aging analysis of receivables from students on which the amount of allowance was based on lifetime expected credit loss:

		Within the	After the Semester but within the	After the School		
	Current	Semester	School Year	Year	ECL	Total
June 30, 2021	₽230,314,817	₽63,513,953	₽5,074,879	₽178,311,827	(₽201,902,317)	₽275,313,159
June 30, 2020	₽220,905,243	₽34,157,706	₽1,512,512	₽61,459,524	(₽227,264,607)	₽90,770,378

*Interest Rate Risk.* Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Fixed-rate financial instruments are subject to fair value interest rate risk while floating rate financial instruments are subject to cash flow interest rate risk. The Group's interest rate risk management policy centers on reducing the overall interest expense and exposure to changes in interest rates. Changes in market interest rates relate primarily to the Group's interest-bearing loans and bonds. While the Group's long term debt has a floating interest rate, the Group elected to have the interest rate repriced every year, thus



minimizing the exposure to market changes in interest rates. The interest rates for the STI ESG's bonds are, however, fixed for the 7-year and the 10-year tenors.

The Group's exposure to interest rate risk also includes its cash and cash equivalents balance. Interest rates for the Group's cash deposits are at prevailing interest rates. Due to the magnitude of the deposits, significant change in interest rate may also affect the consolidated statements of comprehensive income.

The following table demonstrates the sensitivity, to a reasonably possible change in interest rates, with all other variables held constant, of the consolidated statements of comprehensive income and statements of changes in equity for the year ended June 30, 2021, the three-month period ended June 30, 2020 and the year ended March 31, 2020:

	Effect on Income Before Income Tax						
	June 30, 2021 June 30, 2020 March 31, 202						
Increase/decrease in Basis Points (bps)	(One Year)	(Three months)	(One Year)				
+100 bps/+300 bps	(₽46,282,060)	(₽12,227,722)	(₽56,180,000)				
-100 bps/+300 bps	46,282,060	12,227,722	56,180,000				

#### Capital Risk Management Policy

The Group aims to achieve an optimal capital structure to reduce its cost of capital in pursuit of its business objectives, which include maintaining healthy capital ratios and strong credit ratings, maximizing shareholder value and providing benefits to other stakeholders. The Group likewise aims to ensure that cash is available to support its operations and all other projects undertaken by the Group and to maintain funds on a long-term basis.

The Group manages its capital structure and makes adjustments to it in light of changes in economic conditions. The Group is not subject to externally imposed capital requirements.

The Group monitors capital using the debt-to-equity ratio which is computed as the total of current and noncurrent liabilities, net of unearned tuition and other school fees, divided by total equity. The Group monitors its debt-to-equity ratio to keep it at a level acceptable to the Group, the lender bank and the STI ESG bondholders. The Group's policy is to keep the debt-to-equity ratio at a level not exceeding 1.50:1.00.

The Group considers its equity contributed by stockholders, net of cost of shares held by a subsidiary, as capital.

	<b>June 30, 2021</b>	June 30, 2020
Capital stock	₽4,952,403,462	₽4,952,403,462
Additional paid-in capital	1,119,127,301	1,119,127,301
Cost of shares held by a subsidiary	(498,142,921)	(498,142,921)
Retained earnings	4,165,349,454	4,006,680,084
	₽9,738,737,296	₽9,580,067,926



The Group's debt-to-equity ratios are as follows:

	<b>June 30, 2021</b>	June 30, 2020
Total liabilities <sup>*</sup>	₽6,478,565,318	₽6,614,678,039
Total equity	8,181,159,938	8,097,951,069
Debt-to-equity ratio	0.79:1.00	0.82:1.00

\*Excluding unearned tuition and other school fees of P101.8 million and P117.7 million as at June 30, 2021 and 2020, respectively.

The Group's asset-to-equity ratios are as follows:

	June 30, 2021	June 30, 2020
Total assets	₽14,761,480,093	₽14,830,315,630
Total equity	8,181,159,938	8,097,951,069
Asset-to-equity ratio	1.80:1.00	1.83:1.00

No changes were made in the objectives, policies or processes for the year ended June 30, 2021, the three-month period ended June 30, 2020 and the year ended March 31, 2020.

## 35. Fair Value Information of Financial Instruments

The Group's financial instruments consist of cash and cash equivalents, receivables, advances to associates and joint ventures, deposits, equity instruments at FVOCI, interest-bearing loans and borrowings, accounts payable and other current liabilities. The primary purpose of these financial instruments is to finance the Group's operations.

There are no material unrecognized financial assets and liabilities as at June 30, 2021 and 2020.

Due to the short-term nature of cash and cash equivalents, receivables and accounts payable and other current liabilities, their carrying values reasonably approximate their fair values at year end.

			June 30, 2021		
-	Carrying Amount	Fair Value	Level 1	Level 2	Level 3
Financial Assets	Amount	Fair value	Leveri	Etvti 2	Levers
At amortized cost -					
Rental and utility deposits	₽37,125,162	₽37,298,468	₽-	₽-	₽37,298,468
Equity instruments designated at FVOCI	69,147,732	69,147,732	5,285,174	53,488,420	10,374,138
	₽106,272,894	₽106,446,200	₽5,285,174	₽53,488,420	₽47,672,606
Financial Liabilities					
Other financial liabilities at amortized cost - Refundable deposits	₽10,522,702	₽10,522,702	<del>₽</del>	₽-	₽10,522,702
			1 20 2020		
-	Carrying		June 30, 2020		
	Amount	Fair Value	Level 1	Level 2	Level 3
Financial Assets					
At amortized cost -					
Rental and utility deposits	₽39,737,197	₽39,127,642	₽-	₽-	₽39,127,642
Equity instruments designated at FVOCI	67,978,508	67,978,508	4,422,419	53,135,500	10,420,589
	₽107,715,705	₽107,106,150	₽4,422,419	₽53,135,500	₽49,548,231
Financial Liabilities					
Other financial liabilities at amortized cost -					
Refundable deposits	₽37,032,026	₽37,805,758	₽-	₽-	₽37,805,758



The following methods and assumptions were used to estimate the fair value of each class of financial instrument for which it is practicable to estimate such value.

*Cash and Cash Equivalents, Receivables and Accounts Payable and Other Current Liabilities.* Due to the short-term nature of transactions, the fair values of these instruments approximate the carrying amounts as of financial reporting date.

*Rental and Utility Deposits.* The fair values of these instruments are computed based on the present value of future cash flows discounted using the prevailing BVAL reference rates ranging from 1.61% to 4.97% and 5.71% to 6.08% as at June 30, 2021 and 2020, respectively that are specific to the tenor of the instruments' cash flows at the end of the reporting period.

*Equity Instruments at FVOCI.* The fair values of publicly-traded equity instruments designated at FVOCI, classified under Level 1, are determined by reference to market bid quotes as at financial reporting date. The fair values of unquoted shares under are determined using valuation techniques with inputs and assumptions that are based on market observable data and conditions. Such techniques include using recent arm's-length market transactions; reference to the current market value of another instrument which is substantially the same.

*Interest-bearing Loans and Borrowings.* The estimated fair value is based on the discounted value of future cash flows using the prevailing credit adjusted risk-free rates that are adjusted for credit spread. Interest rates used in discounting cash flows was 5.68% as of June 30, 2021 and ranged from 5.68% to 7.89% as at June 30, 2020.

*Refundable Deposits.* The fair values of the refundable deposits are computed based on the present value of future cash flows discounted using the prevailing BVAL reference rates ranging from 1.26% to 2.66% and 1.51% to 2.34% as at June 30, 2021 and 2020, respectively adjusted for 2% credit spread rate that are specific to the tenor of the instruments' cash flows at the end of the reporting period.

In June 30, 2021 and 2020, there were no transfers between Level 1 and 2 fair value measurements, and no transfers into and out of Level 3 fair value measurements.

# 36. Note to Consolidated Statements of Cash Flows

The Group's material non-cash investing and financing activities follow:

- a. Recognition of right-of-use assets presented under "Property and equipment" at initial recognition of the lease at commencement date amounting to ₱37.8 million and ₱62.2 million for the years ended June 30, 2021 and March 31, 2020, respectively (nil for the three-month period ended June 30, 2020) (see Note 10).
- b. Unpaid progress billing for construction-in-progress amounting to ₱16.9 million, ₱59.3 million and ₱71.0 million as at June 30, 2021, June 30, 2020 and March 31, 2020, respectively (see Note 16).
- c. Uncollected dividends from DLSMC amounting to ₱0.8 million as at June 30, 2021 (nil as at June 30, 2020 and March 31, 2020) (see Note 6).



# **37. Changes in Liabilities Arising from Financing Activities**

		_		Noncash Movements								
		-			Reclassified				Capitalized	Interest		
	July 1,		Unamortized	Income on	as current	<b>Reclassified</b>	Lease termination	New leases	borrowing cost	expense	Dividends	June 30,
	2020	Cash flows	loan premium	rent concessions	(Notes 17 and 28)	as noncurrent	(Notes 2 and 10)	(Note 28)	(Note 10)	(Note 22)	declared	2021
Current portion of interest-bearing loans												
and borrowings	₽358,566,076	(₽229,855,247)	₽-	₽-	₽319,276,921	(₽240,000,000)	₽-	₽-	₽-	<b>₽824,921</b>	₽-	<b>₽208,812,671</b>
Bonds payable	2,966,097,772	_	-	-	-	-	-	-	-	6,985,103	-	2,973,082,875
Interest-bearing loans and borrowings -												
net of current portion	1,432,045,165	409,426,874	8,298,502	-	(319,276,921)	240,000,000	-	-	2,776,224	(1,836,569)	-	1,771,433,275
Lease liabilities	552,590,291	(73,912,834)	-	(39,727,038)	_	-	(23,969,027)	34,994,849	-	34,841,143	-	484,817,384
Dividends payable	25,930,201	(35,327,186)	-	-	-	-	-	-	-	-	35,331,626	25,934,641
Interest payable	35,221,629	(297,967,414)	-	-	-	-	-	-	-	296,251,316	-	33,505,531
Total liabilities from financing activities	₽5,370,451,134	(₽227,635,807)	₽8,298,502	(₽39,727,038)	₽-	₽-	(₽23,969,027)	₽34,994,849	₽2,776,224	₽337,065,914	₽35,331,626	₽5,497,586,377

				Noncash Movements								
		_			Reclassified				Capitalized	Interest		
	April 1,		Unamortized	Income on	as current	Reclassified	Lease termination	New leases	borrowing cost	expense	Dividends	June 30,
	2020	Cash flows	loan premium	rent concessions	(Notes 17 and 28)	as noncurrent	(Notes 2 and 10)	(Note 28)	(Note 10)	(Note 22)	declared	2020
Current portion of interest-bearing loans												
and borrowings	₽358,550,269	₽-	₽-	₽-	₽-	₽-	₽-	₽-	₽-	₽15,807	₽-	₽358,566,076
Bonds payable	2,964,418,162	-	_	-	_	_			-	1,679,610	-	2,966,097,772
Interest-bearing loans and borrowings -												
net of current portion	1,431,473,032	-	_	-	_	_	-	-	13,769	558,364	-	1,432,045,165
Lease liabilities	562,803,960	(19,794,799)	_	-	_	_	-	-	-	9,581,130	-	552,590,291
Dividends payable	25,934,637	(4,436)	_	-	_	_	-	-	-	-	-	25,930,201
Interest payable	9,330,735	(46,547,477)	-	_	_	_	-	_	_	72,438,371	_	35,221,629
Total liabilities from financing activities	₽5,352,510,795	(₱66,346,712)	₽-	₽-	₽-	₽-	₽-	₽-	₽13,769	₽84,273,282	₽-	₽5,370,451,134

		_		Noncash Movements								
					Reclassified				Capitalized	Interest		
	April 1,		Unamortized	Income on	as current	Reclassified	Lease termination	New leases	borrowing cost	expense	Dividends	March 31,
	2019	Cash flows	loan premium	rent concessions	(Notes 17 and 28)	as noncurrent	(Notes 2 and 10)	(Note 28)	(Note 10)	(Note 22)	declared	2020
Current portion of interest-bearing loans												
and borrowings	₽299,600,000	(₽519,600,000)	₽_	₽-	₽578,550,269	₽-	<del>P</del> -	₽-	₽-	₽-	₽-	₽358,550,269
Bonds payable	2,957,954,254	-	_	_	_	_			-	6,463,908	-	2,964,418,162
Interest-bearing loans and borrowings -												
net of current portion	1,213,110,270	794,000,000	_	_	(578,550,269)	_	-	_	4,779,316	(1,866,285)	_	1,431,473,032
Lease liabilities	568,653,034	(107,361,024)	_	-	_	_	-	60,688,756	_	40,823,194	_	562,803,960
Dividends payable	24,570,020	(189,198,111)	_	_	_	_	-	_	-	_	190,562,728	25,934,637
Interest payable	12,985,510	(299,730,885)	_	_	_	_	-	_	3,286,900	292,789,210	_	9,330,735
Total liabilities from financing activities	₽5,076,873,088	(₱321,890,020)	₽-	₽-	₽-	₽-	₽-	₽60,688,756	₽8,066,216	₽338,210,027	₽190,562,728	₽5,352,510,795



## 38. Business Combinations and Net Assets Disposal

STI Calbayog and STI Dumaguete. On December 3, 2020, STI ESG acquired the net assets of STI Calbayog and STI Dumaguete, which were owned and operated by the former franchisees, for  $\mathbb{P}2.7$  million and  $\mathbb{P}2.3$  million, respectively. The transactions were accounted for as business combinations. The purchase price consideration was allocated to the net assets based on provisional fair values at the date of acquisition resulting in excess of consideration aggregating to  $\mathbb{P}1.9$  million. The Group is likewise assessing the value of the intangible assets acquired.

The following are the identifiable assets and liabilities as at the date of acquisition:

#### STI Calbayog

Assets	
Receivables	₽589,782
Inventories	21,508
Property and equipment (see Note 10)	798,020
Other noncurrent asset	190,000
	1,599,310
Liabilities	
Accounts payable and other current liabilities	225,031
Total identifiable net assets at provisional fair values	1,374,279
Purchase consideration transferred	2,700,000
Goodwill (see Note 15)	₽1,325,721

#### STI Dumaguete

Assets	
Receivables	₽1,482,130
Prepaid expenses	12,835
Inventories	38,891
Property and equipment (see Note 10)	264,872
	1,798,728
Liabilities	
Accounts payable and other current liabilities	102,965
Total identifiable net assets at provisional fair values	1,695,763
Purchase consideration transferred	2,300,000
Goodwill (see Note 15)	₽604,237

NAMEI. On February 15, 2019, STI ESG and the shareholders of NAMEI entered into a share purchase agreement for the sale of approximately 92% of the 50,000 outstanding shares of NAMEI Polytechnic Institute, Inc. and 99% of the 10,000 outstanding shares of NAMEI Polytechnic Institute of Mandaluyong, Inc. Both shares are with par value of ₱10.0 each. In January 2019, STI ESG made a deposit of ₱14.0 million which was held in escrow with a law firm. This amount was treated as part of the purchase price at closing date. Another ₱36.0 million was paid on February 15, 2019. On the same date, STI ESG paid ₱10.0 million to NAMEI as deposit for future subscription in shares of NAMEI and another ₱10.0 million representing STI ESG's share in the transaction costs and all other fees and expenses incurred under the agreement. On April 1, 2019, Deeds of Assignment were executed by the shareholders of NAMEI transferring and conveying ownership of 94% of NAMEI Polytechnic Institute, Inc. and 100% ownership of NAMEI Polytechnic Institute of Mandaluyong, Inc. to STI ESG. NAMEI became a subsidiary of STI ESG effective April 1, 2019.



The identifiable assets and liabilities recognized in the consolidated financial statements as at March 31, 2020 were based on the purchase price allocation report and the fair value of these assets and liabilities at the time of acquisition resulting in goodwill amounting to  $\mathbb{P}21.2$  million. STI ESG identified the license to operate a maritime school and related agreements as an intangible asset with fair value of  $\mathbb{P}27.6$  million. Deferred tax liability amounting to  $\mathbb{P}2.8$  million was calculated based on the fair value of the intangible asset using 10.0% income tax rate for educational institutions. The carrying values of other accounts such as cash, receivables, and property and equipment, among others, approximate their fair values.

The following are the identifiable assets and liabilities as at the date of acquisition:

#### NAMEI Polytechnic Institute, Inc.

Assets	
Cash and cash equivalents	₽52,938
Receivables	8,173,081
Inventories	158,769
Prepaid expenses	51,000
Intangible assets (see Note 15)	27,621,874
Property and equipment (see Note 10)	12,630,327
	48,687,989
Liabilities	
Accounts payable and other current liabilities	9,330,730
Deferred tax liabilities	2,762,187
Non-controlling interest	1,090,678
Total identifiable net assets at fair value	35,504,394
Purchase consideration transferred	56,735,628
Goodwill (see Note 15)	₽21,231,234

#### NAMEI Polytechnic Institute of Mandaluyong, Inc.

Assets	
Cash and cash equivalents	₽1,390,786
Receivables	1,479,628
Inventories	19,563
Prepaid expenses	220,529
Property and equipment-net (see Note 10)	3,511,803
	6,622,309
Liabilities	
Accounts payable and other current liabilities	3,357,937
Total identifiable net assets at fair value	3,264,372
Purchase consideration transferred	3,264,372
Goodwill	₽-



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Analysis of cash flow on acquisition is as follows:

Cash paid	₽70,040,228
Cash acquired from the subsidiary	1,443,724
Net cash outflow on acquisition	₽68,596,504

Goodwill represents the fair value of expected synergies arising from the acquisitions. This is presented under "Goodwill, intangible and other noncurrent assets" in the consolidated statements of the financial position. None of the goodwill recognized is expected to be deductible for income tax purposes.

STI College Tagum, Inc. On March 27, 2019, STI ESG and STI College Tagum, Inc. (STI Tagum), the assignee, entered into a Deed of Assignment to assign, sell, transfer and set over unto the assignee, the assets of STI Tagum, a branch of STI ESG, for a sum of P7.0 million which was received in full in 2019. The sale is effective on April 1, 2019. The transaction resulted in a gain on disposal of net assets amounting to P4.4 million presented in the consolidated statement of comprehensive income for the year ended March 31, 2020.

#### 39. Voluntary Presentation of Comparative Statements of Comprehensive Income

As discussed in Note 2, the amounts reflected in the June 30, 2020 consolidated statement of comprehensive income are for a three-month period only and the amounts reflected in the March 31, 2020 consolidated statement of comprehensive income are based on the Group's previous fiscal year-end. Accordingly, they are not comparable with the amounts in the June 30, 2021 consolidated statement of comprehensive income.

Set out below is a voluntary disclosure of consolidated statements of comprehensive income for the years ended June 30, 2020 and 2019 for the purpose of comparability.

	June 30		
	2020	2019	
REVENUES			
Sale of services:			
Tuition and other school fees	₽2,257,562,504	₽2,249,650,197	
Educational services	121,820,529	162,327,653	
Royalty fees	11,518,869	15,410,209	
Others	59,722,935	58,049,512	
Sale of goods:			
Sale of educational materials and supplies	76,309,179	150,799,676	
	2,526,934,016	2,636,237,247	
COSTS AND EXPENSES			
Cost of educational services <sup>(a)</sup>	918,178,053	951,214,002	
Cost of educational materials and supplies sold	55,931,934	112,523,515	
General and administrative expenses (b)	1,214,085,457	1,299,200,377	
	2,188,195,444	2,362,937,894	
INCOME BEFORE OTHER INCOME			
(EXPENSES) AND INCOME TAX			
(Carried Forward)	338,738,572	273,299,353	



	J	une 30
	2020	2019
INCOME BEFORE OTHER INCOME		
(EXPENSES) AND INCOME TAX		
(Brought Forward)	₽338,738,572	₽273,299,353
OTHER INCOME (EXPENSES)		
Interest expense	(341,541,030)	(255,144,290)
Provision for impairment of noncurrent asset held for	(341,341,030)	(233,144,290)
sale	(297,470,664)	_
Rental income	197,399,878	128,290,859
Interest income	10,764,580	15,973,273
Dividend income	1,780,301	5,221,830
Equity in net earnings (losses) of associates and joint	1,700,501	5,221,050
ventures	(160,650)	4 162 056
	(169,650)	4,162,056
Foreign exchange loss Gain on:	(630)	—
		109.060
Recovery of written-off accounts	—	198,060
Sale of property and equipment	—	842,429
Disposal of net assets	(400,007,015)	4,365,123
	(429,237,215)	(96,090,660)
INCOME (LOSS) BEFORE INCOME TAX	(90,498,643)	177,208,693
	(30,130,013)	177,200,095
PROVISION FOR (BENEFIT FROM) INCOME TAX		
Current	41,048,681	25,879,687
Deferred	(14,068,843)	9,756,130
	26,979,838	35,635,817
	20,979,030	55,055,017
NET INCOME (LOSS)	(117,478,481)	141,572,876
OTHER COMPREHENSIVE INCOME (LOSS)		
Items not to be reclassified to profit or loss in		
subsequent years:		
Remeasurement loss in pension liability	(17,225,685)	(62,138,981)
Income tax effect	1,732,821	6,076,700
Unrealized fair value adjustment on equity		
instruments designated at FVOCI	7,601,130	(282,150)
Share in associates':		
Remeasurement gain on pension liability	_	105,778
Fair value adjustment on equity instruments		
designated at FVOCI	_	2,139
OTHER COMPREHENSIVE LOSS,		
NET OF TAX	(7,891,734)	(56,236,514)
	(7,071,754)	(50,250,514)
TOTAL COMPREHENSIVE INCOME (LOSS)	(₽125,370,215)	₽85,336,362
Net Income (Loss) Attributable To		
Equity holders of the Parent Company	(₱107,252,556)	₽142,261,349
Non-controlling interests	(10,225,925)	(688,473)
	(₽117,478,481)	₽141,572,876





	June 30			
	2020	2019		
Total Comprehensive Income (Loss)				
Attributable To	( <b>P</b> 115 020 001)	<b>B</b> 06 007 500		
Equity holders of the Parent Company	(₱115,029,091)	₽86,987,580		
Non-controlling interests	(10,341,124)	(1,651,218)		
	(₱125,370,215)	₽85,336,362		
Basic/Diluted Earnings (Loss) Per Share (EPS) on				
Net Income (Loss) Attributable to Equity				
Holders of the Parent Company	(₽0.011)	₽0.014		

(a) The cost of educational services account consists of:

	2020	2019
Depreciation and amortization	₽397,447,224	₽314,036,137
Faculty salaries and benefits	348,494,060	352,660,384
Student activities and programs and connectivity		
expenses	95,477,119	147,998,938
Rental	22,694,267	89,817,177
Software maintenance	19,786,105	14,580,857
School materials and supplies	13,936,662	14,832,096
Courseware development costs	11,223,921	2,172,105
Others	9,118,695	15,116,308
	₽918,178,053	₽951,214,002

(b) The general and administrative expenses account consists of:

	2020	2019
Salaries, wages and benefits	₽352,238,109	₽341,753,570
Depreciation and amortization	248,430,695	200,667,047
Light and water	120,954,874	144,246,681
Outside services	118,785,953	123,473,505
Professional fees	85,001,937	74,908,275
Provision for:		
Expected credit losses	54,662,958	52,940,431
Inventory obsolescence	4,805,445	43,403
Impairment of investments in advances to		
subsidiaries, associates and joint ventures	_	17,035,240
Taxes and licenses	38,278,071	45,204,546
Transportation	29,789,469	32,300,857
Advertising and promotions	27,744,878	72,756,719
Repairs and maintenance	22,091,982	24,401,207
Meetings and conferences	18,304,489	22,480,831
Insurance	17,957,028	15,674,197
Entertainment, amusement and recreation	14,693,767	16,671,964
Office supplies	13,810,161	20,936,968
Rental	13,255,654	56,185,293

(Forward)



	2020	2019
Communication	₽12,284,709	₽13,533,818
Software maintenance	2,988,585	2,983,901
Association dues	1,416,567	1,637,812
Others	16,590,126	19,364,112
	₽1,214,085,457	₽1,299,200,377

# 40. Events after Reporting Period and Other Matters

- a. On August 4, 2021, the shareholders of DLS-STI College and STI ESG entered into deeds of absolute sale wherein STI ESG purchased shares aggregating to 480,000, representing 48.0% of issued and outstanding capital stock of DLS-STI College, for a total consideration of ₱16.0 million.
- b. The Parent Company and the Agustin family decided to amicably settle ₱50.0 million of the nontrade payable by (a) executing in counterparts the Compromise Agreement dated September 6, 2021 and September 10, 2021 and (b) filing a *Joint Motion for Judgment Based on Compromise Agreement* dated September 20, 2021. In the Compromise Agreement, the Parent Company agreed to pay the Agustin family the amount of ₱25.0 million as final and full settlement of the ₱50.0 million, which is the subject of the cases filed by the Agustin family (see Notes 16 and 33). On September 14, 2021, the Parent Company paid ₱25.0 million to the Agustin family.
- c. In a move to contain the COVID-19 outbreak, on March 13, 2020, the Office of the President of the Philippines issued a Memorandum directive to impose stringent social distancing measures in the NCR effective March 15, 2020. On March 16, 2020, Presidential Proclamation No. 929 was issued, declaring a State of Calamity throughout the Philippines for a period of six (6) months and imposed ECQ throughout the island of Luzon starting March 17, 2020 until April 12, 2020, which was subsequently extended to May 15, 2020 in the NCR and other areas. The Office of the President issued several directives for the classification of each cities and municipalities in different levels of community quarantine from March 13, 2020 to date.

These measures have caused disruptions to businesses and economic activities, and their impact on businesses continue to evolve. The Group has considered the impact of these disruptions to its financial position, performance and cash flows as at and for the year ended June 30, 2021 and for the three-month period ended June 30, 2020. Considering the evolving nature of this outbreak, the Group continues to monitor the situation and will take further actions as necessary and appropriate in response to these economic disruptions and other consequences.





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#### INDEPENDENT AUDITOR'S REPORT ON SUPPLEMENTARY SCHEDULES

The Stockholders and the Board of Directors STI Education Systems Holdings, Inc. 7th Floor, STI Holdings Center 6764 Ayala Avenue Makati City

We have audited in accordance with Philippine Standards on Auditing, the consolidated financial statements of STI Education Systems Holdings, Inc. and its subsidiaries as at June 30, 2021 and 2020 and for the year ended June 30, 2021, the three-month period ended June 30, 2020 and the year ended March 31, 2020, included in this Form 17-A, and have issued our report thereon dated October 7, 2021. Our audits were made for the purpose of forming an opinion on the basic financial statements taken as a whole. The schedules listed in the Index to Consolidated Financial Statements and Supplementary Schedules are the responsibility of the Company's management. These schedules are presented for purposes of complying with Revised Securities Regulation Code Rule 68, and are not part of the basic financial statements. These schedules have been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, fairly state, in all material respects, the information required to be set forth therein in relation to the basic financial statements taken as a whole.

SYCIP GORRES VELAYO & CO.

jonin A. Villacrte

Benjamin N. Villacorte
Partner
CPA Certificate No. 111562
Tax Identification No. 242-917-987
BOA/PRC Reg. No. 0001, August 25, 2021, valid until April 15, 2024
SEC Partner Accreditation No. 1539-AR-1 (Group A) March 26, 2019, valid until March 25, 2022
SEC Firm Accreditation No. 0001-SEC (Group A) Valid to cover audit of 2021 to 2025 financial statements of SEC covered institutions
BIR Accreditation No. 08-001998-120-2019, January 28, 2019, valid until January 27, 2022
PTR No. 8534383, January 4, 2021, Makati City

October 7, 2021





SyCip Gorres Velayo & Co. 6760 Ayala Avenue 1226 Makati City Philippines

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# INDEPENDENT AUDITOR'S REPORT ON COMPONENTS OF FINANCIAL SOUNDNESS INDICATORS

The Stockholders and the Board of Directors STI Education Systems Holdings, Inc. 7th Floor, STI Holdings Center 6764 Ayala Avenue Makati City

We have audited in accordance with Philippine Standards on Auditing, the consolidated financial statements of STI Education Systems Holdings, Inc. and its subsidiaries as at June 30, 2021 and 2020 and for the year ended June 30, 2021, the three-month period ended June 30, 2020 and the year ended March 31, 2020, included in this Form 17-A, and have issued our report thereon dated October 7, 2021. Our audits were made for the purpose of forming an opinion on the basic financial statements taken as a whole. The Supplementary Schedule on Financial Soundness Indicators, including their definitions, formulas, calculation, and their appropriateness or usefulness to the intended users, are the responsibility of the Company's management. These financial soundness indicators are not measures of operating performance defined by Philippine Financial Reporting Standards (PFRSs) and may not be comparable to similarly titled measures presented by other companies. This schedule is presented for the purpose of complying with the Revised Securities Regulation Code Rule 68 issued by the Securities and Exchange Commission, and is not a required part of the basic financial statements prepared in accordance with PFRSs. The components of these financial soundness indicators have been traced to the Company's consolidated financial statements as at June 30, 2021 and 2020 and for the year ended June 30, 2021, the three-month period ended June 30, 2020 and the year ended March 31, 2020 and no material exceptions were noted.

SYCIP GORRES VELAYO & CO.

Denjonin N. Villacrite

Benjamin N. Villacorte
Partner
CPA Certificate No. 111562
Tax Identification No. 242-917-987
BOA/PRC Reg. No. 0001, August 25, 2021, valid until April 15, 2024
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PTR No. 8534383, January 4, 2021, Makati City

October 7, 2021



# **STI EDUCATION SYSTEMS HOLDINGS, INC. AND SUBSIDIARIES INDEX TO THE CONSOLIDATED FINANCIAL STATEMENTS** June 30, 2021

Schedule	Content				
А	Financial Assets				
В	Amounts Receivable from Directors, Officers, Employees, Related Parties and Principal Stockholders (Other than Related Parties)				
С	Amounts Receivable from/Payable to Related Parties which are Eliminated During the Consolidation of the Financial Statements				
D	Long-Term Debt				
Е	Indebtedness to Related Parties (Long-Term Loans from Related Companies)				
F	Guarantees of Securities of Other Issuers				
G	Capital Stock				
Н	Reconciliation of Retained Earnings Available for Dividend Declaration				
Ι	Map of Relationships Between and Among the Company and Its Ultimate Parent Company, Middle Parent, Subsidiaries or Co-Subsidiaries and Associates				
J	Schedule of Financial Soundness Indicators				

# SCHEDULE A – FINANCIAL ASSETS June 30, 2021 (Amount in Pesos)

# STI EDUCATION SYSTEMS HOLDINGS, INC.

7/F STI Holdings Center 6764 Ayala Avenue Makati City

Name of Issuing	Number of Shares	Amount Shown in	Value Based on Market Quotation	
Entity and Association of Each	or Principal Amount of Bonds	the Statement of Financial Position	at End of Reporting Period	Income Received and Accrued
Issue	and Notes	Financial Position	Period	and Accrued

The Group has no financial assets at Fair Value through Profit or Loss as at June 30, 2021

# SCHEDULE B – AMOUNTS RECEIVABLE FROM DIRECTORS, OFFICERS, EMPLOYEES, RELATED PARTIES, AND PRINCIPAL STOCKHOLDERS (Other than Related Parties) June 30, 2021 (Amount in Pesos)

# STI EDUCATION SYSTEMS HOLDINGS, INC.

7/F STI Holdings Center 6764 Ayala Avenue Makati City

	Balance						
	at			Amounts			Balance
	Beginning		Amounts	Written		Not	at End of
Name and Designation of Debtor	of Period	Additions	Collected	off	Current	Current	Period

The Group does not have receivables from individual directors, officers, employees and principal stockholders aggregating above One Million Pesos (P1 Million) or 1% of total assets, whichever is less, as at June 30, 2021.

## SCHEDULE C – AMOUNTS RECEIVABLE FROM/PAYABLE TO RELATED PARTIES WHICH ARE ELIMINATED DURING THE CONSOLIDATION OF FINANCIAL STATEMENTS

#### June 30, 2021 (Amount in Pesos)

#### STI EDUCATION SYSTEMS HOLDINGS, INC.

7/F STI Holdings Center 6764 Ayala Avenue Makati City

Name of Debtor and Description	Balance at Beginning of Period	Additions	Amounts Collected	Amounts Written off	Current	Not Current	Balance at End of Period	Description
Receivable of AHC from STI Holdings	63,778,000	-	-	-	63,778,000	-	63,778,000	Assignment of receivable from Unlad Resources Development Corporation
Receivable of AHC from STI Holdings	64,000,000	-	-	-	-	64,000,000	64,000,000	Subscription
Receivable of STI Holdings from STI ESG	1,200,000	14,400,000	15,600,000	-	-	_	-	Advisory fees
Receivable of STI Holdings from iACADEMY	-	722,500	722,500	-	-	-	-	Advisory fees
Receivable of STI ESG from STI WNU	1,123,185	4,843,315	4,442,978	-	1,523,522	-	1,523,522	Advances Educational
Receivable of STI ESG from STI WNU	4,860,439	12,766,209	8,203,865	-	9,422,783	-	9,422,783	services, school materials sold, other charges
Receivable of STI Holdings from STI WNU	-	3,600,000	3,600,000	-	-	-	-	Advisory fees

#### SCHEDULE D – LONG-TERM DEBT June 30, 2021 (Amount in Pesos)

#### STI EDUCATION SYSTEMS HOLDINGS, INC.

7/F STI Holdings Center 6764 Ayala Avenue Makati City

Title of Issue and Type of Obligation	Amount Authorized by Indenture	Amount shown under caption "Current portion of interest-bearing loans and borrowings" in related Statement of Financial Position	Amount shown under caption "Bonds payable / Interest-bearing loans and borrowings - net of current portioin" in related Statement of Financial Position
---------------------------------------	--------------------------------------	----------------------------------------------------------------------------------------------------------------------------------------------------------	------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------

China Banking Corporation - Corporate Notes Maturity Date / Interest Rate September 19, 2026 / 5.56% to 6.58% *	3,000,000,000	-	248,144,353
Fixed rate bonds series 7-year bond due 2024 and series 10- year bond due 2027/Interest rates are 5.8085% and 6.3756%, respectively**	5,000,000,000	-	2,973,082,875
China Banking Corporation - Term Loan: Maturity Date / Interest Rate September 19, 2026 / 5.56% to 6.31% **	1,200,000,000	120,000,000	1,072,768,945
LandBank ACADEME Program: Maturity Date / Interest Rate August 2022 and January 2023 / 3% **	22,139,710	9,544,753	12,444,925
China Banking Corporation - Term Loan Maturity Date / Interest Rate September 29, 2027 / 3.3727%**	800,000,000	79,267,918	438,075,052
China Banking Corporation - Corporate Notes Maturity Date / Interest Rate January 31, 2021 / 4.36% ***	300,000,000		-

\*Presented inclusive of unamortized premium on corporate notes of  $\mathbb{P}8.1$  million in the June 30, 2021 Consolidated Statement of Financial Position

\*\*Presented net of bond issue costs / transactions costs in the June 30, 2021 Consolidated Statement of Financial Position

\*\*\* Fully paid on January 31, 2021

#### SCHEDULE E – INDEBTEDNESS TO RELATED PARTIES (LONG-TERM LOANS FROM RELATED COMPANIES) June 30, 2021 (Amount in Pesos)

#### STI EDUCATION SYSTEMS HOLDINGS, INC.

7/F STI Holdings Center 6764 Ayala Avenue Makati City

Name of Related PartyBalance at Beginning of PeriodBalance at End of Period	Name of Related Party	Balance at Beginning of Period	Balance at End of Period
-----------------------------------------------------------------------------	-----------------------	--------------------------------	--------------------------

The Group has no long-term loans from related parties as at June 30, 2021

#### SCHEDULE F - GUARANTEES OF SECURITIES OF OTHER ISSUERS June 30, 2021 (Amount in Pesos)

#### STI EDUCATION SYSTEMS HOLDINGS, INC.

7/F STI Holdings Center 6764 Ayala Avenue Makati City

Name of Issuing Entity	Title of Issue of		Amount Owned	
of Securities Guaranteed	each Class of	Total Amount	by Person for	
by the Company for	Securities	Guaranteed and	which Statement	
which this Statement is	Guaranteed	Outstanding	is filed	Nature of Guarantee
filed		-		

The Group does not have guarantees of securities of other issuing entities as at June 30, 2021

#### SCHEDULE G – CAPITAL STOCK June 30, 2021 (Amount in Pesos)

#### STI EDUCATION SYSTEMS HOLDINGS, INC.

7/F STI Holdings Center 6764 Ayala Avenue Makati City

Title of Issue Common Stock	Number of Shares Authorized 10,000,000,000	Number of Shares Issued and Outstanding as shown under related Statement of Financual Position caption 9,904,806,924	Number of Shares Reserved for Options, Warrants, Conversion and Other Rights	Number of Shares held by Related Parties 4,977,966,748*	Number of Shares held by Directors, Officers and Employees 1,863,227,570**	Number of Shares held by Others*** 3,063,612,606
*Related Parties			**Directors, Officers, and Employees:			
Prudent Resources, Inc. Biolim Holdings and	1,619,599,964		Eusebio H.Tanco		1,636,389,444	
Management Corp. (Formerly: Rescom Developers, Inc.)	795,918,934		Monico V. Jacob		33,784,057	
Eujo Philippines, Inc.	806,157,130		Maria Vanessa Rose L. Tanco		21,058,001	
Tantivy Holdings, Inc. (Formerly, Insurance Builders, Inc.	629,776,992		Joseph Augustin L. Tanco		2,000,001	
STI Education Services Group	500,432,895		Martin K. Tanco		78,357,100	
Eximious Holdings, Inc. (Formerly, Capital Managers and Advisors, Inc.)	306,890,332		Paolo Martin O. Bautista		3,250,000	
Philippines First Insurance Co., Inc.	65,262,000		Rainerio M. Borja		1,000,000	
First Optima Realty Corporation	29,014,752		Jesli A. Lapus		6,000,000	
Prime Power Holdings Corp.	189,666,667					
Amina Inc.	35,247,082	-	Robert G. Vergara		1,000	
ΤΟΤΑΙ	4,977,966,748	_	Ma. Leonora V. De Jesus		1,000	
		-	Raymond N. Alimurung		1,000	
			Yolanda M. Bautista		5,000,001	
			Arsenio C. Cabrera, Jr.		6,500,000	
			STI Employees Retirement Plan		69,885,966	
			ΤΟΤΑΙ		1,863,227,570	

\*\*\* Number of Shares held by Others decreased by 9% as of June 30, 2021 from the last Statement of Financial Position as of June 30, 2020.

#### SCHEDULE H – RECONCILIATION OF RETAINED EARNINGS AVAILABLE FOR DIVIDEND DECLARATION June 30, 2021 (Amount in Pesos)

## STI EDUCATION SYSTEMS HOLDINGS, INC.

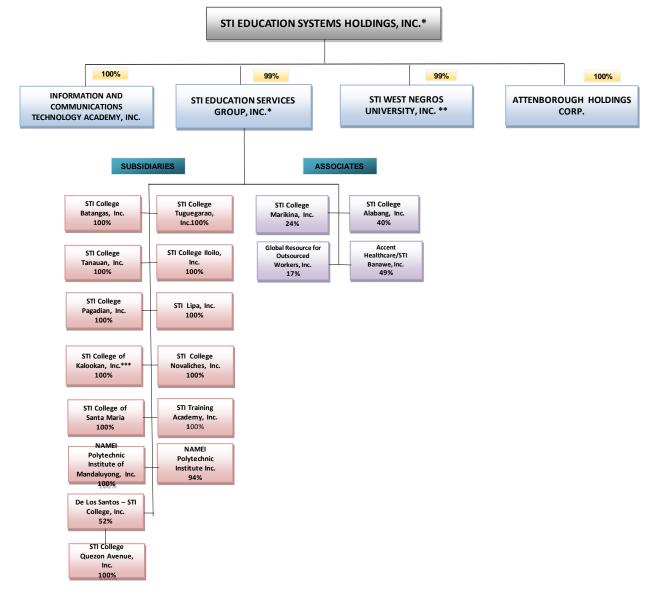
7/F STI Holdings Center 6764 Ayala Avenue Makati City

Unappropriated Retained Earnings, beginning of the year				
Adjustments: Effect of merger of subsidiaries in 2019				
Unappropriated Retained Earnings, as adjusted to available for dividend distribution, beginning of the year, as reported Add: Net income actually earned/realized during the period				
	Net income (loss) during the period closed to Retained Earnings	136,063,458		
Less:	Non-actual/unrealized income net of tax Equity in net income of associate/joint venture Unrealized foreign exchange gain - (after tax except those attributable to Cash and Cash equivalents) Unrealized actuarial gain Fair value adjustment (mark-to-market gains) Fair value adjustment of Investment Property resulting to gain Adjustment due to deviation from PFRS - gain Other unrealized gains or adjustments to the retained earnings as a result of certain transactions accounted for under the PFRS Sub-total			
Add:	Non-actual losses Depreciation on revaluation increment (after tax) Adjustment due to deviation from PFRS - loss Loss on fair value adjustment of Investment property (after tax) Sub-total	- - -		
Net income	e actually earned/realized during the period		136,063,458	
Add (Less):			100,000,100	
	Dividend declarations during the period	(36,647,786)		
	Appropriation of Retained Earnings during the period Reversals of appropriations Effects of prior period adjustments Treasury shares	- - -		
	Sub-total		(36,647,786)	
TOTAL RETAINED EARNINGS, END OF THE YEAR AVAILABLE FOR DIVIDEND DECLARATION				

#### SCHEDULE I – MAP OF RELATIONSHIPS BETWEEN AND AMONG THE COMPANY AND ITS ULTIMATE PARENT COMPANY, MIDDLE PARENT, SUBSIDIARIES OR CO-SUBSIDIARIES, AND ASSOCIATES June 30, 2021

#### STI EDUCATION SYSTEMS HOLDINGS, INC.

7/F STI Holdings Center 6764 Ayala Avenue Makati City



\* STI Education Services Group, Inc. owns 5% equity interest in STI Holdings as at June 30, 2021

\*\* Formerly West Negros University Corp.

\*\*\* A subsidiary through a management contract.

#### SCHEDULE J – SCHEDULE OF FINANCIAL SOUNDNESS INDICATORS June 30, 2021

#### STI EDUCATION SYSTEMS HOLDINGS, INC.

7/F STI Holdings Center 6764 Ayala Avenue Makati City

Datio	Makatı Cıty	June 20, 2021	June 20, 2020
Ratio	Formula Current assets	June 30, 2021	June 30, 2020
_	Current assets		
Current ratio		2.72	1.41
	Current liabilities		
	Current assets less inventories, prepayments		
	& noncurrent asset held for sale		
Acid test ratio		1.64	0.97
	Current liabilities		
Solvency ratios			
-	Total liabilities less unearned tuition & other		
Dalta da consideranti a	school fees		
Debt-to-equity ratio		0.79	0.82
	Total equity		
	Total assets		
Asset-to-equity ratio		1.80	1.83
	Total equity		
	Net income excluding interest expense and		
Interest rate coverage ratio	provision for income tax		
merest face coverage facto		1.07	(1.82)
	Interest expense		
	Annualized net income (loss) attributable to		
	equity holders of the parent company		
Return on equity		1%	-11%
	Average equity attributable to equity holders		
	of the parent company		
	Annualized net income (loss)		
Return on assets		1%	-6%
	Average total assets		
	Net income (loss) after provision for income		
Net profit margin (8)	tax		
iter pront margin (8)		5%	-112%
	Total revenues		
Other ratios			
	EBITDA *		
EBITDA margin		39%	-13%
	Total revenues		
	EBITDA for the last twelve months		
Debt service cover ratio		1.50	1.72
	Total principal and interest due for the next		
	twelve months before interest expense, interest income, provision for income		

\* EBITDA, defined as earnings (losses) before interest expense, interest income, provision for income tax, depreciation and amortization, equity in net losses (earnings) of associates and joint ventures, provision for impairment of noncurrent asset held for sale and nonrecurring gains (losses) such as gain on sale of noncurrent asset held for sale (net of capital gains tax), income on rent concessions, loss on loan modification, gain on sale on disposal of net assets, and gain on foreign exchange differences. Depreciation and interest expenses for purposes of this computation exclude those related to ROU assets and lease liabilities, respectively.



Sustainability Report 2021

# MOVING FORWARD TO A BRIGHTER FUTURE



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## **NOTE ON FORWARD-**LOOKING STATEMENTS

This report may contain forward-looking statements that present the Group's view of its risks and opportunities subject to the trends, projections, plans, and other information available as of the writing of the report. Statements describing the Group's outlook are meant to address the uncertainties posed by the ongoing and evolving COVID-19 pandemic and related regulations, but these do not present or guarantee the Group's future performance. While the Group believes that the disclosures are reasonable, risks and uncertainties beyond the Group's control may impact the Group's performance and outcomes may differ materially from those expressed or implied in this report. The Group does not assume any obligation to update forward-looking statements to reflect actual results, changes in assumptions, or changes in other factors which may affect these statements.



GRI 102-48, 102-50, 102-52, 102-53, 102-54

# **ABOUT THIS REPORT**

STI Education Systems Holdings, Inc. (STI Holdings or the Parent Company), through its subsidiaries STI Education Services Group, Inc. (STI ESG), STI West Negros University, Inc. (STI WNU), and Information and Communications Technology Academy, Inc. (iACADEM) collectively referred to as "Group," has established its place as one of the leading institutions in innovative ar relevant education that nurtures individuals to become competent and responsible members of society. Guide by its core values, the Group continuously improves the delivery of education to its students in pursuit of sustainable development.

This year's report focuses on the Group's commitment to provide a bright future to its students even with the unforeseen and unparalleled disruptions faced by educational institutions. Despite the environmental, economic, and societal challenges brought by the glob health crisis, the Group displayed tremendous resilien and remained steadfast in empowering and equipping the youth with essential knowledge and skills.

Moreover, this report has been prepared in accordance with the Global Reporting Initiative (GRI) Standards:

> To better understand the Group's sustainability plans, all stakeholders are encouraged to read this publication in conjunction with STI Holdings' annual report as of and for the year ended June 30, 2021, which is available on the website **www.stiholdings.com**. Readers may also email **info@stiholdings.com.ph** for feedback and queries about this report.

Core Option, covering the periods of April 1, 2020 to June 30, 2020 and July 1, 2020 to June 30, 2021.

d	The Group adjusted the school calendar of STI schools
IY),	nationwide to align its academic cycle with the calendars
	of public colleges and universities as well as other
nd	private Higher Education Institutions (HEIs) not only in
ne	the Philippines but in the ASEAN region as well. In line
led	with this, STI Holdings, STI ESG, STI WNU, and iACADEMY
	adopted a new accounting period from a fiscal year
	beginning April 1 of each year and ending on March 31 of
	the following year to a fiscal year beginning July 1 of each
	year and ending on June 30 of the following year.
it	
	Both the Philippine Securities and Exchange Commission
/	(SEC) and the Bureau of Internal Revenue (BIR) approved
	the change in the accounting period.
oal	
nce	There is no restatement of the information contained in
g	this Sustainability Report despite the Group's adoption of
	a new accounting period. The disclosures in this report
	do not cover franchise schools and include only STI ESG
ce	branches and subsidiaries, STI WNU, and iACADEMY,
	unless otherwise stated.

## GRI 102-14 **MESSAGE FROM THE CHAIRMAN AND THE PRESIDENT**

Dear Fellow Stakeholders,

In March 2020, STI Holdings and its subsidiaries saw the start of a health crisis that continues to grip not just the nation but the rest of the world.

The COVID-19 pandemic consequently and quickly changed the educational landscape in the country. With this backdrop, STI Holdings and its subsidiaries (the Group) assessed the sustainability topics that would be material to their stakeholders. The Group likewise measured its performance to establish its contribution to the United Nations Sustainability Development Goals (SDGs) during the reporting period.

The Group's quick and effective adaptation to the significant changes in its operations serves as a testament to its pursuit of innovation in the field of education over the years. School Year 2020-2021 witnessed the Group reinforce its commitment to nation-building by delivering quality education to its network of more than 70,000 students while prioritizing the welfare of the Group's 2,200-strong workforce. It has thus contributed to the achievement of priority SDGs such as Quality Education and Good Health and Well-being, among others. It had invested in online learning platforms as early as six years ago, a move which proved to be instrumental in ensuring a seamless transition to a fully remote mode of learning. Recognizing the unprecedented challenges experienced by the Filipino youth and their families, it also forged partnerships and launched programs to provide students

with digital connectivity assistance, counseling services, and financial aid. The Group also reached out to other stakeholders, including parents and guardians, whose vital role in the attainment of students' academic and life goals is even more pronounced today.

Understanding that the educational institutions will be required to be agile as events surrounding the global pandemic continue to develop, the schools have established initiatives that aim to address the varying needs of their communities. The Group offered not only learning tools and materials but also programs or activities celebrating community milestones, providing academic or wellness-related support, and creating environmental awareness for online platforms. Students participated in various online competitions and faculty members presented research papers virtually as well. The Group harnessed industry partnerships to provide new courses that are relevant to today's increasingly digital economy. It also worked with various organizations to pave the way for students to make positive social contributions and maintained membership with notable associations.

The evolving nature of the pandemic paints a demanding year ahead but we believe that the future is bright and that we must continue moving forward. We are pleased to see that the youth appear to be embracing this same outlook with early enrollment figures for the new school

year already reaching more than 83,000 students, indicating a robust increase of 18% compared to 70,223 in SY 2020-2021. Furthermore, enrollment in programs regulated by the Commission on Higher Education is registering an impressive 41% increase compared to enrollment in SY 2020-2021 at more than 56,000 students which is notably even better than pre-pandemic levels.



Chairman, STI Holdings



Though the future is never certain, we hope for a gradual transition to a "new normal" — a flexible blended learning mode that is a mix of online and faceto-face classes and hands-on learning activities — in the coming years. Until then, we will persist in the path of innovation to continually deliver relevant education that emboldens the youth to become truly productive and compassionate members of society.

**MONICO V. JACOB** President and Chief Executive Officer, STI Holdings





## **STI EDUCATION SYSTEMS HOLDINGS, INC.** (STI HOLDINGS)

STI Holdings is a leading education and investment corporation in the Philippines. It is recognized as one of the largest networks of schools in the country today. Its registered address and principal place of business is at the 7<sup>th</sup> Floor STI Holdings Center, 6764 Ayala Avenue, Makati City.

STI Holdings began in 1928 when Theo H. Davies and Co., a Hawaiian corporation, established a branch office in the Philippines. In 1946, Jardine-Matheson group reincorporated the entity as a Philippine company. It was listed on the Philippine Stock Exchange on October 12, 1976. In March 2010, it became part of the Tanco Group of Companies. It is the holding company within the Tanco Group that drives investment in its education business. Today, it has investments in three large educational institutions — STI ESG, STI WNU, and iACADEMY — and is also the owner of Attenborough Holdings Corporation (AHC).

## **STI EDUCATION SERVICES GROUP, INC.** (STI ESG)

STI ESG is the largest subsidiary of STI Holdings. It Starting School Year (SY) 2020-2021, select schools was incorporated on June 2, 1983 and is involved in in the Group were given government permits to setting up, maintaining, and operating educational offer Bachelor of Science in Retail Technology institutions to provide pre-elementary, elementary, and Consumer Science Program (BSRTCS) and secondary, and tertiary as well as post-graduate government recognition to offer a 2-year Associate in Retail Technology Program (ART). ART has a courses, post-secondary and lower tertiary nondegree programs. ladderized curriculum preparatory for the BSRTCS and graduates of ART will receive a diploma upon completion of the program.

STI ESG began with the goal of training as many Filipinos as possible in computer programming and addressing the information technology (IT) education needs of the Philippines.

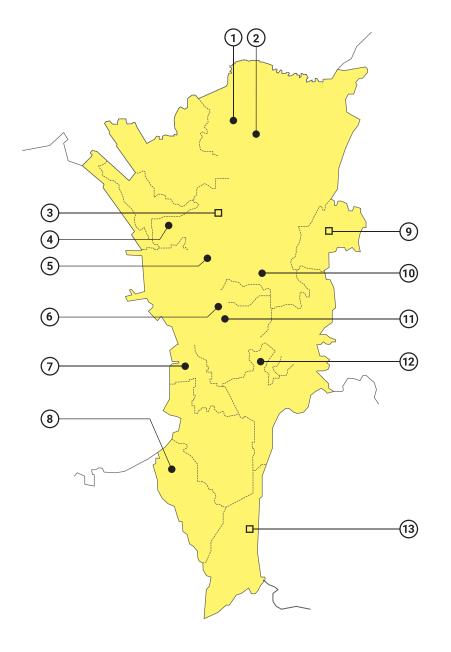
At present, STI ESG offers secondary and tertiary programs as well as post-graduate and associate programs. The colleges of STI ESG grant Associate Degrees and Baccalaureate Degrees and offer Technical Courses, and Vocational Courses in the fields of Information and Communications Technology (ICT), Business and Management, Hospitality Management, Tourism Management, Arts and Sciences, Engineering, and Education. These programs are accredited by the Commission on Higher Education (CHED) and/or the Technical Education and Skills Development Authority (TESDA). Also accredited by TESDA, the education centers of STI ESG offer technical/vocational courses for computer programming, computer technology, multimedia arts, and office administration, among others. In addition, all schools in the STI ESG network have been granted permit by the Department of Education (DepEd) to offer Senior High School (SHS).

STI ESG, whose head office is located in Cainta, Rizal, has a network of sixty-four (64) schools spread across Luzon, Visayas, and Mindanao. It is comprised of sixty (60) STI-Branded Colleges and four (4) STI-Branded Education Centers. Likewise, of these sixty-four (64) schools, thirty-four (34) colleges and one (1) education center are wholly owned while twenty-six (26) colleges and three (3) education centers are operated by franchisees.



Map 1: STI Campuses in Metro Manila

#### Map 2: STI Campuses in Northern & Central Luzon, Southern Luzon, Visayas, and Mindanao



#### **Metro Manila**

- 1. Novaliches
- 2. Fairview 3.

4. Caloocan

5.

- Muñoz-EDSA
  - 10. Cubao

8. Las Piñas

9. Marikina

- 11. NAMEI
- Quezon Avenue 12. Global City
- 6. Sta. Mesa 13. Alabang
- 7. Pasay-EDSA

16.	Cauayan
17.	La Union
18.	Baguio
19.	Alaminos
20.	Dagupan
21.	San Jose
22.	Tarlac
23.	Malolos
24.	Balagtas
25.	Meycauayan
26.	Angeles
27.	San Fernando
28.	Baliuag
29.	Sta. Maria
30.	San Jose Del Monte

Northern Luzon

14. Laoag

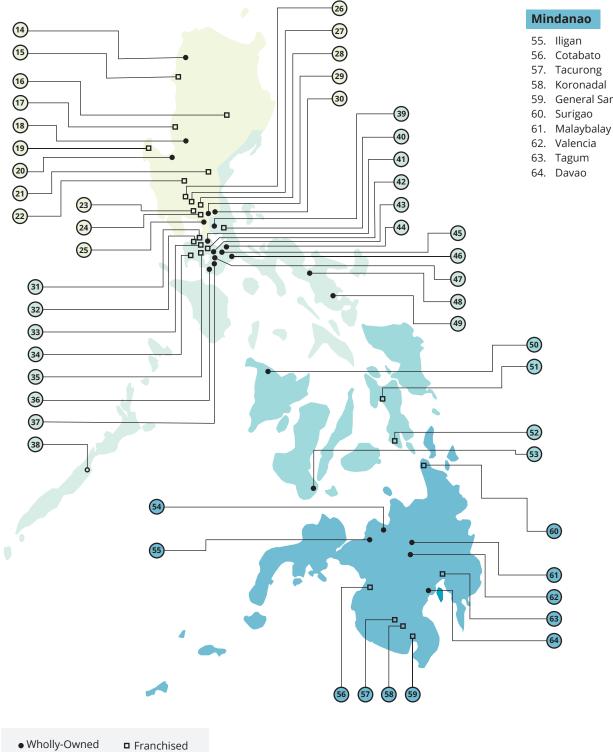
15. Vigan

#### Southern Luzon

- 31. Bacoor
- 32. Rosario
- 33. Dasmariñas
- 34. Balayan
- 35. Tagaytay
- 36. Batangas
- 37. Lipa
- 38. Puerto Princesa
- 39. Ortigas-Cainta
- 40. Tanay 41. Carmona
- 42. Santa Rosa
- 43. Calamba
- 44. Sta. Cruz
- 45. San Pablo
- 46. Lucena
- 47. San Pablo
- 48. Naga 49. Legazpi

#### Visayas

- 50. Kalibo
- 51. Ormoc
- 52. Maasin
- 53. Dumaguete
- 54. Cagayan de Oro



- 59. General Santos

## **STI WEST NEGROS UNIVERSITY, INC.** (STI WNU)

STI WNU, a leading university in the City of Bacolod in Negros Occidental, offers a wide variety of programs and complements the courses offered by the Parent Company's other subsidiary, STI ESG. The University offers elementary, secondary including SHS, tertiary, and post-graduate courses. It also operates a maritime training center that offers and conducts training required by the Maritime Industry Authority (MARINA) for officers and crew on board Philippine and/or foreignregistered ships operating in the Philippine and/or international waters.

STI WNU was founded by three Baptist women leaders on February 14, 1948 when the city was still reeling from the aftermath of the Second World War. The school, then West Negros College, first operated as a sectarian educational institution offering six undergraduate programs that attracted 710 students handled by 33 faculty members. It has since gone through years of providing education that is responsive to the needs of the community and was granted the University Status by CHED in June 2008.

In October 2013, the Parent Company acquired majority ownership interest in STI WNU. Since then, STI WNU's facilities have been continuously upgraded, catering to more than 6,000 students.



## **INFORMATION AND** COMMUNICATIONS **TECHNOLOGY ACADEMY, INC.** (iACADEMY)

iACADEMY is a premier school that offers specialized courses centered on Computing, Business and Design such as software engineering, game development, real estate, animation, multimedia arts, fashion design, film and visual effects. iACADEMY introduced two new programs starting SY 2020-2021, namely: Bachelor of Science in Computer Science major in Data Science and, in partnership with AWS, Bachelor of Science in Computer Science major in Cloud Computing. It has also been given a government permit to offer Bachelor of Science in Accountancy starting SY 2020-2021. It also offers Senior High School.

Recognized as the most innovative school in the Philippines by the Global Brands Awards for the second year in a row, iACADEMY has been providing 19 years of non-traditional, Game Changing education, pioneering specialized programs that are technologyfocused, innovative, and industry-relevant.

iACADEMY was established in 2002 as a wholly-owned subsidiary of STI ESG and through acquisition by STI Holdings became its wholly-owned subsidiary on September 30, 2016. iACADEMY's Nexus building is located along Yakal St. in Makati City.



## GRI 102-16 **EDUCATIONAL PHILOSOPHY**

The Group strongly promotes the learner-centered approach as its paradigm for teaching and learning. Hence, every student is nurtured holistically through technology-enhanced, student-centered active learning. The Group strives to provide innovative and relevant education that nurtures students to become competent and responsible members of the society.

01 [1] [2]

STI **Two-Dimensional Array** int[][] scores = new int[4][5]; scores[2][3] = 73; scores[1][0] = 81; [0] [1] [2] [3] [4] [0] 0 [1] 81 0 0 [2] 0 0 0 73 0 [3] 0 0 0 scores[2][3] 0 xitrix



GRI 102-40, 102-42, 102-43, 102-44

# **STAKEHOLDER ENGAGEMENT**

The following stakeholders were identified based on influence, representation, contribution, responsibility, and dependency of the entities within the Group. For SY 2020-2021, engagement with stakeholders was primarily through different online platforms, especially with respect to changes in the learning delivery system and school operations.

STAKEHOLDER GROUP	FREQUENCY OF ENGAGEMENT	MODE OF ENGAGEMENT	KEY TOPICS RAISED	THE GROUP'S RESPONSE (REPORT REFERENCE)
Students	Regular basis	Online orientation program, eLearning Management System (eLMS), webinars, social media	Programs or courses, school facilities, campus life, teaching, tuition fees, safety	Quality and Affordable Education, Curriculum Development and Implementation, Student Affairs & Services, Academic Research, Inclusive Education, Customer Data & Privacy, COVID-19 Response
Faculty and Staff	Regular basis	Orientation program, online trainings, social media	Working arrangement, trainings, career advancement, salary and benefits, health & safety	Academic Research, Employment, Learning & Development, Customer Data & Privacy, Diversity & Inclusion, COVID-19 Response
Parents	Regular basis	Online orientation program, eLMS, webinars, website, media articles, social media	Quality of education, school facilities, teaching, grades, tuition fees, safety	Quality and Affordable Education, Curriculum Development and Implementation, Student Affairs & Services, Academic Research, Inclusive Education, Customer Data & Privacy, COVID-19 Response
Alumni	Annual or as required	Workshops, webinars, website, social media	Employment	Student Affairs & Services, Community Relations & Strategic Partnerships, Customer Data & Privacy
Board of Directors	Quarterly or as needed	Board meetings	Plans and strategies, risks, results of operations	Economic Performance, Governance, Diversity & Inclusion, COVID-19 Response
Stockholders and Investors	Quarterly, Annual, or as needed	Annual stockholders' meeting, reports, website, media articles, social media	Overall performance of STI Holdings, results of operations, company updates	Economic Performance, Governance, COVID-19 Response
Industry Partners	As required	Meetings, webinars, trainings, website, media articles, social media	Collaboration opportunities, curriculum design, graduates, employment, virtual on-the-job training	Community Relations & Strategic Partnerships, COVID-19 Response
Regulators	Monthly or as needed	Meetings, online workshops, online seminars	Collaboration opportunities, access to education, curriculum, compliance requirements	Quality and Affordable Education, Curriculum Development and Implementation, Economic Performance, Governance, Energy & Emissions, Customer Data & Privacy, COVID-19 Response
Suppliers and Service Providers	As needed	Bidding process, meetings, email	Quotation and estimates, production and delivery, progress, completion	Supply Chain, COVID-19 Response
Local Community	As required	Website, media articles, social media	Community engagement, safety	Climate Change, Community Relations & Strategic Partnerships, COVID-19 Response

The Group collaborates with various stakeholder for compliance, strategy, information, and involvement. Stakeholders are engaged through variety of ways, including direct dialogue, surveys

### GRI 102-46, 102-47

# **MATERIALITY**

The Group aims to address all stakeholder conce and attend to areas of its operations where it has the most material impacts. Following the guidelin and principles set by the SEC, GRI Standards, and the Sustainability Accounting Standards Board (SASB) Standards, the Group conducted its materiality assessment this year by examining external trends and global issues, in addition to addressing the key topics raised by its stakeholde It considered the prevalent issues within the education sector by benchmarking against its pee scanned media mentions related to the Group, a

## System-wide **Development**

- Quality and Affordable Education
- Curriculum Development and Implementation
- Student Affairs and Services
- Inclusive Education
- Academic Research

rs	meetings or forums, social media, and sharing
	of information. The frequency and nature of the
па	engagement likewise vary depending on the need
S,	and/or issues encountered.

erns as	checked advocacies of global non-governmental organizations to inform its materiality
nes	assessment process.
	The Group carefully assessed the results and
	determined to include COVID-19 Response
g	and Diversity and Inclusion among its material
	sustainability topics. The material economic,
lers.	environmental, social, and governance topics
	covered in this report are listed below.
eers,	



## Social Commitment

- COVID-19 Response

## Environmental Initiatives

- Energy and Emissions
- Climate Change



## **UNITED NATIONS SUSTAINABLE DEVELOPMENT GOALS**

The SDGs highlight the extent of today's social, economic, environmental, and governance issues and have set clear goals that governments, private sectors, and civil societies should strive to achieve by 2030. Educational institutions, in this regard, play a vital role as they educate the youth on the importance of delivering these goals and values to the society, and eventually achieve a better and more sustainable future for all.

The Group supports the principles of the SDGs and strives to maximize its contribution through the following activities, measures, and strategies aligned with the various SDGs.



#### SDG 3: Good Health and Well-being

- Health insurance policy covering teachers and full-time administrative staff
- To protect the students, faculty, and other personnel's health and safety, the Group implemented measures to mitigate transmission of COVID-19 such as but not limited to the implementation of flexible learning models, disinfection of facilities, provision of sanitizers/ alcohol within the premises, deployment of a skeleton workforce, and adoption of work-fromhome arrangements.

#### **SDG 4: Quality Education**

- Scholarships or alternative form of financial assistance for over 21,000 students within the whole STI network
- Senior High School Qualified Voucher Recipients and beneficiaries of the Tertiary Education Subsidy aggregating to over 29,000 students
- Competitive program offerings that are industry and market-driven
- Career orientation and internship programs for senior high school and college students
- Centralized courseware development to ensure the standard delivery of courses across its network of schools
- Continuity of education amidst community quarantine and implementation of full remote learning using digital tools and online technology
- For SY 2020-2021, the Group provided discounts and rebates in partnership with banks and other institutions to help students have access to quality education amidst the COVID-19 pandemic
- The Group provided trainings and webinars to its employees, with each receiving an average of 31 training hours

#### SDG 5: Gender Equality

The Group's workforce consisted of 46% male and 54% female, wherein 53% are under 30 years old, 38% are 30 to 50 years old, and 9% are over 50 years old

Equal employment opportunity

#### SDG 8: Decent Work and **Economic Growth**

- PhP595M paid to employees in the form of wages and benefits
- PhP96M paid in taxes to the government
- 97.5% of purchases paid to local suppliers
- 426 new employee hires within the Group
- Over 17,000 skilled graduates contributing to the supply of human capital, not just across the country but also to the global industry

#### SDG 16: Peace, Justice, and **Strong Institutions**

- Compliance with laws, rules and regulations, policies, and standards of governing bodies covering the Group's operations
- No substantiated complaints nor complaints and no leak or loss of customer data were received from regulatory bodies, students, employees, and/or other stakeholders.



# GRI 102-10

Similarly, the COVID-19 pandemic has affected the education sector. Educational institutions have suspended face-to-face classes to contain the spread of the virus and reduce infections. As such, the Group enhanced its online learning platforms to ensure continued learning during the pandemic.

## **COVID-19 RESPONSE**

In a move to contain the Coronavirus Disease 2019 (COVID-19) outbreak, the National Capital Region and other parts of the country were subjected to stringent social distancing measures, including but not limited to suspension of classes, prohibition of mass gatherings, and imposition of community quarantine, among others. The present COVID-19 pandemic has brought challenges and has affected the global economy. Measures to mitigate its impact have resulted in a global economic recession, travel restrictions, and loss of jobs, among others.





## SUSPENSION **AND CLOSURE OF SCHOOLS**

In September 2020, STI ESG announced the suspension of the operations of some of its owned schools namely: STI Cebu, STI Iloilo, STI Quezon Avenue, and STI Tuguegarao for SY 2020-2021, and cessation of the operations of STI Pagadian effective SY 2020-2021. Similarly, STI ESG announced the cessation of operations of some of its franchised schools, namely: STI College Bohol, Inc. (STI Bohol), STI College Recto, Inc. (STI Recto), Sungold Technologies, Inc. (STI Zamboanga), STI College Pasay, Inc. (STI Pasay), STI College Dipolog, Inc. (STI Dipolog), STI College San Francisco, Inc. (STI San Francisco), and suspension of operations of STI College Parañaque, Inc. (STI Parañague) effective SY 2020-2021. STI ESG determined that continuing the operations of these schools was no longer viable due to low enrollment turnout and/or the high cost of rental of facilities.

As at June 30, 2021, STI ESG has a network of 64 schools comprising of 60 colleges and 4 education centers. Of the total, STI ESG owns 35 schools while franchisees operate 29 schools.

The students enrolled in the aforementioned schools were given the option to transfer to other STI ESG schools. The suspension and cessation of operations of the schools mentioned above have no material financial impact to the Group.

## **ENROLLMENT**

Private schools reported a dip in enrollment for SY 2020-2021 due to the impact of the COVID-19 pandemic. A survey conducted by STI ESG disclosed that a number of students did not pursue education for SY 2020-2021 because of the financial difficulties experienced by their respective families/ benefactors during the year.

Despite this, the Group registered an enrollment of

over 70.000 students

in SY 2020-2021.



## **CONTINUITY OF EDUCATION AMIDST** COMMUNITY **QUARANTINE**



For SY 2019-2020, the school calendars of STI ESG and STI WNU for SHS and tertiary students covered the months of June 2019 to March 2020 and July 2019 to April 2020, respectively. With the imposition of the Enhanced Community Quarantine (ECQ) throughout Luzon, classes in all levels were suspended on March 17, 2020. Classes of SHS students of STI ESG and STI WNU were completed by the end of March 2020 while classes in the tertiary level were suspended in all campuses nationwide to ensure the safety and welfare of the students.

The tertiary students were given three options to finish the second semester of SY 2019-2020, namely: (1) online learning where those who are willing to and can go online may finish all their lessons via the eLearning Management System (eLMS); (2) offline learning for those who are willing to continue and finish all their lessons but cannot go online, in which case handouts were provided to the students; or (3) face-to-face for those who cannot go online and opt to wait until STI ESG and STI WNU could resume classes under the "new normal" operations with face-to-face classes

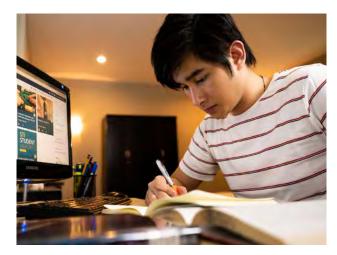
combined with applicable learning modes. Classes of students who opted for online and offline studies resumed in the third week of May 2020 and were completed as at July 30, 2020, while those who opted for face-to-face classes, later took their classes online and completed the same during the first term of SY 2020-2021.

For iACADEMY, the school calendars for SY 2019-2020 of SHS and tertiary enrollees were originally set from August 2019 to May 2020 and July 2019 to June 2020, respectively. Classes for SHS and tertiary students were suspended due to the implementation of the ECQ in March 2020. SHS modular classes of those who opted for online and offline studies resumed on April 15, 2020 and were completed on June 5, 2020 for Grade 12 students and June 11, 2020 for Grade 11 students. For tertiary, online classes resumed on April 15, 2020 and the school year was completed on July 15, 2020.

For SY 2020-2021, classes for both SHS and tertiary students under the STI network started in September 2020, while classes for SHS and tertiary students of iACADEMY started on August 24, 2020 and August 28, 2020, respectively. Faceto-face classes remain suspended and thus the Group has continued to conduct classes online as of June 30, 2021.

## **IMPLEMENTATION OF FULL REMOTE LEARNING**





STI ESG and STI WNU introduced the ONline and ONsite Education at STI (ONE STI) Learning Model while iACADEMY introduced the Guided Online Autonomous Learning (GOAL) in SY 2020-2021 as these institutions transitioned to full online learning. These models use digital tools and online technology combined with invaluable hands-on practice and onsite engagements to achieve the students' academic objectives through a responsive learning experience. In this setup, all activities or modules are delivered 100% online through eLearning Management System (eLMS), Google Meet, and/or Microsoft Teams.

The Group employs eLMS, a world-class and award-winning learning management system used by schools and universities across the globe. This cloud-based eLearning tool gives teachers and students a two-way platform where they can collaborate, assign and submit homework, take assessments, and track learning progress, among others. The concept of online learning is not new to the Group, as the schools in the network have already implemented a blended learning model for the past six years. This model allows the students to continue their studies at home uninterrupted despite physical classroom disruptions.

Moreover, STI ESG and STI WNU provided internet connectivity assistance to the students through a monthly data plan of up to 34GB to help them get connected with their online classes.

## **HEALTH AND SAFETY** PROTOCOLS

In the continuous battle against the coronavirus disease, the Group strongly prioritizes the health and safety of the students, faculty members, other school personnel, and visitors in the campus. The Group complies with the health and safety protocols mandated by the Inter-Agency Task Force for the Management of Emerging Infectious Diseases (IATF), Department of Health (DOH), Commission on Higher Education (CHED), Department of Education (DepEd), and other local government agencies.

The following measures to mitigate transmission of COVID-19 were implemented to protect the health and safety of students, faculty, and other personnel:

- Implementation of flexible learning model
- Regular disinfection of facilities
- · Provision of sanitizers/alcohol within the premises
- Deployment only of skeleton workforce in the schools and offices
- Implementation of work-from-home arrangements to the furthest extent possible
- Wearing of face shield/face mask at all times
- Regular temperature check before entering the office/school premises and during office hours
- Launch of communication campaign about the institution's health and campus safety protocols and information dissemination on COVID-19 facts through social media



- Issuance of operations advisories regarding COVID-19
- Use of the StaySafe application or contact tracing form to track entry of employees or guests into the school and/or the office
- Close monitoring of employees who have been vaccinated
- Provision of designated holding area for those who are unwell or suspected with COVID-19

# GRI 413-1 COMMUNITY **SERVICES**

The STI ESG community demonstrated the *Bayanihan* spirit as the students, faculty members, and school personnel all worked together to extend a helping hand to their respective communities during this time of a global pandemic. Activities such as face mask donations to local government units, food provision for frontliners, distribution of hygiene kits, and setting up of community pantries, among others were organized by various STI campuses nationwide. STI College Ortigas-Cainta also opened its dormitory facilities and provided daily meals to the healthcare workers of Cainta Municipal Hospital, while some STI students and school personnel volunteered as frontliners in their communities.



STI College San Jose Del Monte



STI WNU community pantry



STI College Vigan



Frontliners from Cainta Municipal Hospital

# **STUDENT FINANCIAL AID PROGRAMS**

## LandBank ACADEME Program

LandBank approved a PhP250.0 million Ter Loan/Rediscounting Line Facility on July 22, under its Academic Development to Empov the Masses towards Endless Opportunities (ACADEME) Lending Program in favor of ST The ACADEME Lending Program provides c support to private high schools, private tech and vocational education training institution as well as Higher Education Institutions (HE such as colleges and universities, to aid stu through their parents or benefactors, in continuing their education, under a "study pay later''' program.

The school can borrow up to 70% of the su promissory notes on a per semester basis, subject further to a maximum amount base

## **PAG-IBIG – STI Educational** Assistance Program

STI ESG and STI WNU strengthened their partnership with Pag-IBIG Fund to ensure that students from all walks of life will have the opportunity to receive quality educatio Through the Pag-IBIG – STI Educational Assistance Program, Pag-IBIG Loyalty and Loyalty Plus cardholders, and their qualifie dependents within the second degree of

As part of the Group's ongoing efforts to support more Filipino youth in gaining access to quality education amid the unprecedented situation caused by the economic impact of the COVID-19 pandemic, the Group partnered with banks and other institutions and provided rebates and discounts to students through different programs including the following:

erm	the school's net borrowing capacity, with a very
2, 2020,	low fixed interest rate of 3% per annum that is
ower	payable up to the maturity of the sub-promissory
S	notes, but not to exceed a period of three years.
TI ESG.	
credit	Under the LandBank-STI Student Loan Program,
chnical	incoming and existing college students for SY
ons,	2020-2021 were able to borrow up to PhP15,000
Els)	per term, which was credited directly to the
udents,	STI campus they were enrolled in. The loan
	amount defrayed the cost of tuition and other
/ now,	school fees for a given term. To further ease
	the financial burden of the students, STI ESG
	absorbed the 3% interest rate, thus making
ub-	the student loan program available to the
, and	students at no interest and with easy
sed on	application process.

	consanguinity and/or affinity, availed of a
	10% partial scholarship grant on tuition fees
Ē	(excluding miscellaneous and other school fees).
on.	Furthermore, an additional 10% scholarship
	grant was offered to student applicants during
	SY 2020-2021. Qualified applicants were entitled
ed	to an aggregate of 20% scholarship grant on
	tuition fees in any STI campus nationwide.

#### **DBP RISE**

STI ESG executed a memorandum of agreement with the Development Bank of the Philippines (DBP) on March 17, 2021 for the implementation of the DBP Resources for Inclusive and Sustainable Education Program (DBP RISE). The program grants financial assistance to deserving students from the ranks of underprivileged Filipino families who aspire to pursue studies in DBPaccredited public and private tertiary schools. DBP RISE covers: (1) the total cost of tuition fees for all year levels of the entire course or program based on the partner school's tuition fee structure which is determined at the beginning of



the first term of the course or program for SY 2020-2021, and (2) student support fund which covers other school fees, miscellaneous fees, and living allowance that will be determined and set by DBP.

## **Reduction of Other School Fees** and/or Miscellaneous Fee

As part of STI ESG and STI WNU's continuous efforts to further support the students and parents in relation to the impact of the COVID-19 pandemic, select students enrolled in certain programs enjoyed a refund and/ or a tuition fee credit. Both reduced the laboratory fees by up to 35% and other school or miscellaneous fees of both tertiary and senior high school students for SY 2020-2021. iACADEMY gave discounts

of as much as 31% and 6% on its regular Other School Fees and Tuition Fees, respectively, for Senior High School students, resulting in a considerable (10%) reduction on their total fees in SY 2020-2021. For the same cause, iACADEMY also gave 50% and 33% discounts on its regular Laboratory Fees and Other School Fees, respectively, for college students.



As the health crisis continues to unfold, the Group continues to strengthen its digital learning delivery as a response to the changing education landscape. Fortunately, the Group has been at the forefront of education over the years, as it started to explore online education in 2015 with senior high school students and in 2017 with tertiary students. The Group likewise continues to nurture and develop a strong Academics tean that keeps a keen eye out on the latest trends in the workforce and skills that would be needed in the future and that will mold critical-thinking graduates who are competent and responsible members of society. The Group remains persiste

	in taking steps to be at the forefront of this global
g	shift in the educational landscape.
nal	
	The Group expects that the IATF, CHED, and
	DepEd will continue to implement measures
	mitigating the varied effects of the pandemic
	as deemed necessary. The Group recognizes
	that the nature of the pandemic continues to
N	evolve and will cause economic disruptions and
l	other consequences. In this light, the Group will
	continue to prioritize the health and well-being of
	its students, employees, and other personnel as
	it pursues innovative and efficient ways to ensure
ent	the delivery of quality education.

# **SYSTEM-WIDE DEVELOPMENT**

The educational entities in the Group endeavor to transform lives through education, empower the students to reach their full potential, provide opportunities for social inclusion, and look forward to a society where individuals can use their abilities, experience, and talents to make a positive difference.



## **QUALITY AND AFFORDABLE EDUCATION**

The Group firmly believes that education is the best investment that a student can make for his or her future and therefore remains committed to providing guality and affordable education to its students, so that they can be competitive in the global economy. The Group has delivered the following contributions for SY 2020-2021:





Education Subsidy (TES) and Senior High School

Qualified Voucher Recipients. These scholarship

grants and subsidies assist students in financing

their educational journey. Also, to further support

its students in these challenging times, the Group

partnered with banks and other institutions and

provided rebates and discounts to students for

The Group offers tuition installment plans to facilitate a more affordable payment scheme. Also, to ensure that more Filipino youth have access to quality education, the Group provides scholarship grants to academically deserving students, siblings of existing students, dependents of employees and/or alumni, and varsity players, among others. The Group likewise accepts students with Tertiary



24.600+ DepEd Vouchers



31% Percentage of scholars across the network



## 4.900+ UniFAST Grants

SY 2020-2021.



GRI 102-12

## **CURRICULUM DEVELOPMENT AND IMPLEMENTATION**

The Group stays true to its commitment of providing the students with real-life education by strengthening its curriculum and equipping the students with the right knowledge and training. The Group likewise remains responsive to the industry's changes and trends learned through regular market studies and frequent discussions with industry partners. Programs are also constantly reviewed and updated to meet the government regulatory requirements.

To further streamline its program curricula, STI ESG adopts a centralized courseware development process and ensures the standard



\*across the network

delivery of courses across its network of campuses. The standardized curriculum and courseware materials lead to economies of scale for schools within the STI ESG network, including STI WNU, as a single course could reach thousands of students.

For SY 2020-2021, STI ESG updated the courseware materials to suit the online modality and, at the same time, ensured that the materials are also Outcome-Based Education (OBE)-aligned with assessment tools, rubric, and performance tasks. The Group has likewise sustained its thrust to strengthen ties with leaders in different industries and global brands like Huawei, SAP, Junior Achievement Philippines, Gatessoft, Amadeus,

> Rajah Travel Corporation, Linux Professional Institute, Python Institute, Dolby Atmos, Avid, Alibaba Business School, and other companies. These industry partners share the Group's vision of infusing learning content and in-demand trends and technology from the industry, and blending such with the online classes, training programs, workshops, seminars for students and faculty members, and online on-the-job trainings of students nationwide.

> The establishment, operation, administration, and management of schools within the Group are subject to the existing laws, rules, and regulations, policies, and standards of appropriate regulatory bodies - DepEd, TESDA, and CHED.

## **STI ESG Programs**

#### **Basic Education**

• Junior High School (Grades 7 to 10)\*

#### Senior High School

Academic Track

- Accountancy, Business and Management
- Humanities and Social Sciences
- Science, Technology, Engineering, and Mathematics
- General Academic Strand

#### Technical-Vocational-Livelihood Track

- ICT Strand with specializations in:
- Computer Programming
- Animation
- Illustration
- Computer Systems Servicing

#### Tertiary

- BS in Information Systems
- BS in Computer Science
- BS in Information Technology
- BS in Information Technology major in Network Engineering\*\*
- BS in Information Technology major in Digital Arts\*\*
- BS in Accountancy
- BS in Management Accounting
- BS in Accounting Information System
- BS in Accounting Technology\*\*
- BS in Business Administration
   major in Operations Management
- BS in Business Management
  major in Operations\*\*
- BS in Office Administration\*\*
- BS in Office Administration with specialization in Customer Relations\*\*
- BS in Hospitality Management
- BS in Culinary Management\*\*
- BS in Hotel and Restaurant Management\*\*
- BS in Tourism Management
- BS in Travel Management\*\*
- BS in Computer Engineering
- BA in Communication

- Home Economics Strand with specializations in:
- Commercial Cooking
- Cookery
- Bartending
- Food and Beverage Services
- Bread and Pastry Production
- Local Guiding Services
- Travel Services
- Tourism Promotions Services
- Front Office Services
- Industrial Arts Strand with specialization in:
- Electronic Products Assembly and Servicing

- Bachelor of Multimedia Arts
- BS in Marine Engineering\*\*\*
- BS in Marine Transportation\*\*\*
- BS in Naval Architecture and Marine Engineering\*\*\*
- Bachelor of Secondary Education
   major in Mathematics
- Bachelor of Secondary Education
- major in Computer Education
- Master in Information Technology
- 3-year Hotel and Restaurant Administration\*\*
- 2-year Information Technology Program
- 2-year Hospitality and Restaurant Services
- 2-year Tourism and Events Management
- 2-year Computer and Consumer Electronics Program\*\*
- 2-year Multimedia Arts Program\*\*

\*Junior High School is available only at NAMEI Institute of Mandaluyong, Inc. \*\*These tertiary programs are offered only to senior college students. \*\*\*These maritime programs are offered only to students of NAMEI Polytechnic College, Inc.

## **STI WNU Programs**

#### **Basic Education**

- Pre-Elementary (Nursery, Kinder 1 and Kinder 2)
- Elementary (Grades 1 to 6)
- Junior High School (Grades 7 to 10)

#### Senior High School

#### Academic Track

- Accountancy, Business and Management
- Humanities and Social Sciences
- Science, Technology, Engineering, and Mathematics
- General Academic Strand

#### Technical-Vocational Livelihood Track

- Maritime Specialization Strand
- ICT Strand
- Home Economics Strand

#### Sports Track

Arts and Design Track

#### School of Graduate Studies (SGS)

- Doctor of Philosophy in Educational Management
- Doctor in Public Administration
- Master of Arts in Education
- Master in Business Administration
- Master in Public Administration

### **iACADEMY** Programs

#### Senior High School

#### Academic Track

- Accountancy, Business and Management
- Humanities and Social Sciences
- General Academic Strand
- Science, Technology, Engineering, and Mathematics (Robotics)

#### Technical-Vocational Livelihood Track

- Computer Programming (Software Development)
   Animation
- Fashion Design
- Graphic Illustration

Audio Production

#### Academic Track

Media and Visual Arts (Multimedia Arts)

#### Tertiary

- BS in Hospitality Management
- BS in Tourism Management
- BS in Criminology
- BS in Information Technology
- BS in Information System
- BS in Computer Science
- BS in Accountancy
- BS in Business Administration
- BS in Management Accounting
- BS in Retail Technology and Consumer Science
- Bachelor of Early Childhood Education
- Bachelor of Physical Education
- Bachelor of Secondary Education major in Mathematics, English, Filipino and Values Education
- Bachelor of Elementary Education - General Education BS in Psychology
- BS in Mathematics
- BA in Communication
- BA in English Language
- Teacher Certificate Program
- BS in Electrical Engineering
- BS in Civil Engineering
- BS in Chemical Engineering
- BS in Electronics Engineering
- BS in Mechanical Engineering

#### Tertiary

- BS in Computer Science (Software Engineering)
- BS in Computer Science (Cloud Computing)
- BS in Computer Science (Data Science)
- BS in Entertainment and Multimedia Computing (Game Development)
- BS in Information Technology (Web Development)
- BS in Business Administration major in Marketing Management
- BS in Business Administration
   major in Financial Management
- BS in Real Estate Management
- AB in Psychology
- BS in Accountancy
- BS in Animation
- AB in Multimedia Arts and Design
- AB in Fashion Design and Technology
- AB in Film and Visual Effects

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#### Accreditations

STI ESG's Learning Delivery System (LDS) was awarded by the ISO certifying body TÜV Rheinland Philippines, Inc. with the ISO 9001:2008 certification on February 5, 2015 and the ISO 9001:2015 certification on February 5, 2018. The LDS was then recertified for ISO 9001:2015 on February 5, 2021.

The LDS covers courseware development, faculty training and certification, student development program, and job placement assistance. The ISO certification ensures that STI ESG's LDS is relevant, responsive, and learner-centered with a strong focus on continual improvement and quality assurance.

STI WNU has accredited programs duly certified by various accrediting agencies. The Philippine Association of Colleges and Universities Commission (PACUCOA) accreditation ensures that the university's academic programs continuously adhere to its objectives and maintain academic excellence. Meanwhile, STI WNU's Maritime Training Center (MTC) has been awarded the ISO 9001:2015 certification by Det Norske Veritas Germanischer Lloyd (DNV GL). The ISO certification keeps the University's maritime programs for seafarers compliant with the standards of the maritime industry.

## **STUDENT AFFAIRS AND SERVICES**



The Group believes that learning goes beyond the four corners of the classroom and that students should be empowered to realize their educational goals and potentials through holistic development experiences in the school. Students will have an enriched learning experience as they interact with other students outside the classroom setting, receive counseling on mental health and career pathing, and get involved with various advocacies.

Due to government restrictions brought by the pandemic, oncampus activities with large gatherings were strictly prohibited during SY 2020-2021. Student-related activities were then implemented online, mostly on social media platforms.

### **STUDENT SERVICES**

#### **Guidance and Counseling Services**

The Guidance and Counseling Office of STI ESG assists the students in making the best out of their school life. Through the Guidance Office, online individual and group counseling services were extended during SY 2020-2021 to help students

deal with various personal, emotional, career and school-related concerns, especially those related to their mental health and struggles in adjusting to online learning. Students may reach out to their Guidance Counselor through MS Teams, Outlook,

eLMS, Facebook Messenger, or phone. They may also be referred by their professors, peers, school physician, or even their parents.

### **Telehealth Consultation**

iACADEMY implemented steps to make its clinic available to all of its students and employees for non-emergency consultations. These consultations are conducted over Google Meet so that a visual assessment can be performed. The sessions are not recorded but notes are kept as part of a student's medical record.

#### **Digipeer ONCOL**

Launched on October 16, 2020, this program was initiated by the Guidance and Counseling Office of iACADEMY to provide a channel for students to destress during examination periods.

#### **Job Placement Assistance Services**

STI ESG's Job Placement Assistance Services group conducts employment preparation activities and presents employment opportunities to graduating students and alumni. STI ESG launched the STI Virtual Career Fair (VCF) and National Job Placement Month (NJPM) 2.0 in collaboration with industry partners during SY 2020-2021. Both the VCF and NIPM 2.0 featured online employment preparation webinars and virtual recruitment activities wherein the graduating students were prepped on how the "new normal" changed the recruitment practice.



STI Virtual Career Fair

## Student Governments and Organizations

The educational entities of the Group provide the students with opportunities to organize themselves and experience relevant activities through student organizations. The student councils aim to provide a fun environment conducive to student development while governed by the rules set forth by the School Administration.

## **Student Handbook Development**

The Student Handbook Development Committee is tasked to create a mechanism that will continually develop and update the handbook for student use. It aims to make the handbook available in accessible formats (such as but not limited to electronic and print media) for dissemination, information, and guidance of students and stakeholders.

## **Student Personal Accident** Insurance

One of the top concerns of the Group is the safety and well-being of its students. Despite the absence of face-to-face classes and on-campus activities, STI ESG continued to provide student insurance coverage to its students to ensure their welfare amidst the global health crisis.

## **Career Planning Program (CPP)**

CPP is a six-stage program comprised of a series of activities intended to help STI ESG's Senior High School students explore and evaluate a variety of career options and guide them in making a well-informed educational and career decision. For SY 2020-2021, all activities including the one-on-one career planning consultation were conducted online via MS Teams.

## STUDENT CO-CURRICULAR ACTIVITIES

#### **Commencement Exercises**

For SY 2020-2021, the commencement exercises for graduating senior high school and tertiary students were streamed live on the official Facebook Fan Pages of STI ESG campuses, STI WNU, and iACADEMY. In addition to Facebook, iACADEMY also posted its graduation ceremonies on its YouTube account.

## SOAR: Emergence - Game On! (SHS SOAR 2020) and Emergence - The Next Level (College SOAR 2020)

The annual Student Orientation and Registration (SOAR) for incoming Grade 11 and Freshmen College students of iACADEMY was conducted on a virtual platform. The event is composed of an Academic and Student Life and Services orientation followed by games and activities for each team. Lastly, a ceremonial welcome party is held for the new Game Changers. SOAR, a three-part event, was composed of the following: The Creed – a module-type orientation via Coursebank (August 10 to 20, 2020), The Hunt – an online game for grouped sections/ programs (August 22, 2020), and The Champion's Chest – an online concert featuring local bands and performers (August 24, 2020).

## **iACADEMY Org Drive 2020**

This event, held from September 14 to 18, 2020, was composed of online activities intended to provide a welcoming atmosphere for students as they get acquainted with the accredited student organizations. It also serves as a venue for member recruitment and possible networking of future activities, workshops and events.

#### **KASADYAHAN**

Kasadyahan, an annual showcase of "Sinadya," is held at the end of every school year to celebrate the students' hard work. Over the years, Kasadyahan has become a symbol of camaraderie and fellowship in the STI WNU community. In December 2020, STI WNU launched the Virtual Kasadyahan composed of various online activities to carry on with the spirit of this festivity despite the pandemic.

### Year End Party: THRIVE- iACADEMY Year End Party and Game Changer Awards Night - Deepen Your Root and Bloom Forth!

The Year End Party was held on June 16, 2021 to cap off the academic year with a celebration of memorable and meaningful moments of iACADEMY student organizations despite an online setup. This event which hopes to inspire other student organizations to strive for excellence in the new school year also included the pre-recorded Game Changer of the Year Awards that was filmed on June 7, 2021. The Year End Party included performances from student performers Octave, Rhythm, CTRL, and several bands from the Audio Production strand.



#### SUPPORT WEBINARS

#### **Rated PG: Parents Webinars**

Parents and guardians play a significant role in helping their children meet and thrive amid the challenges of online learning. These webinars intend to support, empower, and recognize their continuous effort in helping STI students be the best that they can be.

The webinar series kicked off on November 23, 2020 with the episode "Role of Parents in Supporting Students' Online Learning." STI Guidance Counselor Kristine Rose Cruz talked about the implications of distance learning on parenting and the parents' roles in supporting their child's psychological well-being. Streamed on the STI Official Facebook Fan Page, the episode registered almost 8,000 total engagement, 84,000 visibility, and 98,000 impressions.

This was soon followed by the second episode titled "Protecting Your Child's Data Privacy" that was streamed on the STI Official Facebook Fan Page on December 19, 2020. In this episode, STI Associate School Legal Manager Atty. Kathlyn Catapang highlighted the importance of data for educators and shared inputs that would help parents and guardians protect the child's data privacy. This episode reached more than 3,000 total engagement, visibility to 53,000 and 59,000 impressions.

The third episode, "Dear Parents," was a roundtable discussion featuring select STI School Administrators Facebook Fan Page. and Academic Heads who provided an overview of online education based on their varied perspectives. The first episode titled "No One Left Behind - Mental They also shared tips for parents and guardians Health is Everyone's Responsibility" was discussed by on how they can further help their child with Dr. Eugene Hontiveros, RPsy, DIP CH, NLP, a senior their educational journey. Interviews with select consultant for the MindCare Program of PhilCare. STI students who shared their online learning The webinar encouraged everyone to keep moving experiences were also shown. STI College Bacoor forward despite the difficult times they experience School Administrator Jobim Monico Zabala, STI College and emphasized that taking care of one's own Caloocan School Administrator Marife Ibarra, STI West



\*approximately

Negros University EVP/University Administrator Mark Molina, STI College Global City Academic Head Renia Matira, and STI College Cotabato Academic Head Dr. Alfred Taboada served as panelists during the discussion.

### **Student Webinars**

This series of webinars aim to assist the students in dealing with the different challenges they face in online learning and the impact of COVID-19 in their daily lives. For SY 2020-2021, webinars focusing on mental stress were streamed on the STI Official





\*approximately

mental well-being as well as that of the family and loved ones is everyone's responsibility. This episode, streamed on March 12, 2021, exceeded 16,000 total engagement, and achieved visibility to 74,000 and 76,000 impressions.

Meanwhile, the second episode "Thinking Ahead -Tips to Avoid Academic Stress" was posted on May 21, 2021. MyGolana Philippines, Inc.'s Supervising Counselor Dra. Lucia Ramos and STI ESG's Faculty Development Head Ms. Loida Dumaguin talked about anxiety and stress, shared tips on how students can avoid stressors, and emphasized the importance of maintaining student life balance. This episode registered more than 10,000 total engagement, visibility to 29,000, and 29,000 impressions.

## Wellness Webinars

These are webinars designed to meet the different needs of the students and employees concerning their mental health and the many different ways to cope with stress. Most webinars are programs developed by the guidance counselors while in some, subject matter experts are invited as guest speakers.

### **CHED Webinars**

The webinar titled "Agubay: A webinar towards a Responsive and Accessible Student Affairs and Services Amidst the COVID-19 Pandemic" was conducted by CHED Region 6 on June 6, 2020. In this webinar, staff of Student Affairs and Services were urged to implement practices that are fresh, innovative and creative to be able to provide quality services despite the pandemic.

Another webinar from CHED Region 6, "Ang Pagpadayon: A Talk on Mental Health Preparedness Relative to the Limited Face-to-Face Classes in Higher Education" was conducted in support of the national initiatives related to the safe and gradual re-opening of campuses of higher education institutions and aimed to help students prepare and cope with the new normal of learning.

## **STUDENT-LED ACTIVITIES**

## **iMOVE - iACADEMY Mobilizing One Vision to Empower**

As a call to action for areas that were affected by Typhoon Ulysses in November 2020, student organizations came together to initiate a fund and donation drive. Through this event, monetary donations were collected and subsequently turned over to kidsforkidsph and Tanging Yaman Foundation, Inc. Donations in kind such as bottled water, canned goods, and soap, among others were also collected in iACADEMY and turned over to kidsforkidsph and other non-profit organizations that aimed to help the survivors of Typhoon Ulysses. Activities such as prerecorded dance lessons for a cause and a tournament for a cause allowed the Game Changers to share their skills in the service of a greater purpose.

## **Octave Sulyap: Project Cloud**

SULYAP: Project Cloud is a spin-off of iACADEMY's Octave's annual talent showcase. This school year, the organization decided to combine the event with its Valentine's Day activity in February 2021 and work with other selected organizations to serenade fellow students.

### **Battle League**

Battle League is an esports competition that is open to both current and incoming students. This also showcases the Game Development program of iACADEMY. Winners of the Battle League, which was held from November 27 to 29, 2020, donated proceeds of their winnings to their chosen charitable organization. Sixteen teams composed of 5 members each participated in this event.

While the previous iACADEMY Leadership Empowerment and Development (iLEAD) program ICON 2021: The Search for the was an annual 2-day student leadership training **Ultimate Game Changer** and workshop event, this year's program was Previously called Mr. and Ms. iACADEMY, this pageant called "Lead On" and was conducted entirely online through a month-long webinar consisting of was conducted online in January 2021. The pageant celebrates the individuality of iACADEMY students as it individual assignments, group challenges, plenary sessions, and workshops. The program which was aims to look at candidates from a holistic perspective conducted in May 2021 aimed to hone the leadership as they are required to lead the advancement of abilities of iACADEMY student leaders and was society through their chosen advocacies. This event also cultivates healthy competition among the College attended by selected officers of the organizations, Student Organizations as representative/s are as well as student officers in the senior high school (recommended by their advisers) and chosen student nominated by the organizations. leaders in the college level (recommended by their college professors).

## **QUATRO: The BiTIW Carol Fest**

OUATRO: THE BITIW Carol Fest is the official Audiovisual Performance Conclusion of the Basic Integrated Theatre Initiation Workshop of iACADEMY's BiTAG. It is a theater production series that showcases each group that underwent the online theater workshop and training. Through this activity, members of BiTAg enhance their skills in their



respective departments, learn how to collaborate with other members in other departments and create a Christmas-theme production.

## Lead On: Symbiosis

#### STUDENT ACHIEVEMENTS AND **RECOGNITIONS**





Jenelyn Evangelista Castillo

Jennzey Gainn Dela Peña Éleda

#### **Board Examination**

Jenelyn Evangelista Castillo from NAMEI ranked second at the June 2021 Naval Architecture and Marine Engineering Licensure Exams with an 88.40% rating, while Jennzey Gainn Dela Peña Eleda placed 10<sup>th</sup> with an 83.50% rating. NAMEI was also recognized as one of the top 3 best performing schools as it achieved a 42.31% passing rate.

### International Conference

Tourism students from STI College General Santos and STI College Tagum proudly participated as speakers in an international conference organized by the East Asia Institute of Management. With the theme, "Emerging Trends in Tourism: Impact on Tourism Education," the 4<sup>th</sup> China-ASEAN Tourism Education Alliance International Conference was successfully staged virtually on January 16, 2021. From STI College General Santos, Dianne Acosta talked about Transforming Traditional Community to Actors of Tourism Industry 4.0, Shiela Mae Halasan discussed the Social Media Marketing of Tourism, while Kythe Ante presented the Opportunity and Challenges of Communitybased Tourism. On the other hand, representing STI College Tagum, Jewel Mae Malone talked about Crisis and Disaster Management for Tourism and Anna Mae Panton enlightened the audience on Cultural and Heritage Tourism.

#### K-reate for a Cause

K-reate for a Cause is a national competition where the youth can express their creativity and raise funds for their chosen charity. The design competition is part of SMART's "Live Your Passion with Purpose" campaign. Leading front and center are the South Korean idols Bangtan Sonyeondan or BTS who are known for their powerful performances and topcharting hits. Over a hundred STI students from 38 campuses nationwide joined the competition and showcased their passion for the arts and for doing good. Out of the 51 winners nationwide, 26 were young student designers from various STI campuses who turned their original hallyu (Korean wave) and BTS inspired artworks into goods.

#### Huawei ICT Academy

STI ESG and Huawei ICT Academy partnered to equip Filipino students with the needed knowledge and skills to prepare them for their future careers in the ICT industry. Through the partnership, STI delivered Huawei ICT technologies training and encouraged select students of BS Information Technology and BS Computer Engineering to get Huawei certification. Huawei also helped integrate in-demand ICT technologies into STI programs to better prepare the students for future certifications. STI ESG has so far produced almost 300 students who were certified in five technology domains: cloud computing, Big Data, artificial intelligence, routing and switching, and storage.



Student participants of the Huawei ICT Academy

An industry certification validates the skills and readiness of the students to join the ICT workforce. Every certification is valid for three years, and the students' names appear on Huawei's online database as Huawei Certified ICT Associates (HCIA). Being recognized as an HCIA vastly improves the students' competitiveness in the job market as well as the school's employment rate.

#### **Blockchain Exellerator Program**

Amidst the COVID-19 pandemic, select 4<sup>th</sup> year college students from various STI campuses completed the UnionBank Blockchain Exellerator Program on July 20, 2020. The program was an eight-week intensive course for developers who want to strengthen their knowledge about blockchain, a public ledger that records not only the assets but also the transactions of a business.

The participants were grouped into teams and tasked to create a blockchain application based on a business model. Through a five-minute elevator pitch to a panel of experts, the teams virtually presented the working prototype of their application. At the end of the presentation, seven

students from the BS Information Technology and BS Computer Engineering courses were certified as blockchain experts.

## **Local Competitions**

The group of Christian Daniel Perez, Roberto II Asistores, and Jovilyra Cabigao Micael from STI College Meycauayan was hailed as the Grand Winner in the Application Development Contest (AppCon) 2020 on April 17, 2020. Their group received a cash prize of PhP100,000 on top of the plaque of recognition and gold medals. Meanwhile, the STI College Bacoor group composed of Rica Mae Enriquez, Jaybert Ranmel Bautista, John Daniel Cumigad, Sean Carlos Fronda, Christian John Borjal, and Jenzen Paul Diaz was given the Excellence Award and received a cash prize of PhP50,000, silver medals, and plaque of recognition. AppCon 2020 is a competition about developing a web or mobile-based application that aims to resolve social issues in the country.

Ernest Carlo Ramilo Guiuntab from STI College Vigan also earned recognition for his school as he won first place in the tertiary category of the National Statistics Month Provincial Essay Writing Contest on October 19, 2020.

Another student from STI College Vigan, Joshua Alegre bagged the third place and Most Informative Award in the Tarlac Cultural Heritage Vlogging Contest on March 7, 2021. The competition was part of the Kanlahi Festival 2021. Alegre's vlog featured the rich cultural heritage of the town Anao.

Liofer Pinatacan, 2<sup>nd</sup> year Hotel and Restaurant Administration student from STI College Iligan, was named the Big Winner of ABS-CBN's reality competition Pinoy Big Brother: Connect on

March 14, 2021. Dubbed as the "Dong Diskarte ng Zamboanga del Sur," Pinatacan garnered the highest number of public votes to win the competition and took home PhP1 million and new house and lot.

STI College Sta. Mesa's Grade 12 Science, Technology, Engineering, and Mathematics (STEM) student Royce Elwood Paragua won a bronze medal in the 2021 FAMMPSA (Federation of APPSAM-MAPESA-MAPRESA Private Schools Association, Inc.) Mathematics Olympiad Online Edition held from March 16 to 17, 2021. Paragua competed against 520 students from various schools in Metro Manila.

Third year BS Accountancy student Allison Bernardine Tabernilla from STI College Lucena topped the Auditing Level 3 in the Accounting Varsities Final Brawl of the Trident held from April 12 to 17, 2021. The competition was organized by the National Federation of Junior Philippine Institute of Accountants Region 4 Council.



Liofer Pinatacan, winner of Pinoy Big Brother: Connect

#### **Animation Competitions**

In June 2020, iACADEMY's outstanding alumnus Jethro Ian Lacson had his artworks showcasing LGBTQ+ characters recognized by Netflix.

Industry partner Knowledge Channel, through its Knowledge Channel Volunteer and Internship Program (KCVIP), recognized during the KCVIP Virtual Graduation 2020 noteworthy iACADEMY interns namely Francis Miguel Garcia as Outstanding Intern for IT, Lorenzo Martin Benedicto as Outstanding Intern for Game Development, Fidel Aziz Drake Fernandez with Best in Motion Graphics Award, Thaddeus Ted Artificio with Special Citation for Motion Graphics Award, and Jarrod Patrick Pena with Most Transformative Intern.

In August 2020, iACADEMY Animation students Ed John Dela Cruz, Naomi Dimaculangan, and Reia Simpas made it as finalists in the CCP Gawad Alternatibo. The Gawad CCP Para sa Alternatibong Pelikula at Video or Gawad Alternatibo is the longestrunning independent film competition of its kind in Asia. The main competition has four major categories - Animation, Experimental, Documentary, and Short Feature.

In September 2020, iACADEMY released its first edition of the Ground Glass Film Festival which celebrated the creativity of iACADEMY students who, during the first months of the pandemic, were able to muster the energy and focus to create amazing short films. Juried by internationally-awarded filmmakers Raymond Red, Sari Dalena, and John Torres, BS Animation student Danica Sy took home the grand prize for her 2-minute animated short film entitled Pagkain. Sy's Pagkain also won her the Honorable Mention in the 2020 Peace Motion Graphics Competition by the Sunhak Peace Prize Foundation in South Korea awarded in January 2021.

In November 2020, 3<sup>rd</sup> year iACADEMY student Ruka Azuma won the Independent Achievement Award during the 10<sup>th</sup> International Film Festival Manhattan NYC for his film "Blue Room Feelings." Also in the same month, the photo artwork of Rex Joshua America, a 1st year iACADEMY Multimedia student, was featured in Vogue Italia, the Italian edition of the Vogue Magazine.

In May 2021, Ysha Cenzon, 1<sup>st</sup> year iACADEMY Multimedia student, published through Penlab "My Dear Ghost Family," a comic about a dispirited teenage boy who helped a family of ghosts move on to the afterlife with a birthday celebration.

Third year iACADEMY BS Animation students Nicole In December 2020, iACADEMY BS Business Anna Argañosa, Elisha Gabrielle R. Briones, and Mesfin Administration students Nicolas Villapando and Kurt Bram Diosina were declared as the first runner-up in Boguiren emerged as Top 3 at the ATIFTAP Marketing the EU Whiz, a partnership between the Philippines Competition 14<sup>th</sup> Global Business Conference III Digital and the European Union in June 2021. The group on the "RISE: Marketing and Beyond Marketing Case bested 149 entries nationwide. Competition." The top team came from Northwestern University while the team from Ateneo de Manila Also in June 2021, 3<sup>rd</sup> year iACADEMY Multimedia University emerged as Top 2.

student Chris Sante produced an 80s inspired mix that was featured by a multivitamin brand in its social media account.

In June 2021, iACADEMY Senior High School students Neo Roizz Hombrebueno, Eliana Nicole Carlos, and Seth Joaquim Astorga bagged the 1st Runner-up title in The Next Bright Idea Digital Design Competition. **Fashion Design Competition** The Next Bright Idea is Enderun Colleges' business In October 2020, iACADEMY Fashion Design student and design pitch competition for young aspiring Carlie Lajara was declared as the Metro Magazine's entrepreneurs and creative thinkers. It aims to Style Me Now winner. Metro Style is a multi-platform generate breakthrough business ideas and lifestyle media outfit in the Philippines. design solutions.

#### **Study with our Scholars**

This program pertains to study sessions conducted by iACADEMY's scholars that aim to help students thrive in their classes. Study with our Scholars was initiated on November 27, 2020 by the Scholarship Office.

## **BS Business Administration** Competitions

In August 2020, iACADEMY BS Business Administration students Geoffrey Tan, Julianne Febiar, Ryan Badrek, Matthew San Jose, and Software Engineering student Paul Magbojos landed in the Top 12 in the national level of the Alibaba GET Global Challenge. Their entry was a digital platform that makes buying and selling of fresh foods easier and more accessible to consumers, reduces overcrowding in groceries and markets, and makes buying of fresh foods more convenient while providing growth opportunities for entrepreneurs, farmers, home growers and delivery drivers.

#### Information and Communications **Technology (ICT) Applications**

In coordination with the Provincial ICT Division, ICT scholars of the Provincial Government of Negros Occidental who are fourth year BS Information Technology students of STI WNU presented to Governor Eugenio Jose Lacson several conceptualized ICT applications on May 7, 2021. The outputs were designed to help boost the economic recovery of the province.

The scholars developed five systems namely Emergency Rescue and Response Operation System, Depot Procurement and Inventory System, Fire Alert Notification with Map Locator, Monitoring System

of the Scholarship Program Division, and Document Tracking System of Negros Occidental. Of the five systems that were presented, the Emergency Rescue and Response Operation System was recognized as the best application for having useful features such as online registration, user management, online rescue and response operation module, locator, and emergency report management.

The ICT scholarship program of the Negros Occidental Scholarship Program Division was created to help deserving residents of the province finish their ICT courses at STI WNU.

## ACADEMIC RESEARCH



As the foundation of knowledge, research opens discourse on certain issues or topics currently prevalent in society such as cultural norms, health, education, and technology. This consequently leads to the development of new ideas, methods, or technology. The following are research papers from some of the faculty members of the Group as well as students, some of which were presented either in local or international conferences and seminars during the reporting period:

• "The Lived Experiences of Bangsamoro Women in Armed Conflict Situation Towards Resiliency and National Security" - STI College Cotabato's Social Work Department Program Head, Dr. Izriel Zeriah Kaliman-Kanda, presented her paper during the virtual conference of Philippine Association for Social Worker, Inc. Convention on November 26-28, 2020. Kanda's study focused on the lived experiences of the Bangsamoro women in armed conflict affected areas

in Maguindanao. The results of the study intend to provide baseline data for possible intervention by addressing the issues and concerns raised by the Bangsamoro women.

"Mahogany Sawdust Tannin as Ink Resource" - Dr. Mary Jonie Villanueva, a faculty member of the College of Engineering of STI WNU, presented this paper during the Virtual International Research Conference hosted by HCU of Thailand on June 25, 2021.



- "ONE STI Learning Model: Delivering Tourism Education Amidst COVID-19 Pandemic" – Ann Gilyn Premarion, Academic Head of STI College General Santos, presented her research study in the 4<sup>th</sup> China-ASEAN Tourism Education Alliance (CATEA) International Conference 2020/2021 on January 16, 2021 at the East Asia Institute of Management (EAIM) campus in Singapore. Premarion's research study focused on STI ESG's ONE STI Learning Model that enables the students to continue their studies, move up to the next level, graduate, and seek employment amidst the pandemic. After her successful presentation at the international conference, the Singapore Management Journal (SMJ) published Premarion's study in its May 2021 issue. SMJ is a peer-reviewed publication that publishes original articles relating to business and management.
- "Academic and On the Job Training Performance of Business Administration Students of STI West Negros University" – Dr. Mima Villanueva, STI WNU's Vice President for Academic Affairs and two faculty members from the College of Business Management and Accountancy, Dr. Salvador Sigaya, Jr. and Ms. Maricon Arca, presented this paper during the Virtual International Research Conference hosted by HCU of Thailand on June 25, 2021.

"Rice Hull Ceiling Board" – Engr. Lalaine Rufin, a faculty member of the College of Engineering of STI WNU, conducted this developmental research that aimed to develop a Rice Hull Ceiling Board (RHCB) and presented the same during the Virtual International Research Conference hosted by HCU of Thailand on June 25, 2021.

• "A Phenomenological Study on the Observed Behavioral Changes and Adaptation of Filipino Young Adults during COVID-19 Pandemic" iACADEMY students Timothy John Dy, Pamela Icee Loyola, and faculty member Paola Gonzales presented this study at the 1st Psychology Research Conference at Colegio de San Gabriel Arcangel, Inc. in San Jose del Monte, Bulacan on March 28, 2021.



STI WNU faculty during the 8th National and International Conference

- "Are we pre-judged? A qualitative study on Filipino Stereotypes" – iACADEMY students Jeanne Vernise Candelario, Fiona Coleen Gutierrez, and faculty member Paola Gonzales presented this study at the 1<sup>st</sup> Psychology Research Conference at Colegio de San Gabriel Arcangel, Inc. on March 28, 2021.
- "Design Schools in the Time of Pandemic: Education, Technology, Industry, and Empathy Post COVID" – iACADEMY faculty member Jon Cuyson completed this research paper in October 2020.

## INCLUSIVE **EDUCATION**



The Group fosters a culture that values diversity and inclusion. The Group believes that having a diverse and inclusive community will help the students become socially responsible individuals as they share experiences and myriad perspectives. The differences in age, religion, ethnicity, sexual orientation, physical ability, and background will promote creativity, improve collaborations, and help students thrive in an exponentially diverse environment.

Moreover, the Group recognizes the importance of a gender-responsive education and society. In support of the CHED Memorandum Order 01 series of 2015 or "Establishing the Policies and Guidelines on Gender and Development in the Commission on Higher Education and Higher Education Institutes (HEIs)," the Group practices gender sensitivity in the academe by educating and informing various sectors of society on the need to recognize and respect the rights of individuals, regardless of gender.

STI ESG also promotes gender awareness by appointing the Guidance Counselors and Guidance Associates as the Gender and Development focal persons in each school to pursue and implement programs, projects, and activities that will contribute to the achievement of women empowerment and gender equality.

Meanwhile, the school facilities of the Group are provided with access for persons with disabilities (PWD) and learners with special needs. Ramps and railings, elevators, and PWD restrooms are available in various campuses. In addition, STI ESG together with STI Foundation has partnered with DepEd in offering learning centers for the Alternative Learning System (ALS). The partnership specifically aims to provide out-of-school youth aged 15 to 30 with an opportunity to complete their high school education in a non-formal learning environment. To date, there are six STI campuses offering ALS: STI College Ortigas-Cainta, STI College Batangas, STI College Lipa, STI College Muñoz-EDSA, STI College Rosario, and STI WNU. In SY 2020-2021, ALS classes were suspended in the aforementioned campuses due to the restrictions of conducting face-to-face classes among the students.



Eusebio H. Tanco Chairman of the Board



Monico V. Jacob President and Chief Executive Officer



Paolo Martin O. Bautista Vice President and Chief Investment and Risk Officer



Rainerio M. Borja Director



The Group aims to maximize the organization's long-term success and create sustainable value for its stockholders, other stakeholders, and the nation. The Group adheres to the principles and practices of good corporate governance and conducts its business in accordance with the highest level of accountability, transparency, and integrity.



Joseph Augustin L. Tanco Vice President, Investor Relations



Maria Vanessa Rose L. Tanco Director



Ma. Leonora V. De Jesus Independent Director





Raymond N. Alimurung Independent Director





Atty. Arsenio C. Cabrera, Jr. Corporate Secretary and Corporate Information Officer



Jesli A. Lapus Independent Director

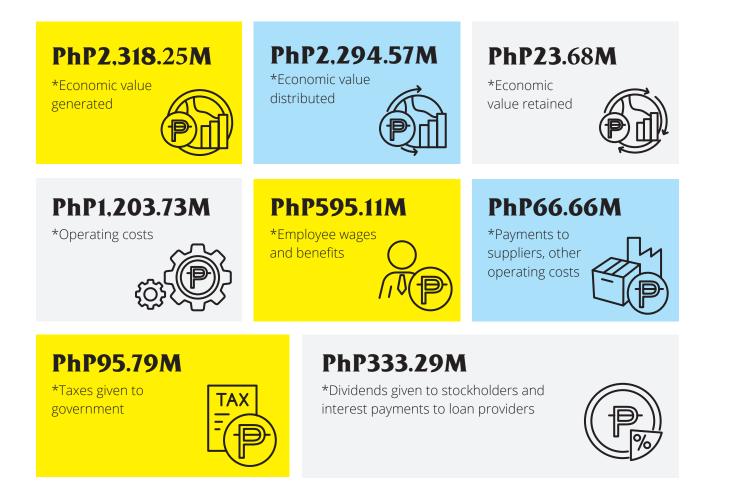


Yolanda M. Bautista Treasurer and Chief Finance Officer

## GRI 102-7, 102-45, 201-1 **ECONOMIC PERFORMANCE**

The economic impact of the Group goes beyond its financial performance. True to its mission of nurturing individuals to be competent and responsible members of society, the Group's network of schools has produced great talents and contributed to the supply of human capital, not just across the country but also to the global industry. The Group's impact on employment, both direct and indirect, contributed to the country's economic growth and development.

Of the economic value distributed for SY 2020-2021, a significant portion was composed of employee wages and benefits and operating costs covering payments to local suppliers. Also, construction of the STI Academic Center Legazpi continued as part of the Group's commitment to constantly improve the delivery of education to its students by ensuring that its schools feature state-of-the-art facilities with expansive classrooms, top-of-the-line computer laboratories, and recreational spaces.



The ongoing COVID-19 pandemic has brought significant challenges and has affected not just the Group but the global economy. Similarly, the economic uncertainty and the adverse impact of the community guarantine have affected the education sector. The Economic Performance disclosures cover STI Holdings and its subsidiaries.

## GRI 102-9 **SUPPLY CHAIN**

The Group adopts a policy that aims to provide standards and guidelines in ensuring that its supply chain transactions will result in the best value for money in the acquisition of goods and services and promote openness, transparency, fairness, and equity to all suppliers.

The entities within the Group follow an accreditation program for its contractors and suppliers to ensure that their vendors are capable of delivering goods and/or services with technical, commercial, and financial capability, adequate equipment and facilities, good service performance, or any measure that will safeguard quality and reliability. Some goods and services are sourced within the locality, province, or region where the school is located.

The Group has cut down on its spending and deferred certain projects as part of the cost control measures that it has implemented in response to the impact of the COVID-19 pandemic.

Detailed information about the Group's financial performance, including its operations, net sales, total capitalization, guantity of products and services provided, and entities included in the consolidated financial statements can be found in its Annual Report (SEC Form 17-A), which is available on the website www.stiholdings.com.

## April 1, 2020 to June 30, 2020

**99.8**%

of purchases paid to local suppliers

### July 1, 2020 to June 30, 2021

97.5%

of purchases paid to local suppliers



#### GRI 102-11, 102-18

## GOVERNANCE **Corporate Governance**

The Board of Directors (BOD) and Management of STI Holdings believe that corporate governance is a necessary component of what constitutes sound strategic business management and therefore undertake every effort necessary to create awareness within the organization.

The BOD is composed of the Chairman, the President and Chief Executive Officer, the Vice President for Investor Relations, the Vice President and Chief Investment and Risk Officer, and seven other Board members including four independent directors. The Executive Committee consists of the Chairman, the President and Chief Executive Officer, the Treasurer, and two Board members.

The Corporate Secretary is responsible for the safekeeping and preservation of the integrity of all documents, records and information essential to the conduct of his/her duties and responsibilities to the Parent Company as set out in the By-Laws.

The Parent Company exerts all efforts to further strengthen compliance to principles and practices of good corporate governance through the organization of corporate governance seminars and use of various assessment tools.

#### **Risk Management**

The Group adopts what it considers as conservative financial and operational controls and policies to manage its business risks. The Group regularly conducts market studies and analyzes trends and uncertainties to determine the needs of the industry and the market. The Group likewise maintains business strategies and plans to sustain growth and competitive advantage.

#### **GOVERNANCE STRUCTURE**

#### **BOARD OF DIRECTORS AND EXECUTIVE OFFICERS**

#### Eusebio H. Tanco Chairman of the Board

Monico V. Iacob President and Chief Executive Officer

Joseph Augustin L. Tanco Vice President, Investor Relations

Paolo Martin O. Bautista Vice President and Chief Investment and Risk Officer

Maria Vanessa Rose L. Tanco Director

Martin K. Tanco Director

> Rainerio M. Borja Director

Jesli A. Lapus Independent Director Robert G. Vergara Independent Director Ma. Leonora V. De Jesus Independent Director

Raymond N. Alimurung Independent Director

Atty. Arsenio C. Cabrera, Jr. Corporate Secretary and Corporate Information Officer Yolanda M. Bautista Treasurer and Chief Finance Officer



The Board of Directors has the highest mandate in governance matters and in the management of the business of the Parent Company. It is the responsibility of the Board to foster the success of the Parent Company and secure its sustained competitiveness in a manner consistent with its fiduciary duty, and to promote and adhere to the principles and best practices of Corporate Governance.

## **EXECUTIVE COMMITTEE**

Eusebio H. Tanco Chairman

Monico V. Jacob Yolanda M. Bautista



The Executive Committee has and may exercise all the powers which may be lawfully delegated, subject to such limitations as may be provided by resolution of the Board.

## AUDIT and **RISK** COMMITTEE

Jesli A. Lapus Chairman

Robert G. Vergara Martin K. Tanco Ma. Leonora V. De Jesus Raymond N. Alimurung

## Chairman Jesli A. Lapus



#### The Audit and Risk Committee assists the Board in overseeing the financial reporting process, system of internal control, audit process, and monitoring of compliance with applicable laws, rules, and regulations. It also ensures that there is an effective and integrated enterprise risk management (ERM) program in place.



and regulations.

Martin K. Tanco Rainerio M. Borja

## CORPORATE GOVERNANCE COMMITTEE

Robert G. Vergara Ma. Leonora V. De Jesus Raymond N. Alimurung

## **RELATED PARTY** TRANSACTIONS COMMITTEE

Ma. Leonora V. De Jesus Chairwoman Robert G. Vergara Jesli A. Lapus Raymond N. Alimurung



The Corporate Governance Committee assists the Board of the Parent Company in the fulfillment of its corporate governance responsibilities in accordance with all applicable laws, rules

The Related Party Transactions Committee reviews all material related party transactions of the Parent Company and ensures that said transactions are conducted at arms' length.

# **ENVIRONMENTAL INITIATIVES**

The Group acknowledges the need to contribute positively to the efforts made in addressing climate change, decreasing energy consumption, and reducing carbon emissions as it recognizes that its operations impact its surrounding communities and the environment.





The Group strives to educate the youth and increase their awareness of social and environmental issues arising from climate change.

In support of this, iACADEMY held a week-long Earth Day celebration titled "EARTH WEEK: Curet terrae! (Take Care of the Earth!)" featuring SHS and UG organizations uniting to raise awareness and ignite

action to care for the Earth in April 2021. iACADEMY students advocate environmental preservation by spreading awareness on what individuals should and should not do in maintaining ecological balance. This event aims to encourage the youth to advocate for sustainability through different mediums and show the purpose and importance of collective climate action.

#### April 1, 2020 - June 30, 2020



Direct (Scope 1) **GHG** emissions

tons of CO, Indirect (Scope 2) **GHG** emissions

**496** 





#### July 1, 2020 - June 30, 2021

78 tons of CO, Direct (Scope 1) **GHG** emissions

3.097 tons of CO, Indirect (Scope 2) **GHG** emissions



<sup>1</sup> Fuel consumption of the Group is driven primarily by the us of diesel, gasoline, and LPG to power its vehicles, generators machineries, kitchen laboratories, and canteen stoves in STI ESG-owned campuses, STI WNU, and iACADEMY.

<sup>2</sup> Total of Scope 1 and Scope 2 energy consumption

<sup>3</sup> STI-ESG owned campuses not included in the scope for Api 1, 2020 to June 30, 2020 are Carmona and San Jose Del Mon since electricity consumptions were included in succeeding billings. Whereas, Cebu, Iloilo, Quezon Avenue, Tuguegarao, and Pagadian campuses were not included in both reporting periods due to suspension/cessation of operations.

## GRI 302-1, 305-1, 305-2 **ENERGY AND EMISSIONS**

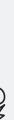
The Group primarily relies on electricity for its energy requirements. The following table shows the Group's energy consumption and carbon footprint for the reporting period.

#### April 1, 2020 - June 30, 2020



#### July 1, 2020 - June 30, 2021

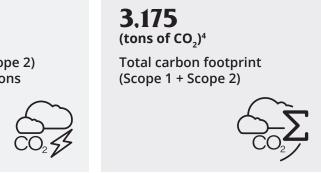






Total carbon footprint (Scope 1 + Scope 2)





se	<sup>4</sup> Source of Emission Factors: US EPA Greenhouse Gas
5,	Inventory Guidance – Direct Emissions from Stationary
	Combustion Sources, IPCC 2006 Guidelines for National
	Greenhouse Inventories, and Department of Energy (DOE)
	National Grid Emission Factors
ril	Source of Global Warming Potential: IPCC Sixth Assessment
nte	Report (AR6)
	Source of Conversion Factors: US Energy Information
	Administration Energy conversion calculators, Elgas LPG
g	conversions, Aqua-calc compound and materials
	volume calculator



# COMMITMENT

communities, and the desire to work



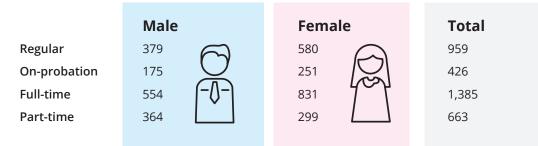
## GRI 102-7, 102-8, 102-41, 401-1 **EMPLOYMENT**

The Group aims to develop a culture that is serviceoriented, trustworthy, and innovative in creating solutions that are responsive to the ever-changing needs of the stakeholders and the environment.

Despite the challenges of managing a large workforce based in different key urban cities nationwide, the Group remains steadfast in harnessing the talent and passion of each employee by developing a culture

## Total number of employees by employment contract and type, gender, and region

#### April 1, 2020 - June 30, 2020



that is based on performance and empowerment.

The Group firmly promotes equality, diversity, and health and well-being in its policies and practices.

management, and support staff. Faculty members comprise 66% of the Group's entire workforce.

Nationwide, the Group has 2,234 exceptional

employees consisting of faculty, research,

#### July 1, 2020 - June 30, 2021

	Male		Fema	ale	Total
Regular	343	$\overline{a}$	517	$\bigcirc$	860
On-probation	184	$\bigcup$	254		438
Full-time	527	(-()-)	771	4~4	1,298
Part-time	510		426		936

#### April 1, 2020 - June 30, 2020

	Luzon	Metro Manila	Visayas	Mindanao	Total
Regular	435	312	173	39	959
On-probation	217	176	14	19	426
Full-time	310	299	25	29	663
Part-time	762	787	212	87	2,048
July 1, 2020 - J	une 30 2021				
,, ., <u>_</u> ,					
	Luzon	Metro Manila	Visayas	Mindanao	Total
Regular	380	296	149	35	860
On-probation	221	145	54	18	438
Full-time	349	432	122	42	936
Part-time	950	864	325	95	2,234

105		Visayas	Mindanao	Total				
435	312	173	39	959				
217	176	14	19	426				
310	299	25	29	663				
762	787	212	87	2,048				
July 1, 2020 - June 30, 2021								
Luzon	Metro Manila	Visayas	Mindanao	Total				
380	296	149	35	860				
221	145	54	18	438				
349	432	122	42	936				
950	864	325	95	2,234				
	217 310 762 e 30, 2021 Luzon 380 221 349	217       176         310       299         762       787         aso, 2021       Metro Manila         380       296         221       145         349       432	2171761431029925762787212atom stateXisayasatom stateXisayas38029614922114554349432122	2171761419310299252976278721287e 30, 2021Metro ManilaVisayasMindanao38029614935221145541834943212242				

#### **New Hires and Turnover**

#### April 1, 2020 - June 30, 2020

	New Hires			Turnover			
	Male (1%)	Female (0%)	Total (1%)	Male	e (2%)	Female (3%)	Total (5%)
Under 30 years old	8	7	15	ź	28	44	72
30-50 years old	4	2	6	1	10	14	24
Over 50 years old	0	0	0		4	7	11
Total	12	9	21	4	12	65	107

#### July 1, 2020 - June 30, 2021

	Male (9%)	Female (11%)	Total (19%)	Male (8%)	Female (10%)	Total (18%)
Under 30 years old	124	154	278	92	158	250
30-50 years old	63	72	135	58	53	111
Over 50 years old	4	9	13	24	9	33
Total	191	235	426	174	220	394

#### April 1, 2020 - June 30, 2020

	New Hires		Turn	over
Luzon	19	2%	42	4%
Metro Manila	0	0%	53	7%
Visayas	2	1%	8	4%
Mindanao	0	0%	4	5%
Total	21	1%	107	5%

#### July 1, 2020 - June 30, 2021

	New Hires		Turn	over
Luzon	173	18%	166	17%
Metro Manila	153	18%	174	20%
Visayas	36	11%	45	14%
Mindanao	64	67%	9	9%
Total	426	19%	394	18%

#### GRI 102-41

#### **Collective Bargaining Agreements**

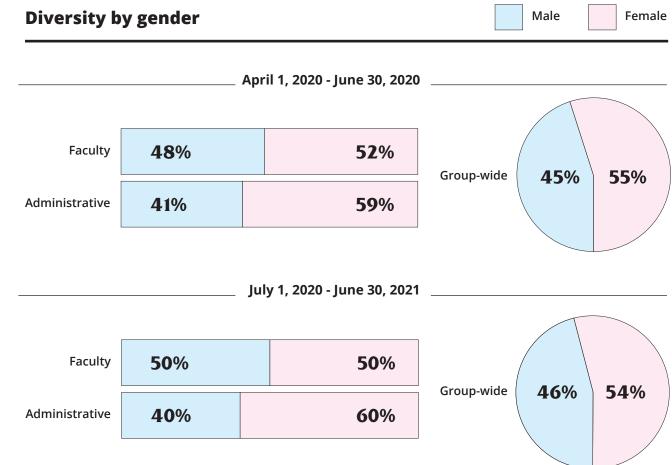
In recognition of concerns regarding employee welfare, STI WNU and its workers' union entered into a collective bargaining agreement (CBA). Included in the CBA are economic provisions, which are reviewed every three years. At present, 25 employees or 20% of the total number of the University's regular employees are active members of the workers' union.

GRI 405-1 **DIVERSITY AND INCLUSION** 



A diverse and inclusive work environment, regardless of ethnicity, gender, age, and religion, among others, also establishes a sense of belonging among employees that increases engagement and shows a higher level of productivity and notable improvement in work performance.

The Group's Board of Directors is composed of 82% males and 18% females, 27% of whom are between the ages of 30 and 50 years with the rest being over 50 years old as of the reporting period.



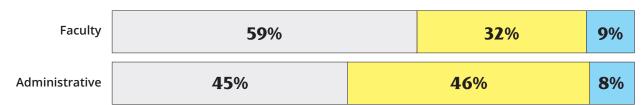
The Group recognizes the importance of promoting diversity and inclusion in the workplace to attract the most qualified applicants and, consequently, attain a diverse talent pool that will bring out varied perspectives and creative ideas and initiatives to the organization.

## **Diversity by age group**

Under 30 years old

30-50 years old

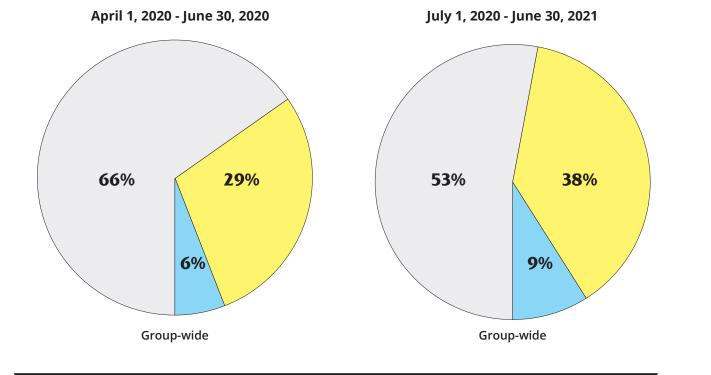
#### April 1, 2020 - June 30, 2020



Over 50 years old

#### July 1, 2020 - June 30, 2021

Faculty	58%	32%		10%
Administrative	44%		<b>49</b> %	8%



#### GRI 404-1

## LEARNING AND DEVELOPMENT

The Group considers its employees as one of the crisis to the education sector. In this regard, faculty trainings during SY 2020-2021 were conducted organization's biggest assets and believes that investing in talent is vital to ensure sustainable online by utilizing eLMS and video conferencing business growth and success. In this regard, tools such as MS Teams and Google Meet. For the the Group aims to provide its employees with April 1, 2020 to June 30, 2020 period, both male and female employees received an average of development programs that assist them in effectively carrying out their jobs and prepare them 0.2 training hour, while administrative employees for career advancement. received an average of 0.4 training hour.

As part of STI ESG's Learning Delivery System, which has been successfully certified by the International Standards Organization (ISO) and has attained ISO Certification 9001:2015, STI ESG and STI WNU faculty members regularly undergo competencybased certifications and trainings to ensure that they are proficient in the subject matter to be able to deliver the required day-to-day lessons. Additionally, all faculty members and staff of STI ESG and STI WNU undergo regular performance evaluation ratings from superiors and peers.

iACADEMY uses education-focused key performance indicators (KPIs) to ensure the academic rigor of the school's learning system. With the use of common Specific, Measurable, Attainable, Realistic and Timely (SMART) KPIs, iACADEMY identifies internal and external changes or progress of staff and faculty members.

The Group also recognized the need to transform the traditional in-classroom learning delivery to alternative modes and leveraged on online learning platforms, tools, and technologies given the current disruption caused by the global COVID-19 health





**Average training hours** by employee category July 1, 2020 – June 30, 2021





Administrative



#### GRI 102-13, 413-1

## **COMMUNITY RELATIONS AND STRATEGIC PARTNERSHIPS**



The Group continues to identify and explore opportunities for forging strategic partnerships and strong community relations through the creation of avenues for students to make positive contributions to society. Some of these programs include the following:

#### Partnership with the Department of Education

STI ESG partnered with DepEd to strengthen the latter's Basic Education Learning Continuity Plan (BE-LCP), a package of academic interventions that will respond to the difficulties brought about by COVID-19. Under the partnership, STI ESG will provide DepEd various forms of support for free including rendition of technical assistance in the digitization or conversion of learning contents into digital format, transportation services, and use of STI facilities nationwide to name a few.

#### **Development Academy of the Philippines (DAP)**

The partnership between STI ESG and DAP aspires to implement Smarter Philippines through Data Analytics, Research and Development, Training and Adoption (SPARTA) within the STI network. SPARTA is a program that aims to put in place the necessary online education as well as research and development mechanism and infrastructure. As part of the collaboration, DAP prepares to implement various activities such as town hall meetings, online roadshows, and hackathons to strengthen STI's Bachelor of Science in Retail Technology and Consumer Science (BSRTCS)

program. For the online training component of SPARTA, 1,500 slots are allotted for STI scholars.

#### Fasttrack Solutions, Inc.

This partnership allows STI ESG to integrate SAP Business One on Cloud in the following programs: BS in Accountancy, BS in Management Accounting, BS in Accounting Information System, BS in Information Technology, and BS in Business Administration. In addition, SAP Business One on Cloud can be accessed by both students and teachers on various devices such as desktop computers, laptops, tablets, or mobile phones within the specified laboratory schedules.

• Job's Café

Jobs Café is A Work for the Future Program wherein STI WNU partners with BPO companies that could provide part-time employment to gualified students to support their continued education in pursuit of a better future.

• Twelve Teachers Thousand Lives Project Twelve Teachers Thousand Lives Project aims to produce professional teachers who could inspire children and help elevate educational prestige in their own community and uplift family standard of living.

#### • Celebrating DAPS

Launched in various barangays in Bacolod City, Celebrating DAPs (or Differently-Abled Persons) is a program that aims to assist DAP in securing an employment. This has become a pathway for various BPO companies to employ differentlyabled persons.



For educational institutions, institutional linkages and memberships in associations play a key role in stimulating learning and innovation. It enables the academe to engage in meaningful collaborations in order to provide better opportunities to its stakeholders.

STI ESG is active in the following associations or has fostered partnerships with known industry leaders:

- Association of Administrators in Hotel/ Hospitality & Restaurant Management Educational Institutions (AAHRMEI)
- Institute of Computer Engineers of the Philippines (ICpEP)
- Internet and Mobile Marketing Association of the Philippines (IMMAP)

STI WNU has various local and international industry and organizational partners to help enrich its students' and faculties' academic learnings and real-life skills. These include but are not limited to: Asian University Digital Resource Network, TESOL Asia SITE Ltd Australia, Galuh University, Panasiatic Solutions, Focus Direct, Inc., Today English LTD Partnership (TELP), Huachiew Chalermprakiet University, OK English Academy, CENECO, NONECO, PLDT, Globe Telecom, John B. Lacson Colleges Foundation Training Center, Bacolod City Police Office, and Bureau of Fire Protection.

### STI WNU and its students are active members of the following organizations:

 Association of Administrators in Hotel/ Hospitality & Restaurant Management Educational Institutions (AAHRMEI)

#### • Vegetable Urban Gardening

The Vegetable Urban Garden Project was launched to address food security concerns and income generating opportunities in the community.

- Philippine Association of National Advertisers (PANA)
- Public Relations Society of the Philippines (PRSP)
- NCR School Registrar's Association (NASCRA)

- Council of Hotel and Restaurant Educators of the Philippines (COHREP)
- Tourism Educators and Movers Philippines (TEAM PHILS WV)

- Hotel and Restaurant Association of Negros Occidental (HRANO)
- Bacolod City Tourism Office and Department • of Tourism Region VI
- Philippine Society of IT Educators (PSITE) •
- Bacolod-Negros Occidental Federation • of ICT (BNeFIT)

iACADEMY is a school partner for Python Institute and Linux Professional Institute (LPI). iACADEMY likewise forged a partnership with global leaders in audio and sound technology Dolby Atmos and Avid to teach its world-class AB Music Production and Sound Design program and is the first Philippine

- Junior Philippine Institute of Chemical Engineers (JPIChE)
- Philippine Institute of Civil Engineers (PICE)
- Institute of Integrated Electrical Engineers of the Philippines (IIEEP)

school chosen by Alibaba Business School's Global Digital Talent Program (GDT) and was named as Global eCommerce NeTwork (GET) to implement digital and e-commerce-driven business college courses.



The Group believes in keeping personal data shared by its stakeholders safe and secure and ensuring that such are collected and processed by lawful means. The subsidiaries continue to adhere to the Data Privacy Act of 2012 (DPA) and its implementing rules and regulations. Concerns regarding data privacy may be communicated to the respective data privacy officers of the schools. There is no incident of customer data leak, theft or loss, and complaint for the reporting period.

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